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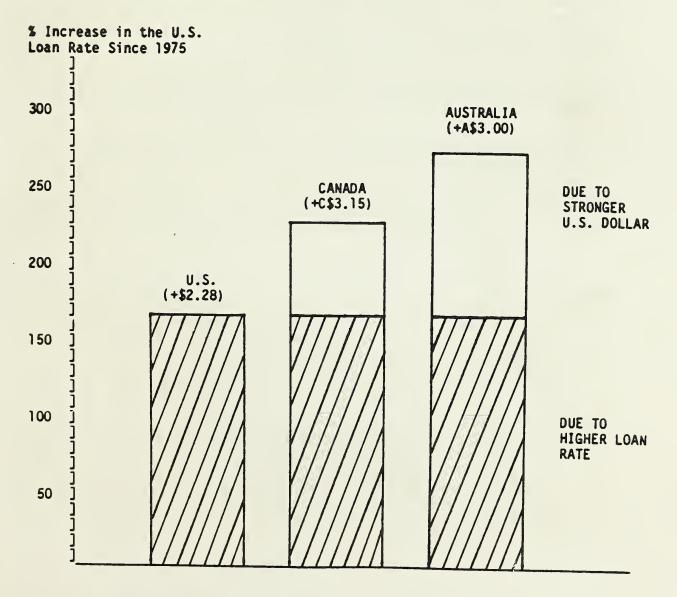
grains

Approved by the World Agricultural Outlook Board • USDA

EMG-4-84* April 1984

EXPORT MARKETS FOR U.S. GRAIN AND FEED COMMODITIES

HIGHER WHEAT LOAN RATE AND STRONGER DOLLAR: AN "UMBRELLA" FOR THE COMPETITION



EXPORT MARKETS FOR U.S. GRAIN AND FEED COMMODITIES April 27, 1984

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HIGHLIGHTS

The U.S. coarse grain export forecast remains unchanged from a month ago, but as importers appear to be meeting an increasing part of their feed demand with imported wheat, future prospects for U.S. coarse grain sales may be affected. Australian feed wheat sales have reached about a million tons, and the European Community (EC) seems poised to put up to a million tons of denatured wheat into the market. With the current wheat marketing year almost over, attention continues to focus on U.S. export prospects for 1984/85. The upcoming marketing year initially appears to be characterized by expectations of increasing competition due to large world exportable supplies. U.S. rice export prospects continue depressed as U.S. rice does not appear to be competitive in a number of the world's rice markets.

Major developments affecting U.S. exports over the past month include:

- --South Africa purchasing a significant quantity of Australian feed wheat, which will likely reduce potential U.S. corn sales.
- --Continued sales of Australian feed wheat to Korea, and reports indicate total sales are close to a half million tons.
- --An EC announcement that tenders on denatured feed wheat will be accepted starting on April 26, which could have a major impact on world coarse grain trade in the months ahead.
- The signing of an Argentine-Mexican grain agreement, likely reducing the U.S. sales to Mexico.
- --Additional measures announced by Argentina to encourage increased grain production and trade, including interest in additional government-to-government trade agreements.
- -- Canadian initial payments to wheat producers for the 1984 crop were lowered, reflecting expectations of lower export prices due to large world wheat supplies.
- --Depleted barley stocks in key Middle Eastern exporting countries could mean improved U.S. export prospects.
- **Recent large Nigerian rice purchases from Thailand and Pakistan dim prospects for additional U.S. rice sales.
- --Thailand's continued record-setting pace of rice shipments and sales decreases the prospects for U.S. rice exports.

SPECIAL REPORT

Higher Wheat Loan Rate and Stronger Dollar: An Umbrella for the Competition

The United States is often viewed as the residual supplier to the world market during times of large wheat supplies. The chart on this month's cover illustrates the upward movement since 1975/76 in two factors that affect the price umbrella provided by the United States.

The strong dollar has undoubtedly had an impact on quantity demanded by importing countries, because a stronger dollar is translated into a higher price. However, from a competitive standpoint, the ability of the United States to hold its market position is also heavily dependent on the strength of the U.S. dollar vis-a-vis the currencies of the other exporting countries. During 1983, the U.S. dollar appreciated 9 percent against the Australian dollar but was up only one percent against the Canadian dollar. From the beginning of 1976 to the end of 1983; however, the appreciation of the U.S. dollar was 41 percent and 22 percent against the Australian dollar and Canadian dollar, respectively.

The ability of competing wheat exporters to undercut U.S. prices is enhanced when U.S. prices drop to a level approximating the loan rate. The loan rate acts as a price floor for U.S. wheat prices because farmers will put wheat under CCC loan (or in the farmer-owned reserve) rather than sell wheat at prices lower than the loan rate. When this situation develops, competitor prices simply decline below the suspended U.S. price. In the short term, competitor countries tend to clear all exportable supplies possible in world markets; however, over the longer-term an increasing U.S. support level has tended to provide an incentive for other countries to expand production. Such conditions of burdensome supplies and depressed prices have existed during the past two marketing years. Combined with sagging world demand, and shifts in buying patterns there has been a 10-million-ton drop in U.S. wheat exports, while other exporting countries have maintained or increased their sales.

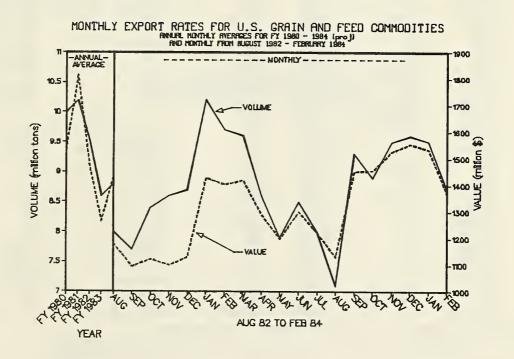
| EX | CHANGE RATE | S 1/ | | U.S. LOAN | RATE FOR WHEAT |
|-------------------------------|--------------|----------|-------------|----------------|----------------|
| | A\$/US\$ | C\$/ | /us\$ | Year | Loan Rate |
| Dec. 31, 1975 | .7955 | | 0164 | 75/76 76/77 | 1.37 2.25 |
| Dec. 31, 1983 | 1.12045 | 1.4 | 2444 | 76/77 77/78 | 2.25 |
| ***************************** | | | | 78/79 | 2.35 |
| | | | | 79/80 | 2.50 |
| U.S. LOAN RATE | EXPRES SED : | IN LOCAL | CURRENCIES | 80/81 | 3.00 |
| | 1975/76 | 1983/84 | Change (%) | 81/82 | 3.20 |
| | | | | 82/83 | 3.55 |
| United States | \$1.37 | \$3.65 | +166 | 83/84 | 3.65 |
| Australia | A\$1.09 | A\$4.09 | +275 | 84/85 | 3.30 |
| Canada | C\$1.39 | C\$4.54 | +227 | | |

^{1/} SOURCE: IMF International Financial Statistics Yearbook

QUANTITY AND VALUE OF U.S. GRAIN AND FEED COMMODITY EXPORTS

| | IN FISCAL ' | YEAR 1983 A | AND COMPARI: | SON WITH PREG | CEEDING YEAR | |
|---|-------------|-------------|--------------|---------------|--------------|---------|
| | | | ACTUAL | PROJECTED | | |
| | FEBR | | | HRU FEB | EXPORTS | EXPORTS |
| | FY 83 | FY 84 | FY 83 | FY 84 | FY 83 | FY 84 |
| WHEAT (grain only) | | | | | | |
| Quantity (1000 tons) | 3,990 | 3,023 | 15,549 | 15,677 | 36,699 | 37,500 |
| Value Per Ton (dollars) | 164 | 159 | 161 | 162 | 161 | 164 |
| Value (in million dollars) | 652 | 482 | 2,505 | 2,539 | 5,910 | 6,150 |
| CORN (grain only) | | | | | | |
| Quantity (1000 tons) | 4,091 | 4,014 | 21,454 | 21,744 | 47,105 | 47,830 |
| Value Per Ton (dollars) | 114 | 149 | 106 | 149 | 121 | 145 |
| Value (in million dollars) | 468 | 598 | 2,285 | 3,237 | 5,717 | 6,935 |
| SORGHUM (grain only) | | | | | | |
| Quantity (1000 tons) | 450 | 631 | 2,779 | 2,887 | 5,403 | 5,715 |
| Value Per Ton (dollars) | 121 | 134 | 113 | 138 | 122 | 136 |
| Value (in million dollars) | 54 | 85 | 313 | 398 | 660 | 777 |
| BARLEY, OATS, AND RYE (grain only) | | | | | | |
| Quantity (1000 tons) | 31 | 126 | 324 | 1,009 | 973 | 2,260 |
| Value Per Ton (dollars) | 115 | 145 | 111 | 135 | 121 | 139 |
| Value (in million dollars) | 4 | 18 | 36 | 136 | 118 | 314 |
| TOTAL COARSE GRAINS (grain only) | | | | | | |
| Quantity (1000 tons) | 4,572 | 4,771 | 24,557 | 25,640 | 53,481 | 55,805 |
| Value Per Ton (dollars) | 115 | 147 | 107 | 147 | 121 | 144 |
| Value (in million dollars) | 526 | 701 | 2,634 | 3,771 | 6,496 | 8,026 |
| RICE (grain only) | | | | | | |
| Quantity (1000 tons) | 146 | 102 | 682 | 790 | 2,209 | 2,100 |
| Value Per Ton | 382 | 457 | 412 | 430 | 396 | 430 |
| Value (in million dollars) | 56 | 47 | 281 | 339 | 874 | 903 |
| PULSES | | | | | | |
| 999uantity (1000 tons) | 34 | 24 | 245 | 192 | 457 | 450 |
| Value Per Ton (dollars) | 379 | 515 | 421 | 476 | 416 | 444 |
| Value (in million dollars) | 13 | 12 | 103 | 91 | 190 | 200 |
| PLOUR AND OTHER GRAIN PRODUCTS | | | | | | |
| Quantity (1000 tons-gr. equiv) | 295 | 191 | 933 | 1,005 | 3,499 | 2,900 |
| Value Per Ton (dollars) | 199 | 191 | 223 | 201 | 165 | 224 |
| Value (in million dollars) | 59 | 37 | 208 | 202 | 579 | 650 |
| PORAGE, HAY, MIXED FEED AND GRAIN BYPRODUCTS | | | | | | |
| Quantity (1000 tons) | 603 | 549 | 2,689 | 2,845 | 6,991 | 7,000 |
| Value Per Ton (dollars) | 161 | 165 | 166 | 174 | 164 | 179 |
| Value (in million dollars) | 97 | 91 | 447 | 496 | 1,145 | 1,250 |
| TOTAL VOLUME (in thousand tons) | 9,640 | 8,659 | 44,655 | 46,149 | 103,337 | 105,755 |
| TOTAL VALUE (in million dollars) | 1,402 | 1,369 | 6,179 | 7,439 | 15,194 | 17,179 |

Source: US Census



WHEAT

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES

Export Forecast. As of April 27, the forecast for June-May 1983/84 wheat exports--excluding 2 million tons of flour and products--remains at 36.1 million tons.

Shipments and Sales. Shipments of U.S. wheat for the 4-week period ending April 19 picked up somewhat from the preceding 4 weeks, but were about the same as this period a year ago. The pace of sales accelerated some from that of the preceding 4-week period but lagged behind sales for the same 4 weeks a year earlier.

IMPORTER BUYING ACTIVITY

During the past month, the USSR was relatively inactive in the marketplace. China purchased 320,000 tons of U.S. soft red winter for nearby delivery. South Africa entered the feed wheat market picking up 400,000 tons from Australia. Brazil and Egypt were active in the U.S. market. Syria continued to cover nearby wheat import needs with non-U.S. wheat. Korea continued its active buying program, picking up feed wheat from Australia and milling wheat from the United States.

| RECENT W | HEAT | AND | FLOUR | IME | ORTER | BUY | ING | ACTIV | ITY | |
|----------|------|------|-------|-----|-------|-----|------|-------|------|----|
| DEBUDARD | BET | MAAN | MAD | 20 | 1083 | AND | A DO | 26 | 108/ | ı. |

| Approx. Date | | | Quantity | | Price Range 2/ | Delivery |
|--------------|--------------|----------------|----------|-----------------|------------------------|-----------|
| f Purchase | Buyer | Origin | (Tons) | Grade 1/ | (\$US per ton) | Period 3/ |
| 4/4 | Brazil | U.S. | 132,000 | HRW 11% | 151.38 @ 151.94 | Jan-Jul |
| 4/12 | Braz11 | U.S. | 33,000 | HRW 11% | 150.22 | Jun-Jul |
| 4/25 | Braz11 | U.S. | 99,000 | HRW 11% | 150.19 @ 150.66 | Aug |
| 4/6 | China | U.S. | 200,000 | SRW | ? | 84/85 |
| 4/24 | China | U.S. | 120,000 | SRW | 7 | 83/84 |
| 3/29 | Cyprus | Canada | 25,000 | WW | 156.80 C&F | Apr-May |
| 3/30 | Cyprus | Canada | 25,000 | Wheat | 156.80 C&F | Apr-May |
| 4/3 | Ecuador | U.S. | 25,936 | HRW | 175.83 C&F | Apr |
| 4/12 | Ecuador | U.S. | 25,936 | HRW 12% | 180.66 C&F | May |
| 3/30 | Egypt | U.S. | 245,000 | WW | 142.90 @ 14447 | Apr-May |
| 4/4 | Egypt | U.S. | 103,160 | Flour | 231.75 @ 239.42 FAS | May |
| 4/5 | Egypt | EC | 110,000 | Flour | 209.00 C&F | Jun-Aug |
| 4/5 | Egypt | EC | 140,000 | Flour | 7 CAF | Aug+Oct |
| 3/29 | Iraq | U.S. | 200,000 | HRW | 7 | Jun-Jul |
| 3/30 | Koraa | Australia | 50,000 | Feed Wheat | 145.50 C&F | Hay |
| 4/23 | Korea | U.S. | 52,000 | White, HRW, HRS | Various | May-Jun |
| 4/24 | Korea | U.S. | 23,000 | White, HRW, HRS | Various | May-Jun |
| 4/2 | Lebanon | Optional | 100,000 | Wheat | 2 | May-Jun |
| 4/9 | Lebanon | Argentina | 100,000 | Wheat | 2 | Apr |
| 4/9 | Labanon | United Kingdom | 25,000 | Wheat | 7 | Apr |
| 4/6 | Morocco | U.S. | 50,000 | ww | 167.00 @ 167.75 C&F | PH-May |
| 4/6 | Morocco | U.S. | 160,000 | SRW | 156.84 @ 165.75 CAF | LH-May |
| 4/26 | Morocco | U.S. | 100,000 | SRW | 157.35 @ 159.50 C&F | LH-May |
| 4/25 | Peru | U.S. | 50,000 | HRW 11% | 158.15 @ 158.74 | May |
| 3/29 | Peru | Argentina | 20,000 | Wheat | 139.25 | Apr |
| 4/9 | Peru | U.S. | 50,000 | HRW 11% | 157.88 @ 158.59 | Apr-Hay |
| 4/26 | Peru | U.S. | 25,000 | HRW 11% | 152.67 | Jun |
| 4/26 | Peru | Argantina | 25,000 | Wheat | 146.89 | LH-May |
| 4/4 | Philippines | U.S. | 25,000 | HRS 14% | 185.50 | May |
| 4/4 | Philippines | U.S. | 25,000 | W | 155.47 | Нау |
| 4/18 | Philippines | U.S. | 25,000 | HRS 14% | 185.33 | Jun |
| 3/30 | Portugal | U.S. | 30,000 | HRW | 157.35 | May |
| 4/6 | Portugal | U.S. | 12,000 | Durum | 164.24 | PH-May |
| 4/25 | Somalia | U.S. | 5,882 | #3 HAD | 203.99 FAS | May-Jun |
| 4/25 | Somalia | U.S. | 16,907 | Flour | 222.22 @ 229.42 FAS | May-Jul |
| 4/19 | South Africa | Australia | 400,000 | Feed Wheat | ? | Nay-Sep |
| 3/29 | Syria | EC | 60,000 | Wheat | 162.40 C&F | May |
| 3/30 | Syria | Australia | 60,000 | Wheat | ? | Apr-Hay |
| 4/25 | Syria | Canada/France | 110,000 | Wheat | 163.5(C) 159.00(F) C&F | Jun |
| 4/24 | Taiwan | U.S. | 27,000 | White, HRS | Various | May |

^{1/} HRW-Hard Red Winter, HRS-Hard Red Spring, SRW-Soft Red Winter, HAD-Hard Amber Durum.
2/ FOB unless otherwise noted.

SOURCE: Unofficial market news reports.

^{3/} FH denotes first half; LH, last half.

US WHEAT SHIPMENTS, SALES, AND INSPECTIONS 1/

(JUNE/MAY--MILLION TONS) Weekly and Annual Inspection Rates Monthly Shipments Million 1983/84 BU 4 Weeks Ending 1982/83 MT Week Ending April 12 2.2 27.0 2.8 0.7 January 26 2.9 3.9 Week Ending April 19 February 23 March 22 0.6 21.7 3.5 2.5 April 19 2.8 2.9 Official Estimate for Current MY 1325 Cumulative for MY ... 34.7 31.7 (Grain only)..... Implied Weekly Average..... 25.5 0.7 Latest Six Weeks Weekly Average..... 25.2 Monthly Sales 2/ 0.7 1982/83 1983/84 Marketing Year-To-Date 4 Weeks Ending 0.7 26.5 January 26 1.8 3.2 Weekly Average..... 3.1 Weekly Avg. Extrapolated Annually.. February 23 2.6 1378 1.9 2.0 March 22 April 19 2.7 2.5 Balance of Year to Achieve Estimate Implied Weekly Average..... Cumulative for MY..... 38.6 0.5 18.7 41.4 1/ Shipments and sales data from U.S. Export Sales. Inspections data from Federal Grain

Inspection Service. Sales made since the beginning of the applicable marketing year, including sales for shipment in the next marketing year.

WHEAT SHIPMENTS BY MAJOR EXPORTING COUNTRIES RECENT MONTHS AND SEASON TOTALS FOR 1982/83-1983/84

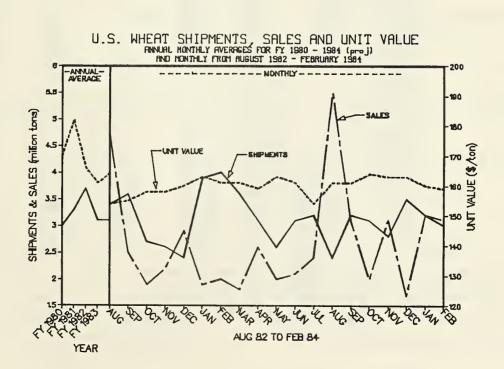
| | | | (JULI/ | O DME MIL | LIUN IUN | > <i>I</i> | | | | |
|---------------------|-------|-------|--------|-----------|----------|------------|-------|-------|-------|-------|
| | | a da | Austr | | | ntina | Fran | | To | tal |
| 4 Weeks Ending 1/ | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 |
| January 26 | 1.0 | .9 | .7 | 1.6 | 1.6 | 1.7 | 1.1 | .7 | 3.6 | 4.9 |
| February 23 | 1.1 | .8 | .9 | 1.9 | 1.9 | 1.9 | .8 | .6 | 4.7 | 5.2 |
| March 22 | 1.4 | .8 | .7 | 1.2 | 1.5 | 1.2 | 1.0 | N/A | 4.7 | N/A |
| April 19 | 1.7 | 1.0 | .7 | N/A | .8 | .8 | .9 | N/A | 4.1 | N/A |
| Cumul. in MY | 15.9 | 15.2 | 7.8 | 7.8 | 6.2 | 7.8 | 8.5 | 6.8 | 38.4 | 37.6 |
| Total for Season 3/ | 21.2 | 21.5 | 8.1 | 11.0 | 7.4 | 9.0 | 10.0 | 10.5 | 46.7 | 52.0 |

Or nearest date thereto.

\frac{2}{3}/\frac{2}{8} Excludes intra-EC trade.

Projection for 1983/84.

Denotes less than 50,000 tons.



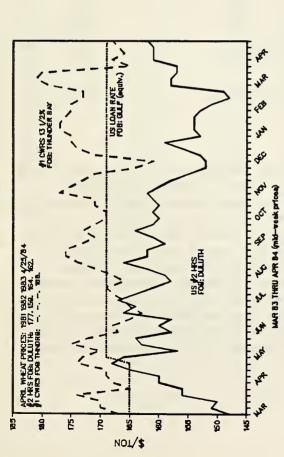
U.S. WHEAT EXPORT COMMITMENTS BY CLASS TO MAJOR DESTINATIONS
TOTAL EXPORTS FOR 1981/82-1982/83; COMMITMENTS TO DATE FOR 1983/84 WITH COMPARISON TO 1982/83

| TOTAL EXIONIS | 1011 1301/02 | 1502/00, | (JUNE/MAY1 | | 300,01 111111 | JOHN ARTSON 1 | 0 1302/03 |
|-------------------|---------------------|----------------|----------------|---------------------|----------------|----------------|----------------|
| | Marketing | | d Red | Soft | ATT | | Total |
| Destination | Year | Winter | Spring | Red | White | Durum | Exports |
| EC-10 | 1981/82 | 185 | 1,416 | 123 | 5 | 749 | 2,478 |
| | 1982/83 | 3 | 1,162 | 35 | 53 | 495 | 1,748 |
| | 1982/83* | 3 | 1,085 | 35 | 53 | 490 | 1,666 |
| Other U. Furene | 1983/84** | 700 | 1,077 244 | 8 | | 247 | 1,335 |
| Other W. Europe | 1981/82 | 709 | | 1,151 | 11 | 97 | 2,213 |
| | 1982/83 1982/83* | 343 373 | 95 95 | 289 291 | 4 | 7 7 | 738 |
| | 1983/84** | 901 | 33 | 410 | 15 | 45 | 770 1,404 |
| Eastern Europe | 1981/82 | 22 | | 425 | | 107 | 554 |
| Lastern Larope | 1982/83 | | | 122 | | 74 | 196 |
| | 1982/83* | | | 89 | | 73 | 162 |
| | 1983/84** | the the | | 283 | | 71 | 354 |
| USSR | 1981/82 | 6,539 | | | | | 6,539 |
| | 1982/83 | 3,374 | | | | | 3,374 |
| | 1982/83* | 3,370 | | | | | 3,370 |
| | 1983/84** | 4,204 | | | | | 4,204 |
| China | 1981/82 | 115 | | 7,830 | 5 | | 7,950 |
| | 1982/83 | 386 | | 4,938 | | | 5,324 |
| | 1982/83* | 416 | | 4,973 | | | 5,389 |
| | 1983/84** | 1,401 | | 1,573 | | | 2,974 |
| Japan | 1981/82 | 1,301 | 831 | 60 | 1,193 | 32 | 3,417 |
| | 1982/83 | 1,266 | 987 | 20 | 1,049 | | 3,322 |
| | 1982/83* | 1,263 | 1,027 | 20 | 1,138 | == | 3,448 |
| | 1983/84** | 1,302 | 987 | | 1,129 | 12 | 3,430 |
| India | 1981/82 | 498 | | | 1,082 | | 1,580 |
| | 1982/83 | 2,480 | | | 1,405 | | 3,885 |
| | 1982/83* | 2,605 | *** | | 1,405 | | 4,010 |
| Dan of Varian | 1983/84** | 198 | 140 | | 968 | | 1,166 |
| Rep. of Korea | 1981/82 | 621 | 149 | 3 | 1,048 | | 1,821 |
| | 1982/83 1982/83* | 605 613 | 162 163 | | 990 | | 1,757 |
| | 1983/84** | 631 | 210 | - - 2 | 1,011 1,151 | | 1,787 1,994 |
| Other Asia, | 1981/82 | 1,598 | 1,429 | 1,008 | 1,131 | | 5,330 |
| Middle East, | 1982/83 | 2,554 | 1,858 | 833 | 568 | 1 | 5,814 |
| and Oceania | 1982/83* | 2,809 | 1,893 | 868 | 581 | i | 6,152 |
| and occurre | 1983/84** | 2,616 | 1,531 | 258 | 1,376 | 21 | 5,802 |
| Egypt | 1981/82 | | | | 2,483 | | 2,483 |
| -30 P · | 1982/83 | | | 397 | 1,331 | | 1,728 |
| | 1982/83* | | | 288 | 1,367 | | 1,655 |
| | 1983/84** | | | 539 | 892 | | 1,431 |
| Nigeria | 1981/82 | 1,193 | 118 | 31 | | | 1,272 |
| | 1982/83 | 918 | 242 | 81 | | | 1,241 |
| | 1982/83* | 914 | 242 | 83 | | | 1,239 |
| | 1983/84** | 1,122 | 281 | 78 | | | 1,481 |
| Other Africa | 1981/82 | 526 | 86 | 1,329 | | 907 | 2,917 |
| | 1982/83 | 611 | 95 | 1,086 | | 666 | 2,458 |
| | 1982/83* | 617 | 95 | 1,049 | | 481 | 2,242 |
| | 1983/84** | 471 | 7 | 1,977 | 23 | 815 | 3,293 |
| Mexico | 1981/82 | 767 | | | | | 767 |
| | 1982/83 | 57 | | | | | 57 57 |
| | 1982/83* | 57 | | | | | 57 |
| Brazil | 1983/84** | 2 061 | | 126 | | 28 | 3 115 |
| Drazii | 1981/82 1982/83 | 2,961 | | | | - - | 3,115 |
| | 1982/83* | 2,113 2,248 | | | | | 2,113 2,248 |
| | 1983/84** | 2,240 | | 66 | | | 2,279 |
| Other W. Hemis. | 1981/82 | 2,602 | 1,257 | 307 | 176 | 315 | 4,657 |
| Conci n. Heili S. | 1982/83 | 2,172 | 1,464 | 559 | 8 | 271 | 4,474 |
| | 1982/83* | 2,238 | 1,577 | 570 | 10 | 281 | 4,676 |
| | 1983/84** | 2,187 | 1,496 | 517 | 47 | 307 | 4,554 |
| Total 1/ | 1981/82 | 19 637 | 5.540 | 12,391 | 7,300 | | 47,110 |
| | 1982/83 | 16,881 | 5,540 6,065 | 12,391 8,360 | 5,408 | 2,242 1,514 | 38,228 |
| | 1982/83* | 17,576 | 6,283 | 8,497 | 5,569 | 1,449 | 39,374 |
| | 1983/84** | 17,310 | 5,759 | 5,682 | 5,601 | 1,546 | 35,898 |
| MY Proj | ection 2/ | 19,051 | 6,123 | 5,715 | 5,443 | 1,769 | 38,100 |
| | | | | | | | |

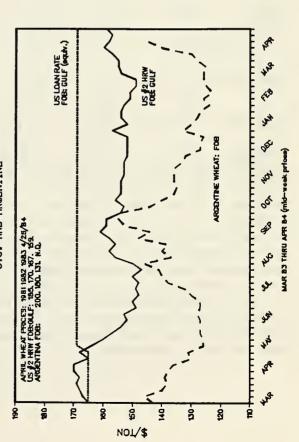
^{1/} Discrepancies due to rounding and sales to unknown destinations.
2/ Projection for 1983/84, including flour and products.
3/ Sales plus accumulated exports as of April 21, 1983, excluding sales for next marketing year.
** Sales plus accumulated exports as of April 19, 1984, excluding sales for next marketing

year.
Source: U.S. Export Sales

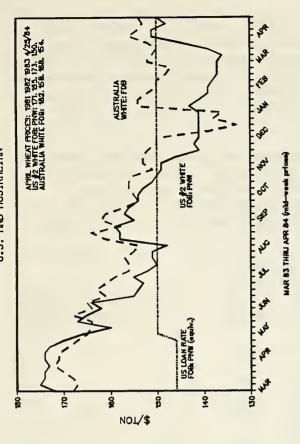
HARD RED SPRING WHEAT EXPORT PRICES U.S. AND CANADIAN



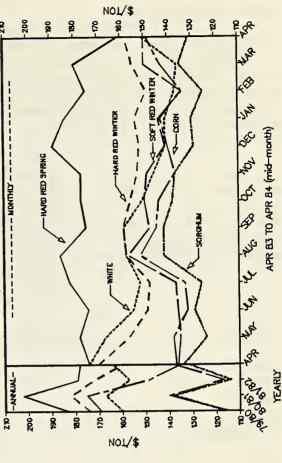
HARD RED WINTER WHEAT EXPORT PRICES U.S. AND ARGENTINE



WHITE WHEAT EXPORT PRICES U.S. AND AUSTRALIAN



U.S. GRAIN COMMODITY EXPORT PRICES FOR GALE, EXCEPT FOR PNW FOR WHITE WHERT



MARKET OPPORTUNITIES

**Tunisia: Wheat imports for July-June 1983/84, and in particular durum, are running well ahead of last year. To date, Tunisia has purchased about 485,000 tons of soft wheat and 488,000 tons of durum. Over half of all soft wheat imports so far this season have came from the United States, compared to only about a third in 1982/83, and virtually all of the purchased durum. Durum imports are running about 140 percent higher this season due to the low 1983 outturn.

The Tunisian grain market continues to represent an opportunity for future expansion of U.S. exports. With a growing population, relatively static grain production that is very dependent upon volatile weather conditions and a growing livestock sector, grain imports should continue to increase. In 1983/84, total grain imports are expected to reach nearly 1.3 million tons, compared to 854,000 tons in 1982/83.

TUNISIAN WHEAT IMPORTS
(JULY/JUNE--1.000 TONS)

| | (| | |
|-------------|----------|-------------------|---------------------|
| | | | Commitments To Date |
| Origin | 1981/82 | 1982/83 | 1983/84 |
| | Du | rum | |
| U.S. | 169 | 107 | 485 |
| Canada | e. e. | E E | a. a. |
| Greece | 43 | 96 | m. m. |
| Italy Italy | . | a. a. | 3 |
| Subtotal | 212 | 203 | 488 |
| | Soft | Wheat | |
| U.S. | 63 | 140 | 251 |
| Canada | g. g. | 10 | 30 |
| France | 346 | 163 | 155 |
| Other | 5 | 115 | 49 |
| Subtota1 | 414 | $\frac{115}{428}$ | 4 <u>9</u> 485 |
| TOTAL WHEAT | 626 | 631 | 973 |

OTHER DEVELOPMENTS AFFECTING U.S. EXPORTS

**United States: The supply of U.S. wheat in 1984/85 may decline some from earlier expectations due to recent domestic program decisions. The USDA recently reopened sign-up for the 1984 wheat program in an effort to encourage additional farmer participation. Producers who have not already done so are encouraged to sign up to take advantage of the revisions in the 1984 program. The basic legislated program changes are: (1) the target price has been lowered from \$4.45 to \$4.38 per bushel; (2) although the reduced acreage requirement remains at a minimum of 30 percent, 20 percent of the requirement must be under an acreage reduction program and the remaining 10 percent will be a paid land diversion with a paid diversion rate of \$2.70 per bushel; (3) advance diversion payments will be available; and (4) Payment In Kind (PIK) payments are increased from 75 percent to 85 percent of the established yield times the acres diverted.

Other Exporting Countries Selling Activity and Competitive Practices

**France: Wheat and wheat flour exports have steadily increased over the past few years and are forecast to reach 10.5 million tons to non-EC destinations, in July-June 1983/84, half a million above the 1982/83 record level. In recent years the USSR and China have emerged as major markets for French wheat. French wheat and flour shipments July-February 1983/84 are running a half million tons ahead of last year's level for the same period. Significantly larger shipments to the USSR, Egypt, Algeria and Morocco more than offset declines to Poland, China, Brazil and Cuba.

FRENCH WHEAT AND FLOUR EXPORTS 1/ (JULY/JUNE--1,000 TONS)

| | | (1017 | / JONE - T | OOO TONS) | | | |
|-------------|-----------------------|-----------------------|------------|-----------|-----------------------|----------|----------|
| | | | | | | 1982/83 | 1983/84 |
| Destination | 1978/79 | 1979/80 | 1980/81 | 1981/82 | 1982/83 | Thru Feb | Thru Feb |
| | | | | | | | |
| Algeria | 22 | 215 | 166 | 452 | 213 | 141 | 298 |
| Angola | 11 | 29 | 193 | 94 | 120 | 76 | 105 |
| Bangladesh | 157 | 4 · 4 · | 150 | 230 | 115 | 109 | 28 |
| Brazi1 | 238 | W/ W. | w. w. | 116 | 126 | 81 | |
| Cameroon | 98 | 85 | 107 | 176 | 141 | 74 | 101 |
| China | 4 , 4 , | - | 496 | 116 | 1,346 | 892 | 112 |
| Cuba | m , m , | e. e. | 158 | 96 | 224 | 154 | 96 |
| Egypt | 1,261 | 1,250 | 1,932 | 1,002 | 501 | 446 | 1,187 |
| Germany, DR | ₩. ₩. | 28 | 169 | 53 | u - u - | ₩. ₩. | 322 |
| Indonesia | 15 | . . | 7 | 6 | 182 | 58 | a. a. |
| Iran | e. | 51 | 333 | 32 | W- W- | ₩. ₩. | e. e. |
| Ivory Coast | 163 | 169 | 197 | 207 | 179 | 119 | 249 |
| Korea, PDR | w. w. | ■. ■. | 285 | 276 | 228 | 120 | 32 |
| Morocco | 748 | 685 | 1,400 | 1,132 | 178 | 178 | 403 |
| Poland | 523 | 970 | 1,234 | 1,502 | 1,310 | 563 | 174 |
| Romania | a. d. | 4 - 4- | 204 | 517 | =, =, | a, e, | =-=- |
| Senega1 | 99 | 85 | 104 | 83 | 121 | 85 | 55 |
| Syria | 101 | 179 | 141 | 60 | 246 | 148 | 176 |
| Tunisia | 184 | 162 | 202 | 376 | 168 | 99 | 155 |
| USSR | 5 | 550 | 23 | 932 | 3,247 | 2,377 | 2,780 |
| Other | 1,303 | 846 | 1,599 | 1,652 | 1,316 | 861 | 795 |
| TOTAL | 4,928 | 5,304 | 9,100 | 9,110 | 9,961 | 6,581 | 7,068 |
| | | | | | | | |

^{1/} Flour is in grain equivalent

^{**}Argentina: Argentina announced a number of measures that may translate into a somewhat larger wheat outturn in the coming season and will likely stimulate overall grain production and trade in the future. These involve the intent to continue to encourage government to government trade agreements (such as the one recently signed with Mexico), measures to encourage fertilizer and herbicide use and a program to funnel agricultural export tax revenues back into the agricultural sector. In addition, a wheat support price for the 1984/85 wheat crop, to be planted June-August, was announced-marking the first time a support price was announced before planting. In past years a price was set before harvesting.

**Australia: Over the month, Australia's aggressive wheat marketing has resulted in a number of significant sales. Reports indicate that, after weeks of deliberation. South Africa has purchased 400,000 tons of Australian feed wheat for May-October delivery, with authority to buy up to 750,000 tons of feed wheat by April 1985. Australia has also finalized an agreement with Bangladesh to provide an additional 200,000 tons of "general purpose" wheat on three year credit. Total Australian commitments to Bangladesh stand at about 400,000 tons, the largest level since 1978/79. In addition, Korea continued to purchase Australian feed wheat over the month, with total purchases estimated at about 450,000 tons. Korea began purchasing Australian feed wheat in January 1984 and to date has deliveries scheduled through May-June 1984. If Korea continues this recent buying pattern, total feed wheat purchases could approach a million tons by the end of the calendar year. These recent sales have likely displaced some potential U.S. corn and wheat sales, and this competition is expected to continue. A large quantity of Australian wheat is expected to be carried over into 1984/85; and latest reports from Australia indicate a record sown wheat area is expected in 1984, likely resulting in another large crop.

Competitive Developments in Selected Foreign Markets

**Austria: Two consecutive large grain harvests have further encouraged Austria to seek formal trade agreements with the USSR and the German Democratic Republic (GDR). Reports indicate that sales to the Soviet Union increased considerably in 1983/84, and it is likely that a long-term agreement will soon be signed between the two countries. It is currently under negotiation; however, it has been reported that a grain agreement would probably stipulate 300,000 tons of annual grain shipments. Austria has also agreed to discuss a long-term agricultural export plan with the GDR, primarily involving grain. In 1982/83 Austria shipped 100,000 tons of wheat and 11,000 tons of corn to the USSR; the GDR received about 100,000 tons each of Austrian wheat and barley and 40,000 tons of corn. Total Austrian wheat exports reached a record 365,000 tons in 1982/83 and 1983/84 exports are expected to reach nearly 600,000 tons. Total Austrian grain exports were about 675,000 tons in 1982/83 and are forecast to reach about 800,000 tons in 1983/84.

**Peru: U.S. wheat exports to Peru will resume with Peruvian government approval of the use of \$150 million in GSM-102 export credits. Approval was granted for the use of \$100 million for wheat and \$50 million for soy oil. Peruvian approval comes after considerable delay as the USDA announced Peru's 1984 credit allocation on November 15, 1983. This delay enabled Argentina to sell about 300,000 tons of wheat to Peru since December, compared to approximately 75,000 tons from the United States. U.S. wheat exports to Peru should accelerate now that U.S. export credits can be utilized and Argentina has marketed most of its exportable surplus.

Special Report: Growth in Chinese Grain Imports Possibly Slowing

China's grain production (wheat, rice and coarse grains) since 1976 has grown an astonishing 40 percent. However, until the early 1980s this growth seems to have had little impact on the level of Chinese grain imports. This pattern appears to be changing as China is once again turning inward to meet its grain needs. Prior to this, rather than procuring grain from the surplus producing provinces, China increasingly relied on imports to provide national stocks and to supply the large coastal cities of Shanghai, Beijing, Tianjin and Shenyang. Five years ago even some of the major grain provinces were deficit producers, due partly to their large populations.

However, the bumper harvests in 1982 and 1983 have changed the situation, and some areas are having difficulty storing all the grain produced. With local surpluses mounting, provincial officials have intensified pressures on the central authorities for assistance. In one instance the province of Jiliu was permitted to ship 2.2 million tons of grain, mostly corn, to points further south in China. This quantity would approximate China's total corn imports for the 1982/83 marketing year. Where surplus grain could not be transported to another area due to limitations on transport facilities or a lack of demand or storage space in other provinces, an on-farm storage program was instituted whereby peasants were paid to store state grain for six months. A major constraint to moving surplus grain is still insufficient rail capacity, as priority is often given to other commodities, particularly coal.

This past year has seen a significant increase in the quantity of wheat, corn and rice being redistributed around China. Undoubtedly, even more grain is available for transfer but is being stored locally. Higher levels of transfers are likely precluded by a lack of storage facilities, controlled prices, and most importantly, a lack of rail transport and handling facilities. If China decides to take the steps necessary a more efficient internal redistribution of grain and also continues to enjoy large crops, import demand in the longer-run could fall, unless consumption growth should happen to accelerate. In addition, import demand would likely vary more with domestic production and consumption levels than in the past.

Internal Price Policies of Foreign Countries

**Canada: On April 13, the Canadian government announced initial payments to producers for the 1984 crop. Wheat payments declined for the second year in a row, reflecting expected lower world wheat export prices. The initial price serves as a floor for producer returns. The Grain Board pools its grain sales proceeds, deducts its operating costs and distributes any surplus in the pool to producers as final payments. Initial payments for spring and durum wheat are C\$160, down 6 percent and 11 percent, respectively, from a year ago.

Apparently, the decline has only marginally discouraged total wheat plantings. The recently released "Statistics Canada" final planting intentions report indicated that barley and rapeseed area was not going to increase as much as earlier expected and that wheat area was expected to decline by only 2 percent from recent record levels. Initial payments on barley fell 4 to 5 percent, still resulting in a relatively high wheat to barley payment ratio. In fact, the intentions report showed durum area and winter wheat area up 20 and 16 percent, respectively. Western farmers appear hesitant about further shifts to rapeseed production due to uncertain yields and favorable feed grain prices.

In the past the forecast of planting intentions has been a good indicator of final area; however, intentions have the potential of changing considerably by planting time. Most analysts agree that these initial payment reductions were generally anticipated by producers and, therefore, were reflected in the survey. It is less clear how the current dry conditions in the prairies affected responses at the time of the survey, or how much shifting might occur from rape and barley to wheat if dry conditions continue into the planting season.

CANADIAN PRODUCER PAYMENTS
(AUGUST/JULY--C\$ PER TON)

| | No. 1 CWRS | 1/ | No. 1 Amber Durum | | |
|---------|------------|-------|-------------------|-------|--|
| Year | Initial | Final | Initial | Fina1 | |
| 1980/81 | 156 | 227 | 184 | 205 | |
| 1981/82 | 175 | 200 | 175 | 200 | |
| 1982/83 | 175 | 192 | 175 | 187 | |
| 1983/84 | 170 | N/A | 180 2/ | N/A | |
| 1984/85 | 160 | N/A | 160 | N/A | |

1/ No. 1 Canadian Western Red Spring.

 $\overline{2}$ / Was first set at C\$165 per ton, then adjusted to C\$180 on 2/20/84.

N/A Not available.

**Major Exporters: The latest internal support prices for the principal world wheat exporters, on an individual marketing year basis, are listed below. Prices are not strictly comparable because of quality differences and because U.S., Argentine and EC prices are on a local delivery point basis, while Canadian and Australian prices are on an export position basis. For example, in terms of quality differentials, the Canadian price is set for No.1 CWRS, while No.2 CWRS was discounted by approximately C\$6 per ton and No.3 CWRS by about C\$11 per ton; No.1 CWRS has represented about 40 percent of Canadian wheat exports over the past 10 years. EC prices given below are for medium quality wheat in August and do not include monthly incremental storage payments.

MAJOR EXPORTER SUPPORT PRICES FOR WHEAT

| | MAJ | OK EA | LOWIEW SOLLOWI LWICES | FOIL WILL | NT. | | |
|-----------------------|------------|---------|-----------------------|------------|----------------|----------------|--|
| | | | 1983/84 | 1984/85 | | | |
| | U.S | .\$ | Local | U.S | .\$ | Local | |
| Exporter | Equivalent | | Currency | Equivalent | | Currency | |
| | per bu | 4.4.4.4 | resper tons | per bu | 4 4 4 4 | per ton | |
| U.S. (1oan) | 3.65 | 134 | 134 (\$) | 3.30 | 121 | 121 (\$) | |
| (reserve loan) | 3.65 | 134 | 134 | N/A | N/A | N/A | |
| Argentina (reference) | 2.67 | 98 | 3,060 pesos 1/ | 2.96 | 109 | 3,700 pesos 1/ | |
| Australia (min. pay.) | 3.72 | 137 | 150 (A\$) | N/A | N/A | N/A (A\$) | |
| (final pay.) | N/A | N/A | N/A | N/A | N/A | N/A | |
| Canada (initial pay.) | 3.75 | 138 | 170 (C\$) | 3.40 | 125 | 160 (C\$) | |
| (final pay.) | N/A | N/A | N/A | N/A | N/A | N/A | |
| EC (intervention) | 4.39 | 161 | 185 (ECU) | 4.22 | 155 | 183 (ECU) | |
| (reference) | 5.10 | 187 | 215 | 4.93 | 181 | 213 | |

In new pesos, current season prices can be adjusted when necessary because of currency fluctuations. Caution should be taken when using this price in US\$ equivalent, because of the volatility of the Argentine exchange rate.

N/A Not available.

Special Report: Impact of EC Plans to Cut Wheat Support Price

Under the EC's recently approved agricultural price package, domestic support (intervention) prices will decline by 1 percent in 1984/85 (in ECUs) for medium-quality bread wheat, corn and barley. Although that reduction is not likely to alter the upward trend in grain production, the EC Commission intends to make wheat more competitive as a feed in order to stimulate additional domestic use. Towards that objective, the Commission hopes to lower the domestic wheat market price by paying only the minimum-quality bread wheat price for intervention purchases, rather than the medium-quality price normally paid during the 3-month intervention stock purchase period of August through October.

That pricing change would narrow the gap between support intervention prices for feedgrains and minimum-quality bread wheat to 7.7 percent (compared to the normal gap of over 10 percent), but it may still be too wide to encourage much additional wheat feeding. If, however, more wheat than normal does move into feed rations in 1984/85, it would likely displace domestic barley which, in turn, would create internal pressure to export that displaced barley.

In 1983/84, a bumper wheat harvest, large carry-in stocks and relatively depressed prices vis-a-vis domestic feedgrains and imported non-grain feed ingredients (NGFIs) have resulted in an estimated 20 million tons of wheat used as feed, a third more than last season's record level. Yet the Community is still exporting record quantities of wheat to help alleviate domestic supply and price pressures. Conversely, tight barley supplies from a poor harvest in 1983 have mitigated much of the pressure to use or export barley. Feed use of barley for 1983/84 is presently estimated at just under 26 million tons, down more than 6 percent from the 27.6 million tons average over the past 5 years; barley exports for 1983/84 are forecast at only 2.5 million tons, down more than 40 percent from recent levels. With the likelihood of bumper wheat and barley harvests in 1984, the Community will face intensified pressures to increase the disposal (domestic use, exports or stocks) of both wheat and barley in 1984/85.

EC GRAIN PRICES
(AUGUST/JULY-ECU/TON)

| (1000 | 31/30H1EC0/10N/ | | |
|-------------------------|-----------------|---------|---------|
| Grain | 1982/83 | 1983/84 | 1984/85 |
| Common Wheat | | | |
| Target | 250.61 | 261.43 | 259.08 |
| Intervention | 179.27 | 184.58 | 182.73 |
| Reference-Bread Quality | | | |
| (Medium) | 209.10 | 215.29 | 213.14 |
| (Minimum) | 198.70 | 203.67 | 196.76 |
| Barley & Corn | | | |
| Target | 228.27 | 238.17 | 236.30 |
| Intervention | 179.27 | 184.58 | 182.73 |

U.S. EXPORT EXPANSION ACTIVITY

**GSM-102: The U.S. Congress recently enacted legislation that will further assist in the development, maintenance and expansion of agriculture export markets. For example, for FY 1984, funding for the Commodity Credit Corporation (CCC) export credit guarantee program is to be increased by at least \$500 million over the current \$4.0 billion budgeted for all commodities. For FY 1984, GSM-102 and GSM-5 programs total \$1.9 billion for wheat covering approximately 13 million tons.

U.S. WHEAT/WHEAT FLOUR TRADE WITH SELECTED COUNTRIES UNDER CCC GUARANTEE PROGRAMS *

(MILLION DOLLARS) FY 1983 FY 1984 CCC Credit Guarantees Total CCC Credit Approved Guarantees Announced Exports Algeria 114 160 1/ 28 Bangladesh 105 E. E. E. Brazi1 412 1/ 445 355 Chile $110 \ \overline{1}/$ 155 75 €. €. €. Colombia 141 85 Costa Rica 3 15 g. E. E. 13 33 10 Dominican Republic 34 51 40 Ecuador Egypt 178 1/ 459 65 1/ Guatemala 19 20 18 Haiti 8 21 5 Iraq 210 1/ 155 176 Jamaica 7 1/ 15 16 1/ 126 130 Korea 301 Morocco 161 1/ 182 244 1/ 30 195 Nigeria a. a. a. 127 123 100 Peru **Philippines** 19 166 75 87 1/ Portugal 80 117 Tunisia 48 1/ 57 133 1/ 44 Turkey a. a. e. e e. 53 40 Yemen Yugoslavia 41 40 ---1.714 2.844 1.917 TOTAL

^{*} Includes GSM-102 and GSM-5.

^{1/} Includes GSM-5 credit guarantees.

**PL-480: A PL-480 Title I agreement with Sierra Leone was signed providing for sales of approximately 11,000 tons of wheat. The USDA recently issued revised country and commodity allocations for FY 1984 under Title I and III of PL-480. The revised allocations for grains follows:

REVISED FY 1984 PUBLIC LAW 480 TITLE I/III COUNTRY AND COMMODITY ALLOCATIONS (1.000 TONS GRAIN EQUIVALENT)

| | | S GRAIN EQUIVALE | | |
|---------------------|-----------------|------------------|-----------------------|----------------|
| Country | \$Million-Total | Wheat/Flour | Rice | Feedgrains |
| \$805 or Less | | | | |
| Per Capita GNP | | | | |
| Bangladesh | 65.0 | 197 | 50 | a. a. |
| Bolivia | 10.0 | 60 | m. m. | 6. g. |
| Egypt | 250.0 | 1,545 1/ | a · a · | e . e |
| El Salvador | 32.0 | 106 | 3 | 60 |
| Guinea | 2.0 | m- m. | 6 | a. a . |
| Haiti | 11.0 | 47 | m. m. | a. a. |
| Honduras | 8.0 | 47 | en en | a a. |
| Indonesia | 30.0 | e. e. | 45 | a. a. |
| Kenya | 5.0 | 88 | 45 | w. w. |
| Liberia | 15.0 | a. a. | 36 | m. a. |
| Madagascar | 8.0 | er er | 23 | m. m. |
| Pakistan | 50.0 | ere, | m. m. | er er |
| Senegal | 8.0 | 6 | 13 | 28 |
| Sierra Leone | 3.0 | 11 | 3 | e. e. |
| Somalia | 16.0 | 28 1/ | 18 | a. a. |
| Sri Lanka | 25.0 | 150 | e. e. | a. a. |
| Sudan | 50.0 | 299 1/ | m, m. | m. c. |
| Tanzania | 3.0 | e. e. | 4 | 11 |
| Yemen | 3.0 | 5 1/ | 5 | a. a. |
| Zaire | 10.0 | 58 <u>1</u> / | я. а | a. a. |
| Zambia | 7.0 | 17 | 6 | • • |
| Subtotal | 611.0 | 2,670 | 223 | 99 |
| Over \$805 | | | | |
| Per Capita GNP | | | | |
| Congo (Brazzaville | 2.0 | a. a. | 6 | a a . |
| Costa Rica | 20.0 | 127 | =. =. | 15 |
| Dominican Republic | | e. e. | =- =- | 125 |
| Guatemala | 7.0 | e. e. | | 123 |
| Jamaica | 20.0 | 49 2/ | 14 | 31 |
| Mauritius | 3.5 | $6\overline{1}/$ | 8 | |
| Morocco | 45.0 | 281 | e. e. | 38 |
| Peru | 20.0 | 65 | 35 | |
| Tunisia | 15.0 | 37 | n. e | 70 |
| Subtotal | 152.5 | 565 | 63 | 279 |
| Allocated | 763.5 | 3,235 | 286 | 378 |
| Unallocated Reserve | 27.5 | = a. | 200 e.e. | 370 |
| TOTAL PROGRAM | 791.0 | | 4. 4 | e. e. |
| | | | | |

^{1/} Wheat equivalent of flour or contains some portion of wheat equiv. of flour 2/ Contains some portion of blended and/or fortified foods.

U.S. WHEAT/WHEAT FLOUR TRADE UNDER PL-480 WITH SELECTED COUNTRIES * (1.000 TONS)

| | _ | ,000 10110/ | |
|--------------|----------------------|---------------|----------------------|
| | FY 198 | 33 | FY 1984 |
| | Exports Under PL-480 | Total Exports | Agreements Signed 1/ |
| Bangladesh | 228 | 803 | 197 |
| Bolivia | 137 | 137 | 60 |
| Costa Rica | 70 | 85 | 127 |
| Egypt | 1,474 2/ | 3,536 | 1,545 2/ |
| El Salvador | 131 | 135 | 106 |
| Honduras | 71 | 107 | 47 |
| Indonesia | 83 | 914 | 88 |
| Morocco | 194 | 1,320 | 175 |
| Sierra Leone | 3 | 31 | 11 |
| Somalia | 23 2/ | 34 | 28 2/ |
| Sri Lanka | 155 | 216 | 150 |
| Sudan | 297 2/ | 480 | 182 2/ |
| Zaire | 60 2 / | 73 | 58 2 / |
| TOTAL | 2,926 | 7,871 | 2,774 |

^{*} Transactions under Title I and III.

CORN AND SORGHUM

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES

Export Forecast. Projected October-September 1983/84 U.S. corn exports, excluding about 430,000 tons of products, remain unchanged at 47.8 million tons (1.9 billion bushels) as the export pace continues strong. The U.S. sorghum forecast is also unchanged at 5.7 million tons (225 million bushels) as high world corn prices sustain sorghum demand, keeping the export pace active.

Shipments and Sales. U.S. corn sales for the 4-week period ending April 19 fell nearly 40 percent from the high level of the previous period as Japanese and Soviet buying slowed. However, Japan was again the principal buyer for the month, followed at some distance by the USSR. Likewise, Japan and the Soviet Union were the primary destinations for overall higher corn shipments during the period. Sorghum sales for the month recovered after the previous period's drop as Mexican buying increased. Mexico was also the primary destination for overall lower U.S. sorghum shipments.

^{1/} Approximate quantities based on dollar value of agreements.

 $[\]frac{1}{2}$ / Includes grain equivalent of flour.

IMPORTER BUYING ACTIVITY

Sales activity slowed appreciably with the sharp reduction in reported new Soviet purchases. Korea, the Philippines and Portugal continue to purchase U.S. corn, while Mexico continued to purchase U.S. sorghum, despite its agreement with Argentina.

RECENT CORN AND SORGHUM IMPORTER BUYING ACTIVITY REPORTED BETWEEN MAR. 29, 1984 AND APR. 26, 1984

| Approx. Date | | | Quantity | | Price Range 2/ | Delivery |
|--------------|----------------|-----------|----------|----------|---------------------|-----------|
| of Purchase | Buyer | Origin | (Tons) | Grade 1/ | (\$US per ton) | Period 3/ |
| 4/12 | Dominican Rep. | U.S. | 65,300 | #3 YC | 150.87 @ 151.27 | Apr-Jul |
| 4/9 | Egypt | Optional | 200,000 | #3 YC | 175.00 @ 176.84 C&F | May |
| 4/19 | Greece | France | 32,000 | Corn | ? | May |
| 4/9 | Israel | U.S. | 25,000 | #2 YS | 116.15 | 0ct |
| 4/4 | Korea | U.S. | 50,000 | #2 YC | 156.50 | Apr-May |
| 4/10 | Korea | U.S. | 52,000 | #3 YC | 167.27 C&F | May |
| 4/18 | Korea | U.S. | 55,000 | #2 YC | 166.20 C&F | May |
| 4/19 | Korea | U.S. | 100,000 | #3 YC | 165.29 @ 165.98 C&F | May-Jun |
| 4/19 | Korea | Australia | 25,000 | Sorghum | 143.60 C&F | May |
| 9/11 | Mexico | U.S. | 290,000 | #2 YS | ? | May |
| 3/29 | Philippines | U.S. | 25,000 | #2 YC | 181.35 C&F | Apr-May |
| 4/4 | Philippines | U.S. | 25,000 | #2 YC | 159.37 | Apr-May |
| 4/17 | Philippines | U.S. | 25,000 | #2 YC | 178.25 C&F | May |
| 4/6 | Portugal | U.S. | 36,000 | #3 YC | ? | Apr-May |
| 4/13 | Portugal | U.S. | 23,500 | #3 YC | ? | Apr-May |
| 4/18 | Taiwan | Australia | 25,000 | Sorghum | 142.50 C&F | Jun |
| 4/19 | Taiwan | U.S. | 33,000 | #2 YC | 174.41 C&F | May |
| 3/29 | USSR | U.S. | 250,000 | Corn | ? | 83/84 |
| 4/2 | Unknown | U.S. | 100,000 | Corn | ? | 83/84 |
| 4/18 | Unknown | U.S. | 105,480 | Corn | ? | 83/84 |

1/ YC=Yellow Corn and YS=Yellow Sorghum.

7/ FOB unless otherwise noted.

3/ FH denotes first half; LH, last half.

SOURCE: Unofficial market news reports.

OTHER DEVELOPMENTS AFFECTING U.S. EXPORTS

Other Exporting Countries' Selling Activities and Competitive Practices

**Argentina: A record 2.3 million tons of grain and oilseeds where shipped in March, about 200,000 tons above last season's record despite earlier reports of shipping delays and port congestion. Argentine new crop corn, sorghum and soybeans began to move into export channels in March, competing for handling capacity with large wheat movement. However, Argentine corn shipments in March were also a record. Barring labor difficulties, Argentina is not expected to have any unusual problems in exporting coarse grain this season. Heavy early wheat movement in the December-March period and overall lower wheat export availabilities are expected to result in a significantly lower quantity of wheat moving April-June, freeing capacity to handle heavy coarse grain shipments.

US CORN AND SORGHUM SHIPMENTS, SALES AND INSPECTION 1/

| | | | (| OCTORER | /SEPTEMBERMILLION TONS) | | | | |
|----------------|----------|----------|-------|---------|-------------------------------------|-------|------|-------|-----|
| Mont | thly Shi | nments | | | Weekly and Annual Inspection Rat | tes | | | |
| | | RN | SORG | HIIM | | COF | SN | Sorgh | ium |
| | | 83/84 | 82/83 | | | MT | BU | MT | BU |
| 4 Weeks Ending | 82/83 | | | | Week Ending April 12 | 1.0 | 38.3 | | 4.4 |
| January 26 | 4.0 | 3.8 | .5 | .5 | | | 44.5 | .10 | 3.8 |
| February 23 | 4.4 | 3.6 | .4 | .6 | Week Ending April 19 | 1.1 | 44.5 | .10 | 3.0 |
| March 22 | 4.3 | 3.9 | .6 | .7 | | | | | |
| April 19 | 3.5 | 4.0 | .2 | . 4 | Official Estimate for Current MY | | | | |
| | 28.9 | 29.7 | 3.6 | 3.9 | (Grain only) | 47.8 | 1883 | 5.72 | 225 |
| Cumul. in MY | 20.9 | 23.1 | 3.0 | 0.5 | Implied Weekly Average | | 36.2 | . 11 | 4.3 |
| | | | | | Impirica weekiy wielage | • • • | | | |
| | | | | | | | | | |
| | Monthly | Sales 2/ | | | Latest Six Weeks | • • | 40.7 | 10 | A C |
| | | RN | SOR | GHUM | Weekly Average | 1.0 | 40.7 | .12 | 4.6 |
| 4 Weeks Ending | | 83/84 | 82/83 | 83/84 | | | | | |
| | 4.6 | 2.2 | 1 | | Marketing Year-To-Date | | | | |
| January 26 | | | .2 | . 9 | Weekly Average | 1.0 | 40.2 | .13 | 5.0 |
| February 23 | 4.1 | 2.8 | • | | Weekly Avg. Extrapolated Annually | 53 1 | 2090 | 6.60 | 260 |
| March 22 | 4.8 | 4.6 | • ! | .3 | weekly Avg. Extrapolated Amidally | 33.1 | 2030 | 0.00 | |
| April 19 | 3.9 | 2.8 | .5 | .6 | | | | | |
| Cumul. in MY | 40.5 | 39.8 | 4.2 | 5.2 | Balance of Year to Achieve Estimate | | | | |
| Cuma: III III | | | | | Implied Weekly Average | .8 | 31.5 | .09 | 3.5 |
| | | | | | • | | | | |

^{1/} Shipments and sales data from U.S. Export Sales. Inspections data from Federal Grain Inspection Service.
2/ Sales made since the beginning of the applicable marketing year, including sales for shipment in the next marketing year.

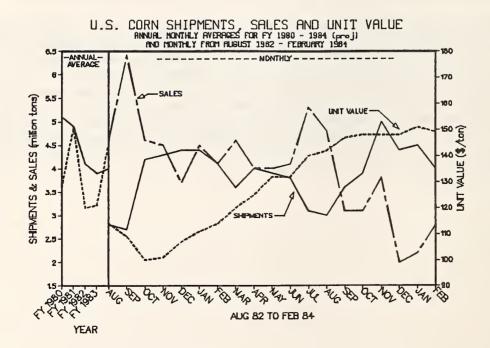
* Denotes less than 50,000 tons. Source: Export Sales; FGIS

CORN AND SORGHUM SHIPMENTS BY MAJOR EXPORTING COUNTRIES RECENT MONTHS AND SEASON TOTALS FOR 1982/83-1983/84

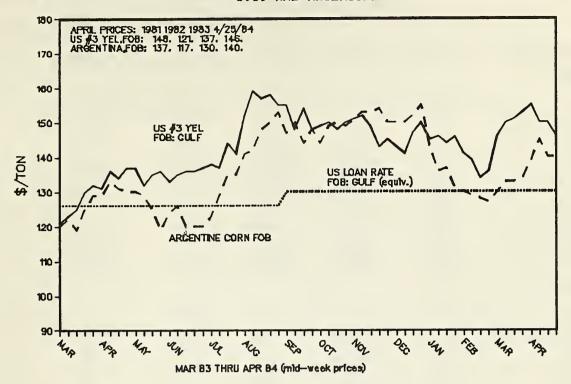
| | (00' | TOBER/SEP | TEMBERI | MILLION T | ONS) | | | |
|---------------------|-------|-----------|---------|-----------|-------|-------|-------|-------|
| | SOR | GHUM | | CO | RN | | | |
| | Arge | ntina | | entina | Thai | land | To | tal |
| 4 Weeks Ending 1/ | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 |
| January 26 | .1 | .1 | .4 | | .1 | .2 | .6 | .4 |
| February 23 | .1 | * | .2 | * | .1 | .2 | .4 | .2 |
| March 22 | .3 | .1 | .2 | .2 | .1 | .1 | .6 | .4 |
| April 19 | .6 | .5 | .7 | .8 | .2 | N/A | 1.5 | 1.3 |
| Cumul. in MY | 1.7 | 1.6 | 2.2 | 1.8 | 1.4 | 1.7 | 5.3 | 5.1 |
| Total for Season 2/ | 5.0 | 6.1 | 6.5 | 6.4 | 2.2 | 3.0 | 13.7 | 15.5 |
| M/A Not available | | | | | | | | |

^{1/} Or nearest date thereto.
2/ Projection for 1983/84.

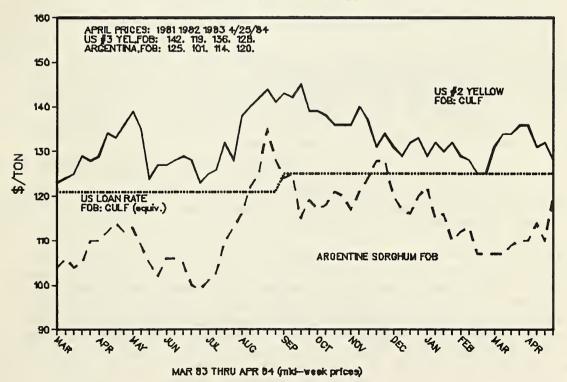
Denotes less than 50,000 tons.



CORN EXPORT PRICES U.S. AND ARGENTINE



SORGHUM EXPORT PRICES U.S. AND ARGENTINE



U.S. CORN AND SORGHUM EXPORTS BY DESTINATION
(OCTOBER/SEPTEMBER--1.000 TONS)

| | | | 19 | 982/83 | 1983/84 |
|-------------------|---------|---------|---------|------------|------------|
| | | | | Committed | Committed |
| | | | Actual | as of | as of |
| Destination | 1980/81 | 1981/82 | Exports | 4/21/83 1/ | 4/19/84 1/ |
| CORN | | | | | |
| EC | 9,185 | 6,997 | 4,033 | 2,575 | 2,189 |
| Other W. Europe | 5,503 | 6,579 | 5,190 | 3,808 | 3,389 |
| Eastern Europe | 6,741 | 3,607 | 1,471 | 1,112 | 419 |
| USSR | 4,947 | 7,499 | 3,208 | 3,208 | 6,044 |
| China | 725 | 1,117 | 2,175 | 2,105 | |
| Japan | 12,586 | 10,588 | 14,524 | 12,911 | 14,729 |
| Taiwan | 1,502 | 1,718 | 2,971 | 3,126 | 2,216 |
| Rep. of Korea | 2,304 | 2,690 | 3,815 | 2,707 | 2,200 |
| Egypt | 1,129 | 1,348 | 1,638 | 1,108 | 864 |
| Canada | 1,050 | 800 | 720 | 152 | 13 |
| Mexico | 3,832 | 554 | 4,305 | 2,563 | 1,706 |
| Venezuela | 692 | 414 | 841 | 582 | 562 |
| Others | 9,075 | 6,029 | 3,102 | 4,157 | 5,371 |
| Total | 59,749 | 49,940 | 47,993 | 40,114 | 39,702 |
| SORGHUM | | | | | |
| Spain | 179 | 790 | 149 | 149 | 317 |
| Other W. Europe | | | | | |
| (excluding Spain) | 595 | 540 | 286 | 233 | 82 |
| Japan | 2,725 | 2,437 | 926 | 738 | 1,462 |
| Israel | 449 | 368 | 432 | 291 | 589 |
| Mexico | 2,647 | 544 | 3,196 | 2,294 | 1,962 |
| Venezuela | 501 | 713 | 231 | | 54 |
| Others | 606 | 898 | 501 | 479 | 588 |
| Total | 7,702 | 6,290 | 5,721 | 4,184 | 5,054 |

1/ Accumulated shipments and sales, excluding sales for next marketing year.
Source: U.S. Census for 1980/81-1981/82 and U.S. Export Sales for 1982/83-1983/84.

**Mexico: After years of reliance on the United States for virtually all its grain imports, Mexico has agreed to purchase at least a million tons of Argentine grain and oilseeds each year for 5 years beginning in 1984. Mexico has already purchased 360,000 tons of sorghum, 100,000 tons of wheat and 180,000 of sunflowerseed from Argentina in 1984, leaving about 360,000 to be purchased this year. Although Mexico imports mostly corn and sorghum, remaining purchases under the agreement will likely include wheat, sorghum, soybeans or sunflowerseeds; corn is also specified in the agreement, but Mexico has not purchased significant quantities of corn from Argentina. Some of the Argentine grain is reportedly destined for Mexican reserve stocks, which at present record high levels could help lower future import needs.

Over the past decade, Mexican import demand for grain has shot up from less than a million tons annually, to over 6 million tons in 4 of the past 5 years, with the United States supplying over 95 percent. But this year, with relatively high U.S. feedgrain prices, abundant grain supplies in Argentina and a growing movement to strengthen Latin American unity, Mexico has turned increasingly to Argentina. Mexico's efforts to diversify sources of supplies means the United States could likely provide less than 80 percent of Mexico's total grain imports in 1983/84.

Competitive Developments in Selected Foreign Markets

**South Africa: Reports indicate that South Africa has purchased 400,000 tons of Australian feed wheat for May.October delivery and that the government approved the purchase of up to a total of 750,000 tons of wheat through April 1985. The feed wheat purchase will reduce overall South African corn import requirements, currently forecast at 3 million tons for October.September 1983/84, which were expected to be primarily filled from U.S. supplies. South Africa has purchased and/or received 1.8 million tons of U.S. corn to date.

In the meantime, the South African Transport Services (SATS) is preparing to handle up to 5.5 million tons of grain imports through its facilities this year. This will include grain imports of between 3.5 to 4 million tons through April 1985 for its own use; 600,000 tons for Zimbabwe 300,000 tons for Zambia; and 400,000 tons for Zaire and, possibly some shipments to Lesotho, Botswana, and Swaziland. Facilities at Port Elizabeth Harbor will be modified to handle imports to the neighboring states, relieving pressure on Durban, Capetown and East London, currently the only ports receiving grain imports. Adding Port Elizabeth will also improve rail movement efficiency as Zambian copper exports will be transported to the port in the same trains that would return with the corn. An estimated 20 percent of the corn for neighboring states will be bagged and moved on top of bulk grain in open railcars. For that purpose three bagging machines will be sent from Durban to Port Elizabeth. South Africa is expected to move this record quantity of grain imports successfully. SATS is accustomed to handling large quantities of export grain, while general traffic levels are low due to the depressed economy.

**Poland: Imports of U.S. grain will probably remain low as a result of hard currency shortages and the substitution of domestically produced grains for imported corn in feed compounds. Decisions in the past few months to import more than 100,000 tons of meat have greatly limited Poland's ability to spend hard currency for grain imports. Although compound feed production is expanding, the principal ingredients in feed compounds will increasingly be domestically produced barley, rye and wheat at the expense of imported corn. Consequently, U.S. grain exports to Poland, which have consisted mostly of corn, will likely continue to decline or remain at near current low levels. Annual Polish imports of U.S. grain have dropped to only about 200,000 to 600,000 tons in recent years, compared to 2 to 3 million tons annually between 1975 and 1980.

Internal Price Policies of Foreign Countries

**Colombia: To stimulate production of commodities in short supply domestically and to reduce import needs, government price supports for the forthcoming mid-1984 grain harvest (June-August) have been increased. The impact of the government's plan will likely fall in the 1984/85 marketing year and, if successful, could reduce import needs if domestic production increases outpace rising Colombian consumption. Price increases vary from 5 percent for corn, sorghum and most classes of rice, to about 20 percent for barley. Wheat prices rose about 10 percent. While support prices have increased, producers are faced with an expected inflation rate of approximately 10 percent for the coming year. However, due to the weakness of the peso relative to the U.S. dollar, the cost of domestic grain has declined in dollar terms, making local grain more competitive with imports. Coarse grain and wheat imports for 1983/84 are projected to increase by about 15 percent, to near record levels, from last year's 900,000 tons, 85 percent of which came from the United States.

**Portugal: To reduce expenditures on imports, Portugal will attempt to stimulate domestic grain production by increasing 1984/85 minimum producer prices for corn, sorghum and rice by over 40 percent from 1983/84 prices. The minimum producer prices per ton are: corn, \$240; sorghum, \$230; and rice, between \$250 and \$320. Annual Portugese grain production, though erratic, has averaged around 1.2 million tons for the past several years. However, annual production has generally declined since the 1971 peak of roughly 1.9 million tons. This has lead to a significant increase in grain imports that now average about 3 million tons annually. The United States supplies almost all of Portugal's import requirements, primarily corn and wheat, as a result of Portugese participation in the GSM-102 Program. The increase in producer prices, however, will not likely have a major impact on Portugese imports of U.S. grain in the near-term. Portugal lacks the land base and irrigation facilities to significantly increase domestic grain production.

BARLEY, OATS AND RYE

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES

The slow pace of U.S. oat sales has resulted in a 40 percent reduction in the June-May 1983/84 export forecast, to 45,000 tons. Estimates for barley and rye exports remain unchanged as world coarse grain demand continues strong.

| U.S. | EXPORTS | OF | BARLEY, | OATS | AND | RYE |
|------|---------|----|---------|------|-----|-----|
| | / | 1 | | | ` | |

| (| JUNE/MAI " " I, UU(| | |
|--------|---------------------|---------|----|
| Grain | 1982/83 | 1983/84 | 1/ |
| Barley | 1,028 | 2,175 | |
| 0ats | 57 | 45 | |
| Rye | 5 | 25 | |
| 1/ Pro | jected. | | |

MARKET OPPORTUNITIES

Special Report: Stronger Middle Eastern Import Demand for Barley

Among Middle Eastern and North African countries where barley is an important feedgrain, tightening supplies could mean an additional 1 to 1.5 million tons of import demand for the United States and other barley exporters outside the region. In earlier years, bumper harvests in Syria and Turkey enabled annual exports of over a million tons of barley, primarily to neighboring countries in the Mediterranean area. But with recent relatively poor crops, rising domestic demand has depleted exportable supplies to the point that both Syria and Turkey could be out of the export market for the next few seasons.

Syria will likely remain out of the barley export market for the balance of 1983/84 now that surplus stocks from bumper harvests in 1980 and 1981 have been exported. In good years, the Syrian barley crop is normally sufficient to meet local demand; consecutive poor harvests, could mean several hundred thousand tons of imports. Import volumes, however, will be constrained by limited foreign exchange.

U.S. BARLEY EXPORTS BY DESTINATION (JUNE/MAY--1,000 TONS)

BARLEY SHIPMENTS BY MAJOR EXPORTING COUNTRIES RECENT MONTHS AND SEASON TOTALS FOR 1981/82-1983/84 (OCTOBER/SEPTEMBER-MILLION TONS)

X X

1/ Or closest date thereto.
Z/ Excludes intra-EC trade; Cumulative reflects available data.
3/ Projection for 1983/84.
1/1A Not available.
* Less than 50,000 tons.

Cumul. in MY Total for Season

4 Weeks Ending 1/

| | | | 38 | 582/83 | 1363/84 |
|---------------|---------|---------|---------|------------|------------|
| | | | | Committed | Committed |
| | | | Total | as of | as of |
| estination | 1980/81 | 1981/82 | Exports | 4/21/83 1/ | 4/19/84 1/ |
| | 247 | 301 | 112 | 211 | 349 |
| thor W Firone | 2 | 472 | 226 | 526 | 529 |
| Trees Fireson | 6 | := | : | : | 126 |
| astern carope | 256 | 373 | 146 | 146 | 223 |
| alwan | 077 | 366 | 2 | 8.1 | 37.5 |
| apan | 503 | 900 | - | 2 | . |
| anada | 1 5 | 97 | : [| 3 6 | 10.1 |
| Others | 3 | 250 | | 2 6 | |
| Total | 1.647 | 7.50/ | 920 | 920 | 401,2 |

1/ Accumulated shipments and sales excluding sales for next marketing year. SOURCE: U.S. Census for 1980/81-1981/82 and U.S. Export Sales for 1982/83-1983/84.

| | 1 | | | | 1 | | | | | |
|---|---------|-----------|-------|--------------------|----|--------|--------|-----------|--------|-------|
| | 1983/84 | Committed | | 4/19/84 1/ | 1 | : | : | m | . – | 9 |
| × | 982/83 | Committed | as of | 4/21/83 1/ | : | : | ; | _ | m | 4 |
| BY DESTINATIO ,000 TONS) | 198 | | Total | Exports | : | : | ; | - | ٣ | 4 |
| U.S. OATS EXPORTS BY DESTINATION (JUNE/MAY1,000 TONS) | | | | 1981/82 | 7 | - | 91 | 2 | 87 | TIB |
| U.S. | | | | 1980/81 | 32 | ß | 35 | 28 | 108 | 2112 |
| | | | | Oestination | EC | Canada | Mexico | Venezuela | 0thers | Total |

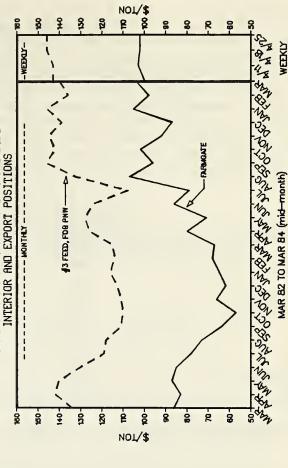
1/ Accumulated shipments and sales excluding sales for next marketing year, \$00RCE: U.S. Census for 1980/81-1981/82 and U.S. Export Sales for 1982/83-1983/84.

U.S. RYE EXPORTS BY DESTINATION (JUNE/MAY--1,000 TONS)

| | | | 138 | 2/83 | 1983/84 |
|--------------------|---------|----------|---------|------------|------------|
| | | | | Committed | |
| | | | Total | as of | |
| Oestination | 1980/81 | 1981/82 | Exports | 4/21/83 1/ | 4/19/84 1/ |
| EC | 18 | | : | : | ŀ |
| Other W. Europe | 9 | 13 | ; | : | • |
| Canada | : | <u>1</u> | ; | : | 1 |
| Others | 72 | 0 | ; | : | 2 |
| Total | E E | FR | : | : | i R |

1/ Accumulated shipments and sales excluding sales for next marketing year. \$00RCE: U.S. Census for 1980/81-1981/82 and U.S. Export Sales for 1982/83-1983/84.

U.S. FEED BARLEY PRICES INTERIOR AND EXPORT POSITIONS



As in Syria, Turkish trade is largely a function of crop size. After record harvests in 1981 and 1982, a more normal, smaller crop in 1983 has necessitated imports to meet the requirements of the local feed industry and to ease rising price pressures. So far in 1983/84 Turkey has purchased nearly 350,000 tons of barley from the United States and another 170,000 tons from Canada and West Germany. Turkey has not sold any barley for export since April 1983. Support prices for barley have recently been doubled, but will not influence the 1984 crop, which was planted several months ago. Larger domestic production over the longer-term would reduce overall grain import needs, although large harvests would be needed to outpace domestic consumption and return Turkey to a net exporter position.

TURKISH AND SYRIAN BARLEY EXPORTS (OCT-SEPT 1982/83--1,000 TONS)

| Destination | Turkey | Syria | Tota1 |
|---------------|--------------|--------------|-------|
| Iran | 180 | 230 | 410 |
| Lebanon | 50 | •.• | 50 |
| Libya | 100 | 195 | 295 |
| Saudi Arabia | 105 | 8-8 - | 105 |
| Kuwait | | 20 | 20 |
| Iraq | 20 | * * | 20 |
| Jordan | a. a. | 20 | 20 |
| Poland Poland | 155 | a. a. | 155 |
| Switzerland | 65 | ■. ■. | 65 |
| TOTAL | 675 - | 465 | 1,140 |

OTHER DEVELOPMENTS AFFECTING U.S. EXPORTS

Internal Price Policies of Foreign Countries

**Canada: Initial payments for barley and oats were recently announced for the 1984 crop, registering a decline of 4 to 5 percent. Payments likely were lowered given expectations of lower export prices for 1984/85. A more normal Canadian crop is expected this season, following a drought-reduced 1983 barley outturn; and an easing in the relatively tight world coarse grain situation is expected with a more normal U.S. corn outturn.

CANADIAN INITIAL PAYMENTS (AUGUST/JULY--C\$ PER TON)

| Grain | 1982/83 | 1983/84 | 1984/85 | |
|----------------------|---------|---------|---------|--|
| Feed Barley | 110 | 110 | 105 | |
| Designated Barley 1/ | 158 | 140 | 135 | |
| Feed Oats | 96 | 100 | 95 | |
| Designated Oats 1/ | 140 | 140 | 135 | |

1/ Designated barley and oats are high quality grains used for malting or milling.

Competitive Developments in Selected Foreign Markets

**Japan: Japan is apparently continuing to import Canadian rye; Canadian August-March shipments total about 180,000 tons, or about 20,000 to 30,000 tons of Canadian rye monthly. In recent years Japan has imported only about 20,000 to 100,000 tons of rye annually. Total Japanese rye imports are forecast to reach about 250,000 tons.

RICE

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES 1/

Export Forecast. U.S. rice exports in August-July 1983/84 are now forecast at 2.0 million tons, down 100,000 tons from last month's forecast due to the continued slow pace of sales thus far this season and reduced sales prospects to Korea and Nigeria.

Shipments. U.S. rice exports during the 4-week period ending April 19 were up sharply at 218,000 tons, compared to the previous low 4-week total of 131,500 tons. Major destinations included Iraq, Bangladesh and South Africa. Cumulative shipments through April 19 totaled 1.5 million tons, nearly matching the level of shipments as of the same date one year ago. Monthly exports will need to average 165,000 tons (milled basis) for the remainder of the marketing year to reach the export forecast of 2.0 million tons.

Sales. New sales registrations for 1983/84 delivery during the 4-week period ending April 19 totaled 179,600 tons, which was more than double the level of sales during the previous period. PL-480 sales to Indonesia and Madagascar, which accounted for almost half of total registrations for the period, and commercial sales to South Africa comprised the bulk of new sales. Total export commitments for 1983/84 delivery now stand at 1.9 million tons, down about 10 percent from the 2.1 million tons registered as of the same date last year.

IMPORTER BUYING ACTIVITY

The world market was again very active during the past month, although the level of activity was somewhat lower than in March. Nigeria was the most notable buyer, but Iran, India and the Comoro Islands also made significant purchases. A good volume of Thai parboiled and brown rice has been sold to various countries in Europe for shipment through June. Uruguay and Argentina seemingly have little interest in selling in Europe and are apparently concentrating on Middle Eastern markets.

| FCTTMATED | 1984 | TMPORT | COMMITMENTS | FOR | SELECTED | COUNTRIES |
|-----------|-------|--------|-------------|-----|----------|-----------|
| FOTTINIED | T 204 | THEORY | COLUITATION | LOW | | COUNTIVE |

| Buyer | U.S. | Thailand | Pakistan | Burma | Other | Total | Forecast |
|-----------|------|----------|----------|-------|-------|-----------|----------|
| | | | | | | Committed | Imports |
| India | 10 | 285 | | 225 | | 520 | 675 |
| Indonesia | 54 | 120 | 15 | 65 | 330 | 584 | 700 |
| Iran | | 160 | 145 | | 145 | 480 | 680 |
| Iraq | 161 | 120 | | | | 281 | 440 |
| Nigeria | 25 | 510 | 180 | | • • | 715 | 775 |

^{1/} Shipments and sales data are on a product basis.

RECENT RICE IMPORTER BUYING ACTIVITY
REPORTED BETWEEN MARCH 30 AND APRIL 27, 1984

| | | Quantity | | Price | Delivery | Date of |
|--------------|-----------|-----------------|------------|-----------------------------|----------|---------|
| Buyer | Origin | 1,000 Tons | Quality 1/ | \$/MT 2/ | Period | Report |
| ligeria | Thailand | 10.0 | 100% B | 247 | N/A | 4/25 |
| Cameroon | Thailand | 8.0 | Spec. Mix | N/A | N/A | 4/26 |
| Comoros | Pakistan | 26.0 | 40/45% | 215 | May/Sep | 4/17 |
| | Thailand | 20.0 | 35% | N/A | N/A | 4/12 |
| India | Burma | 50.0 | 35% | 188.5 | N/A | 4/6 |
| ndonesia | Thailand | 5.0 | GL 10% LG | N/A | N/A | 4/5 |
| ran | Argentina | 60.0 | 4% LG | 404-414 | N/A | 4/24 |
| | Pakistan | 50.0 | Basmati | 600 | Apr/May | 4/17 |
| | Thailand | 15.0 | 100% B | N/A | N/A | 4/12 |
| | | 15.0 | 100% B | N/A | N/A | 4/26 |
| taly | Thailand | 5.0 | A-1 S | 195 | May | 4/11 |
| | | 7.5 | A-1 S | N/A | N/A | 4/26 |
| | | 1.5 | 100% В | N/A | N/A | 4/26 |
| amaica | U.S. | 4.0 | #5/20% MG | N/A | N/A | 4/5 |
| adagascar | Thailand | 10.0 | A-1 S | N/A | N/A | 4/12 |
| | | 10.1 | A-1 S | N/A | N/A | 4/18 |
| alaysia | Thailand | 7.5 | 100% В | N/A | N/A | 4/5 |
| aurituis | Burma | 1.0 | 10% | 225 | Apr/June | 3/29 |
| ligeria | Pakistan | 30.0 | 40/45% | 222 3/ | May/Aug | 4/10 |
| | | 150.0 | 15/20% | 240 <u>3</u> / | May/Dec | 4/10 |
| | Thailand | 11.0 <u>5</u> / | P 5% | N/A | N/A | 4/5 |
| | | 40.0 | P 5% | 233 | N/A | 4/9 |
| | | 20.0 | A-1 Spec | 194 | N/A | 4/9 |
| | | 340.0 | N/A | N/A | N/A | 4/9 |
| | | 4.0 | P 5% | N/A | N/A | 4/12 |
| | U.S. | 10.1 | P #2/4% LG | N/A | N/A | 3/29 |
| | | 2.4 | P #2/4% LG | N/A | N/A | 4/12 |
| omania | Thailand | 20.0 | 15% | N/A | May/Aug | 4/5 |
| enegal | Thailand | 30.1 | A-1 Spec | n/A | N/A | 4/26 |
| omalia | U.S. | 18.8 | #5/20% MG | 290 - 295 <u>4</u> / | May/July | 4/25 |
| South Africa | U.S. | 10.5 | B #2/4% LG | N/A | N/A | 4/5 |
| | | 18.3 | B #2/4% LG | N/A | N/A | 4/19 |
| Syria | Thailand | 12.0 | 100% C | N/A | N/A | 4/19 |
| i/A | Burma | 10.0 | 35% | 190 | Apr/May | 4/23 |
| | | | | | | |

P = Parboiled, LG = Long Grain, MG = Medium Grain, SG = Short Grain, B = Brown, F = Fragrant, L/Bld = Long, Boiled

^{2/} F.o.b. basis unless otherwise indicated. Price information is in many cases unconfirmed and as reported through unofficial market sources.

C&F

^{3/} 4/ 5/ FAS, PL 480 Title I

Includes Nigeria/West Africa

N/A Not available.

**Iraq: A tender for 37,500 tons of U.S. #2/4% long grain rice was issued on April 8 by the Iraqi Grain Board. Initially the awards were to have been made on April 18, but apparently the Iraqis continued their negotiations with suppliers until April 24. As of April 26, no results had been announced, but there was speculation that actual purchases far exceeded the original tender amount.

**Iran: The General Trading Corporation (GTC) was again very active during the past month. GTC purchased 50,000 tons of Basmati rice from Pakistan and reportedly bought 60,000 tons of high quality white rice from Argentina, as well as another 15,000 tons of Thai 100% B. Iran is now believed to be well covered for the near term and is not expected to return to the market in the next several months.

**Nigeria: Reports last month on negotiations for possibly large purchases of Thai and Pakistani rice proved accurate, as the new Nigerian government concluded large buying agreements with both countries. Nigeria purchased 30,000 tons of Sind 40/45% and 150,000 tons of Sind 10/15% rice from Pakistan and signed a letter of intent to purchase 400,000 tons of Thai rice-although only 60,000 tons of Thai rice were actually priced (40,000 tons of parboiled 5% and 20,000 tons of broken white rice). The quality composition of the remaining 340,000 tons is not known, but it is likely that most of this quantity will be parboiled rice.

The large purchases of white rice, in addition to the expected purchases of parboiled rice, led to speculation last month that the new government was trying to end the movement of contraband rice from Cameroon and Togo into northern Nigeria where white rice is traditionally eaten. It also may suggest that large imports of white rice have been necessitated by greater drought damage to the 1983 crop than was earlier thought. Subsequent reports suggested, and USDA is forecasting, that total production was down 100,000 tons from the previous year, and that some parts of the rice-producing areas in the north may have produced no rice at all. If this is true, with purchases of white rice being made to cover shortages in the north, then it is quite likely that further substantial purchases of parboiled rice will be made, and total Nigerian rice imports could exceed the current forecast of 775,000 tons for CY 1984. However, Nigeria's current financial difficulties could be a limiting factor.

**Indonesia: The stock situation remains very stable in Indonesia, with government held stocks on April 1 reaching 1.43 million tons, 40 percent higher than the level of stocks as of the same date one year ago. Stocks are now only about 10 percent below the level on this date in 1982, when total imports for the year were only 332,000 tons. Actual imports through the first quarter of 1984 totaled nearly 190,000 tons, compared to imports of almost 247,000 tons during the same period in 1983.

**India: Reports indicate the purchase of another 50,000 tons of Burmese rice in the past month, and there is continued talk of negotiations for an additional large purchase from Thailand.

**Laos: A barter deal of teak and other hardwoods from Laos in exchange for approximately 100,000 tons of Thai rice is apparently under negotiation. Laos is reportedly facing a substantial rice shortage this year as the result of a drought-damaged crop and has sought assistance from various sources. Estimates of the shortage vary, but some reports place the deficit as high as 100,000 tons.

U.S. RICE EXPORT COMMITMENTS BY CLASS TO MAJOR DESTINATIONS FOR 1980/82-1982/83, AND AUGUST 1 THROUGH APRIL 19 FOR 1983/84

| | | (AUGUST/J | ULY1,000 TON: | | | |
|---------------------|-----------|-----------|---------------|--------|----------|---------|
| | Marketing | Long G | | Othe | | Total |
| Destination | Year | Milled | Brown 2/ | Milled | Brown 2/ | Exports |
| EC 10 | 1980/81 | 4 | 221 | 1 | | 226 |
| | 1981/82 | 2 | 310 | 56 | 192 | 560 |
| | 1982/83 | 1 | 214 | 15 | | 230 |
| | 1983/84 | 27 | 166 | 2 | 26 | 221 |
| ther W. Europe | 1980/81 | 22 | 51 | 1 | Ŕ | 73 |
| | 1981/82 | 58 | 76 | 4 | 28 | 166 |
| | 1982/83 | 33 | 54 | 3 | 4 | 93 |
| | 1983/84 | 20 | 33 | 4 | 119 | 176 |
| . Europe & USSR | 1980/81 | 7 | | 25 | | 32 |
| • | 1981/82 | * | | * | | |
| | 1982/83 | r | | * | | * |
| | 1983/84 | | | | | |
| rsn | 1980/81 | | | | | |
| | 1981/82 | 85 | | | | 85 |
| | 1982/83 | | | | | |
| | 1983/84 | | | | | |
| rsq | 1980/81 | 103 | | | | 103 |
| red | 1981/82 | 270 | | * | | 270 |
| | 1982/83 | 327 | | | | 327 |
| | 1983/84 | 215 | | 2 | | 217 |
| | 1980/81 | 237 | | 8 | | 244 |
| audi Arabia | | 250 | | 15 | | 265 |
| | 1981/82 | | | | | |
| | 1982/83 | 267 | | 2 | | 269 |
| | 1983/84 | 206 | | 4 | | 210 |
| ther Middle East | 1980/81 | 106 | 4 | 1 | | 110 |
| | 1981/82 | 106 | 8 | 17 | 3 | 135 |
| | 1982/83 | 48 | | 2 | | 50 |
| | 1983/84 | 31 | | 2 | | 33 |
| epublic of Korea | 1980/81 | | | | 1,161 | 1,161 |
| | 1981/82 | | | | 339 | 339 |
| | 1982/83 | | | * | 213 | 213 |
| | 1983/84 | | | * | 112 | 112 |
| ther Asia & Oceania | | 133 | | 10 | * | 142 |
| | 1981/82 | 4 | | 38 | | 43 |
| | 1982/83 | 2 | | 129 | | 132 |
| | 1983/84 | 4 | | 136 | | 140 |
| igeria | 1980/81 | 249 | | | | 249 |
| _ | 1981/82 | 347 | | | | 347 |
| | 1982/83 | 159 | | | | 159 |
| | 1983/84 | 63 | | | | 63 |
| ther Africa | 1980/81 | 176 | 106 | 45 | 4 | 330 |
| | 1981/82 | 116 | 117 | 84 | 4 | 320 |
| | 1982/83 | 148 | 110 | 153 | 4 | 414 |
| | 1983/84 | 90 | 122 | 117 | | 329 |
| . Hemisphere | 1980/81 | 202 | 40 | 72 | 37 | 352 |
| III op de Le | 1981/82 | 129 | 25 | 12 | 15 | 181 |
| | 1982/83 | 137 | 23 | 86 | 38 | 284 |
| | 1983/84 | 137 | 32 | 107 | 17 | 293 |
| otal 3/ | 1980/81 | 1,238 | 422 | 162 | 1,202 | 3,024 |
| Orat 3/ | 1981/82 | | 535 | | | |
| | | 1,379 | | 228 | 581 | 2.723 |
| | 1982/83 | 1,148 | 400 | 392 | 259 | 2,198 |
| | 1983/84 | 810 | 353 | 373 | 323 | 1,859 |

Less than 500 tons.

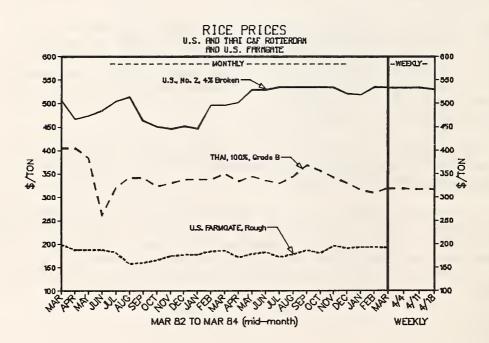
Less than 500 tons.

1 Includes medium, short, and mixed.

2 Data not converted to a milled equivalency. Includes rough rice.

3 Discrepancies due to rounding and changes to unknown destinations.

SOURCE: U.S. Export Sales



MARKET OPPORTUNITIES

**Portugal: A tender is expected to be held in the first half of May for 40,000 to 80,000 tons of rice. Portugal still has nearly \$14 million in GSM-102 credit guarantees available, so the United States could receive a large share of any new tender. Current forecasts for 1984 place Portugal's total imports at 70,000 tons, of which 40,000 tons are expected to come from the United States.

**Spain: A tender is expected to held by SENPA, Spain's National Farm Commodity Service, sometime in May. Spain typically imports only small amounts of rough rice for re-export as milled rice. However, drought-reduced domestic production in 1983 led to government authorization for imports of up to 130,000 tons of rice (rough basis), 85,000 tons for domestic consumption and 45,000 for re-export. Limited export prospects, however, will probably limit imports for re-export to only 15,000 tons and total imports to 100,000 tons in 1984.

OTHER DEVELOPMENTS AFFECTING U.S. EXPORTS

Thai Board of Trade (BOT) prices during the past month were up \$5 per ton for all qualities except brokens which were up \$15. The gap between U.S. and Thai prices, is at about \$150 per ton, about as wide as its been over the last several months. As of April 26, the posted price for 100% B was \$265 per ton, although business was done in Algeria at \$247, while the BOT price for parboiled 5% was also \$265 per ton with the recent sale to Nigeria priced at only \$233. Thai exporters are reportedly under pressure from Thai banks to sell, an idea which is supported by the current pace of exports and very low prices. Both Pakistan and Burma have most of their exportable supplies sold and uncommitted supplies for nearby shipment are thought to be limited. As a result, Pakistan's prices are up about \$20 per ton over prices experienced in the past two months.

**Thailand: Rice exports continued at a record-setting pace during the past month. Cumulative exports through April 24 totaled 1.4 million tons, compared to 1.1 million tons shipped during the same period in 1983.

| WEEKLY | THAI | RICE | EXPORTS |
|--------|------|------|---------|
| | | | |

| | | (IOND) | |
|---------|------|---------|--------------------|
| Week En | ding | Actual | 4-Week Moving Avg. |
| March | 17 | 113,585 | 117,096 |
| | 24 | 102,029 | 117,844 |
| | 31 | 100,848 | 112,707 |
| April | 7 | 85,500 | 100,490 |

Although Nigeria was the obvious highlight of Thai sales in the past month, the likely sale to Laos is also significant. Estimated total export commitments for 1984 now total 3.1 million tons, compared to just over 2.3 million tons as of this date one year ago. Thailand's 1984 export forecast has been raised to 3.85 million tons, reflecting the current heavy pace of exports and sales.

RECENT THAI RICE SALES

| | | ity (1,000 MT) | | Price | | Date | |
|-------------|---------|--------------------|------------|---------|----------|-----------|--|
| Destination | Current | Est. Cumulative 1/ | Quality 2/ | \$MT 3/ | Delivery | of Report | |
| Algeria | 10.0 | 10.0 | 100% В | \$247 | N/A | 4/25 | |
| Belgium | 2.1 | 19.2 | В 100% В | N/A | N/A | 4/5 | |
| Cameroon | 8.0 | 8.0 | Spec. Mix | N/A | N/A | 4/26 | |
| Comoros | 20.0 | 20.0 | 35% | N/A | N/A | 4/12 | |
|)jibouti | 1.7 | | P 10% | N/A | N/A | 4/15 | |
| 320002 | 1.7 | | P 10% | N/A | N/A | 4/11 | |
| | 1.0 | | P 10% | N/A | N/A | 4/18 | |
| | 1.0 | 9.7 | P 15% | N/A | N/A | 4/26 | |
| | | | | | | | |
| Du bai | 1.0 | | P 100% | N/A | N/A | 4/26 | |
| | 1.0 | 26.8 | 100% B | N/A | N/A | 4/26 | |
| Indonesia | 5.0 | 122.1 | GL 10% LG | N/A | N/A | 4/5 | |
| ran | 15.0 | | 100% B | N/A | N/A | 4/12 | |
| .I.G.II | 15.0 | 175.0 | 100% B | N/A | N/A | 4/26 | |
| | | 2.300 | 200.0 | , | , | | |
| taly | 5.0 | | A-1 S | 195 | May | 4/11 | |
| | 7.5 | | A-1 S | N/A | N/A | 4/26 | |
| | 1.5 | 51.3 | 100% B | N/A | N/A | 4/26 | |
| vory Coast | 13.0 | 105.2 | A-1 Spec | N/A | N/A | 4/19 | |
| ladagascar | 10.0 | | A-1 S | N/A | N/A | 4/19 | |
| 20080000 | 10.0 | | A-1 S | N/A | N/A | 4/12 | |
| | 10.0 | | A-1 S | N/A | N/A | 4/18 | |
| | 11.0 | 74.1 | A-1 S | N/A | N/A | 4/16 | |
| | 11.0 | 74.1 | A-1 5 | N/A | N/A | 4720 | |
| alaysia | 7.5 | 299.1 | 100% B | N/A | N/A | 4/5 | |
| ligeria | 11.0 | 11.0 4/ | P 5% | N/A | N/A | 4/5 | |
| 3 | 40.0 | - ' | P 5% | 233 | N/A | 4/9 | |
| | 20.0 | | A-1 Spec | 194 | N/A | 4/9 | |
| | 340.0 | | N/A | N/A | N/A | 4/6 | |
| | 4.0 | 532.0 <u>4</u> / | P 5% | N/A | N/A | 4/12 | |
| man | 2.5 | 3.5 | P 100% | N/A | N/A | 4/26 | |
| Romania | 20.0 | 20.0 | 15% | N/A | May/Aug | 4/5 | |
| Senegal | 30.1 | 343.8 | A-1 Spec | N/A | N/A | 4/26 | |
| Somalia | 3.0 | 29.5 | P 10% | N/A | N/A | 4/26 | |
| | | | | | | | |
| Syria | 12.0 | 36.0 | 100% C | N/A | N/A | 4/26 | |
| emen, South | 5.0 | 17.0 | P 100% | N/A | N/A | 4/26 | |

^{1/} For all qualities for 1984 delivery

2/ P=Parboiled, B/5%,=Brown rice 5% brokens, etc., G1=Glutinous, S=Super, Spec=Special, F=Fragrant
3/ F.o.b. basis unless otherwise indicated. Price information is in many cases unconfirmed and as reported through unofficial market sources.
4/ Includes Nigeria/West Africa.

N/A = not available

**Pakistan: With the large sales to Nigeria and Iran, Pakistan now has estimated export commitments for 1984 of nearly 975,000 tons, against projected total exports of 1.3 million tons. Due to heavy basmati shipments, exports through March totaled 354,000 tons (124,000 tons of basmati), compared to exports for the same period in 1983 of 287,000 tons (55,000 tons of basmati). Supplies are now thought to be tight (especially for medium qualities--15/20% brokens) and Pakistan may not tender again until June or July.

**Burma: Although not as active as during March, Burma did conduct a significant amount of business over the past month. The large sale to India and smaller sales to the private trade raised total export commitments to an estimated 625,000 tons, up sharply from the 515,000 tons sold by this time last year. With projected exports of 800,000 tons, Burma has already committed most of its exportable supplies and may try for better prices on any further business.

**China: A Chinese delegation was scheduled to travel to Thailand in late April to discuss the purchase of an additional 100,000 tons of Thai rice. China regularly buys cheaper broken rice and exports quantities of its own more expensive high-quality rice. Chinese imports are currently projected at 100,000 tons, while 1984 exports are forecast at 600,000.

**Republic of Korea: Continuing high levels of government held rice stocks, have forced the Korean government to take steps to try to boost domestic consumption. The government recently began again to extend interest free loans to poor families for rice purchases, and rice is now being provided to government employees as partial payment of wages. Enforcement of the 8:2 rice/barley mixing requirement for public restaurants has also been relaxed. Given the fact that much of the government held rice is old crop and of inferior quality, Korea is expected to import some better quality rice later in 1984 to blend with the low quality rice. If no imports are made during the current year, government stocks could decline below an optimal 1.3 million tons, which could encourage the resumption of consumption restrictions.

**Argentina: The National Grain Board recently announced the sale of 60,000 tons of high quality rice to Iran. This sale is the first sale of Argentine rice to Iran and the largest individual sale of rice to any buyer this year.

**Portugal: In a move designed to encourage domestic production and reduce Portugal's reliance on imports, the government has announced guaranteed price increases for several crops, including rice. Minimum prices for rice are to increase by 41-43 percent, depending on type. New prices were also announced for EPAC's (government cereal monopoly) sales of imported brown rice to millers, which will widen the price differential between imported long grain rice and other varieties, making imported long grain rice less competitive.

U.S. EXPORT EXPANSION ACTIVITIES

**GSM-102: As of April 23, the Commodity Credit Corporation (CCC) had available credit guarantees totaling \$137.1 million. The outstanding credit guarantees were: Brazil (\$15.0 million), Iraq (\$62.1 million), Jamaica (\$1.3 million), Mexico (\$35.0 million), Peru (\$10.0 million) and Portugal (\$13.7 million).

**P.L. 480: Somalia recently purchased 18,800 tons of rice under Title I. No new agreements were signed during the past month. The following table outlines the current status of FY 1984 PL-480 Title I/III programs.

STATUS OF P.L. 480 TITLE I/III RICE PROGRAMS FOR FY 1984

| | | | | Tender Results | | | | |
|--------------|------------|-----------|--------|----------------|---------------|----------------------|------------|--|
| | Allocation | Agreement | P.A. | | | Price | | |
| Country | \$Million | Signed | Issued | Date | TMT Purchased | \$/MT FAS | Quality 1/ | |
| Completed | | | | | | | | |
| El Salvador | 1.2 | X | Х | 12/22 | 4.4 | 271 - 272 | MG | |
| Liberia | 15.0 | X | Х | 1/09 | 42.1 | 336-344 | LG, P | |
| Bangladesh | 15.0 | X | Х | 1/11 | 55.7 | 269 | MG | |
| Madagascar | 7.0 | Х | Х | 3/22 | 24.4 | 287 | MG | |
| Sierra Leone | 1.0 | Х | Х | 3/26 | 3.4 | 294 | MG | |
| Indonesia | 15.0 | х | х | 3/27 | 53.8 | 279 | MG | |
| Somalia | 5.5 | х | х | 4/25 | 18.8 | 290-295 | MG | |
| Subtotal | 59.7 | | | | 202.6 | | | |
| Danddon | | | | | | | | |
| Pending | 2.0 | | | | | | | |
| Congo | | | | | | | | |
| Guinea | 2.0 | | | | | | | |
| Jamaica | 5.0 | | | | | | | |
| Kenya | 4.0 | | | | | | | |
| Mauritius | 2.2 | | | | | | | |
| Peru | 10.0 | | | | | | | |
| Senegal . | 7.0 | | | | | | | |
| Sudan | 2.0 | | | | | | | |
| Yemen | 2.0 | | | | | | | |
| Zambia | 1.8 | | | | | | | |
| Subtotal | 41.5 | | | | | | | |
| Total | 92.2 | | | | | | | |

1/ No. 5/20 percent unless otherwise indicated, P=Parboiled, MG=Medium Grain, and LG=Long Grain.

PULSES

**Mexico: Dry bean exports for July-June 1983/84 are projected to reach 100,000 tons-double the previous estimate and 150 percent above last year's level. The increase is a result of a recent 30,000 ton sale to Brazil and an earlier barter arrangement with Costa Rica which specified the swap of 8,500 tons of Mexican beans for 15,000 tons of Costa Rican long grain rice. At the new projected export level, Mexican 1983/84 sales will be the highest since 1979/80's 110,000 tons.

**Japan: Quotas for April-September 1984 pulse imports were recently announced. As a result of the short 1983 domestic bean crop, higher quotas have been specified for several classes of pulses. The pea quota is 50 percent below the same period for 1983.

JAPANESE PULSE IMPORT QUOTAS
(MILLION DOLLARS)

| (IIIIIIII) | | | | | | | | |
|-------------|-------------|-------|-------------|-------|-------------|--|--|--|
| | 1982 | | 1983 | 1984 | | | | |
| Class | 1st half 1/ | Total | 1st half 1/ | Total | 1st half 1/ | | | |
| Azuki | 25.4 | 28.1 | 8.5 | 18.2 | 18.6 | | | |
| Kidney | 22, 2 | 25.3 | 7.4 | 18.9 | 13.8 | | | |
| Peas | 3.6 | 6.0 | 3.9 | 6.6 | 2.0 | | | |
| Broad Beans | 7.6 | 7.8 | 3.3 | 5.1 | 2.4 | | | |
| TOTAL | 58.8 | 67.2 | 23.1 | 48.8 | 36.8 | | | |

1/ April-September.

JAPANESE PULSE IMPORTS
(JANUARY-DECEMBER--1,000 TONS)

| | 19 | 1982 | | 83 |
|-------|-------|------|-------|------|
| | Total | U.S. | Total | U.S. |
| Beans | 95.0 | 29.0 | 95.0 | 21.0 |
| Peas | 23.0 | 4.0 | 27.0 | 7.0 |
| TOTAL | 118.0 | 33.0 | 122.0 | 28.0 |

FORAGE, HAY, MIXED FEEDS, AND GRAIN BY-PRODUCTS

**Canada: A change in the Canadian Western Grain Transportation Act is likely to increase competition for the United States in the Japanese forage and pulse market. The legislation changed the statutory rail freight rate structure for western grain, known as the Crow rates. Freight rates for grain moving across the Prairies have been only about 1/5 of that for comparable distances in the United States. The new legislation caps the government annual contribution to the subsidized rates and shares the burden of transportation cost increases between the producers and railways. The rates are still heavily subsidized, however. Modification in the legislation added commodities that could be transported under the Crow rate structure, including alfalfa pellets. The subsidized rail rates are expected to give Canadian alfalfa pellets a price advantage in the Japanese market, in the past primarily supplied by the United States. In addition, Canadian exports to the United States could also increase.

The passage of the new legislation changed the definition of the United States from a "domestic" to an "export" market. The previous law stipulated that the Crow rates were only applied to commodities moving into export markets not for commodities in the domestic market. Commodities moving into the United States as their final destination were excluded from subsidization, only commodities for reexport through U.S. ports could have the benefit of the Crow rates. Now it is legal for Canadian exporters of all commodities moving under the "new Crow" to take advantage of the government subsidized freight rates 4 to 5 times lower than current commercial rates. In combination with U.S. tranport modes, these products can move into the United States through Vancouver at a considerable price advantage. This change in policy may significantly redirect some Canadian grain and oilseed products exports in the future.

This circular was prepared by the Grain and Feed Division, Commodity Programs, FAS/USDA, Washington, D.C. 20250, Tel. (202) 447-2009.

U.S. WHEAT PROGRAMS

| | 1982 Program | 1983 Program | 1984 Program |
|--------------------------|---------------------|------------------------|--------------------|
| | Equivalent: | Equivalent : | Equivalent : |
| | Export : Farm | Export : Farm | Export : Farm |
| | Price 1/ : Price | Price 1/ : Price | Price 1/ : Price |
| | (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) |
| Trigger Release Price | \$208\$4.65 | : <u>2</u> / | : |
| Target Price | \$186\$4. 05 | \$195\$4.30 | \$198\$4.38 |
| Loan (Reserve) | \$184\$4.00 | \$171\$3.65 | |
| National Loan | \$167\$3.55 | \$171\$3.65 | \$158\$3.30 |
| Season Average | • | | • |
| Producer Price | \$166\$3.53 | \$169\$3.60 <u>3</u> / | |
| Current Farm Price | : | \$161\$3.37 <u>4</u> / | : |
| Paid Diversion | : | \$136\$2.70 | : |
| | : | : | : |

^{1/} Estimated equivalent, adjusted from \$/bushel at the farm level by including transportation and handling allowances of \$1.00/bushel.

U.S. CORN PROGRAMS

| | 1982 Program | 1983 Program | 1984 Program |
|----------------------------------|--------------------|------------------------------|--------------------|
| | Equivalent : | Equivalent : | Equivalent : |
| | Export : Farm | Export : Farm | Export : Farm |
| | Price 1/ : Price | Price 1/ : Price | Price 1/ : Price |
| | (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) |
| Season Average Producer Price | \$136\$2.65 | \$173\$3.60 <u>2</u> / | ••• |
| Trigger Release | | : | |
| Price | \$156\$3.15 | : <u>3/</u> | : |
| Current Farm Price | • | \$157\$3.20 <u>4</u> / | ••• |
| Target Price | \$138\$2.70 | \$144\$2.86 | \$151\$3.03 |
| National Loan | \$132\$2.55 | \$136\$2.65 | \$132\$2.55 |
| Loan (Reserve) | \$146\$2.90 | \$ 136 \$ 2.65 | : : |
| Paid Diversion | : | \$91\$1.50 | : |

^{1/} Estimated equivalent, adjust from \$/bushel at the farm level by including transportation and handling allowances of \$.80/bushel.

^{2/} Not yet announced.
3/ Mid-point of range.
4/ ASCS 5-day moving average as of April 25, 1983.

^{2/} Mid-point of range.

^{3/} Not yet announced. 4/ ASCS 5-day moving average as of April 25, 1983.

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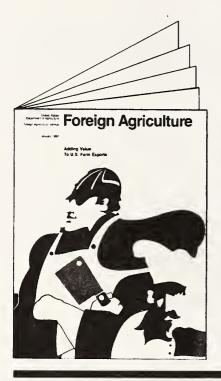
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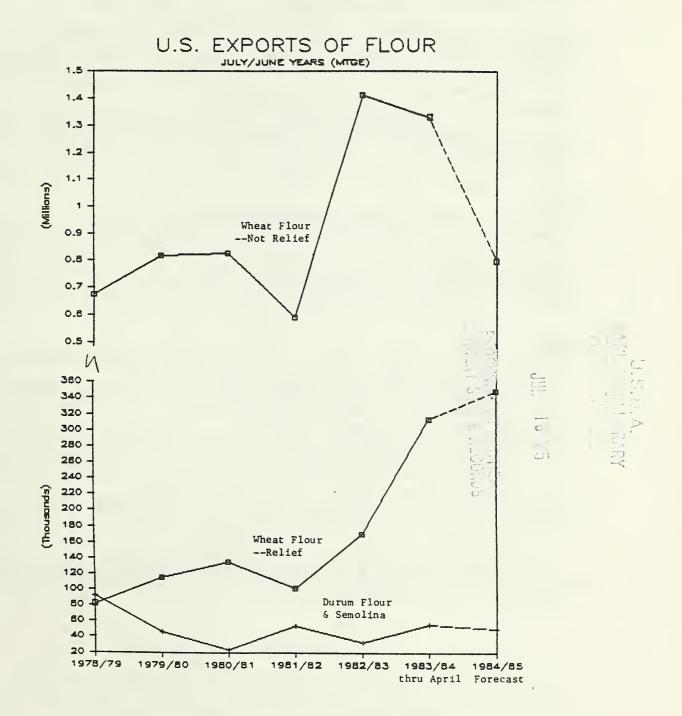
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EXPORT MARKETS FOR U.S. GRAIN AND FEED COMMODITIES



Special report and supporting data on page 17.

EXPORT MARKETS FOR U.S. GRAIN AND FEED COMMODITIES June 29, 1984

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HIGHLIGHTS

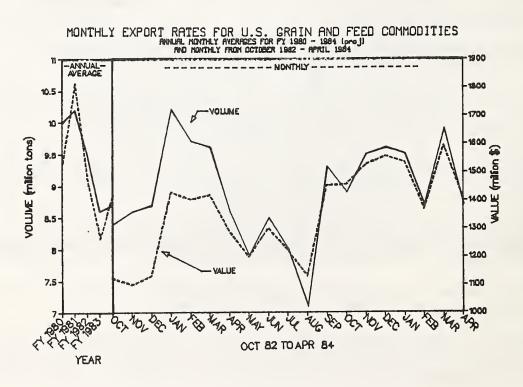
Prospects for U.S. wheat and coarse grain exports remain relatively unchanged over the month. Production shortfalls in a number of areas have become more apparent, raising wheat and coarse grain import demand prospects, with the United States in a good position to capture a portion of this increase. On the other hand, a couple of significant importers appear headed into a record grain production and procurement year, which will likely limit import needs and offset increased demand elsewhere. In addition, competition is expected to continue stiff in all markets as large crop outturns are still expected in major exporting countries. U.S. rice export prospects may have improved somewhat over the month as exportable supplies in other countries appear to be tightening and world prices correspondingly increase.

Major developments affecting U.S. exports over the past month include:

- --Syria purchased U.S. wheat for the first time since 1982. With record imports forecast, Syria could continue to purchase U.S. wheat. In addition, recent liberalization of the importation of feed ingredients may facilitate increased imports of U.S. corn as well.
- --Continuing drought in Zimbabwe is now expected to significantly reduce wheat prospects and result in record wheat import requirements, in addition to previously expected record corn import needs. Indications are that Zimbabwe's first wheat tender this season is likely to be filled with U.S. supplies.
- --Kenya has appealed to the world for 1.5 million tons of corn and wheat for the coming season. Drought in Kenya is expected to turn that country from an exporter to an importer of corn.
- --Morocco is expected to import a record quantity of wheat this season due to a crop shortfall. The United States may have an opportunity to expand exports in that market, but faces continuing stiff competition from France.
- --Venezuela has surprisingly continued buying U.S. sorghum over the month, due to potential crop problems.
- --Spanish coarse grain imports are expected to plummet given record production prospects and U.S. exports are bound to suffer.
- --India is reportedly still active in world rice markets but Indian wheat procurements, stocks and upcoming production are expected to reach record levels, dampening U.S. wheat export prospects to that country.
- --The EC has opened its wheat export tender system early for the second season in a row. Large wheat stocks and prospects for a third consecutive bumper crop are intensifying pressures to export.
- --Brazil and Argentina have signed a memorandum of understanding to encourage agricultural trade between the two countries, which may reduce the competitiveness of U.S. grain in the Brazilian market in the longer-term.
- --Korea has agreed in principle to supply Japan with 135,000 tons of rice, the first rice imports of this magnitude since 1968.
- --Pakistan and Burma have apparently sold most of their exportable rice supplies, and Thai supplies are also apparently tightening. World rice prices are beginning to increase, making U.S. rice somewhat more competitive.

QUANTITY AND VALUE OF U.S. CRAIN AND FEED COMMODITY EXPORTS IN FISCAL YEAR 1983 AND COMPARISON WITH PRECEDING YEAR

| | API | RIL. | CIMIL OCT TH | | ACTUAL EXPORTS | EXPORTS |
|------------------------------------|-------|-------|-----------------|--------|-------------------|---------|
| | FY 83 | FY 84 | FY 83 | FY 84 | FY 83 | FY 84 |
| WHEAT (grain only) | | | | | | |
| Quantity (1000 tons) | 3,060 | 2,644 | 22,179 | 21,552 | 36,699 | 37,700 |
| Value Per Ton (dollars) | 165 | 153 | 162 | 160 | 161 | 162 |
| Value (in million dollars) | 505 | 405 | 3,586 | 3,448 | 5,910 | 6,107 |
| OORN (grain only) | | | | | | |
| Quantity (1000 tons) | 3,991 | 4,427 | 29,774 | 30,644 | 47,105 | 47,830 |
| Value Per Ton (dollars) | 126 | 152 | 111 | 149 | 121 | 145 |
| | 501 | 673 | | | | |
| Value (in million dollars) | JUL. | 6/3 | 3,302 | 4,576 | 5,717 | 6,935 |
| SORGHIM (grain only) | | | | | | |
| Quantity (1000 tons) | 133 | 368 | 3,411 | 3,906 | 5,403 | 5,715 |
| Value Per Ton (dollars) | 128 | 139 | 115 | 137 | 122 | 136 |
| Value (in million dollars) | ע | 51 | 392 | 536 | 660 | 777 |
| BARLEY, CAIS, AND RYE (grain only) | | | | | | |
| Quantity (1000 tons) | _ | 123 | 403 | 1,369 | 973 | 2,260 |
| Value Per Ton (dollars) | _ | 154 | 112 | 137 | 121 | 139 |
| Value (in million dollars) | _ | 19 | 45 | 188 | 118 | 314 |
| TOTAL COARSE CRAINS (grain only) | | | | | | |
| Quantity (1000 tons) | 4,124 | 4,918 | 33,558 | 35,919 | 53,481 | 55,805 |
| Value Per Ton (dollars) | 126 | 151 | 111 | 148 | 121 | 144 |
| Value (in million dollars) | 518 | 743 | 3,739 | 5,300 | 6,496 | 8,026 |
| RICE (grain only) | | | | | | |
| Quantity (1000 tons) | 199 | 205 | 1,100 | 1,207 | 2,209 | 2,100 |
| Value Per Ton | 357 | 420 | 405 | 424 | 396 | 430 |
| Value (in million dollars) | 71 | 86 | 446 | 512 | 874 | 903 |
| PULSES | | | | | | |
| Quantity (1000 tons) | 32 | 32 | 309 | 256 | 457 | 425 |
| | 344 | 437 | 414 | 437 | 416 | 440 |
| Value Per Ton (dollars) | | | | 112 | | |
| Value (in million dollars) | 11 | 14 | 128 | 11/2 | 190 | 187 |
| FLOUR AND OTHER GRAIN PRODUCTS | | | | | | |
| Quantity (1000 tons-gr. equiv) | 405 | 277 | 1,594 | 1,579 | 3,499 | 2,600 |
| Value Per Ton (dollars) | 168 | 213 | 206 | 211 | 165 | 211 |
| Walue (in million dollars) | 68 | 59 | 329 | 333 | 579 | 550 |
| FORAGE, HAY, MICKED FEED | | | | | | |
| AND GRAIN BYPRODUCTS | | | | | | |
| Quantity (1000 tons) | 742 | 597 | 4,033 | 4,245 | 6,991 | 7,000 |
| Value Per Ton (dollars) | 159 | 167 | 164 | 173 | 164 | 178 |
| Value (in million dollars) | 118 | 100 | 661 | 734 | 1,145 | 1,250 |
| TOTAL VOLUME (in thousand tons) | 8,562 | 8,673 | 62,773 | 64,758 | .103,337 | 104,186 |
| TOTAL VALUE (in million dollars) | 1,291 | 1,407 | 8,889 | 10,439 | 15,194 | 17,023 |
| Source: US Census | | | | | | |



LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES

Export Forecast. As of June 12, the forecast for June-May 1984/85 wheat exports, excluding 2.0 million tons of flour and products, remains at 34.7 million tons.

Shipments and Sales. Shipments and sales of U.S. wheat for the 4-week period ending June 21 were up from the preceding 4 weeks and the same period a year ago. Importer buying of new crop pushed sales well above the year ago level.

IMPORTER BUYING ACTIVITY

Buying activity picked up during June, with Morocco, Japan and Korea as the major wheat buyers. Korea purchased additional quantities of feed wheat from Australia and New Zealand. Sales of U.S. wheat to South American GSM-102 markets were also higher during the month.

U.S. MARKET OPPORTUNITIES

**Zimbabwe: Zimbabwe is likely to import a record quantity of wheat this season. Three successive droughts have created a shortage of irrigation water, resulting in a reduced 1983 crop and limiting deliveries to the Grain Marketing Board to just over half of domestic requirements. Zimbabwe has imported about 70,000 tons of wheat in 1983/84, the bulk of which was donated. Due to continued drought, the 1984 crop is expected to fall to less than half the 1983 outturn and carry-over stocks are inadequate to meet the country's needs. Zimbabwe will need to import about 130,000 tons of wheat in 1984/85, if the existing wheat consumption level is to be maintained. Donations to date are only at about 22,000 tons. On June 28, the Grain Marketing Board announced a tender for 24,000 tons of No. 2 or better (hard red winter) for September delivery. Also, the Board hopes to purchase an additional 75,000 tons of U.S. wheat under the \$90 million Whitten amendment program for African relief.

Zimbabwe is likely to need to import wheat into the future. Since 1979/80, local demand for wheat has expanded significantly. In May 1982, the widening gap between production and demand necessitated the introduction of a system of monthly allocations to millers. Zimbabwe's level of self-sufficiency in wheat has declined since 1978/79. For Zimbabwe to achieve self-sufficiency in the longer term requires the adoption of policies aimed at broadening the production base of this capital intensive crop. An estimated additional 20,000 hectares must be developed and brought under irrigation if production is to reach estimated future requirements of about 300,000 tons annually. The provision of low interest loans for the development of irrigation is one policy measure that is reportedly under consideration to help stimulate future wheat production.

RECENT WHEAT AND FLOUR IMPORTER BUYING ACTIVITY

| Approx. Date | | | Quantity | | Price Range 2/ | Delivery |
|--------------|-------------|-------------|----------|-----------------|-----------------|----------|
| of Purchase | Buyer | Origin | (Tons) | Grade 1/ | (\$US per ton) | Period |
| 6/6 | Brazil | U.S. | 99,000 | HRW 11% | 150.56 @ 152.27 | Aug-Sep |
| 6/13 | Braz11 | U.S. | 33,000 | HRW 11% | 151.42 | Sep |
| 6/27 | Braz11 | U.S. | 33,000 | Hard Winter 11% | 151.04 | Sep |
| 6/14 | Chile | U.S. | 14,500 | SRW | 134.66 | Ju1 |
| 6/14 | Chile | U.S. | 17,000 | HRW 11% | 149.45 | Ju1 |
| 6/4 | Ecuador | U.S. | 26,000 | HRW 12% | 171.86 C&F | Ju1 |
| 6/4 | Egypt | U.S. | 160,000 | 2 White | 144.98 @ 149.14 | Ju1 |
| 5/25 | Israel | U.S. | 30,000 | HRW 12% | 161.50 | Dec |
| 6/14 | Jamaica | U.S. | 33,175 | 2 SRW | 139.19 @ 135.55 | Jul-Sep |
| 6/14 | Jamaica | U.S. | 19,500 | 2 HRS 14% | 175.65 @ 176.75 | Jul-Aug |
| 5/30 | Japan | U.S. | 50,700 | White, HRW | ? | Jul |
| 5/30 | Japan | Canada | 32,700 | Spring Wheat | ? | Ju1 |
| 5/30 | Japan | Australia | 16,000 | Pr. Hard | ? | Ju1 |
| 6/6 | Japan | U.S. | 53,394 | White, HRW, HRS | ? | Aug |
| 6/6 | Japan | Canada | 34,000 | Spring Wheat | ? | |
| 6/6 | Japan | Australia | 15,500 | Pr. Hard | • | Aug |
| 6/13 | Japan | Canada | 14,700 | Spring Wheat | 2 | Aug |
| 6/13 | _ | U.S. | 112,435 | | 2 | Aug |
| | Japan | | | White, HRW, hRS | ? | Aug |
| 6/20 | Japan | Australia | 17,000 | Std. White | 8 | Aug |
| 6/20 | Japan | Canada | 4,300 | W. Amber Durum | 7 | Aug |
| 6/20 | Japan | Canada | 35,047 | W. Red Spring | ? | Aug |
| 6/20 | Japan | U.S. | 69,447 | White, HRW, hRS | ? | Aug |
| 6/27 | Japan | U.S. | 35,047 | HRS, HRW | ? | Aug |
| 6/27 | Japan | Canada | 38,857 | Spring Wheat | ? | Aug |
| 6/27 | Japan | Australia | 32,900 | Std. White | ? | Aug |
| 6/8 | Jordan | U.S. | 50,000 | HRW | 168.00 C&F | Jun-Jul |
| 6/27 | Jordan | Australia | 25,000 | Std. White | 168.90 C&F | Ju1 |
| 5/25 | Korea | New Zealand | 25,000 | Feed Wheat | 142.25 C&F | Jun |
| 5/30 | Korea | U.S. | 21,700 | White, HRW, HRS | Various | Jun-Jul |
| 6/1 | Korea | U.S. | 54,500 | White, HRW, HRS | Various | Jun-Jul |
| 6/5 | Korea | Australia | 50,000 | Feed Wheat | 143.95 C&F | Ju1 |
| 6/12 | Korea | U.S. | 22,400 | White, HRW | Various | Ju1 |
| 6/14 | Korea | U.S. | 24,500 | White, HRW | Various | Ju1 |
| 6/14 | Korea | U.S. | 20,000 | White, HRW, HRS | Various | Jul-Aug |
| 6/14 | Korea | U.S. | 20,000 | White, HRW, HRS | Various | Jul-Aug |
| 6/22 | Korea | U.S. | 48,000 | White, HRW, HRS | Various | Jul-Aug |
| 6/25 | Lebanon | E.C. | 25,000 | EC Wheat | 149.95 C&F | _ |
| 6/6 | | | 240,000 | SRW | 145.25 @ 149.80 | Jul-Aug |
| | Morocco | U.S. | | | | Jun-Jul |
| 6/15 | Morocco | U.S. | 200,000 | SRW | 143.73 @ 146.35 | Jul-Aug |
| 6/1 | Peru | U.S. | 22,000 | HRW 117 | 150.89 | Jun |
| 6/14 | Peru | U.S. | 52,700 | HRW 117 | 149.65 @ 152.00 | Jun-Jul |
| 6/18 | Peru | U.S. | 45,000 | HRW 117 | 148.24 @ 148.68 | Ju1 |
| 6/1 | Philippines | U.S. | 50,000 | HRS 14% | Various | Ju1 |
| 6/15 | Philippines | U.S. | 25,000 | White | 155.90 C&F | Ju1 |
| 6/26 | Philippines | U.S. | 25,000 | DNS, 14% | 199.44 C&F | Aug |
| 5/25 | Portugal | U.S. | 30,000 | HRW 11% | 155.00 | Jul |
| 6/6 | Portuga1 | U.S. | 30,000 | HRW 11% | 151.66 | Aug |
| 6/6 | Portugal | U.S. | 30,000 | SRW | 139.62 | Aug |
| 6/12 | Sri Lanka | U.S. | 50,000 | SRW | 151.65 C&F | Jun-Jul |
| 6/4 | Syria | E.C. | 50,000 | ? | ? | Jul |
| 6/4 | Syria | Australia | 50,000 | ? | ? | Jul |
| 6/12 | Taiwan | U.S. | 38,732 | HRW 12% | 184.00 C&F | Jul |
| 6/20 | Tunisia | U.S. | 50,000 | SRW | 165.00 C&F | Jul |
| 6/12 | Yemen | Australia | 80,000 | Std. White | ? | Aug |
| 6/25 | | | | Std. White | ? | Jul-Oct |
| 0/43 | Yenen | Australia | 40,000 | org. Mutre | • | Jul-oct |

 $[\]frac{1}{2}/$ HRW-Hard Red Winter, HRS-Hard Red Spring, SRW-Soft Red Winter, HAD-Hard Amber Durum. $\frac{2}{3}/$ FH denotes first half; LH, last half.

SOURCE: Unofficial market news reports.

US WHEAT SHIPMENTS, SALES, AND INSPECTIONS 1/

| | (JUNE/M | AI—MILLION TONS) | | |
|---------|---|---|--|--|
| pments | | Weekly and Annual Inspection Rat | es | - |
| | | | M111 | ion |
| 1982/83 | 1983/84 | | MT | BU |
| 3.5 | 2.5 | Week Ending June 14 | 0.6 | 23.6 |
| 2.8 | 2.9 | Week Ending June 21 | 0.8 | 30.2 |
| | 2.5 | | | |
| | | Official Estimate for Current MY | | |
| 5012 | | (Grain only) | 36.5 | 1340 |
| 1983/84 | 1984/85 | | | 25.8 |
| | | | - • • | |
| | | Latest Six Weeks | | |
| 2.0 | 2.0 | | 0.7 | 24.4 |
| 00.2/ | | weekly hierage | 0., | 20101 |
| .68 2/ | | Marketing Veer-To-Date | | |
| 1092/93 | 1003/8/ | _ | 0.7 | 24.6 |
| | | | | 1280 |
| | | weekly Avg. Extrapolated Annually | 34.0 | 1200 |
| | | Delenes of Very to Ashdaya Patrimete | | |
| | | | ^ - | 0/ 5 |
| . 40.2 | 41./ | Implied weekly Average | 0.7 | 24.5 |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | 3.5 2.8 2.5 38.2 1983/84 2.4 2.0 .es 2/ 1982/83 2.0 2.7 2.3 40.2 1983/84 2.8 2.0 | 1982/83 1983/84 3.5 2.5 2.8 2.9 2.5 2.5 38.2 35.5 1983/84 1984/85 2.4 3.3 2.0 2.0 es 2/ 1982/83 1983/84 2.0 1.9 2.7 2.5 2.3 3.0 40.2 41.7 1983/84 1984/85 2.8 3.7 2.0 3.6 | 1982/83 1983/84 3.5 2.5 2.8 2.9 Week Ending June 14 | 1982/83 1983/84 2.5 Week Ending June 14. 0.6 |

Shipments and sales data from U.S. Export Sales. Inspections data from Federal Grain Inspection Service.

Sales made since the beginning of the applicable marketing year, including sales for shipment in the next marketing year.

WHEAT SHIPMENTS BY MAJOR EXPORTING COUNTRIES RECENT MONTHS AND SEASON TOTALS FOR 1982/83-1983/84 (JULY/JUNE-MILLION TONS)

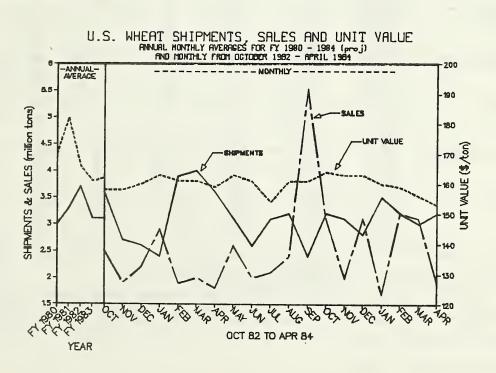
Canada Australia Argentina France 2/ Total 82/83 83/84 82/83 83/84 82/83 83/84 82/83 83/84 82/83 83/84 4 Weeks Ending 1/ March 22 .8 1.5 4.7 1.4 1.6 1.4 1.0 4.4 April 19 1.7 1.1 .7 1.4 .8 .8 .9 .8 4.1 4.1 May 17 2.3 1.2 .2 1.1 .5 • 5 .8 N/A 3.8 N/A 3.9 June 21 2.5 2.4 .1 N/A .6 .4 .7 N/A N/A 8.1 9.7 10.0 Cumul. in MY 20.8 20.1 10.3 7.4 8.6 46.3 48.7 Total for Season 3/ 21.2 20.5 9.7 10.0 10.5 8.1 12.0 7.4 46.7 52.7

Or nearest date thereto.

1/ 2/ 3/ * Excludes intra-EC trade.

Projection for 1983/84.

Denotes less than 50,000 tons.



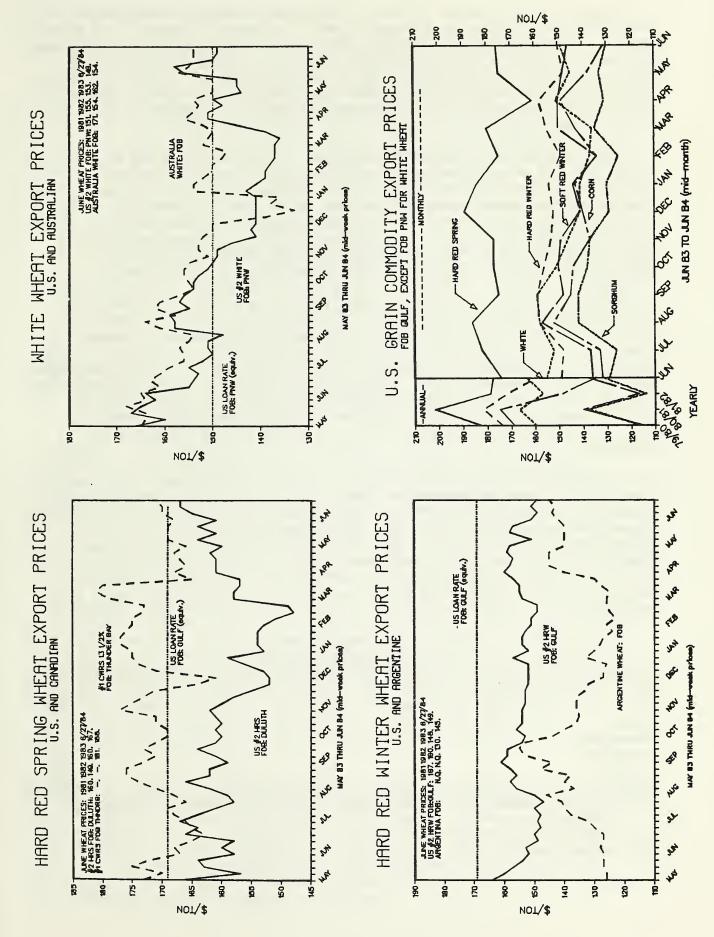
U.S. WHEAT EXPORT COMMITMENTS BY CLASS TO MAJOR DESTINATIONS TOTAL EXPORTS FOR 1981/82-1982/83; COMMITMENTS TO DATE FOR 1983/84 WITH COMPARISON TO 1982/83

| | Marketing | Hand | (JUNE/MAY-1 Red | Soft | A11 | | Total |
|---|-----------|----------|--------------------|-------|--------------|-------------|------------------|
| Destination | Year | Winter | Spring | Red | White | Durum | |
| C-10 | 1982/83 | 3 | 1,162 | 35 | 53 | 495 | Exports 1,748 |
| 20-10 | 1983/84 | 3 | 1,218 | 2 | | 263 | 1,491 |
| | 1983/84* | | 96 | | | 30 | 127 |
| | 1984/85** | | 73 | 2 | | 22 | 97 |
| ther W. Europe | 1982/83 | 343 | 95 | 289 | 4 | 7 | 738 |
| other w. Europe | 1983/84 | 795 | 32 | 411 | 16 | 49 | 1,302 |
| | 1983/84* | 71 | 12 | 97 | 10 | 18 | 198 |
| | 1984/85** | 242 | 208 | 59 | | 7 | 516 |
| Eastern Europe | 1982/83 | <u> </u> | 206 | 122 | | 74 | |
| sastern rurope | | | | | | | 196 |
| | 1983/84 | | | 283 | | 72 22 | 355 |
| | 1983/84* | 23 | | 211 | | 22 | 256 |
| JSSR | 1984/85** | 2 27/ | | | - | | 2 27/ |
| 155K | 1982/83 | 3,374 | | | | | 3,374 |
| | 1983/84 | 4,141 | - | _ | | | 4,141 |
| | 1983/84* | | | | | | 220 |
| | 1984/85** | 220 | | / 000 | | | 220 |
| China | 1982/83 | 386 | | 4,938 | | | 5,324 |
| | 1983/84 | 1,368 | | 1,549 | | | 2,917 |
| | 1983/84* | 32 | | 42 | | | 73 |
| | 1984/85** | 196 | | 1,642 | | | 1,838 |
| Japan | 1982/83 | 1,266 | 987 | 20 | 1,049 | | 3,322 |
| | 1983/84 | 1,287 | 1,010 | | 1,126 | 12 | 3,435 |
| | 1983/84* | 210 | 221 | | 199 | | 630 |
| | 1984/85** | 236 | | | 231 | | 467 |
| India | 1982/83 | 2,480 | - | | 1,405 | | 3,885 |
| | 1983/84 | 198 | | | 968 | | 1,166 |
| | 1983/84* | 195 | | | | | 195 |
| | 1984/85** | | | | | | |
| aiwan | 1982/83 | 309 | 195 | | 170 | | 674 |
| | 1983/84 | 245 | 185 | | 130 | | 561 |
| | 1983/84* | 104 | 73 | - | 66 | | 243 |
| | 1984/85** | 119 | 43 | | 47 | | 209 |
| Rep. of Korea | 1982/83 | 605 | 162 | | 990 | | 1,757 |
| - | 1983/84 | 649 | 221 | 2 | 1,179 | | 2,051 |
| | 1983/84* | 86 | 26 | | 140 | | 252 |
| | 1984/85** | 98 | 32 | | 177 | | 307 |
| Other Asia, | 1982/83 | 2,554 | 1,858 | 833 | 568 | 1 | 5,814 |
| Middle East, | 1983/84 | 2,288 | 1,232 | 258 | 1,222 | 21 | 5,021 |
| and Oceania | 1983/84* | 964 | 306 | 168 | 226 | | 1,664 |
| | 1984/85** | 818 | 238 | 31 | 180 | | 1,267 |
| Egypt | 1982/83 | | | 397 | 1,331 | | 1,728 |
| 0,71 | 1983/84 | | | 539 | 807 | | 1,346 |
| | 1983/84* | - | | 127 | 37 | | 164 |
| | 1983/84** | | | | 242 | | 242 |
| Nigeria | 1982/83 | 918 | 242 | 81 | | | 1,241 |
| 6 | 1983/84 | 1,278 | 265 | 88 | | ~~ | 1,631 |
| | 1983/84* | 113 | 27 | 10 | | | 150 |
| | 1984/85** | 88 | 19 | 10 | | | 117 |
| ther Africa | 1982/83 | 611 | 95 | 1,086 | | 666 | 2,458 |
| ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 1983/84 | 471 | 7 | 1,876 | 45 | 844 | 3,242 |
| | 1983/84* | 142 | 3 | 282 | 75 | 256 | 683 |
| | 1984/85** | 10 | | 912 | | 121 | 1,052 |
| Brazil | 1982/83 | 2,113 | | | | | 2,113 |
| 110211 | 1983/84 | 2,113 | _ | 66 | | | 2,247 |
| | | | _ | | | | |
| | 1983/84* | 973 | | 66 | | | 1,039 |
| Ahan II II | 1984/85** | 827 | 1 /6/ | 550 | | 271 | 827 |
| ther W. Hemis. | 1982/83 | 2,172 | 1,464 | 559 | 8 | 271 | 4,474 |
| | 1983/84 | 2,223 | 1,477 | 514 | 48 | 296 | 4,558 |
| | 1983/84* | 743 | 474 | 157 | 2 | 126 | 1,501 |
| | 1984/85** | 493 | 478 | 187 | 27 | 112 | 1,297 |
| Total <u>1</u> / | 1982/83 | 16,881 | 6,065 | 8,360 | 5,408 | 1,514 | 38,228 |
| | 1983/84 | 17,128 | 5,647 | 5,593 | 5,541 | 1,556 | 35,464 |
| | 1983/84* | 3,655 | 1,238 | 1,158 | 671 | 452 | 7,173 |
| | 1984/85** | 3,346 | 1,092 | 2,842 | 903 | 261 | 8,444 |
| MY Prof | ection 2/ | | | | | | 36,700 |

Source: U.S. Export Sales

 ^{1/} Discrepancies due to rounding and sales to unknown destinations.
 2/ Projection for 1984/85, including flour and products.
 \$\forall \text{ sales plus accumulated exports as of June 16. 1983, excluding sales plus accumulated exports as of June 16. 1983. Sales plus accumulated exports as of June 16, 1983, excluding sales for next marketing year.

^{**} Sales plus accumulated exports as of June 21, 1984, excluding sales for next marketing year.



**Morocco: Record import levels of wheat are indicated in 1984/85 due to low production, increasing consumption and a low level of stocks. The United States has provided 50 to 70 percent of Morocco's wheat import needs the past few years, mainly in competition with the European Community (EC). Wheat imports could reach 2.5 million tons in July-June 1984/85. Morocco imported about 2.2 million tons in 1983/84 with about 1.6 million from the United States. The availability of credit will likely be an important factor in making sales to Morocco.

**Brazil: The International Monetary Fund (IMF), in attempting to help Brazil get its economic house in order, set forth conditions whereby all subsidies on wheat consumption were to be withdrawn by the end of June 1984. The IMF has now agreed to extend the deadline to Dec. 31, 1984, since a more rapid withdrawal would further fuel Brazil's high rate of inflation, according to the Ministry of Planning. The continuation of the current subsidies is expected to stimulate demand for wheat and wheat products and could result in the need for imports above the current estimate of 4.2 million tons.

**Syria: Reports indicate that Syria is filling more of its total wheat import requirement with white wheat, apparently in an effort to reduce the cost of producing bread. This shift may result in increased U.S. wheat exports to Syria. Recently, Syria purchased 25,000 tons of U.S. white wheat, marking the first sale of U.S. white wheat ever and the first U.S. wheat sale to Syria since December 1982. Through June 7, Syria has contracted for 75,000 tons of French soft wheat at a reported \$157 to \$159 per ton C&F, and for 160,000 tons of Canadian soft white wheat at \$161 to \$162 C&F. The recent U.S. sale was reportedly competitively priced and further purchases are possible.

Poor crop prospects are expected to raise overall Syrian wheat import needs dramatically; 1984/85 imports are forecast to reach 1.4 million tons, almost double the estimated high 1983/84 level. Reports also indicate that Syria has already contracted for 300,000 tons of Canadian eastern white wheat, to be delivered as soon as new crop supplies become available in July. Canada broke into the Syrian wheat market with sizable "special-binned" wheat sales in 1982/83, and has successfully maintained its exports since then. Argentina and Australia have made their first wheat sales to Syria in many years in 1983/84.

SYRIAN WHEAT IMPORTS
(JULY/JUNE--1,000 TONS)

| | | | | (0022) | ••• | ,, | | 0110 / | | | | |
|-----------|---|---------|---|---------|-----|---------|---|---------|---|---------|----------|----|
| Origin | : | 1978/79 | : | 1979/80 | : | 1980/81 | : | 1981/82 | : | 1982/83 | :1983/84 | 17 |
| U.S. | | 9 | | 48 | | 28 | | | | 51 | 2 | |
| EC | | 335 | | 455 | | 276 | | 167 | | 325 | 200 | |
| Canada | | | | 20 | | | | | | 242 | 215 | |
| Argentina | | | | | | | | | | | 79 | |
| Australia | | | | | | | | | | | 25 | |
| Other | | 23 | | 6 | | 85 | | 424 | | 2 | N/A | |
| TOTAL | | 367 | | 529 | | 389 | | 591 | | 620 | 800 | 2/ |
| | | | | | | | | | | | | |

^{1/} U.S., EC, Canadian shipments through April, Argentine and Australian through May.

 \overline{N}/A Not available.

^{2/} Forecast total imports.

Other Exporting Countries Selling Activity and Competitive Practices

**EC: On June 21, at its first soft wheat export tender of 1.5 million tons for the 1984/85 season, the EC authorized 336,000 tons for export starting August 1 with a maximum restitution (subsidy) of \$42 per ton. This is the second consecutive year the Community has opened its export tender system before July 1, the normal opening date in the past. Large wheat stocks and prospects for a third consecutive bumper wheat harvest have depressed domestic prices in recent years; causing intensified efforts to increase free market exports via the weekly export tender system. The earlier tender season enables exporters to line up more sales and move shipments more quickly once the marketing year begins on August 1.

STATUS OF EC EXPORT TENDER AUTHORIZATIONS RELATIVE TO FINAL (AUG/JUL.—1.000 TONS)

| | , | | | | |
|--------------------|---------|---------|---------|---------|---------|
| Cumulative As Of : | 1980/81 | 1981/82 | 1982/83 | 1983/84 | 1984/85 |
| June 1 | * | * | * | 50 | * |
| June 21 | * | * | * | 295 | 336 |
| July 1 | 184 | 468 | 116 | 463 | 100 |
| August 1 | 791 | 1,204 | 1,469 | 2,252 | |
| Final | 5,953 | 4,455 | 8,099 | 6,590 | |

* Not applicable.

NOTE: Prior to 1983, July 1 was the normal opening tender date; the EC marketing year begins August 1.

**France: The Moroccan press has reported that an aid agreement with France was announced that includes credit assistance for the purchase of grain.

About 200,000 tons of grain sales are apparently still under negotiation.

COFACE credit provisions, much the same as in a previous agreement signed in November 1982, have been offered. The grains involved will probably be wheat and/or barley, and the terms are a one year grace period with up to three years repayment in semi-annual installments. The effective interest rate for COFACE is 9.4 percent. The French have traditionally supplied over one half of Morocco's wheat and barley import needs.

**Australia: The Australian Wheat Board confirmed the sale of 220,000 tons of feed wheat to Mexico for June to September shipment, after earlier reports had put the quantity at 250,000 tons. The sale reportedly includes 3-year credit, and though the terms are not known, the availability of credit may have been instrumental in the Mexican decision to buy Australian supplies. According to trade reports, the price was about \$142 to \$143 per ton C&F. This is the first Australian wheat sale to Mexico since 1944, and further demonstrates that Australia is continuing to expand export outlets successfully for its huge supplies of downgraded wheat, possibly at the expense of U.S. feedgrain sales.

In addition, Australia has broken another wheat shipping record, May movement reached 1.47 million tons, 20,000 tons higher than the 1981/82 previous high. January, February and March 1984 wheat exports were each records as well. Reports indicate that the Australian Wheat Board has programmed 16.5 million tons of wheat for shipment for Dec. 1, 1983-Nov. 30, 1984. If successful, this would be almost 3.5 million tons higher than any previous year. To achieve this level, an average monthly movement of 1.5 million tons will need to be sustained for the remainder of the year.

Competitive Developments in Selected Foreign Markets

**Brazil: Brazil and Argentina have signed a memorandum of understanding encouraging freer trade, which in the future could reduce the level of U.S. grain exports, particularly wheat, to the Brazilian market. The understanding covers a number of commodities including wheat, rice, corn and sorghum. The understanding reportedly provides for: (A) easier flow of agricultural products between the two countries; (B) equal tariffs between countries for exports/imports according to each product; (C) abolishment of administrative controls in the release of export/import permits; (D) preferential treatment for their products over third countries, both for commercial and government purchases; (E) coordination of tax treatment; (F) establishing of information mechanisms for coordinating commercial and agricultural policies; (G) speeds up customs procedures for perishable products; and (H) establishment of common rules in the field of animal and plant health. This action is reportedly the first step towards a "common market", and Uruguay is expected to sign a similar agreement with Brazil in the future.

**Pakistan: Despite a setback in prospects for this year's wheat crop because of drought, Pakistan is not expected to increase imports in 1984/85. In recent years, Pakistan has been importing 400,000 to 500,000 tons of wheat annually for Afghan refugees, with much of it coming from the United States. As production surged a year ago, Pakistan actually exported around 200,000 tons, principally to Iran, while adding significantly to stocks. Exports are expected to continue in 1984/85 despite the reduced crop. The likelihood of increased imports is small due to large carryover stocks from last year's crop, the bulk of which is reported to be held by the government and can be released to the marketplace as needed.

**India: The Indian government expects record procurement of wheat during marketing year 1984/85, dampening prospects for U.S. wheat exports to India. The U.S. Agricultural Counselor reports that available supplies of wheat could approach 9.5 million tons, against last year's total wheat procurement of 8.3 million tons. As of June 1, stocks of wheat are also reported at 16 million tons. The recent timely arrival of the monsoon in southern and southeastern Indian states could help India achieve a total foodgrain production target of 153.6 million tons in MY 1984/85, also a record. India is currently forecast to import 500,000 tons of wheat during July-June 1984/85 versus 1983/84 imports of about 2.5 million tons.

Special Report: The Declining EC Wheat Import Market

EC 1983/84 wheat imports are now projected at 3.5 million tons, down somewhat from the previous year, highlighting the underlying downward trend for EC wheat imports, with long-run prospects for traditional exporters to the EC is not particularly bright. Prospects for a possible record wheat crop, including significantly higher durum production, and increasing efforts by the EC Commission to foster use of domestic wheat suggests a continuing slide in EC wheat imports in 1984/85 and a deterioration of U.S. exports to the Community.

The dwindling EC market indicates that the Community has been successful in the improvement of domestically-produced wheats and in the adaptation of milling technology to EC soft wheat. Another important factor in the decline

of EC wheat imports is the suspension of the inward processing scheme, which allowed EC millers to import wheat levy-free and export an equivalent amount of flour without the benefit of export restitutions. An examination of EC imports since 1975/76 shows that non-durum wheats entering the Community are now limited to the high quality, higher protein types from Canada and the United States. EC wheats have replaced U.S. Hard Red Winter and Soft Red Winter imports, as well as the medium protein, hard wheats from Australia and Argentina. The EC market for non-durum wheat may now be stabilizing at about 2.0 million tons.

EC durum wheat import demand may deteriorate over the long-run as the EC boosts durum production. Import demand would decline still further with a shrinking of EC export prospects for semolina to North Africa. Algeria and Tunisia are expanding their milling facilities, which will eventually preclude the need for processed durum in these markets. Algeria, in particular, has been a key market for Italian durum and semolina. A decline in the Italian semolina trade will directly translate into reduced demand for durum imports. The U.S. will likely continue to absorb the decline in durum trade to the EC because Canadian durum generally has a quality advantage. However, this may be offset by larger markets for U.S. durum in North Africa.

An expected rebound in EC durum wheat production this year may lead to a reduction in 1984/85 durum imports and increased exports, which will probably intensify competition in the North African durum markets. Greece and Italy are the EC's main durum producers, and Italy also accounts for the bulk of EC durum imports. Italian production, now estimated at 3.55 million tons, is up 650,000 tons from last year. Increased output in Italy will have a two-sided impact: decreased durum imports and increased durum grain and product exports. Italian durum grain and product exports are currently projected to increase from 900,000 tons in 1983/84 to 1.15 million tons in 1984/85. Algeria has been Italy's major customer over the years, normally accounting for over half of total Italian durum exports.

GREEK DURUM EXPORTS
(JULY/JUNE--1.000 TONS)

| | (3 | OPILADOME-T,000 | TONS | | |
|-------------|---------|-----------------|---------|---------|--|
| Destination | 1980/81 | 1981/82 | 1982/83 | 1983/84 | |
| Italy | | 7 | 95 | 315 | |
| Algeria | 66 | 191 | 240 | 100 | |
| Tunisia | | 82 | 86 | | |
| Others | 21 | 85 | 141 | 18 | |
| TOTAL | 87 | 365 | 562 | 432 | |

(AUG/TULY--1 000 TONS)

| | | 00,0011 1,000 | TOMO / | |
|-------------|---------|---------------|---------|------------|
| Destination | 1980/81 | 1981/82 | 1982/83 | 1983/84 2/ |
| Algeria | 497 | 819 | 703 | 277 |
| Others | 337 | 513 | 608 | 297 |
| TOTAL | 834 | 1,332 | 1,311 | 574 |

^{1/} Includes semolina and pasta.

^{2/} Aug-Feb exports.

WHEAT EXPORTS TO THE EUROPEAN COMMUNITY

| | | | | | -June | | | | July- | April |
|---------------|---------|---------|---------|---------|----------------|---------|---------|---------|----------|---------|
| | 1975/76 | 1976/77 | 1977/78 | 1978/79 | 1979/80 | 1980/81 | 1981/82 | 1982/83 | 1982/83 | 1983/84 |
| Canada | | | | | | | | | | |
| Non-Durum | 1,453 | 1,951 | 2,010 | 1,411 | 1,556 | 1,393 | 1,509 | 877 | 711 | 991 |
| Durum | 569 | 345 | 970 | 524 | 583 | 617 | 505 | 692 | 654 | 634 |
| Total | 2,022 | 2,296 | 2,980 | 1,935 | 2,139 | 2,010 | 2,014 | 1,569 | 1,365 | 1,525 |
| Argentina | | | | | | | | | | |
| Non-Durum | 404 | 460 | 122 | 157 | _ | 6 | 14 | 52 | 37 | 75 |
| Durum | 29 | 216 | 182 | _ | 43 | 110 | 5 | _ | <u> </u> | /3 |
| Total | 433 | 676 | 304 | 157 | 43 | 116 | 19 | 52 | 37 | 75 |
| Australia | 106 | 135 | - | - | 1 | 23 | - | - | _ | |
| United States | | | | | | | | | | |
| Non-Durum | 2,231 | 1,081 | 1,930 | 1,700 | 1,632 | 1,798 | 1,841 | 1,149 | 953 | 1,012 |
| Durum | 544 | 232 | 483 | 486 | 653 | 638 | 867 | 352 | 275 | 183 |
| Total | 2,775 | 1,313 | 2,413 | 2,186 | 2,285 | 2,436 | 2,708 | 1,502 | 1,228 | 1,195 |
| TOTAL EC | | | | | | | | | | |
| Non-Durum | 4,194 | 3,627 | 4,062 | 3,268 | 2 100 | 2 200 | 2 244 | | | |
| Durum | 1,142 | 793 | 1,635 | 1,010 | 3,189 | 3,220 | 3,364 | 2,078 | 1,701 | 2,078 |
| Total | 5,336 | 4,420 | 5,697 | 4,278 | 1,279 4,468 | 1,365 | 1,377 | 1,044 | 929 | 817 |
| | 2,350 | ., .20 | 2,000 | 7,2/0 | 7,700 | 4,585 | 4,741 | 3,122 | 2,630 | 2,895 |

Source: IWC Record of Operations.

Internal Price Policies of Foreign Countries

**Indonesia: Increasing flour prices have had a dampening affect on consumer demand for flour and import demand for wheat. Wheat flour consumption had been growing by as much as 8 percent per year in recent years. However, consumption is now forecast to increase by less than 5 percent in 1984 after a 35 percent rise over the past year in the retail price for all-purpose flour. That price is managed by the government, taking into account the fixed retail price of rice, as well as world prices for wheat. Since all of Indonesia's wheat for human consumption is imported (primarily from the United States and Australia), lower demand will likely hold imports at last year's 1.7-million-ton level.

**Japan: The Japanese government has announced that 1984 wheat purchase prices will remain at last year's level of 11,092 yen per 60 kilograms, or about \$804 per ton. This marks the third consecutive year that wheat prices were not increased. Apparently any proposal that would increase the Food Agency's deficit from grain support programs was expected to be rejected. The wheat and barley deficit is currently at 111 billion yen (\$475 million) annually. Japanese wheat production had been steadily increasing and with feeding of wheat apparently a limited outlet for the supplies, Japan has increased exports. The recent policy attempts to keep growing deficits in line by freezing support prices will reduce the stimulus to expand costly Japanese wheat production.

JAPANESE WHEAT SUPPLY AND DEMAND
(JULY/JUNE-1 000 TONS)

| | (JULI/JUNEI, 000 TONS) | | | | | | | | | |
|---------------------------|------------------------|-----------|----------|---------------|---------|--|--|--|--|--|
| Year | : Production : | Imports : | Feed Use | : Total Use : | Exports | | | | | |
| 1977/78 | 236 | 5,764 | 145 | 5,815 | 50 | | | | | |
| 1978/79 | 366 | 5,744 | 166 | 6,066 | 88 | | | | | |
| 1979/80 | 541 | 5,599 | 160 | 6,090 | 111 | | | | | |
| 1980/81 | 583 | 5,840 | 145 | 6,095 | 138 | | | | | |
| 1981/82 | 587 | 5,577 | 169 | 6,069 | 160 | | | | | |
| 1982/83 | 742 | 5,795 | 142 | 6,092 | 254 | | | | | |
| 1983/84 1/ | 695 | 5,600 | 160 | 6,130 | 300 | | | | | |
| $1984/85 \ \overline{2}/$ | 630 | 5,700 | 160 | 6,130 | 300 | | | | | |

1/ Estimate.

 $\overline{2}$ / Forecast.

**Major Exporters: The latest internal support prices for the principal world wheat exporters, on an individual marketing year basis, are listed below. Prices are not strictly comparable because of quality differences and because U.S., Argentine and EC prices are on a local delivery point basis. For example, in terms of quality differentials, the Canadian price is set for No. 1 CWRS, while No. 2 CWRS was discounted by approximately C\$6 per ton and No. 3 CWRS by about C\$11 per ton; No.1 CWRS has represented about 40 percent of Canadian wheat exports over the past 10 years. EC prices given below are for medium quality wheat in August and do not include monthly incremental storage payments.

MAJOR EXPORTER SUPPORT PRICES FOR WHEAT

| | 1983/84 | | | | 1984/85 | | | |
|-----------------------|------------|-----|----------------|------------|---------|----------------|--|--|
| | U.S.\$ | | Local | U.S.\$ | | Local | | |
| Exporter | Equivalent | | Currency | Equivalent | | Currency | | |
| | per bu | | per ton | per bu | | per ton | | |
| U.S. (loan) | 3.65 | 134 | 134 (\$) | 3.30 | 121 | 121 (\$) | | |
| (reserve loan) | 3.65 | 134 | 134 | N/A | N/A | N/A | | |
| Argentina (reference) | 2.67 | 98 | 3,060 pesos 1/ | 2.78 | 102 | 5,080 pesos 1/ | | |
| Australia (min. pay.) | 3.72 | 137 | 150 (A\$) — | N/A | N/A | N/A (A\$) — | | |
| (final pay.) | N/A | N/A | N/A | N/A | N/A | N/A | | |
| Canada (initial pay.) | 3.75 | 138 | 170 (C\$) | 3.40 | 125 | 160 (C\$) | | |
| (final pay.) | N/A | N/A | N/A | N/A | N/A | N/A | | |
| EC (intervention) | 4.39 | 161 | 185 (ECU) | 4.22 | 155 | 183 (ECU) | | |
| (reference) | 5.10 | 187 | 215 | 4.93 | 181 | 213 | | |

In new pesos, current season prices can be adjusted when necessary because of currency fluctuations. Caution should be taken when using this price in US\$ equivalent, because of the volatility of the Argentine exchange rate.
N/A = Not available.

U.S. EXPORT EXPANSION ACTIVITY

**GSM-102:

U.S. WHEAT/WHEAT FLOUR TRADE WITH SELECTED COUNTRIES

| | | UNDER CCC | GUARANTEE : | PROGRAMS * | | | | |
|-------------|---------|-----------------------------|-------------|--------------------|------------------------|--|--|--|
| | | FY 1983 | FY 1984 | | | | | |
| | Total | Estimated Exports | | | Estimated Quantity Yet | | | |
| | Exports | Under CCC Programs | Announced | Approved | To Be Purchased | | | |
| | | -1,000 Tons | Million | Dollars | 1,000 Tons | | | |
| Algeria | 724 | | 160 | 0 | 1,067 | | | |
| Bangladesh | 803 | 300 | 30 | 0 | 200 | | | |
| Brazil | 2,186 | 2,575 <u>1</u> / | 445 | 230 | 1,435 | | | |
| Chile | 1,000 | 675 — | 75 | 24 | 340 | | | |
| Colombia | 558 | | 83 | 45 | 255 | | | |
| Costa Rica | 85 | 20 | | | | | | |
| Dominican R | ep. 209 | 80 | 16 | 16 | | | | |
| Ecuador | 322 | 220 | 79 | 45 | 225 | | | |
| Egypt | 3,536 | 1,750 | 65 | 0 | 433 | | | |
| Guatemala | 131 | 120 | 18 | 15 | 20 | | | |
| Haiti | 117 | 45 | 5 | 5 | | | | |
| Iraq | 1,086 | 1,400 1/ | 170 | 160 | 66 | | | |
| Jamaica | 84 | 40 | 13 | 12 | 10 | | | |
| Korea | 1,844 | 785 | 130 | 98 | 210 | | | |
| Morocco | 1,320 | 1,350 1/ | 244 | 239 | 35 | | | |
| Nigeria | 1,208 | 200 | | 237 | 35 | | | |
| Peru | 863 | 780 | 100 | 35 | 435 | | | |
| Philippines | 978 | 105 | 75 | 50 | | | | |
| Portugal | 543 | 560 1/ | 117 | 99 | 165 | | | |
| Tunisia | 378 | 300 | 133 | 44 | 115 | | | |
| Turkey | | | 44 | 24 | 595 | | | |
| Yemen | 255 | 345 1/ | 30 | 0 | 133 | | | |
| Yugoslavia | 293 | $\frac{1}{350} \frac{1}{1}$ | | | 200 | | | |
| TOTAL | 18,523 | $\frac{12,000}{1}$ | 2,032 | $1,\overline{141}$ | | | | |
| * Includes | | 1 GSM-5. | 2,032 | 1,141 | 5,939 | | | |

^{1/} Exports under CCC programs exceed total fiscal 1983 because some of the estimated shipments may have actually moved after Sept. 30, 1983.

REVISED FY 1984 PUBLIC LAW 480 TITLE I/III COUNTRY AND COMMODITY ALLOCATIONS (1,000 TONS GRAIN EQUIVALENT)

| Country | \$Million-Total | Wheat/Flour | Rice | Feedgrains |
|---------------------|-----------------|------------------|------------|------------|
| \$805 or Less | · | | | |
| Per Capita GNP | | | | |
| Bangladesh | 65.0 | 197 | 5 0 | |
| Bolivia | 10.0 | 60 | | |
| Egypt | 250.0 | 1,545 <u>1</u> / | | - |
| El Salvador | 32.0 | 106 | 3 | 60 |
| Guinea | 2.0 | | 6 | · |
| Haiti | 11.0 | 47 | | |
| Honduras | 8.0 | 47 | | |
| Indonesia | 30.0 | | 45 | |
| Kenya | 5.0 | 88 | 45 | |
| Liberia | 15.0 | | 36 | |
| Madagascar | 8.0 | | 23 | |
| Pakistan | 50.0 | | | |
| Senegal | 8.0 | 6 | 13 | 28 |
| Sierra Leone | 3.0 | 11 | 3 | |
| Somalia | 16.0 | 28 1/ | 18 | |
| Sri Lanka | 25.0 | 150 - | | |
| Sudan | 50.0 | 299 1/ | | |
| Tanzania | 3.0 | | 4 | 11 |
| Yemen | 3.0 | 5 <u>1</u> / | 5 | |
| Zaire | 10.0 | 58 1/ | | |
| Zambia | 7.0 | 17 - | 6 | |
| Subtotal | 611.0 | 2,670 | 223 | 99 |
| Over \$805 | | | | |
| Per Capita GNP | | | | |
| Congo (Brazzaville | 2.0 | | 6 | |
| Costa Rica | 20.0 | 127 | | 15 |
| Dominican Republic | 20.0 | | | 125 |
| Guatemala | 7.0 | | | |
| Jamaica | 20.0 | 49 2/ | 14 | 31 |
| Mauritius | 3.5 | 6 1 / | 8 | |
| Morocco | 45.0 | 281 | | 38 |
| Peru | 20.0 | 65 | 35 | - |
| Tunisia | 15.0 | 37 | | 70 |
| Subtotal | 152.5 | 565 | 63 | 279 |
| Allocated | 763.5 | 3,235 | 286 | 378 |
| Unallocated Reserve | 27.5 | | | |
| TOTAL PROGRAM | 791.0 | | | |

^{1/} Wheat equivalent of flour or contains some portion of wheat equivalent of flour.

U.S. WHEAT/WHEAT FLOUR TRADE UNDER PL-480 WITH SELECTED COUNTRIES *

| | (1 | ,000 TONS) | |
|--------------|----------------------|---------------|----------------------|
| | FY 198 | 83 | FY 1984 |
| | Exports Under PL-480 | Total Exports | Agreements Signed 1/ |
| Bangladesh | 228 | 803 | 197 |
| Bolivia | 137 | 137 | 60 |
| Costa Rica | 70 | 85 | 127 |
| Egypt | 1,474 2/ | 3,536 | 1,545 <u>2</u> / |
| El Salvador | 131 - | 135 | 106 |
| Haiti | 40 | 117 | 47 |
| Honduras | 71 | 107 | 47 |
| Indonesia | 83 | 914 | 88 |
| Jamaica | 40 2/ | 84 | 49 |
| Morocco | 194 — | 1,320 | 175 |
| Peru | 68 | 863 | 65 |
| Sierra Leone | 3 | 31 | 11 |
| Somalia | 23 2/ | 34 | 28 2/ |
| Sri Lanka | 155 - | 216 | 150 |
| Sudan | 297 2/ | 480 | 182 2/ |
| Tunisia | 56 — | 378 | 37 — |
| Zaire | 60 2/ | 73 | 58 2/ |
| TOTAL | 3,130 | 9,313 | 2,972 |

^{*} Transactions under Title I and III. Approximate quantities based on dollar value of agreements. Includes grain equivalent of flour.

^{2/} Contains some portion of blended and/or fortified foods.

Special Report: U.S. Flour Exports Expected To Decrease in 1984/85

After reaching a record in July-June 1983/84, U.S. flour exports are expected to decline to about 1.2 million tons in 1984/85. This decline can be attributed to expected decreases in commercial sales, especially to Egypt, in the wake of the expiration of the 1983 Memorandum of Understanding (MOU), which supplied over one million tons to that market. Despite increases in wheat flour programmed under Titles I and II of Public Law 480 (P.L. 480) during fiscal year 1984, total wheat flour exports are expected to remain at around the one million-ton level.

Egypt is the single largest market for flour in the world. It traditionally accounts for 25 to 30 percent of world trade in flour and has annual import requirements of over 1.5 million tons. During U.S. fiscal year 1984, over 628,000 tons (wheat equivalent) was allocated to Egypt under P.L. 480 Title I alone. Our main competition in Egypt comes from the EC, which has been successful in recapturing a large share of the market through the Common Agricultural Policy practice of export subsidies and by some logistical advantages such as cheaper freight rates.

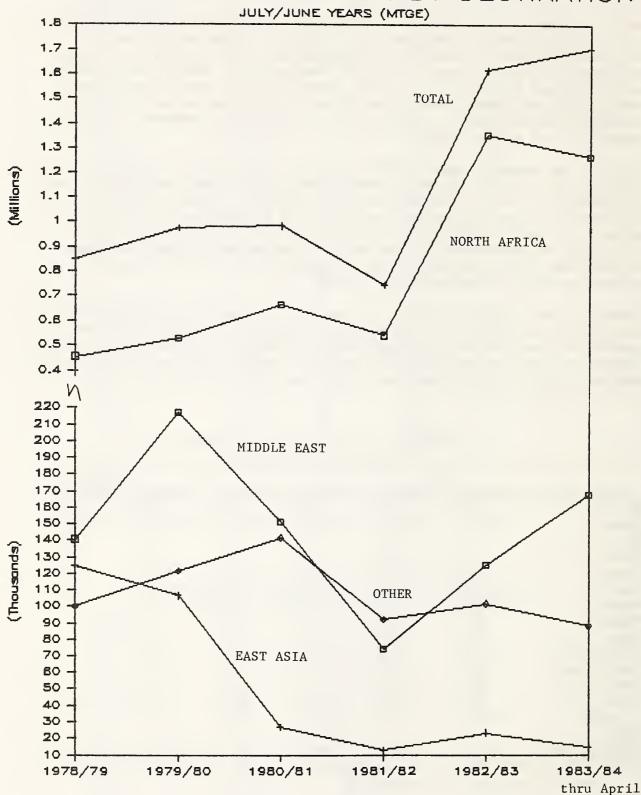
Demand for value-added products such as flour is expected to remain strong in the 1980's, especially in developing countries and the Middle East, where populations and consumption requirements continue to outpace the rate of mill expansion. Markets such as Bolivia and Peru in South America, and Sudan and Morocco in North Africa, continue to grow and are building preferences for high-quality U.S. flour.

U.S. EXPORTS OF WHEAT FLOUR BY DESTINATION 1/
(JULY/JUNE--1.000 TONS)

| | (301 | IL OUR T | ,000 IONS/ | | |
|------------|--|--|------------------------------------|---|---|
| : : | : | | : | : | 1983/84 |
| : 1978/79: | 1979/80: | 1980/81 | : 1981/82 | : 1982/83 : | Thru Apr |
| 5.1 | 8.4 | 5.4 | 5.0 | 6.9 | 53.4 |
| 380.7 | 459.6 | 482.9 | 437.6 | 1,154.8 | 1,064.7 |
| | 7.3 | | 4.0 | | 27.8 |
| •5 | • 5 | 9.5 | •7 | 1.5 | 29.6 |
| 5.3 | 5.3 | 5.1 | 4.3 | 8.7 | 10.3 |
| 22.0 | 17.3 | 15.6 | 14.8 | 12.2 | 28.3 |
| 18.5 | 31.7 | 38.4 | 30.9 | 45.5 | 36.6 |
| 25.5 | 4.5 | 1.7 | 7.3 | | •3 |
| 9.4 | 6.8 | 7.3 | 8.4 | 12.6 | 59.4 |
| 19.6 | 21.2 | 18.6 | 9.4 | 11.1 | 7.2 |
| 122.5 | 192.0 | 131.9 | 63.1 | 104.8 | 141.7 |
| 99.2 | 80.2 | 7.1 | 2.6 | 11.0 | 6.5 |
| 33.3 | 12.4 | 111.2 | 48.3 | 91.9 | 106.5 |
| 105.7 | 128.2 | 148.8 | 97.0 | 106.7 | 92.4 |
| | | | | | |
| 847.5 | 975.4 | 983.8 | 747.6 | 1,615.1 | 1,701.7 |
| | 5.1 380.7 .5 5.3 22.0 18.5 25.5 9.4 19.6 122.5 99.2 33.3 105.7 | : 1978/79 : 1979/80 : 5.1 8.4 380.7 459.6 7.3 .5 .5 5.3 5.3 22.0 17.3 18.5 31.7 25.5 4.5 9.4 6.8 19.6 21.2 122.5 192.0 99.2 80.2 33.3 12.4 105.7 128.2 | : 1978/79 : 1979/80 : 1980/81 5.1 | : 1978/79 : 1979/80 : 1980/81 : 1981/82 5.1 8.4 5.4 5.0 380.7 459.6 482.9 437.6 7.3 4.0 .5 .5 9.5 .7 5.3 5.3 5.1 4.3 22.0 17.3 15.6 14.8 18.5 31.7 38.4 30.9 25.5 4.5 1.7 7.3 9.4 6.8 7.3 8.4 19.6 21.2 18.6 9.4 122.5 192.0 131.9 63.1 99.2 80.2 7.1 2.6 33.3 12.4 111.2 48.3 105.7 128.2 148.8 97.0 | 5.1 8.4 5.4 5.0 6.9 380.7 459.6 482.9 437.6 1,154.8 7.3 4.0 .5 .5 9.5 .7 1.5 5.3 5.3 5.1 4.3 8.7 22.0 17.3 15.6 14.8 12.2 18.5 31.7 38.4 30.9 45.5 25.5 4.5 1.7 7.3 9.4 6.8 7.3 8.4 12.6 19.6 21.2 18.6 9.4 11.1 122.5 192.0 131.9 63.1 104.8 99.2 80.2 7.1 2.6 11.0 33.3 12.4 111.2 48.3 91.9 105.7 128.2 148.8 97.0 106.7 |

1/ Includes commercial sales and concessional/gift programs for wheat flour, durum flour, and semolina.

U.S. EXPORTS OF FLOUR BY DESTINATION



U.S. EXPORTS OF WHEAT FLOUR

| | | (101 | TX/JONET | OUU TONS) | | | |
|-------------------------------------|---------------|----------------|----------------|----------------|------------------|------------------|----------------|
| | : | : | : | : | : | : 1983/84 : | 1984/85 |
| | : 1978/79 | : 1979/80 | : 1980/81 | : 1981/82 | : 1982/83 | : Thru Apr: | Forecast |
| WHEAT FLOUR Relief Not Relief | 82.4 673.4 | 114.4 818.0 | 134.2 826.1 | 101.3 592.0 | 169.9 1,412.6 | 314.4 1,332.2 | 350.0 800.0 |
| DURUM FLOUR & SEMOLINA | 91.7 | 43.0 | 23.5 | 54.2 | 32.6 | 55.0 | 50.0 |
| TOTAL (Wheat Equiv | 847.5 | 975.4 | 983.8 | 747.6 | 1,615.1 | 1,701.7 | 1,200.0 |

CORN AND SORGHUM

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES

Export Forecast: Although the corn export pace has slowed in recent weeks, projected October-September 1983/84 U.S. corn exports, excluding about 430,000 tons of products, remain unchanged at 47.8 million tons. The projection for 1984/85 corn exports is 51 million tons, unchanged from last month. The U.S. sorghum forecasts remain pegged at 5.7 and 5.1 million tons, respectively, as the overall coarse grain situation continues to indicate a strong sorghum export pace in the near-term and a slackening of demand when the 1984 corn crop comes on-stream.

Shipments and Sales: U.S. corn sales for the 4-week period ending June 21 continued to slide, falling well below the year ago pace. Corn shipments were also down from last month but the cummulative total remains above last year. Sorghum sales and shipments lagged this month as buying activity was unable to sustain the pace of previous months.

IMPORTER BUYING ACTIVITY

Recent buying activity has been lackluster, which is fairly typical for this time of the year. Other than regular purchases by Korea, Mexico and Taiwan, the only major buyers in the market were Egypt for U.S. corn and Venezuela for U.S. corn and sorghum.

RECENT CORN AND SORGHUM IMPORTER BUYING ACTIVITY

| A Data | | | Quantity | , 1984 AND JUN. 29 | Price Range 2/ | Delivery |
|--------------------------|-----------|-----------|----------|--------------------|---------------------|------------|
| Approx. Date of Purchase | Buyer | Origin | (Tons) | Grade 1/ | (\$US per ton) | Period 3/ |
| 6/28 | Cyprus | U.S. | 12,000 | YC | ? | Aug-Sep |
| 6/4 | Egypt | U.S. | 135,000 | #2 YC | 168.95 @ 169.36 C&F | Jul |
| 6/28 | Egypt | U.S. | 125,000 | #2 YC | ? | Ju1 |
| 6/13 | Israel | U.S. | 25,000 | #2 YS | ? | Sep |
| 6/14 | Jamaica | U.S. | 31,574 | #2 YC, #3YC | Various | J-J-A |
| | | U.S. | 50,000 | #2 YC | 155.00 | Jun |
| 5/25 | Korea | Australia | 30,000 | Sorghum | 130.68 | Jun-Jul |
| 5/29 | Korea | U.S. | 52,000 | #3 YC | 7 | Jun-Jul |
| 6/5 | Korea | U.S. | 55,000 | #3 YC | 165.15 C&F | Ju1 |
| 6/7 | Korea | | 100,000 | #3 YC | 147.85 @ 148.23 | Jun-Jul |
| 6/8 | Korea | U.S. | 25,000 | YS | ? | Jun-Jul |
| 5/30 | Mexico | U.S. | 45,000 | #2 YS | , | Jul |
| 6/7 | Mexico | U.S. | | YC YC | 159.04 @ 165.95 | Ju1 |
| 6/7 | Mexico | U.S. | 65,000 | YC | 148.30 | Ju1 |
| 6/1 | Portugal | .U.S. | 42,000 | | 140.00 @ 142.40 C&F | Aug-Sep |
| 5/29 | Taiwan | Australia | 50,000 | Sorghum | | |
| 6/1 | Taiwan | U.S. | 27,000 | #2 YC | 154.81 | Aug Jun |
| 6/6 | Taiwan | Uruguay | 35,000 | Sorghum | 142.00 C&F | |
| 6/27 | Taiwan | U.S. | 60,000 | YC | 164.49 C&F | Ju1 |
| 6/4 | Venezuela | U.S. | 200,000 | #3 YC | 160.00 @ 170.00 C&F | Ju1-Aug |
| 6/11 | Venezuela | U.S. | 66,000 | #3 YC | 158.19 @ 169.90 C&F | Ju1-Sep |
| 6/11 | Venezuela | U.S. | 20,000 | #2 YS | 148.30 | Ju1 |

1/ YC=Yellow Corn and YS=Yellow Sorghum.

2/ FOB unless otherwise noted.

3/ FH denotes first half; LH, last half.

SOURCE: Unofficial market news reports.

MARKET OPPORTUNITIES

**Syria: The Syrian government is trying to facilitate needed imports due to current shortages of animal feed by allowing private firms to directly import feed ingredients; this policy is in effect from June 7 until the end of 1984. Syrian corn imports have averaged 215,000 tons over the past five years, with the United States the major supplier.

Current drought conditions are expected to result in Syrian corn production dropping to 25,000 tons, less than half of the 1982/83 level, and the lowest on record since 1974/75. Additional opportunities for exports of U.S. corn could develop in 1984 as a result of the severe crop shortfall and trade liberalization decision. In addition, corn consumption has been increasing due to a growing poultry sector. Private sector imports of corn could reach 250,000 tons, an increase of 150,000 tons over the October-September 1983/84 level.

**Kenya: Almost complete failure of the "long rains", which normally fall between March and May, will mean sharply lower foodcrop production, and turn Kenya from a corn exporter to an importer. Corn is the major food crop, with production sufficient to allow small quantities of exports in recent years. Nearly 80 percent of the harvest is consumed at the subsistence level. Kenya reportedly does not have enough foreign exchange to pay for the food grain imports necessary to meet its impending shortfall and has appealed for about 1.1 million tons of corn and 400,000 tons of wheat on a concessional basis.

Special Report: Venezuelan Corn and Sorghum Situation

Venezuela promises to remain a steady, if not growing, market for food corn, feedgrains and other feedstuffs. This is likely despite the new government's program to stimulate domestic outturn of imported commodities. Venezuela is attempting to reduce imports, conserve foreign exchange and reduce the country's large external debt. Industry and trade sources are convinced the government program is far too ambitious given the high rate of population growth, the limited potential to bring new land into cultivation, the multitude of physical, technological, economic, administrative, demographic and socialogical problems that have limited agricultural growth, and the lack of government success in coming to grips with these problems in the past. At best, the government may be able to hold imports at the current level of about 1 million tons of feedgrains and around 500,000 tons of food corn annually. Future import demand for corn will likely be stronger than for sorghum; the Venezuelan government currently has no plans to initiate the cultivation of wheat and soybeans.

Natural conditions are more favorable for the cultivation of sorghum than for corn. The government currently subsidizes the price of domestically produced sorghum, and through a multiple exchange rate, also subsidizes imports of sorghum, corn and other essential feed and food commodities. The government recently placed a ban on all sorghum imports to prevent cheap imported sorghum from being sold at the artificially high price for domestically produced sorghum. Venezuela has, however, purchased about 138,000 tons of U.S. sorghum over the past month. Apparently delays in the rainy season and potential crop problems prompted nearby purchases to cover consumption needs until new crop sorghum becomes available this fall.

A number of factors suggest that the import demand for corn will likely strengthen in both the short and long term. The banning of sorghum imports will force larger imports of feed corn. This in turn will increase the inclusion of corn in mixed feed thereby improving color and quality. Population growth is accompanied by increasing utilization of corn for food. Inflation and the squeeze on real income is forcing consumers to consume more starchy food and also to switch from beef to poultry and pork, the production of which requires the feeding of more grain. The government is encouraging farmers to produce more dairy and poultry products, this will increase demand for mixed feed. Venezuela's mixed feed industry is based on American technology and is fairly modern. The industry is currently operating at about 40 percent of capacity and can expand production with little or no capital investment. Some of the larger manufacturers are vertically integrated and are planning to specialize, thereby lowering cost and retail prices. The industry is also working with the government to reduce or eliminate much of the red tape and controls that have heretofore retarded efficient mill operation and feed distribution.

The United States enjoys a number of competitive advantages in the Venezuelan market. Ocean freight U.S. Gulf to Venezuela is generally about \$25 per ton cheaper than from Argentina to Venezuela. U.S. corn is preferable for feed use and is easier to mill. Venezuelan feed manufacturers do not need the highly pigmented Platte corn which often sells for a premium. South African white corn is much preferred over U.S. white for food use because of its higher extraction rate, lower moisture content and higher quality associated with field drying. Venezuelan millers indicate that Argentine flint and semi-flint corn is preferable to U.S. dent for food use because of higher starch content, better color and taste. U.S sorghum is preferable to the bird

resistant varieties grown in Argentina because of its higher nutrient and energy content and much lower levels of tanic acid. On a feed value basis, the spread in value between U.S. corn and sorghum is about 10 percent, a spread that widens to about 15 percent for Argentine and Venezuelan sorghum.

Market promotion programs in such diverse areas as beef feeding trials, techniques to export poultry meat, feed manufacturing technology, carcass grading of hogs, and egg and dairy production technology promise to stimulate Venezuela's import demand for feedgrains. The government's program to develop dairying may also create a market for corn gluten feed.

VENEZUELAN CORN PRODUCTION AND IMPORTS (OCT/SEP--1,000 TONS)

| Year | Production | Imports From U.S. | Total Imports |
|------------|------------|-------------------|---------------|
| 1979/80 | 848 | 739 | 1,446 |
| 1980/81 | 520 | 692 | 1,340 |
| 1981/82 | 453 | 414 | 738 |
| 1982/83 | 501 | 892 | 948 |
| 1983/84 1/ | 429 | 950 | 1,250 |

VENEZUELAN SORGHUM PRODUCTION AND IMPORTS (OCT/SEP--1,000 TONS)

| Year | Production | Imports From U.S. | Total Imports |
|------------|------------|-------------------|---------------|
| 1979/80 | 430 | 146 | 201 |
| 1980/81 | 584 | 501 | 501 |
| 1981/82 | 347 | 713 | 915 |
| 1982/83 | 377 | 243 | 350 |
| 1983/84 1/ | 280 | 200 | 200 |

1/ Estimate.

U.S. CORN AND SORGHUM EXPORTS BY DESTINATION

| | | OCTOBER/SEPTEM | | 982/83 | 1983/84 |
|-------------------|---------|----------------|---------|------------|------------|
| | | | | Committed | Committed |
| | | | Actual | as of | as of |
| Destination | 1980/81 | 1981/82 | Exports | 6/21/83 1/ | 6/21/84 1/ |
| DESCRIBACION | 1900/01 | 1701/02 | Exports | 0/21/03 1/ | 0/21/04 1/ |
| CORN | | | | | |
| EC | 9,185 | 6,997 | 4,033 | 3,300 | 2,565 |
| Other W. Europe | 5,503 | 6,579 | 5,190 | 4,449 | 4,052 |
| Eastern Europe | 6,741 | 3,607 | 1,471 | 1,447 | 497 |
| USSR | 4,947 | 7,499 | 3,208 | 3,208 | 6,048 |
| China | 725 | 1,117 | 2,175 | 2,174 | |
| Japan | 12,586 | 10,588 | 14,524 | 14,912 | 15,532 |
| Taiwan | 1,502 | 1,718 | 2,971 | 2,955 | 2,439 |
| Rep. of Korea | 2,304 | 2,690 | 3,815 | 3,581 | 2,692 |
| Egypt | 1,129 | 1,348 | 1,638 | 1,382 | 1,077 |
| Canada | 1,050 | 800 | 720 | 250 | 82 |
| Mexico | 3,832 | 554 | 4,305 | 4,031 | 1,906 |
| Venezuela | 692 | 414 | 841 | 787 | 947 |
| Others | 9,075 | 6,029 | 3,102 | 4,304 | 6,346 |
| Total | 59,749 | 49,940 | 47,993 | 46,780 | 44,183 |
| SORGHUM | | | | | |
| Spain | 179 | 790 | 149 | 149 | 317 |
| Other W. Europe | | | | | |
| (excluding Spain) | 595 | 540 | 286 | 233 | 133 |
| Japan | 2,725 | 2,437 | 926 | 754 | 1,501 |
| Israel | 449 | 368 | 432 | 379 | 643 |
| Mexico | 2,647 | 544 | 3,196 | 2,782 | 2,396 |
| Venezuela | 501 | 713 | 231 | 119 | 168 |
| Others | 606 | 898 | 501 | 492 | 554 |
| Total | 7,702 | 6,290 | 5,721 | 4,908 | 5,712 |

^{1/} Accumulated shipments and sales, excluding sales for next marketing year. Source: U.S. Census for 1980/81-1981/82 and U.S. Export Sales for 1982/83-1983/84.

US CORN AND SORGHUM SHIPMENTS, SALES AND INSPECTION $\underline{1}/$

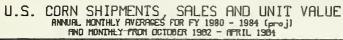
| | | | | OCTOBER | (/SEPTEMBERMILLION TONS) | | | | |
|---|----------|----------|-------|---------|-------------------------------------|------|------|-------|------|
| Mont | thly Shi | pments | | | Weekly and Annual Inspection Rat | tes | | | |
| | 00 | RN | SORG | HUM | | COI | RN | Sorgh | lum. |
| 4 Weeks Ending | 82/83 | 83/84 | 82/83 | 83/84 | | MT | BU | MT | BU |
| March 22 | 4.3 | 3.9 | .6 | .7 | Week Ending June 14 | 0.7 | 26.7 | 0.04 | 1.7 |
| April 19 | 3.5 | 4.0 | . 2 | .4 | Week Ending June 21 | 0.7 | 27.0 | 0.11 | 4.3 |
| May 17 | 3.4 | 3.9 | .1 | .3 | | | | | |
| June 21 | 4.6 | 3.7 | .4 | . 3 | Official Estimate for Current MY | | | | |
| Cumul. in MY | 37.0 | 37.3 | 4.0 | 4.6 | (Grain only) | 47.8 | 1883 | 5.72 | 225 |
| | | | | | Implied Weekly Average | .9 | 36.2 | .11 | 4.3 |
| | | | | | | | | | |
| | onthly | Sales 2/ | | | Latest Six Weeks | | | | |
| *************************************** | CO | RN | SOR | GHUM | Weekly Average | 0.7 | 29.3 | 0.08 | 3.0 |
| 4 Weeks Ending | 82/83 | 83/84 | 82/83 | 83/84 | | | | | |
| March 22 | 4.8 | 4.6 | .1 | .9 | Marketing Year-To-Date | | | | |
| April 19 | 3.9 | 2.8 | .5 | .3 | Weekly Average | 0.9 | 37.2 | 0.11 | 4.4 |
| May 17 | 3.1 | 2.6 | .3 | .4 | Weekly Avg. Extrapolated Annually | 49.1 | 1934 | 5.82 | 229 |
| June 21 | 3.5 | 2.4 | .4 | .2 | | | | | |
| Cumul. in MY | 46.8 | 44.2 | 4.9 | 5.7 | Balance of Year to Achieve Estimate | | | | |
| | | | | | Implied Weekly Average | 0.8 | 33.4 | 0.10 | 4.0 |

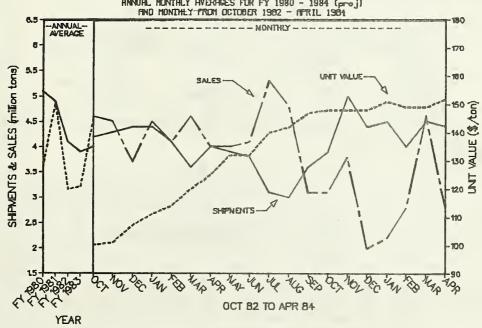
Shipments and sales data from U.S. Export Sales. Inspections data from Federal Grain Inspection Service. Sales made since the beginning of the applicable marketing year, including sales for shipment in the next

CORN AND SORGHUM SHIPMENTS BY MAJOR EXPORTING COUNTRIES RECENT MONTHS AND SEASON TOTALS FOR 1982/83-1983/84

| | (OC: | OBER/SEF | TEMBER- | ILLION T | (SNO) | | | |
|---------------------|-------|----------|---------|----------|-------|-------|-------|-------|
| | SOR | CHUM | | CO | RN | | | |
| | Argei | ntina | Argo | entina | Tha1 | | To | tal |
| 4 Weeks Ending 1/ | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 |
| March 22 | .3 | .3 | . 2 | •5 | .1 | .1 | .6 | .9 |
| April 19 | .6 | .6 | .7 | 1.1 | .2 | .2 | 1.5 | 1.9 |
| May 17 | .8 | .9 | 1.1 | 1.0 | . 2 | .1 | 2.1 | 2.0 |
| June 21 | .9 | .7 | .9 | .7 | .1 | .2 | 1.9 | 1.6 |
| Cumul. in MY | 3.4 | 3.5 | 4.2 | 4.2 | 1.7 | 2.2 | 9.3 | 9.9 |
| Total for Season 2/ | 4.9 | 5.5 | 6.4 | 6.3 | 2.2 | 3.0 | 13.5 | 14.8 |
| N/A Not available | | | | | | | | |

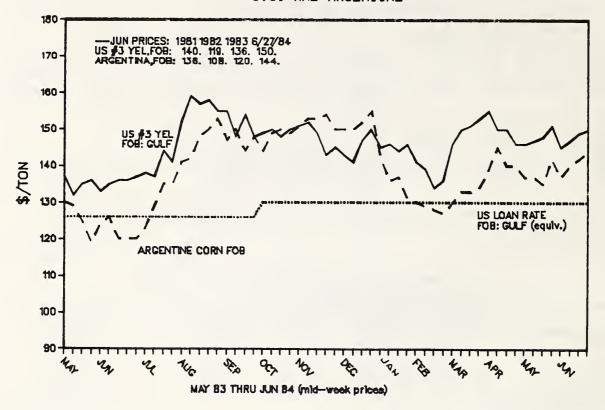
Or nearest date thereto. Projection for 1983/84. Denotes less than 50,000 tons.



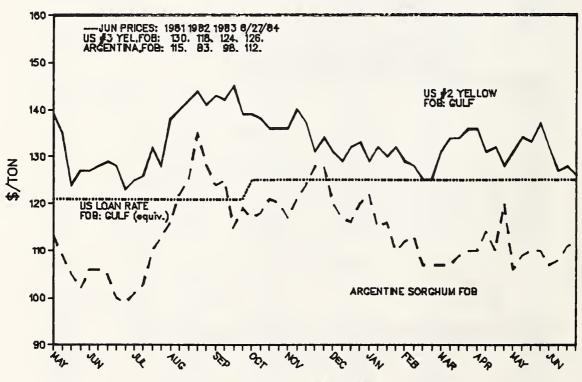


marketing year.
Denotes less than 50,000 tons. Source: Export Sales; FGIS

CORN EXPORT PRICES U.S. AND ARGENTINE



SORGHUM EXPORT PRICES



Other Exporting Countries' Selling Activities and Competitive Practices

**Thailand: Thai corn exports July through May exceed last year's movement by about 35 percent. An examination of the 1983/84 data shows that the increase this year is primarily due to a recovery in exports to the Middle East. Thai corn exports to Saudi Arabia have continued to grow, and Kuwait and Jordan have apparently returned to the Thai market. Thailand, however, exports about two-thirds to three-quarters of all its exports to Asian destinations. Thai July-June 1983/84 marketing year corn exports through May, at 2.7 million tons, already substantially exceed last year's total movement but are not likely to reach the 1981/82 record of 3.2 million tons.

A large 1984 corn crop is expected and could result in increased July-June 1984/85 Thai exports. However, reports indicate that despite abundant supplies, Thailand will need to restore its export position in Japan and Taiwan in order for Thai corn exports to reach or exceed the previous record. Japan had been Thailand's major market, importing half a million to nearly a million tons of corn in past years. Japan and Taiwan accounted for about 450,000 tons of Thai exports in 1981/82 and virtually dropped out of this market in 1982/83, filling import requirements with U.S. corn.

Competitive Developments in Selected Foreign Markets

**Indonesia: Untimely rainfall has dampened Indonesia's program to expand corn production in 1984, tightening domestic supplies and limiting trade prospects. Indonesia has been both an importer and exporter of small quantities of corn in recent years, reflecting the fragile balance between domestic production and consumption. With rising demand for the production of poultry feed, lower crop prospects will likely curtail exports and intensify the need for imported corn in 1984/85. Thailand has been the primary supplier of imported corn in recent years.

INDONESIAN CORN SUPPLY AND DEMAND
(JAN/DEC--1.000 TONS)

| | | (SMI) DEC -I | ,000 TONS/ | | |
|---------|----------------|--------------|------------|----------------|---------|
| | : | | : | : Total : | |
| Year | : Production : | Imports | : Feed Use | : Consumption: | Exports |
| 1980 | 3,991 | 34 | 585 | 4,010 | 15 |
| 1981 | 4,509 | 2 | 631 | 4,506 | 5 |
| 1982 | 3,235 | 198 | 700 | 3,332 | 1 |
| 1983 | 5,000 | 51 | 900 | 4,784 | 67 |
| 1984 1/ | 4,500 | 50 | 1,000 | 4,700 | 15 |

1/ Forecast.

**Spain: The large Spanish grain crops are expected to have a dramatic impact on import requirements for corn and sorghum, and will directly affect U.S. coarse grain export prospects for the balance of the 1983/84 marketing year (Oct-Sept), as well as the 1984/85 year. Coarse grain imports are currently estimated at 4.5 million tons in 1983/84 (Oct-Sept) and may drop to no more than 3.5 million tons in 1984/85. These levels compare with average coarse grain imports of well over 6 million tons during the previous three years. The ultimate level of imports will greatly depend on the degree of substitution of wheat and barley for imported corn and sorghum. Spain may elect to export some portion of the anticipated wheat and barley surpluses rather than displace imported corn and sorghum.

Internal Price Policies of Foreign Countries

**Nigeria: The Nigerian technical committee on producer prices of certain food and industrial commodities has dramatically increased support prices for the 1984/85 marketing year. The new prices indicate a concerted effort by federal military government to encourage increased grain production. For the past two seasons producer prices remained unchanged. Announced corn producer prices registered the largest changes, increasing from 210 naira per ton (about \$158) to 360 naira (about \$271), or an increase of almost 42 percent. Soybean prices were also adjusted upward by about 42 percent, followed by beans-40 percent, sorghum-39 percent, millet-36 percent, wheat-30 percent and paddy rice 20 percent. Nigeria has suffered from severely drought reduced grain crops, particularly corn and sorghum, this past season and increased incentives to producers may be one way to help replenish coarse grain supplies.

NIGERIAN COARSE GRAIN SUPPLY AND DEMAND

| | (3) | OT\ OOKMITTI | ON TONS) | |
|------------------------|------------|--------------|-------------|---------------|
| Year | Production | Import | Consumption | Ending Stocks |
| 1980/81 | 9.1 | • 3 | 9.3 | •2 |
| 1981/82 | 8.1 | • 4 | 8.6 | • 2 |
| 1982/83 | 9.2 | • 4 | 9.5 | .3 |
| 1983/84 1/ | 6.6 | • 2 | 7.1 | * |
| $1984/85\overline{2}/$ | 9.4 | •3 | 9.7 | * |
| 77 - | | | | |

1/ Forecast.

BARLEY, OATS AND RYE

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES

U.S. barley exports in June-May 1984/85 are forecast at 1.525 million tons. The barley estimate for 1983/84 now stands at 1.96 million tons, revised downward 10 percent from last month. Estimates for rye and oats exports in 1984/85 remain unchanged from last month.

U.S. EXPORTS OF BARLEY, OATS AND RYE

| | JUNE/M | AY1,000 TONS | |
|--------|---------|--------------|------------|
| Grain | 1982/83 | 1983/84 1/ | 1984/85 2/ |
| Barley | 1,028 | 1,960 | 1,525 |
| 0ats | 57 | 45 | 72 |
| Rye | 5 | 25 | 25 |

1/ Estimated.

^{*} Less than 50,000 tons.

^{2/} Projected.

U.S. BARLEY EXPORTS BY DESTINATION (JUNE/MAY--1,000 TONS)

| | | | 198 | 1983/84 | | |
|-----------------|---------|---------|---------|------------|------------|--|
| | | | | Committed | | |
| | | | Total | as of | | |
| Deartmarton | 1981/82 | 1982/83 | Exports | 6/21/84 1/ | 6/21/84 1/ | |
| To the training | 100 | 112 | 360 | 1 | | |
| EC Branch | 727 | 226 | 441 | 18 | | |
| Other W. Europe | 7/7 | } ! | 126 | 1 | | |
| Eastern Europe | 1 | 1 | 1 | 6.0 | 25 | |
| Taiwan | 373 | 140 | 677 | 2 : | į | |
| Japan | 336 | 119 | 372 | 87 | 134 | |
| Cenada | 128 | 1 | 1 | 1 | 1 | |
| Others | 246 | 317 | 209 | 30 | 156 | |
| Total | 2.267 | 920 | 2,033 | 218 | 403 | |
| Torat | | | | | | |

1/ Accumulated shipments and sales excluding sales for next marketing yesr. SOURCE: U.S. Census for 1981/82-1982/83 and U.S. Export Sales for 1983/84-1984/85.

U.S. OAIS EXPORTS BY DESTINATION (JUNE/MAY--1,000 TONS)

| | | | 198 | 983/84 | 1984/85 |
|-------------|---------|---------|---------|------------|------------|
| | | | | Committed | Committed |
| | | | Total | 48 of | as of |
| Destination | 1981/82 | 1982/83 | Exports | 6/21/83 1/ | 6/21/84 1/ |
| 04 | 7 | 1 | 5 | 1 | 1 |
| 200 | - | 1 | 1 | 1 | 1 |
| Canada | 1 9 | | 1 | 1 | 1 |
| Mexico | To | 1 | ۱ ' | • | |
| Venezuels | 9 | -1 | | - | 1 |
| Others | 87 | ~ | 7 | ij | 1 |
| Total | 118 | 4 | 6 | - | |

1/ Accumulated shipments and sales excluding sales for next marketing year. SOURCE: U.S. Census for 1981/82-1982/83 and U.S. Export Sales for 1983/84-1984/85.

U.S. RYE EXPORTS BY DESTINATION (JUNE/MAY-1,000 TONS)

| | | | 198 | 3/84 | 1984/85 |
|-----------------|---------|---------|---------|------------|------------|
| | | | | Committed | Committed |
| | | | Total | | as of |
| Destination | 1981/82 | 1982/83 | Exports | 6/21/83 1/ | 6/21/84 1/ |
| DE C | 1 | 1 | 3 | | 1 |
| Other W. Europe | ដ | 1 | 1 | 1 | 1 |
| Canada | ដ | 1 | 1 | 1 | 1 |
| Others | 6 | 1 | 20 | 1 | 1 |
| Total | 38 | 1 | 23 | 1 | 1 |

1/ Accumulated shipments and sales excluding sales for next marketing year. SOURCE: U.S. Census for 1981/82-1982/83 and U.S. Export Sales for 1983/84-1984/85.

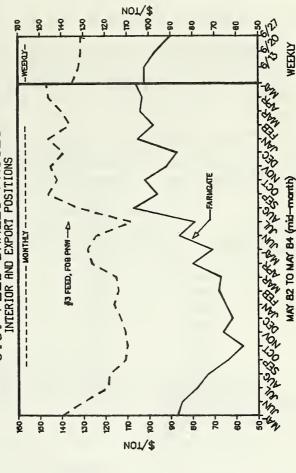
RACENT MONTES AND SEASON TOTALS FOR 1981/82-1983/84 (OCTOBER/SEPTEMBER—HILLION TONS)

| | n | s. | 3 | ADA | FRANC | E 2/ | U.K | . 2/ | | otal |
|-------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 4 Weeks Ending 1/ | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 |
| March 22 | 7. | .1 | 4. | .3 | .1 | 4t | .3 | .1 | 6. | 9. |
| April 19 | æ | •2 | ۳. | ٠. | ٦. | * | .2 | ٦. | 9. | æ |
| May 17 | ٦. | ۲. | 9. | ئ. | -7 | N/A | ۲: | N/A | 1.0 | N/A |
| June 21 | Œ | ۲. | ۰ | 4. | ٦. | N/A | ٦. | N/A | φ. | N/A |
| Cumulative | 5. | 1.7 | 3.5 | 3.5 | æ | ∢. | 1.3 | ò | 6.1 | 6.2 |
| Total for Season | 6. | 2.0 | 0.9 | 5.5 | 1.1 | φ. | 1.4 | 1.0 | 9.4 | 9,3 |

1/ Or closest date thereto.
2/ Excludes intra-EC trade; Cumulative reflects available data.
3/ Projection for 1983/84.
M/A Not available.

* Less than 50,000 tons.

U.S. FEED BARLEY PRICES INTERIOR AND EXPORT POSITIONS



Other Exporting Countries Selling Activity and Competitive Practices

**Australia: Australian barley exports for the first half of their
November/October marketing year have reached over 2 million tons, a full
million tons above average movement in previous years for the same period and
already higher than total exports in 8 out of the 10 past marketing years.
Principal destinations for Australian barley to date include Saudi Arabia,
Singapore and Japan. Australia has also moved barley into non-traditional
markets such as the German Democratic Republic (GDR). A record 1983/84 barley
crop of 5.4 million has provided Australia with ample exportable supplies with
overall exports limited only by demand and/or shipping constraints.

AUSTRALIAN BARLEY EXPORTS (OCT/SEP--1,000 TONS)

| Destination: | 1979/80 | : | 1980/81 | : | 1981/82 | : | 1982/83 | : 1983/84 1/ |
|--------------|---------|---|---------|---|---------|---|---------|--------------|
| Saudi Arabia | 281 | | 256 | | 781 | | 103 | 573 |
| Japan | 664 | | 441 | | 220 | | 126 | 251 |
| Taiwan | 284 | | 57 | | 46 | | 74 | 59 |
| USSR | 1,092 | | 274 | | 49 | | | 59 |
| Singapore | 146 | | 92 | | 505 | | 32 | 636 |
| GDR | | | | | 44 | | 50 | 136 |
| Kuwait | 28 | | | | 65 | | 12 | 84 |
| Other | 405 | | 420 | | 365 | | 103 | 402 |
| TOTAL | 2,900 | | 1,540 | | 2,075 | | 500 | 3,300 2/ |

1/ October-April shipments.

7/ Forecast total exports.

RICE

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES 1/

Export Forecast. The forecast for U.S. rice exports in August-July 1983/84 remains unchanged from last month at 2.0 million tons. The preliminary forecast for the 1984/85 marketing year is also 2.0 million tons, reflecting expected weak world demand next year, especially for U.S. rice.

Shipments. U.S. rice exports during the 4-week period ending June 21 totaled 169,900 tons, compared to the previous 4-week total of 133,300 tons. Major destinations included Indonesia, Iraq and Saudi Arabia. Cumulative shipments through June 21 totaled 1.87 million tons, about four percent behind the pace of exports at this time last year. Exports of about 200,000 tons (milled basis) will be needed between June 22 and the end of July to reach the export forecast of 2.0 million tons.

Sales. During the 4-week period ending June 21, new sales registrations for 1983/84 delivery fell sharply to only 76,700 tons, less than half the level of new sales in the previous 4-week period. This slowdown largely reflects the continued large price gap between U.S. rice and rice from other sources—primarily Asia. Italy was the only significant buyer, with new purchases totaling 35,800 tons. The most recent sales to Iraq had not been registered as of June 21. Export commitments for 1983/84 delivery now total 2.13 million tons, more than 11 percent below the 2.4 million tons registered by this date one year ago.

1/ Shipments and sales data are on a product basis.

IMPORTER BUYING ACTIVITY

The past month's activity was highlighted by Bangladesh's large purchases of rice from Thailand and Burma. Iran and Syria also bought significant quantities of Thai rice, while Iraq and Italy made sizeable purchases in the U.S. market. Business in Europe was routine, with purchases during the past month at generally normal levels.

ESTIMATED RICE IMPORT COMMITMENTS FOR SELECTED COUNTRIES (CY 1984-1,000 TONS)

| | | | | | | Total | Forecast |
|-----------|------|----------|----------|-------|-------|-------------|-----------|
| Buyer | U.S. | Thailand | Pakistan | Burma | Other | Committed 1 | / Imports |
| India | 10 | 285 | | 425 | | 720 | 675 |
| Indonesia | 54 | 120 | 15 | 65 | 365 | 620 | 700 |
| Iran | | 340 | 145 | | 145 | 630 | 680 |
| Iraq | 312 | 120 | | | | 430 | 440 |
| Nigeria | 25 | 520 2/ | 180 | | | 725 | 775 |

1/ Discrepancies due to rounding.

RECENT RICE IMPORTER BUYING ACTIVITY

| | | Quantity | EN MAY 26 and JU | Price | Delivery | Date of |
|--------------|----------------|------------|------------------|--------------------|----------|---------|
| Buyer | Origin | 1,000 Tons | Quality 1/ | \$/MT 2/ | Period | Report |
| Bangladesh | Thailand | 200.0 | P 25% | 235 | Jun/Aug | 6/14 |
| | | 75.0 | P 25% | 230 | Jun/Aug | 6/14 |
| | | 130.0 | 35% | 232-235 | Jun/Aug | 6/14 |
| | | 20.0 | A-1 S | 202-205 | Jun/Aug | 6/14 |
| | Burma | 20.0 | 35% | 195 | Jun/Sep | 6/12 |
| | 50.1. 0 | 20.0 | F/B1d 12% | 190 | Jun/Sep | 6/12 |
| Carmeroon | Thailand | 10.6 | Spec. Mix | N/A | N/A | 6/22 |
| Iraq | u.s. | 87.5 | #2/4% 1G | 446-452 <u>3</u> / | Aug-Sep | 6/13 |
| Iran | Thailand | 60.0 | F 100% B | N/A | N/A | Various |
| | | 85.0 | 100% B | N/A | N/A | Various |
| Italy | U.S. | 12.2 | N/A | N/A | N/A | 6/7 |
| | | 23.8 | N/A | N/A | N/A | 6/21 |
| Ivory Coast | Thailand | 10.0 | 25% | N/A | N/A | 6/15 |
| Jamaica . | v.s. | 16.3 | #5/20% LG | 303-307 <u>4</u> / | Jul/Sep | 6/18 |
| Jordan | Spain | 10.0 | Camolino | 397 <u>3</u> / | N/A | 6/26 |
| Madagascar | Thailand | 30.0 | A-1 S | N/A | N/A | Various |
| Nigeria/West | Thailand | 54.5 | P 5% | n/a | N/A | Various |
| Africa | | | | | | |
| Senegal | Thailand | 50.0 | A-1 Spec. | N/A | N/A | Various |
| South Africa | Thailand | 1.0 | P 100% | N/A | N/A | 6/22 |
| | U.S. | 10.9 | P #2/4% LG | N/A | N/A | 6/14 |
| Syria | Thailand | 24.0 | 100% C | 284 <u>3</u> / | Ju1/Sep | 6/25 |
| N/A | Burma | 10.0 | 25% | 217 | May/Jun | 6/4 |
| | | 3.5 | L/Bld 10% | 240 | Jun | 5/28 |
| | | 20.0 | 25% | 217 | Jul/Aug | 5/28 |
| | | 10.0 | 35% | 205 | Jun | 6/4 |
| N/A | Costa Rica | 40.0 | 25% | 229 | Jul/Nov | 6/25 |
| N/A | Thailand | 5.0 | 35% | 226 | Jun | 6/7 |
| | | 5.0 | 15% | 236 | Jun | 6/7 |

^{1/} P = Parboiled, LG = Long Grain, MG = Medium Grain, SG = Short Grain, B = Brown, F = Fragrant, L/Bld =
Long, Boiled, F/Bld = Full Boiled
2/ F.o.b. basis unless otherwise indicated. Price information is in many cases unconfirmed and as

reported through unofficial market sources.

^{2/ 200} TMT designated Sept. '84/Mar. '85 shipment.

PAS basis, PL-480 sale.

N/A Not available.

U.S. RICE EXFORT COMMITMENTS BY CLASS TO MAJOR DESTINATIONS FOR 1980/82-1982/83, AND AUGUST 1 THROUGH June 21 for 1983/84

| | | | Y-1,000 TONS) | | | |
|----------------------|-----------|--------|---------------|--------|----------|-----------|
| | Marketing | Long G | | | r 1/ | Total |
| Destination | Year | Milled | Brown 2/ | Milled | Brown 2/ | Exports |
| EC 10 | 1980/81 | 4 | 221 | 1 | | 226 |
| | 1981/82 | 2 | 310 | 56 | 192 | 560 |
| | 1982/83 | 1 | 214 | 15 | | 230 |
| | 1983/84 | 29 | 184 | 2 | 78 | 291 |
| Other W. Europe | 1980/81 | 22 | 51 | 1 | Ŕ | 73 |
| | 1981/82 | 58 | 76 | 4 | 28 | 166 |
| | 1982/83 | 33 | 54 | 3 | 4 | 93 |
| | 1983/84 | 23 | 35 | 14 | 160 | 232 |
| E. Europe & USSR | 1980/81 | 7 | | 25 | | 32 |
| | 1981/82 | * | tores | tr . | - | * |
| | 1982/83 | * | | * | *** | * |
| | 1983/84 | | **** | | | |
| lran | 1980/81 | | | | | |
| | 1981/82 | 85 | | | | 85 |
| | 1982/83 | No. | | | | |
| | 1983/84 | | | | | |
| Iraq | 1980/81 | 103 | | - | | 103 |
| • | 1981/82 | 270 | SERVE . | * | | 270 |
| | 1982/83 | 327 | Norman . | # | | 327 |
| | 1983/84 | 267 | **** | 2 | | 269 |
| Saudi Arabia | 1980/81 | 237 | - | 8 | | 244 |
| Other Middle East | 1981/82 | 250 | | 15 | | 265 |
| | 1982/83 | 267 | | 2 | | 269 |
| | 1983/84 | 263 | **** | 6 | | 269 |
| Other Middle Ragt | 1980/81 | 106 | 4 | 1 | | 110 |
| other middle East | 1981/82 | 106 | 8 | 17 | 3 | 135 |
| | 1982/83 | 48 | | 2 | | 50 |
| | 1983/84 | 41 | | 4 | | 45 |
| Republic of Korea | 1980/81 | | | | 1,161 | 1,161 |
| aepublic of Rolea | 1981/82 | | | * | 339 | 339 |
| | 1982/83 | | | * | 213 | 213 |
| | 1983/84 | | | | 213 | 112 |
| Other Asia & Oceania | | 133 | | 10 | | 142 |
| orner wars a occurra | 1981/82 | 4 | | 38 | | |
| | 1982/83 | 2 | | 129 | | 43 132 |
| | | 5 | | | | |
| V44 | 1983/84 | 249 | | 139 | | 144 |
| Nigeria | 1980/81 | | | | | 249 |
| | 1981/82 | 347 | | | - Common | 347 |
| | 1982/83 | 159 | | | | 159 |
| | 1983/84 | 63 | | | - | 63 |
| Other Airica | 1980/81 | 176 | 106 | 45 | 4 | 330 |
| Other Africa | 1981/82 | 116 | 117 | 84 | 4 | 320 |
| | 1982/83 | 148 | 110 | 153 | 4 | 414 |
| | 1983/84 | 112 | 122 | 140 | *** | 374 |
| . Hemisphere | 1980/81 | 202 | 40 | 72 | 37 | 352 |
| | 1981/82 | 129 | 25 | 12 | 15 | 181 |
| | 1982/83 | 137 | 23 | 86 | 38 | 284 |
| | 1983/84 | 159 | 32 | 109 | 17 | 317 |
| Total 3/ | 1980/81 | 1,238 | 422 | 162 | 1,202 | 3,024 |
| - | 1981/82 | 1,379 | 535 | 228 | 581 | 2,723 |
| | 1982/83 | 1,148 | 400 | 392 | 259 | 2,198 |
| | 1983/84 | 977 | 372 | 413 | 366 | 2,127 |

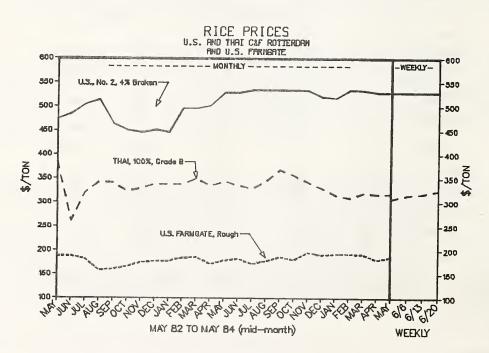
* Less than 500 tons.

1/ Includes medium, short, and mixed.

2/ Data not converted to a milled equivalency. Includes rough rice.

3/ Discrepancies due to rounding and changes to unknown destinations.

SOURCE: U.S. Export Sales



**Iraq: In its June tender, the State Grain Trading Corporation (SGTC) purchased 87,500 tons of U.S. #2/4% long grain rice at \$446-\$452 per ton C&F--\$418 per ton FOB equivalent. Iraq now appears to have covered most of its expected calendar year 1984 import needs, but the SGTC has asked for and received an additional \$17 million of GSM-102 credit guarantees, which, when added to the previous balance of \$9.5 million, should finance an additional 60,000 tons of rice.

**Iran: The General Trading Corporation (GTC) of Iran again made several purchases of Thai 100% B and fragrant rice during the last month. Iran, which also buys basmati rice from Pakistan, is becoming a major market for Thai fragrant rice. GTC purchases of Thai fragrant rice for 1984 delivery now total about 100,000 tons.

**Philippines: The Ministry of Agriculture reportedly is considering imports of rice from Thailand and China to boost local supplies. While stressing that there was no overall shortage of rice in the Philippines, the government blamed farmers and traders for hoarding rice in anticipation of increased prices following the recent devaluation of the peso. However, there are reports that the Philippines may have already purchased 40,000 tons of rice and that total import needs could be as much as 100,000-150,000 tons.

**Japan: The Republic of Korea has reportedly agreed in principle to provide 150,000 tons (brown basis) of rice to Japan in partial repayment in-kind of an outstanding rice loan made by Japan to Korea in 1969 and 1970. Very low stocks of rice for processing in Japan forced the government to negotiate for rice imports to cover processing needs in August and September before new crop rice becomes available. Japan's supply of edible rice is reported to be very tight as well, so imports of high quality rice may also be required in the coming months. Long-term weather reports are forecasting cool weather in September which could reduce the output of the current crop, exacerbating the problem of low stock levels and forcing possibly large imports of rice next year.

**Bangladesh: Although recent trade delegation visits to Burma and Thailand were expected to generate some sales, total purchases of 465,000 tons came as a surprise. Recent flooding in Bangladesh reportedly has destroyed an undetermined amount of paddy rice, and the government apparently has decided to take advantage of low Thai prices to build-up stocks. Bangladesh had been expected to import only about 240,000 tons of rice in calendar year 1984, but the current purchases are scheduled for delivery by the end of August. It is not yet clear whether additional imports will be needed later in the year.

**Syria: In mid-June, GEZA, the Syrian Foreign Trade Organization for Chemicals and Foodstuffs, contracted for 48,000 tons of Thai 5% broken rice at \$279-284 C&F. Reportedly, contracts on half the amount were subsequently cancelled and a new tender for 24,000 tons is expected to be held July 16.

**Mexico: Under the June 26 tender, CONASUPO apparently purchased 20,000 tons of Thai 15% broken rice at \$269 per ton C&F. Later reports suggested that the contract was cancelled, but it is not known if CONASUPO plans to re-tender again soon.

MARKET OPPORTUNITIES

**Syria: A tender will be held on July 16 for 24,000 tons of long, medium or short grain rice, 5 percent brokens.

OTHER DEVELOPMENTS AFFECTING U.S. EXPORTS

Unexpectedly large purchases by Bangladesh helped strengthen prices in Bangkok, with Thai Board of Trade (BOT) posted prices rising by \$10 per ton for all qualities. On June 28, the posted price for both 100% B and parboiled 5% was \$270 per ton. Actual selling prices were reported at \$260 per ton for 100% B and \$255 for parboiled 5%, although the tight supply of low and medium quality rice could also place some additional upward pressure on the price of high quality rice. Burma was also active last month with several sales to the private trade in addition to a large government-to-government sale to Bangladesh. Current prices for Burmese rice are reported to be \$10-15 per ton higher than prices earlier in the year.

RECENT THAI RICE SALES

| | | ity (1,000 MT) | | Date | | |
|-------------------|---------|--------------------|------------|----------------|----------|-----------|
| Destination | Current | Est. Cumulative 1/ | Quality 2/ | \$/MT 3/ | Delivery | of Report |
| Bangladesh | 200.0 | | P25% | 235 | Jun/Aug | 6/14 |
| | 75.0 | | P25% | 230 | Jun/Aug | 6/14 |
| | 130.0 | | 35% | 232-235 | Jun/Aug | 6/14 |
| | 20.0 | 539.5 | A-1 S | 202-205 | Jun/Aug | 6/14 |
| Cameroon | 10.6 | 18.6 | Spec. Mix | N/A | n/A | 6/22 |
| Congo | 4.0 | 4.0 | 25% | n/A | n/A | 6/22 |
| Gabon | 1.0 | 1.0 | 25% | N/A | n/A | N/A |
| Iran | 60.0 | | F 100% B | N/A | N/A | Variou |
| | 85.0 | 340.0 | 100% B | n/A | N/A | . Variou |
| Ivory Coast | 10.0 | 115.2 | 25% | n/a | n/a | 6/15 |
| Japan | 4.0 | 11.5 | A-1 S | N/A | Jun/Jul | 6/15 |
| Madagascar | 20.0 | | A-1 S | N/A | n/A | 5/25 |
| | 1.3 | | GL 10% LG | N/A | n/a | 5/25 |
| | 10.0 | 115.4 | A-1 S | n/a | N/A | 6/22 |
| Malaysia | 6.0 | 306.1 | 100% В | N/A | n/A | 6/22 |
| Nigeria/W. Africa | 54.5 | 70.5 | P 5% | n/A | N/A | Variou |
| Saudi Arabia | 1.0 | | P100% | N/A | n/a | 6/1 |
| | 3.3 | | P 100% | n/a | n/a | 6/15 |
| | 1.2 | 20.6 | 5% | N/A | N/A | 6/1 |
| Senegal | 25.0 | | A-1 Spec | n/A | N/A | 6/15 |
| | 25.0 | 393.8 | A-1 Spec | N/A | N/A | 6/22 |
| S. Africa | 1.0 | 6.6 | P 100% | n/A | n/A | 6/25 |
| Syria | 24.0 | 60.0 | 100% C | 284 <u>4</u> / | Jul/Sep | 6/25 |
| Turkey | 3.5 | 3.5 | P 100% | N/A | n/A | n/A |
| Turkey | 3.5 | 3.5 | P 100% | N/A | n/a | N/A |

^{1/} For all qualitites for 1984 delivery.

2/ P=Parboiled, B/5% = Brown rice 5% brokens, etc., F=Fragrant

N/A = not available

^{3/} F.o.b. basis unless otherwise indicated. Price information is in many cases unconfirmed and as reported through unofficial market sources.

**Thailand: The export pace picked up again during the past month, as total exports through June 16 reached 2.08 million tons, nearly 36 percent more than the 1.53 million tons shipped during the corresponding period last year.

WEEKLY THAI RICE EXPORTS

| Week Ending | Actual | 4-Week Moving Avg. |
|-------------|---------|--------------------|
| May 26 | 118,218 | 83,062 |
| June 2 | 89,344 | 88,655 |
| June 9 | 96,724 | 94,507 |
| June 16 | 86,097 | 97,596 |

With the large quantity of rice sold to Bangladesh and a good volume of sales to other countries during the last month, the resulting pressure on remaining unsold supplies could push prices sharply higher in the coming months before new crop rice becomes available. Thailand's export commitments for delivery in calendar year 1984 are now estimated at nearly 3.8 million tons against projected total exports of 3.9 million tons.

**Pakistan: The Rice Export Corporation of Pakistan (RECP) was quiet again last month, reflecting the low level of unsold stocks. By the end of May, RECP had procured only 1.11 million tons of rice compared to the 1.22 million tons acquired by the same date one year ago. In particular, basmati procurement was down due to a weather-reduced 1983/84 crop, and it appears that RECP may have already oversold basmati by at least 20,000 tons. A smaller IRRI rice crop in Sind province has also contributed to the current short supply, especially of the low and medium qualities. Export commitments for 1984 are currently estimated at about 1.0 million tons, compared to the total export forecast of 1.3 million tons.

**Burma: Last month, MEIC, the government import monopoly, sold 20,000 tons each of full-boiled 12 percent broken rice and 35 percent broken white rice to Bangladesh, as well as 30,000 tons of 25 percent and 10,000 tons of 35 percent to the private trade. Total export commitments are now estimated at about 860,000 tons. It appears that MEIC is now more-or-less sold out of 35 percent broken rice and further sales will likely be limited to the remaining small supplies of higher quality rice and brokens. Exports through the end of May are estimated at about 360,000 tons, nearly 90,000 tons more than the quantity shipped during the same period one year ago. Total exports for the calendar year are currently projected at 800,000 tons.

U.S. EXPORT EXPANSION ACTIVITIES

During June 17-25, the U.S. Rice Council sponsored a visit to the United States by a delegation from the Ivory Coast, headed by the Minister of Commerce. The team met with USDA officials to discuss Ivory Coast's rice import needs and U.S. export credit programs. The delegation also visited U.S. rice production areas and toured milling and storage facilities.

**GSM-102: An additional \$17 million credit guarantee line was authorized for Iraq during the past month. As of June 29, the Commodity Credit Corporation (CCC) had available credit guarantees totaling \$94.8 million. The outstanding credit lines were: Brazil (\$15.0 million), Iraq (\$26.5 million), Jamaica (\$1.3 million), Mexico (\$35.0 million), Peru (\$10.0 million) and Portugal (\$7.0 million).

**PL-480: New agreements were signed with Guinea for \$5.0 million and with Yemen for \$2.0 million. The following table outlines the current status of FY 1984 PL-480 Title I/III programs.

STATUS OF P.L. 480 TITLE I/III RICE PROGRAMS FOR FY 1984

| | | | | | Tende | r Results | |
|--------------|-------------------------|---------------------|----------------|-------|---------------|--------------------|-----------|
| Country | Allocation \$Million | Agreement Signed | P.A. Issued | Date | TMT Purchased | Price \$/MT FAS | Quality 1 |
| Completed | | | | | · | | |
| El Salvador | 1.2 | X | X | 12/22 | 4.4 | 271-272 | MG |
| Liberia | 15.0 | X | Х | 1/09 | 42.1 | 336-344 | LG, P |
| Bangladesh | 15.0 | X | х | 1/11 | 55.7 | 269 | MG |
| Madagascar | 7.0 | X | X | 3/22 | 24.4 | 287 | MG |
| Sierra Leone | 1.0 | Х | х | 3/26 | 3.4 | 294 | MG |
| Indoneala | 15.0 | Х | Х | 3/27 | 53.8 | 279 | MG |
| Somalia | 5.5 | X | Х | 4/25 | 18.8 | 290-295 | MG |
| Subtotal | 59.7 | | | | 202.6 | | |
| Pending | | | | | | | |
| Congo | 2.0 | | | | | | |
| Guinea | 5.0 | Х | | | | | |
| Jamaica | 5.0 | | | | | | |
| Kenya | 4.0 | | | | | | |
| Mauritius | 2.2 | | | | | | |
| Peru | 10.0 | | | | | | |
| Senegal | 7.0 | | | | | | |
| Sudan | 2.0 | | | | | | |
| Yemen | 2.0 | X | | | | | |
| Zambia | 1.8 | •• | | | | | |
| Subtotal | 41.0 | | | | | | |
| Total | 100.7 | | | | | | |

^{1/} No. 5/20 percent unless otherwise indicated, P-Parboiled, MG-Medium Grain, and LG-Long Grain.

PULSES

**Turkey: Exports of Turkish pulses in recent years have increased dramatically and 1984 exports are expected to increase again. While exports to the United States are not significant, Turkish lentils, and to a lesser extent white beans, compete directly with U.S. pulses in Algeria, Egypt, Western Europe and other markets. With lower cost of production, Turkish lentils have displaced U.S. lentils to the point where 1984 U.S. coverage is projected at only about 72,000 acres, down from 101,000 acres in 1983. Over 70 percent of U.S. lentil production is normally exported.

TURKISH PULSE EXPORTS

| | | (1,0 | OO TONS) | | | |
|-----------------------|---|------------|-----------|----------|-------------|--|
| | : | CY 1983 | : Jan-Apı | r 1984 : | CY 1984 1/: | |
| Red And Green Lentils | | 371 | 1. | 36 | 400 | |
| Chick Peas | | 164 | (| 67 | 180 | |
| White Beans | | 2 9 | 1 | 17 | 40 | |
| 1/ Forecast. | | | | | | |

This circular was prepared by the Grain and Feed Division, Commodity Programs, FAS/USDA, Washington, D.C. 20250, Tel. (202) 447-2009.

U.S. WHEAT PROGRAMS

| | 1983 Program | 1984 Program | 1985 Program |
|--------------------|--------------------|-------------------------|--------------------|
| | Equivalent : | Equivalent : | Equivalent : |
| | Export : Farm | Export : Farm | Export : Farm |
| | Price 1/ : Price | Price 1/ : Price | Price 1/ : Price |
| | (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) |
| | : | : | : |
| Trigger Release | : | : | : |
| Price | : 2/ | : | : |
| | : - | : | : |
| Target Price | \$195\$4.30 | \$198\$4.38 | \$198 : \$4.38 |
| | : | : | : |
| Loan (Reserve) | \$171\$3.65 | : | : |
| | : | : | • |
| National Loan | \$171\$3.65 | \$158\$3.30 | \$158 : \$3.30 |
| | : | : | : |
| Season Average | : | : | <u>.</u> |
| Producer Price | \$165\$3.50 3/ | \$154-\$165\$3.20-\$3.5 | 50 : |
| | | : | : |
| Current Farm Price | \$170\$168-\$3.58 | : | : |
| | : | | |
| Paid Diversion | \$136\$2.70 | \$136 : \$2.70 | \$136 : \$2.70 |
| 52102020 | : | 1200 1 12170 | φ±30 · φ2•/0 |

^{1/} Estimated equivalent, adjusted from \$/bushel at the farm level by including transportation and handling allowances of \$1.00/bushel.

U.S. CORN PROGRAMS

| | 1982 Program | 1983 Program | 1984 Program |
|----------------------------------|-------------------------------|---------------------------------------|-------------------------------|
| | Equivalent : | Equivalent : | Equivalent : |
| | Export : Farm | Export : Farm | Export : Farm |
| | Price 1/ : Price | Price 1/ : Price | Price 1/ : Price |
| | (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) |
| | • | • | : |
| Season Average Producer Price | \$137\$2.68 <u>2</u> / | \$159\$3.25 | \$104-\$126\$2.65-\$3.20 |
| Producer Frice | \$137\$2.08 <u>2</u> 7 | \$1J9~~\$5.2J | \$104-\$120\$2.0J-\$3.20 : |
| Trigger Release | • | • | |
| Price | \$156 : \$3.15 | : 2/ | : |
| | • | • • • • • • • • • • • • • • • • • • • | • |
| Current Farm Price | : | \$166\$3.42 | : |
| Manage Product | : \$138 \$2.70 | \$144 \$ 2.86 | \$151\$3.0 3 |
| Target Price | \$130\$2.70 | \$144\$2.86 | \$T2T\$2.02 |
| National Loan | \$132\$2.55 | \$136- \$2.65 | \$132\$2.55 |
| | : | | : |
| Loan (Reserve) | \$146\$2.90 | \$136\$2.65 | :- |
| | * | | : |
| Paid Diversion | : | \$91\$1.50 | : |

 $[\]underline{1}/$ Estimated equivalent, adjust from \$/bushel at the farm level by including transportation and handling allowances of \$.80/bushel.

^{2/} Not yet announced.
3/ ASCS 5-day moving average as of June 25, 1984.

^{2/} Not yet announced.
3/ ASCS 5-day moving average as of June 25, 1984.

UNITED STATES DEPARTMENT OF AGRICULTURE WASHINGTON, D.C. 20250

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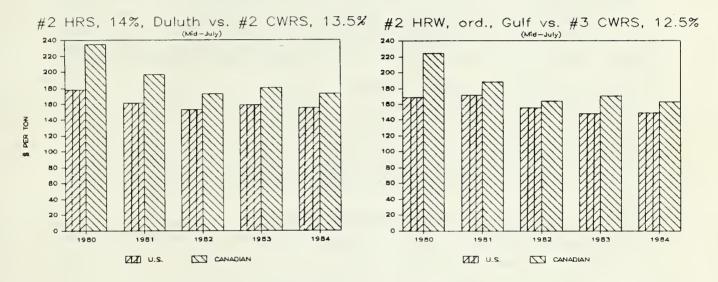
grains

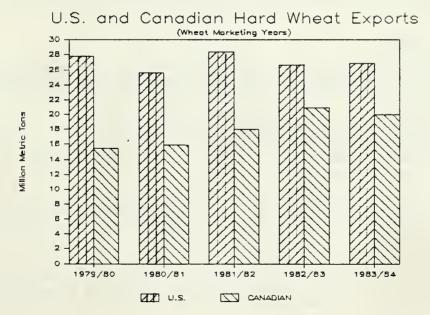
Approved by the World Agricultural Outlook Board • USDA

E1G-7-84 JULY 1984

EXPORT MARKETS FOR U.S. GRAIN AND FEED COMMODITIES

COMPETITIVENESS OF U.S. WHEAT ON THE WORLD MARKET





EXPORT MARKETS FOR U.S. GRAIN AND FEED COMMODITIES July 27, 1984

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HIGHLIGHTS

The U.S. wheat export forecast for 1984/85 was raised to reflect stronger world demand, particularly from the Soviet Union. However, other major importers are expecting near record wheat harvests, which could dampen prospects for additional U.S. wheat sales. The U.S. coarse grain export forecast was lowered because of weaker demand in key markets where other feed grains and feed wheat continue to substitute for corn, and keen competition among other coarse grain exporting countries. Africa and the Middle East continue to be drought-stricken and could look to the United States for much needed supplies of feed grains. Prospects for U.S. rice exports remain unchanged, but strengthening world prices and tightening stocks in other major exporting countries could help the United States become more competitive.

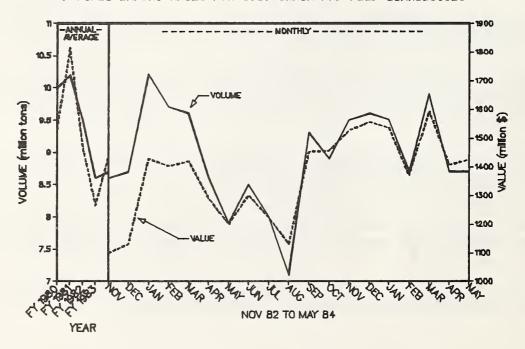
Major developments affecting U.S. exports over the past month include:

- --Soviet purchases of wheat were significant for the first time since January, and put U.S. sales ahead of last year's pace.
- --Spain has indicated it would like to export large quantities of both wheat and barley to avoid a domestic glut.
- --Major foreign exporters are finding new wheat markets in countries like Peru and Jordan.
- --Saudi Arabia is nearing self-sufficiency in wheat production, and imports in 1984/85 are expected to continue their decline of the past few years.
- --Approximately \$90 million of Commodity Credit Corporation stocks of wheat, corn and rice have been sold to U.S. exporters for resale to drought-stricken Africa.
- --Mexico's imports of U.S. sorghum in 1983/84 continue strong due to poor harvest prospects and attempts to build stocks.
- --Algeria's demand for feedgrains is growing rapidly due to larger livestock numbers. Additional imports of feedgrains from the United States are possible.
- --U.S. corn is becoming more price competitive in South Africa because of unexpected storage costs for recently imported feed wheat.

QUANTITY AND VALUE OF U.S. GRAIN AND FEED COMMODITY EXPORTS IN FISCAL YEAR 1983 AND COMPARISON WITH PRECEDING YEAR

| | | | CUMUL | | ACTUAL | PROJECTED | |
|---|-------|-------|-----------------|-------------|----------------|-----------|--|
| | | AY O/ | OCT TH | | EXPORTS | EXPORTS | |
| HEAT (grain only) | FY 83 | FY 84 | FY 83 | FY 84 | FY 83 | FY 84 | |
| Quantity (1000 tons) | 2,619 | 3,070 | 24,798 | 24,622 | 36,699 | 27 700 | |
| Value Per Ton (dollars) | 163 | 158 | 162 | 160 | 161 | 37,700 | |
| Value (in million dollars) | | 486 | | | | 162 | |
| value (in million dollars) | 427 | 460 | 4,013 | 3,934 | 5,910 | 6,107 | |
| OURN (grain only) | | | | | | | |
| Quantity (1000 tons) | 3,770 | 4,133 | 33,514 | 34,776 | 47,105 | 47,830 | |
| Value Per Ton (dollars) | 132 | 153 | 113 | 150 | 121 | 150 | |
| Value (in million dollars) | 498 | 632 | 3,800 | 5,208 | 5,717 | 7,175 | |
| SORCHLM (grain only) | | | | | | | |
| Quantity (1000 tons) | 218 | 374 | 3,629 | 4,280 | 5,403 | 5,715 | |
| Value Per Ton (dollars) | 138 | 134 | 116 | 137 | 122 | 136 | |
| Value (in million dollars) | 30 | 50 | 422 | 586 | 660 | 777 | |
| (III IIII (III IIII) | | 50 | | 300 | 000 | ••• | |
| RARLEY, OATS, AND RYE (grain only) Quantity (1000 tons) | 46 | 81. | 452 | 1,451 | 973 | 2 260 | |
| | | _ | | | | 2,260 | |
| Value Per Ton (dollars) | 109 | 160 | 111 | 139 | <u>121</u> | 139 | |
| Value (in million dollars) | 5 | 13 | 50 | 202 | 118 | 314 | |
| TOTAL COARSE GRAINS (grain only) | | | | | | | |
| Quantity (1000 tons) | 4,034 | 4,588 | 37 ,59 5 | 40,507 | 53,481 | 55,805 | |
| Value Per Ton (dollars) | 132 | 151 | 114 | 148 | 121 | 148 | |
| Value (in million dollars) | 533 | 695 | 4,272 | 5,996 | 6,496 | 8,266 | |
| RICE (grain only) | | | | | | | |
| Quantity (1000 tons) | 192 | 200 | 1,292 | 1,407 | 2,209 | 2,100 | |
| Value Per Ton | 385 | 365 | 402 | 416 | 396 | 420 | |
| Value (in million dollars) | 74 | 73 | 520 | 586 | 874 | 882 | |
| PULSES | | | | | | | |
| Quantity (1000 tons) | 32 | 34 | 341 | 290 | 457 | 425 | |
| Value Per Ton (dollars) | 375 | 441 | 411 | 462 | 416 | 440 | |
| Value (in million dollars) | 12 | 15 | 140 | 134 | 190 | 187 | |
| | | | | | | | |
| PLOUR AND OTHER CRAIN PRODUCTS | 338 | 304 | 1,929 | 1,883 | 3,499 | 2,600 | |
| Quantity (1000 tons-gr. equiv) | 163 | 207 | 199 | 206 | 165 | 2,600 | |
| Value Per Ton (dollars) | | | | | | | |
| Value (in million dollars) | 55 | 63 | 383 | 387 | 579 | 550 | |
| FORAGE, HAY, MIXED FEED | | | | | | | |
| AND GRAIN BYPRODUCTS | | | | | | | |
| Quantity (1000 tons) | 607 | 494 | 4,641 | 4,739 | 6,991 | 7,000 | |
| Value Per Ton (dollars) | 161 | 188 | 164 | 17 5 | 164 | 178 | |
| Value (in million dollars) | 98 | 93 | 759 | 827 | 1 ,14 5 | 1,250 | |
| TOTAL VOLUME (in thousand tons) | 7,822 | 8,690 | 70,596 | 73,448 | 103,337 | 104,186 | |
| MITAL VALUE (in million dollars) | 1,199 | 1,425 | 10,087 | 11,864 | 15,194 | 17,242 | |

MONTHLY EXPORT RATES FOR U.S. GRAIN AND FEED COMMODITIES



WHEAT

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES

Export Forecast. The forecast for June-May 1984/85 wheat exports, excluding 2.0 million tons of flour and products, has been raised by 1.4 million tons to 36.1 million tons, as early season import demand remains strong.

Shipments and Sales. Shipments of U.S. wheat for the 4-week period ending July 19 were down 10 percent from the previous period, but remained even with last year's rate. Sales, however, jumped by 30 percent over the previous 4-week period, and were more than double the rate of the comparable period for last year as the Soviets and Chinese bought heavily in recent weeks. Cumulative sales in 1984/85 are now more than 40 percent ahead of last year's pace.

IMPORTER BUYING ACTIVITY

Buying activity picked up again in July with large purchases of U.S. wheat from the USSR and China. Brazil continues to be a major buyer of U.S. wheat, and Peru purchased Canadian wheat for the first time in recent years.

U.S. MARKET OPPORTUNITIES

** Israel: Israel's wheat imports are expected to increase 40 percent in 1984/85 due to a shortfall in the domestic wheat crop. A severe drought in the early months of 1984 reduced wheat production to the lowest level in 18 years (120,000 tons). Imports for the 1984/85 marketing year (Oct-Sep) are expected to reach 700,000 tons.

** USSR: Late June and early July saw the Soviet Union purchase over 2 million tons of U.S. wheat for nearby shipment. This marks the first significant U.S. wheat sales to the USSR since January 1984. Developing concern about the 1984 Soviet wheat crop and recent heavy buying activity from a number of origins point to bright prospects for U.S. sales to the Soviets from the 1984 U.S. wheat crop.

RECENT WHEAT AND FLOUR IMPORTER BUYING ACTIVITY REPORTED BETWEEN JUNE 28, 1984 AND JULY 25, 1984

| Approx. | | | | | Price | |
|----------|-------------|--------|-------------|-----------------|-----------------|-----------|
| Date Of | | | Quantity | | Range 2/ | Delivery |
| Purchase | Buyer 0 | rigin | (Tons) | Grade 1/ | (\$US per Ton) | Period |
| 7/5 | Brazi1 | U.S. | 33,000 | HRW 11% | 153.72 | Sept-Oct |
| 7/12 | Brazil | U.S. | 198,000 | HRW 11% | 150.00 @ 152.00 | Sept-Oct |
| 7/18 | Brazi1 | U.S. | 33,000 | HRW 11% | 151.39 | 0ct |
| 7/17 | Chile | U.S. | 26,000 | White | 135.50 | Aug |
| 7/17 | China | U.S. | 300,000 | SRW | ? | |
| 7/18 | China . | U.S. | 120,000 | SRW | ? | |
| 7/19 | Cyprus | U.S. | 25,000 | Durum | ? | 0ct |
| 7/23 | Ecuador | U.S. | 26,000 | HRW 12% | 145.29 C&F | Aug |
| 7/23 | Ecuador | U.S. | 52,500 | HRW 12% | 175.27 C&F | Sept-Oct |
| 7/23 | Egypt | U.S. | 50,000 | White | 133.98 @134.74 | Aug |
| 7/23 | Egypt | U.S. | 50,000 | SRW | ? | Aug |
| 6/28 | Haiti | U.S. | 47,889 | Hd Spg 14% | Various | Ju1-Aug |
| 6/28 | Korea | U.S. | 43,500 | White, HRS | Various | Jul-Aug |
| 7/6 | Korea | U.S. | 49,500 | White, HRS, HRW | Various | Aug-Sept |
| 7/11 | Korea | U.S. | 47,500 | White, HRS, HRW | ? | Sept |
| 7/13 | Korea | U.S. | 57,500 | White, HRS, HRW | Various | Sept-Oct |
| 7/19 | Korea | U.S. | 45,000 | White, HRS, HRW | Various | Sept-Oct |
| 7/30 | Korea | U.S. | 23,500 | White, HRS, HRW | Various | 0ct |
| 7/11 | Lebanon | U.S. | 85,000 | HRW | 168.00 C&F | Aug-Oct |
| 7/10 | Norway | Canada | 25,000 | Spring Wheat | ? | Aug |
| 7/9 | Peru | Canada | 50,000 | Spring Wheat | 145.00 | July-Aug |
| 7/13 | Peru | Canada | 25,000 | Spring Wheat | 148.50 | July-Aug |
| 7/6 | Philippines | U.S. | 25,000 | HRS 14% | 201.27 C&F | Aug |
| 7/19 | Philippines | U.S. | 25,000 | HRS 14% | 175.15 | Sept |
| 7/12 | Sri Lanka | Canada | 50,000 | Spring Wheat | 163.66 C&F | July-Sept |
| 7/16 | Syria | U.S. | 100,000 | SRW | ? | Sept |
| 7/16 | Syria | U.S. | 200,000 | HRW | ? | Sept |
| 7/10 | Taiwan | U.S. | 27,000 | White, HRS, HRW | Various | July |
| 7/12 | Tunisia | U.S. | 150,000 | SRW | 150 @ 152 C&F | July-Sept |
| 7/12 | Tunisia | U.S. | 28,753 | #3 HAD | Various | Aug |
| 7/13 | Tunisia | U.S. | 100,000 | #3 HAD | 177.00 C&F | Aug-Sept |
| 6/29 | USSR | U.S. | 200,000 | HRW | ? | |
| 7/2 | USSR | U.S. | 550,000 | HRW | ? | |
| 7/3 | USSR | U.S. | 250,000 | HRW | ? | |
| 7/3 | USSR | U.S. | 200,000 | HRW | ? | |
| 7/4 | USSR | U.S. | 225,000 | HRW | ? | |
| 7/5 | USSR | U.S. | 325,000 | HRW | ? | |
| 7/6 | USSR | U.S. | 200,000 | HRW | ? | |
| 7/6 | Zaire | U.S. | 10,000 | HRW 12% | 150.70 | July-Aug |

^{1/} HRW-Hard Red Winter, HRS-Hard Red Spring, SRW-Soft Red Winter, HAD-Hard Amber Durum.

SOURCE: Unofficial market news reports.

^{2/} FOB unless otherwise noted.
3/ FH denotes first half; LH, last half.

US WHEAT SHIPMENTS, SALES, AND INSPECTIONS 1/ (JUNE/MAY-MILLION TONS)

| | | (JUNE/M | AI—MILLION TONS) | |
|-----------------------|-------------|------------|---|------|
| Monthly Sh | ipments | | Weekly and Annual Inspection Rates | |
| | | | | lion |
| 4 Weeks Ending | 1982/83 | 1983/84 | MT | BU |
| March 22 | 3.5 | 2.5 | Week Ending July 12 | 28. |
| April 19 | 2.8 | 2.9 | Week Ending July 19 0.7 | 26. |
| May 17 | 2.5 | 2.5 | | |
| Total for MY | 38.2 | 35.5 | Official Estimate for Current MY | |
| | | | (Grain only) | 132 |
| | 1983/84 | 1984/85 | Implied Weekly Average 0.7 | 25. |
| June 21 | 2.4 | 3.3 | | |
| July 19 | 2.9 | 3.0 | | |
| Cumulative for MY | 5.0 | 4.9 | Latest Six Weeks | |
| • | | | Weekly Average 0.7 | 26. |
| Monthly Sa | les 2/ | | | |
| | | | Marketing Year-To-Date | |
| 4 Weeks Ending | 1982/83 | 1983/84 | Weekly Average 0.7 | 26. |
| March 22 | 2.0 | 1.9 | Weekly Avg. Extrapolated Annually 36.9 | 135 |
| April 19 | 2.7 | 2.5 | | |
| May 17 | 2.3 | 3.0 | Balance of Year to Achieve Estimate | |
| Total for MY | 40.2 | 41.7 | Implied Weekly Average 0.7 | 25. |
| 10101 101 | | | | |
| | 1983/84 | 1984/85 | | |
| June 21 | 2.8 | 3.7 | | |
| July 19 | 2.3 | 4.8 | | |
| Cumulative for MY | 10.4 | 14.7 | | |
| 1/ Shipmente and gale | e data from | ILS. EXPOR | t Sales. Inspections data from Federal Grai | 1 |

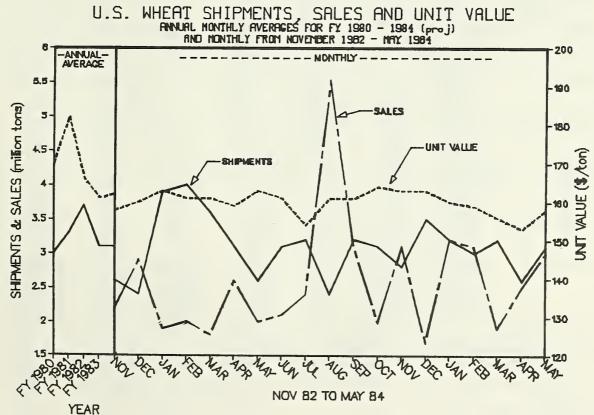
Inspection Service.

WHEAT SHIPMENTS BY MAJOR EXPORTING COUNTRIES RECENT MONTHS AND SEASON TOTALS FOR 1982/83-1983/84

| | | | | JUNEMII | | | | | | |
|---------------------|-------|-------|-------|-----------|-------|-----------|-------|-------|-------|-------|
| | Can | ada | Aust | Australia | | Argentina | | ce 2/ | Total | |
| 4 Weeks Ending 1/ | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 |
| March 22 | 1.4 | .8 | • 7 | 1.5 | 1.6 | 1.4 | 1.0 | .7 | 4.7 ′ | 4.4 |
| April 19 | 1.7 | 1.1 | .7 | 1.4 | .8 | .8 | .9 | .8 | 4.1 | 4.1 |
| May 17 | 2.3 | 1.2 | •2 | 1.1 | •5 | -5 | .8 | .4 | 3.8 | N/A |
| June 21 | 2.5 | 2.4 | .1 | 1.4 | .6 | .3 | .7 | N/A | 3.9 | N/A |
| Total for Season 3/ | 21.2 | 20.5 | 8.1 | 12.0 | 7.4 | 9.6 | 10.0 | 10.0 | 46.7 | 52.7 |
| 4 Weeks Ending 1/ | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 |
| July 19 | 2.1 | N/A | .3 | N/A | •7 | N/A | .3 | N/A | 3.4 | N/A |
| Total for Season | 20.5 | 21.0 | 12.0 | 14.0 | 9.7 | 7.3 | 10.5 | 11.0 | 52.7 | 53.3 |

Or nearest date thereto. Excludes intra-EC trade.

Projection for 1984/85. Denotes less than 50,000 tons.



Sales made since the beginning of the applicable marketing year, including sales for shipment in the next marketing year.

U.S. WHEAT EXPORT COMMITMENTS BY CLASS TO MAJOR DESTINATIONS TOTAL EXPORTS FOR 1981/82-1982/83; COMMITMENTS TO DATE FOR 1983/84 WITH COMPARISON TO 1982/83

| | | | (JUNE/MAY1 | | | | |
|-----------------|-----------|--------|------------|-------------|-------------|------------|---------|
| | Marketing | | Red | Soft | A11 | | Total |
| Destination | Year | Winter | Spring | Red | White | Durum | Exports |
| EC-10 | 1982/83 | 3 | 1,162 | 35 | 53 | 495 | 1,748 |
| | 1983/84 | 3 | 1,218 | 2 | | 263 | 1,491 |
| | 1983/84* | | 311 | 3 | | 92 | 406 |
| | 1984/85** | | 99 | ·2 | | 37 | 138 |
| Other W. Europe | 1982/83 | 343 | 95 | 289 | 4 | 7 | 738 |
| | 1983/84 | 795 | 32 | 411 | 16 | 49 | 1,302 |
| | 1983/84* | 96 | 13 | 97 | | 18 | 223 |
| | 1984/85** | 274 | 1 | 60 | | 3 | 338 |
| Eastern Europe | 1982/83 | | | 122 | | 74 | 196 |
| | 1983/84 | | | 283 | | 72 | 355 |
| | 1983/84* | 23 | | 301 | | 22 | 346 |
| | 1984/85** | | | | | | |
| ÚSSR | 1982/83 | 3,374 | | | | | 3,374 |
| | 1983/84 | 4,141 | | | | | 4,141 |
| | 1983/84* | | | | | ~~ | |
| | 1984/85** | 2,166 | | | | | 2,166 |
| China | 1982/83 | 386 | | 4,938 | | | 5,324 |
| | 1983/84 | 1,368 | | 1,549 | | | 2,917 |
| | 1983/84* | 32 | | 42 | | | 73 |
| | 1984/85** | 106 | | 2,703 | | | 2,809 |
| Japan | 1982/83 | 1,266 | 987 | 20 | 1,049 | | 3,322 |
| | 1983/84 | 1,287 | 1,010 | | 1,126 | 12 | 3,435 |
| | 1983/84* | 338 | 337 | | 327 | | 1,002 |
| | 1984/85** | 302 | 294 | | 290 | | 886 |
| India | 1982/83 | 2,480 | | | 1,405 | | 3,885 |
| | 1983/84 | 198 | | | 968 | | 1,166 |
| | 1983/84* | 198 | | | | | 198 |
| | 1984/85** | | | | | | |
| Taiwan | 1982/83 | 309 | 195 | | 170 | | 674 |
| | 1983/84 | 245 | 185 | | 130 | | 561 |
| | 1983/84* | 102 | 73 | | 65 | | 140 |
| | 1984/85** | 125 | 57 | | 55 | | 237 |
| Rep. of Korea | 1982/83 | 605 | 162 | | 990 | | 1,757 |
| Acpr of Hores | 1983/84 | 649 | 221 | 2 | 1,179 | | 2,051 |
| | 1983/84* | 25 | 52 | | 292 | | 520 |
| | 1984/85** | 255 | 85 | | 419 | | 729 |
| Other Asia, | 1982/83 | 2,554 | 1,858 | 833 | 568 | 1 | 5,814 |
| Middle East, | 1983/84 | 2,288 | 1,232 | 258 | 1,222 | 21 | 5,021 |
| and Oceania | 1983/84* | 1,126 | 440 | 179 | 655 | | 2,401 |
| one occurre | 1984/85** | 1,184 | 401 | 91 | 599 | | 2,275 |
| Egypt | 1982/83 | | | 397 | 1,331 | | 1,728 |
| -6) P - | 1983/84 | | | 539 | 807 | | 1,346 |
| | 1983/84* | | | 127 | 37 | | 164 |
| | 1983/84** | _ | | | 242 | | 242 |
| Nigeria | 1982/83 | 918 | 242 | 81 | | | 1,241 |
| argerra | 1983/84 | 1,278 | 265 | 88 | | | 1,631 |
| | 1983/84* | 256 | 27 | 29 | | | 312 |
| | | 151 | 20 | 10 | | | 181 |
| Othor Africa | 1984/85** | | | | | 666 | |
| Other Africa | 1982/83 | 611 | 95 | 1,086 | 45 | 666 844 | 2,458 |
| | 1983/84 | 471 | 7 | 1,876 | | 844 | 3,242 |
| | 1983/84* | 496 | 30 | 778 | 37 | 313 | 1,654 |
| Dwo ad 1 | 1984/85** | 175 | 21 | 1,091 | | 189 | 1,843 |
| Brazil | 1982/83 | 2,113 | | | | | 2,113 |
| | 1983/84 | 2,181 | | 66 | | | 2,247 |
| | 1983/84* | 1,369 | | 66 | | | 1,434 |
| No. 10 17 17 1 | 1984/85** | 1,192 | | | | | 1,192 |
| Other W. Hemis. | 1982/83 | 2,172 | 1,464 | 559 | 8 | 271 | 4,474 |
| | 1983/84 | 2,223 | 1,477 | 514 | 48 | 296 | 4,558 |
| | 1983/84* | 2,336 | 602 | 301 | 2 | 132 | 3,374 |
| | 1984/85** | 1,898 | 586 | 231 | 81 | 127 | 2,922 |
| Total 1/ | 1982/83 | 16,881 | 6,065 | 8,360 | 5,408 | 1,514 | 38,228 |
| | 1983/84 | 17,128 | 5,647 | 5,593 | 5,541 | 1,556 | 35,464 |
| | 1002/0/* | 4,854 | 1,885 | 1,710 | 1,117 | 786 | 10,351 |
| | 1983/84* | | -,000 | -, | | | • |
| | 1984/85** | 6,639 | 1,520 | 4,637 | 1,316 | 556 | 14,667 |

 $[\]frac{1}{2}$ / Discrepancies due to rounding and sales to unknown destinations. $\frac{2}{4}$ / Projection for 1984/85, including flour and products. Sales plus accumulated exports as of July 21, 1983, excluding sales. Sales plus accumulated exports as of July 21, 1983, excluding sales for next marketing year.

^{**} Sales plus accumulated exports as of July 19, 1984, excluding sales for next marketing year.

Source: U.S. Export Sales

NOL∕\$ EN 200 00 8 2 S 3 ž 120 210 354 JULY WHEAT FRICES: 1981 1982 1983 7/23/34 US #2 WHITE FOR PINN: 182, 154, 150, 142, AUSTRALIA WHITE FOB: 168, 153, 156, 145. ٠ GRAIN COMMODITY EXPORT PRICES FOR OULF, EXCEPT FOR PIN FOR WHITE WHERT 476 pa US #2 WHITE FOB: PNW BR WHITE WHEAT EXPORT PRICES U.S. AND AUSTRALIAN -WHTE ş AR Sa JUL 83 TO JUL 84 (mid-month) AUSTRALIA WHITE: FOB NS. KB SOFT RED WATER --- NONTHLY ---(KB JUN 83 THRU JUL 84 (mid-week prices) JAN IARD RED WINTER - CORN JAH GEC 40°C 404 HARD RED SPRING 104 S å B \$ ME U.S. 210 -ANNUAL-18/8/8/8/6/ YEARLY -081 -0/1 130+ 140-8 ğ 8 NOT/**\$** NOL/\$ 3 y HARD RED SPRING WHEAT EXPORT PRICES U.S. AND CANADIAN RED MINTER WHEAT EXPORT PRICES U.S. AND ARGENTINE 22 * US LOAN RATE FOR CULF (equiv.) 中 18ª PRA 4NS AN. ARGENTINE WHEAT: FOB US 12 HRW FOB: GULF 48 ÇØ JUN 83 THRU J.R. 84 (rild-week prices) JUN 83 THRU JUL 84 (mid-wook prices) H CWRS 13 1/2K FOB: THUNDER BAY JAN المر ₫^C DEC JALY WHEN PRICES: 1981 1982 1983 7/23/84 US #2 HRW FDB:QULF: 1/73, 183, 148, 146, ARGENTINA FDB: 177, 160, 142, 138, JULY WHE AT PRICES: 1981 1982 1983 7/23/84 2 HRS FOR DULUTH 166, 155, 159, 158, 1 CWRS FOR TH-DRIB: -, -, 186, 191, s. - FON 454 US 12 HPS FOR: DULUTH oct oc/ 48 £. ME عج HARD ٧ +94 100-Ė 8 ģ Ģ 9 140ş ģ Ė 8 NOL/\$ 9 NOL/\$

Other Exporting Countries Selling Activity and Competitive Practices

**Spain: The Spanish Ministry of Agriculture's Farm Commodity and Price Stabilization Agency, FORPPA, has been given permission from the Spanish government to export 500,000 tons of wheat from its 1984/85 harvest. A 40 percent increase in wheat production this year to nearly 6.0 million tons necessitated the request to avoid a market glut and corresponding low prices. In recent years, Spain has been both an importer and exporter of wheat, importing hard wheats for blending and exporting domestically produced soft wheat, depending on harvest prospects. Spain would like to ship the wheat prior to its own harvest to obtain the highest price for its farmers. However, Spain will face stiff competition on the world market, particularly from subsidized EC wheat, and would incur high costs to subsidize wheat exports since domestic wheat prices are presently about \$140 per ton.

SPANISH WHEAT: SUPPLY AND DEMAND (1.000 TONS)

| | : Production : | Imports : | Exports | : Consumption : | Stocks |
|--------------|----------------|-------------|---------|-----------------|--------|
| 1980/81 | 6,039 | 335 | 977 | 4,450 | 2,425 |
| 1981/82 | 3,408 | 180 | 246 | 4,105 | 1,662 |
| 1982/83 | 4,410 | 12 õ | 648 | 4,550 | 1,000 |
| 1983/84 | 4,330 | 193 | 40 | 5,200 | 283 |
| 1984/85 (For | ecast) 6,000 | 50 | 500 | 5,500 | 733 |

**Canada: The Canadian Wheat Board recently announced a 1.4-million-ton wheat sale to China for shipment beginning August 1984. A sale at this time of year is not unusual as Canadian new crop supplies become available in August. However, this sale is well below the 2.1 million tons sold to China last year at this time and the 2.5 million tons sold at this point in 1982. China may be purchasing smaller quantities due to record 1983 total grain production and reports of subsequent storage and transportation problems. The Chinese-Canadian grain agreement stipulates 3.5-4.2 million tons of grain trade annually (Aug-July). Canada exported 4.4 million tons of wheat to China in Aug-July 1982/83, and is expected to export the minimum 3.5 million tons in 1983/84.

**Australia: Australia sold 25,000 tons of hard wheat to Jordan, the first time they have sold wheat to that market in over 30 years. The purchase for August delivery was likely the result of the Australian Wheat Board (AWB) promotion efforts, which included a seminar in Amman for the Jordanian Ministry of Supply and Jordanian flour millers, and an AWB stand at the recently held Australian Trade Display. Jordan's wheat imports have averaged about 330,000 tons over the last five years, with the United States accounting for about 60 percent of the total.

Competitive Developments in Selected Foreign Markets

**Peru: The United States is facing increasing competition in the Peruvian wheat market from Canada and Argentina. Despite competitive U.S. offers and available GSM-102 credit quarantees, Peru recently purchased 75,000 tons of Canadian Western Red Spring wheat, their first purchase from Canada since July-June 1979/80. The Canadians issued a credit line of \$16 million covering 95 percent of the f.o.b. value of the wheat, which was apparently attractive enough to encourage these recent sales. Canada had exported as much as 161,000 tons to Peru in 1973/74, but the United States has been supplying about 65 percent of Peru's wheat import needs since 1979/80.

Prior to the Canadian sales, the United States had been facing increased competition in Peru from Argentina. Argentina exported 176,000 tons of wheat to Peru in 1982/83 from its record 1982 crop, and in 1983/84 a record 300,000 tons was shipped despite problems Argentina had in establishing a line of credit. Peru's wheat import requirements have reportedly stabilized at about 1 million tons annually.

Internal Price Policies of Foreign Countries

**Major Exporters: The latest internal support prices for the principal world wheat exporters, on an individual marketing year basis, are listed below. Prices are not strictly comparable because of quality differences and because U.S., Argentine and EC prices are on a local delivery point basis. For example, in terms of quality differentials, the Canadian price is set for No. 1 CWRS, while No. 2 CWRS was discounted by approximately C\$6 per ton and No. 3 CWRS by about C\$11 per ton; No.1 CWRS has represented about 40 percent of Canadian wheat exports over the past 10 years. EC prices given below are for medium quality wheat in August and do not include monthly incremental storage payments.

| MA TOR | EXPORTER | CIIPPORT | PRICES | FOR | WHEAT |
|--------|----------|----------|--------|-----|-------|

| | | 1983/84 | | | 1984/85 | | | |
|-----------------------|------------|---------|----------------|------------|---------|----------------|--|--|
| | U.S.\$ | | Local | U.S.\$ | | Local | | |
| Exporter | Equivalent | | Currency | Equivalent | | Currency | | |
| | per bu | | per ton | per bu | | per ton | | |
| U.S. (loan) | 3.65 | 134 | 134 (\$) | 3.30 | 121 | 121 (\$) | | |
| (reserve loan) | 3.65 | 134 | 134 | N/A | N/A | N/A | | |
| Argentina (reference) | 2.67 | 98 | 3,060 pesos 1/ | 2.78 | 102 | 5,080 pesos 1/ | | |
| Australia (min. pay.) | 3.72 | 137 | 150 (A\$) | N/A | N/A | N/A (A\$) _ | | |
| (final pay.) | N/A | N/A | N/A | N/A | N/A | N/A | | |
| Canada (initial pay.) | 3.75 | 138 | 170 (C\$) | 3.40 | 125 | 160 (C\$) | | |
| (final pay.) | N/A | N/A | N/A | N/A | N/A | N/A | | |
| EC (intervention) | 4.39 | 161 | 185 (ECU) | 4.22 | 155 | 183 (ECU) | | |
| (reference) | 5.10 | 187 | 215 | 4.93 | 181 | 213 | | |

In new pesos, current season prices can be adjusted when necessary because of currency fluctuations. Caution should be taken when using this price in US\$ equivalent, because of the volatility of the Argentine exchange rate.
N/A = Not available.

**Saudi Arabia: A governmental decree that announced a goal of self-sufficiency in wheat production has achieved dramatic results in just three growing seasons. Wheat production in 1984/85 is estimated at 1.3 million tons, up from 187,000 tons in 1981/82. Correspondingly, Saudi wheat imports have decreased during the same period from almost 700,000 tons in 1981/82 to a forecast 75,000 tons in 1984/85. The United States, once a major supplier (400,000 tons in 1981/82), has not exported wheat to Saudi Arabia since 1982/83.

However, the drive toward self-sufficiency has not been without great cost. The Grain Silos and Flour Mills Organization (GSFMO) budget for wheat procurement was exceeded in 1983/84 by approximately \$295 million, requiring a supplemental allocation. Saudi wheat farmers receive \$997 for each ton of wheat produced, but this past season initially received payment for only the first 25 tons, and 2/3 payment for each ton in excess of that amount until the supplemental budget was approved. Indications from Riyadh are that this problem will be exacerbated this season because of another large harvest, and wheat producers will initially receive only one-half of the subsidized price, and the balance 8-10 months later at the end of the Saudi fiscal year. The GSFMO of Saudi Arabia reports that domestic production of wheat continues to outpace construction of storage facilities. The Saudi Arabian Agricultural Bank and the GSFMO are jointly working toward solutions to both problems.

SAUDI ARABIAN WHEAT IMPORTS (JULY-JUNE--1,000 TONS)

| Origin | 1975/76 | 1976/77 | 1977/78 | 1978/79 | 1979/80 | 1980/81 | 1981/82 | 1982/83 | 1983/84 | 1/ |
|-----------|---------|---------|---------|---------|---------|---------|---------|---------|----------------|----|
| E.C. | 185 | 122 | 283 | 228 | 658 | 80 | 76 | 7 | | |
| Australia | 88 | 64 | 130 | 107 | 168 | 168 | 109 | 213 | 86 | |
| Argentina | | | | | | 46 | | 92 | 11 | |
| Canada | 10 | 1 | | 5 | 7 | | | 26 | | |
| U.S. | 309 | 262 | 363 | 341 | 540 | 470 | 498 | 349 | | |
| 0ther | | | | | 2 | 13 | | 13 | | |
| TOTAL | 592 | 449 | 776 | 681 | 1,375 | 777 | 682 | 700 | 200 <u>2</u> / | |

^{1/} Shipments through May.

^{2/} Projected total.

U.S. EXPORT EXPANSION ACTIVITY

**PL-480:

U.S. WHEAT/WHEAT FLOUR TRADE UNDER PL-480 WITH SELECTED COUNTRIES * (1,000 TONS)

| | | ,000 TONS/ | |
|-----------------|----------------------|---------------|----------------------|
| | FY 198 | 33 | FY 1984 |
| | Exports Under PL-480 | Total Exports | Agreements Signed 1/ |
| Bangladesh | 228 | 803 | 197 |
| Bolivia | 137 | 137 | 60 |
| Costa Rica | 70 | 85 | 127 |
| Dominican Repub | olic — | 209 | 19 |
| Egypt | 1,474 2/ | 3,536 | 1,525 2/ |
| El Salvador | 131 | 135 | 132 |
| Haiti | 40 | 117 | 47 |
| Honduras | 71 | 107 | 72 |
| Indonesia | 83 | 914 | 88 |
| Jamaica | 40 2/ | 84 | 49 |
| Morocco | 194 | 1,320 | 269 |
| Peru | 68 | 863 | 65 |
| Sierra Leone | 3 | 31 | 11 |
| Somalia | 23 2/ | 34 | 28 2/ |
| Sri Lanka | 155 — | 216 | 150 |
| Sudan | 297 2/ | 480 | 182 2/ |
| Tunisia | 56 | 378 | 37 |
| Yemen | | 255 | 5 2/ |
| Zaire | 60 2/ | 73 | 58 2 / |
| Zambia | 17 | 37 | 17 |
| TOTAL | 3,147 | 9,814 | 3,138 |

^{*} Transactions under Title I and III.

**GSM-102

U.S. WHEAT/WHEAT FLOUR TRADE WITH SELECTED COUNTRIES
UNDER CCC GUARANTEE AND CREDIT PROGRAMS *

| | | UNDER CCC GUARA | NILL AND C | | |
|--------------|---------|--------------------|------------|--------------------|------------------------|
| | | FY 1983 | | FY 1984 | 4 |
| | Total | Estimated Exports | | | Estimated Quantity Yet |
| | Exports | Under CCC Programs | Announced | Approved | To Be Purchased |
| | | 1,000 Tons | Million | Dollars | 1,000 Tons |
| Bangladesh | 803 | 300 | 45 | 0 | 300 |
| Brazil | 2,186 | 2,575 <u>1</u> / | 445 | 287 | 1,055 |
| Chile | 1,000 | 675 | 85 | 47 | 255 |
| Colombia | 558 | | 83 | 57 | 175 |
| Costa Rica | 85 | 20 | | | |
| Dominican Re | p. 209 | 80 | 16 | 16 | |
| Ecuador | 322 | 220 | 79 | 50 | 200 |
| Egypt | 3,536 | 1,750 | 95 | 0 | 630 |
| Guatemala | 131 | 120 | 18 | 15 | 15 |
| Haiti | 117 | 45 | 5 | 5 | |
| Iraq | 1,086 | 1,400 1/ | 186 | 168 | 120 |
| Jamaica | 84 | 40 - | 15 | 12 | 10 |
| Korea | 1,844 | 785 | 130 | 108 | 150 |
| Morocco | 1,320 | 1,350 1/ | 334 | 90 | 600 |
| Nigeria | 1,208 | 200 | | | |
| Peru | 863 | 780 | 100 | 35 | 435 |
| Philippines | 978 | 105 | 84 | 69 | 100 |
| Portugal | 543 | 560 1/ | 117 | 100 | 115 |
| Tunisia | 378 | 300 | 133 | 59 | 490 |
| Turkey | | | 86 | 24 | 415 |
| Yemen | 255 | 345 1/ | | | |
| Yugoslavia | 293 | 350 1/ | | | |
| TOTAL | 17,799 | 12,000 | 2,056 | $1,14\overline{2}$ | 5,065 |

^{*} Includes GSM-102 and GSM-5.

^{1/} Approximate quantities based on dollar value of agreements.

2/ Includes grain equivalent of flour.

Special Report: Resale of CCC Stocks to Drought-Stricken African Countries

Under the authority of House Joint Resolution 493, the Commodity Credit Corporation (CCC) has sold \$89.4 million worth of corn, wheat, and rice to private exporters for re-sale to African countries hard-hit by severe drought. Nigeria will receive 387,518 tons of corn and 163,296 tons of wheat while 132,000 tons of rice (milled basis) will be divided among Benin, Mali, Upper Volta, Djibouti, and Guinea. Twenty-five African countries were eligible to participate.

Sales were made to private exporters on a competitive bid basis. The commodities were sold in store at the warehouse location and the exporters will pay all processing costs plus the cost of transportation to the importing country. Procedures have been established to ensure the commodities are not transshipped to other countries and that the exports are in addition to normal commercial purchases and existing food aid commitments.

CCC received bids for 513,518 tons of corn, 585,698 tons of wheat, and 481,044 tons of rice. The contract awards totaled \$36,613,865 in corn, \$21,720,000 in wheat, and \$31,081,693 in rice based on CCC's acquisition cost.

CORN AND SORGHUM

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES

Export Forecast: Although the export pace for corn has remained sluggish in recent weeks, estimated October-September 1983/84 U.S. corn exports, excluding about 430,000 tons of products, remain unchanged at 47.8 million tons. Continuing purchases by Mexico, Korea and Taiwan, and unexpected shipments to Kenya and neighboring countries where poor harvests are expected, could lend end-of-year strength to corn exports. The projection for 1984/85 corn exports has been reduced to 49.7 million tons as import demand prospects shrink in some key markets like Spain and the EC. The U.S. sorghum forecasts remain unchanged from last month at 5.7 and 5.1 million tons for 1983/84 and 1984/85, respectively. However, recent purchases by Mexico and Venezuela for end-of-year shipment could lead to an upward revision in the 1983/84 estimate.

Shipments and Sales: U.S. corn sales for the 4-week period ending July 19 continued to slide. Corn shipments were also down from last month, but the cumulative total remains at about last year's level. Sorghum sales and shipments picked up over last month's sluggish activity as key Latin American countries continue their strong import needs.

IMPORTER BUYING ACTIVITY

Recent corn buying activity has been unusually brisk for this time of year, particularly in light of relatively tight old-crop supplies. The USSR returned strongly to the U.S. corn market and Mexican purchases jumped appreciably compared to last month's sluggish activity. Mexico also continued to purchase U.S. sorghum for nearby delivery to offset impending shortfalls in domestic harvests.

| | | | | | Price | |
|----------|-----------|----------|----------|--------------|------------------------|-----------|
| Date of | | | Quantity | | Range 2/ | Delivery |
| Purchase | Buyer 0 | rigin | (Tons) | Grade 1/ | (\$US per Ton) | Period 3/ |
| 6/28 | Cyprus | U.S. | 12,000 | #2 YC | ? | Aug-Sept |
| 6/28 | Egypt | U.S. | 125,000 | #2 YC | ? | July |
| 7/11 | Greece | France | 32,000 | #2 YC (Franc | | July _ |
| 7/9 | Kenya | Thailand | ? | Thai. Corn | 166.00 C&F | Aug-Sept |
| 7/11 | Korea | U.S. | 52,000 | #3 YC | 155.55 | Aug |
| 7/25 | Korea | U.S. | 55,000 | #2 YC | 158.73 | Aug-Sept |
| 7/5 | Mexico | U.S. | 125,000 | YC | ? | |
| 7/6 | Mexico | U.S. | 115,000 | YS | ? | |
| 7/6 | Mexico | U.S. | 327,000 | #2 YC | ? | Aug |
| 7/6 | Mexico | U.S. | 225,000 | #2 YS | ? | July-Aug |
| 7/25 | Mexico | U.S. | 376,000 | #2 YC | ? | Sept |
| 7/11 | Taiwan | U.S. | 333,000 | YC | Various | July-Oct |
| 7/11 | Taiwan | U.S. | 108,000 | YC | ? | |
| 7/12 | Taiwan | U.S | 135,000 | YC | ? | |
| 7/12 | Tunisia | U.S. | 68,701 | #3 YC | Various | July-Sept |
| 7/17 | USSR | U.S. | 350,000 | YC | ? | |
| 7/18 | USSR | U.S. | 550,000 | YC | ? | |
| 7/19 | USSR | U.S. | 401,600 | YC | ? | |
| 7/20 | USSR | U.S. | 375,000 | YC | ? | |
| 7/20 | USSR | U.S. | 101,600 | YC | ? | |
| 7/21 | USSR | U.S. | 100,000 | YC | ? | |
| 7/23 | USSR | U.S. | 212,080 | YC | ? | |
| 7/24 | USSR | U.S. | 400,000 | YC | ? | |
| 7/19 | Venezuela | U.S. | 61,000 | YC | 148.80 @ 144.98 C&F | Oct-Dec |

^{1/} YC=Yellow Corn and YS=Yellow Sorghum.

SOURCE: Unofficial market news reports.

MARKET OPPORTUNITIES

**Mexico: A recent sorghum purchase by CONASUPO will result in larger than expected sorghum imports for the 1983/84 marketing year. Poorer crop prospects in Tamaulipas, which is the main spring/summer sorghum growing area, the substitution of sorghum for corn in feed rations, and a move to rebuild stocks are the major factors responsible for the increased demand. Mexican sorghum purchases this year now total about 2.9 million tons, of which 2.6 is from the United States and the balance from Argentina.

**Algeria: The National Office of Animal Feeds (ONAB) in Algeria plans to expand feed production to 2.5 million tons by 1989 in an effort to reduce the growing imports of animal products. Feed grain import requirements are growing rapidly as Algeria strives to become self-sufficient in egg production and imports are projected to reach 1.2 million tons in the next five years. In 1983/84 (Oct-Sept), Algeria has purchased 300,000 tons of corn from the United States, but mounting pressures for ONAB to keep pace with growing demand could trigger additional feedgrain imports in the remaining months of 1983/84 and in 1984/85.

**South Africa: Imports of feed wheat bought from Australia a few months ago are arriving at too fast a pace for the domestic feed industry to handle. Consequently, the wheat has had to be stored at ports. Additional storage costs for this wheat will increase its cost to feed compounders, making it less attractive vis a vis U.S. corn. As a result, demand for U.S. corn could pick up and additional sales could take place. The current estimate of 1983/84 (Oct-Sept) U.S. corn exports to South Africa is 2.7 million tons.

^{2/} FOB unless otherwise noted.

^{3/} FH denotes first half; LH, last half.

**USSR: Over the past two weeks the Soviets have purchased over 2 million tons of U.S. corn for delivery starting Oct. 1, 1984, the second year of the new Long Term Agreement. This marks the first significant Soviet corn purchases from the United States since late March 1984. All of the recent purchases have been for delivery early in the 1984/85 corn marketing year. With continued concern about the 1984 Soviet coarse grain crop, prospects for U.S. sales are bright.

U.S. CORN AND SORGHUM EXPORTS BY DESTINATION

| | | | 1 | 982/83 | 1983/84 |
|-------------------|---------|---------|---------|------------|------------|
| | | | | Committed | Committed |
| | | | Actual | as of | as of |
| Destination | 1980/81 | 1981/82 | Exports | 7/19/83 1/ | 7/19/84 1/ |
| CORN | | | | | |
| EC | 9,185 | 6,997 | 4,033 | 3,531 | 2,787 |
| Other W. Europe | 5,503 | 6,579 | 5,190 | 4,887 | 4,301 |
| Eastern Europe | 6,741 | 3,607 | 1,471 | 1,470 | 581 |
| USSR | 4,947 | 7,499 | 3,208 | 3,208 | 6,050 |
| China | 725 | 1,117 | 2,175 | 2,174 | |
| Japan | 12,586 | 10,588 | 14,524 | 15,029 | 15,586 |
| Taiwan | 1,502 | 1,718 | 2,971 | 2,961 | 2,729 |
| Rep. of Korea | 2,304 | 2,690 | 3,815 | 3,740 | 2,798 |
| Egypt | 1,129 | 1,348 | 1,638 | 1,401 | 1,232 |
| Canada | 1,050 | 800 | 720 | 320 | 134 |
| Mexico | 3,832 | 554 | 4,305 | 4,077 | 2,233 |
| Venezuela | 692 | 414 | 841 | 828 | 1,012 |
| Others | 9,075 | 6,029 | 3,102 | 4,372 | 6,744 |
| Total | 59,749 | 49,940 | 47,993 | 47,998 | 46,187 |
| SORGHUM | | | | | |
| Spain | 179 | 790 | 149 | 149 | 317 |
| Other W. Europe | | | | | |
| (excluding Spain) | 595 | 540 | 286 | 263 | 135 |
| Japan | 2,725 | 2,437 | 926 | 791 | 1,560 |
| Israel | 449 | 368 | 432 | 400 | 645 |
| Mexico | 2,647 | 544 | 3,196 | 2,944 | 2,670 |
| Venezuela | 501 | 713 | 231 | 183 | 277 |
| Others | 606 | 898 | 501 | 491 | 543 |
| Total | 7,702 | 6,290 | 5,721 | 5,221 | 6,147 |

^{1/} Accumulated shipments and sales, excluding sales for next marketing year.
Source: U.S. Census for 1980/81-1981/82 and U.S. Export Sales for 1982/83-1983/84.

OTHER DEVELOPMENTS AFFECTING U.S. EXPORTS

Internal Price Policies of Foreign Countries

**Dominican Republic: The government of the Dominican Republic is encouraging local corn production through an increase of 64 percent in the support price. Despite the new price of US\$3.66 per bushel, it is doubtful that production will catch up to rising demand, since most increases in production are expected to come from small farmers and livestock producers who use their corn directly. A fourfold increase in swine numbers since last year is exerting great pressures on feed supplies, and spot shortages occurred last spring prior to the arrival of P.L. 480 corn from the United States. Since the Dominican Republic is short on foreign exchange, credit will continue to play an important role in maintaining corn imports at the growth levels demonstrated over the past few years.

U.S. CORN EXPORTS TO THE DOMINICAN REPUBLIC

| | | (1,000 TONS) |) | |
|--------------------|------------|--------------|------------------|---------|
| | : P.L. 480 | : GSM-102 : | Other Commercial | : Total |
| 1982/83 | 53 | 86 | 71 | 210 |
| 1983/84 (Prelim.) | 77 | 87 | 71 | 235 |
| 1984/85 (Forecast) | 150 | 0 | 115 | 265 |

US CORN AND SORGHUM SHIPMENTS, SALES AND INSPECTIONS 1/

| | | | | | /SEPTEMBERMILLION TONS) | | | | |
|---|---------------------|----------------------------|-------------------|-------------------|---|------|------|-------|-----|
| Mon | thly Shi | pments | | | Weekly and Annual Inspection Rate | es | | | |
| | CC | RN | SORG | | | COR | W | Sorgi | num |
| 4 Weeks Ending | 82/83 | 83/84 | 82/83 | 83/84 | | MT | BU | MT | BU |
| April 19 | 3.5 | 4.0 | .2 | .4 | Week Ending July 12 | 0.7 | 27.7 | 0.13 | 5.2 |
| May 17 | 3.4 | 3.9 | .1 | .3 | Week Ending July 19 | 0.8 | 29.7 | 0.12 | 4.9 |
| June 21 | 4.6 | 3.7 | .4 | .3 | | | | | |
| July 19 | 3.0 | 2.7 | .2 | .4 | Official Estimate for Current MY | | | | |
| Cumul. in MY | 40.0 | 39.9 | 4.3 | 5.0 | (Grain only) | 47.8 | 1883 | 5.72 | 225 |
| | | | | | Implied Weekly Average | .9 | 36.2 | .11 | 4.3 |
| | | | | | | | | | |
| | | | | | | | | | |
| | Monthly | Sales 2/ | | | Latest Six Weeks | | | | |
| | | Sales 2/ RN | SOR | GHUM | Latest Six Weeks Weekly Average | 0.7 | 29.4 | 0.09 | 3.7 |
| 4 Weeks Ending | | RN | | GHUM 83/84 | | 0.7 | 29.4 | 0.09 | 3.7 |
| | CC | RN | | | | 0.7 | 29.4 | 0.09 | 3.7 |
| 4 Weeks Ending | 82/83 | RN 83/84 | 82/83 | 83/84 | Weekly Average | | 29.4 | 0.09 | 3.7 |
| 4 Weeks Ending April 19 | 82/83 3.9 | 83/84 2.8 | 82/83 | 83/84 | Weekly Average Marketing Year-To-Date | 0.9 | | | |
| 4 Weeks Ending April 19 May 17 | 82/83 3.9 3.1 | 83/84 2.8 2.6 | 82/83 .5 .3 | 83/84 .3 .4 | Weekly Average Marketing Year-To-Date Weekly Average | 0.9 | 36.6 | 0.11 | 4.4 |
| 4 Weeks Ending April 19 May 17 June 21 | 3.9 3.1 3.5 | 83/84 2.8 2.6 2.4 | .5 .3 .4 | .3 .4 .2 | Weekly Average Marketing Year-To-Date Weekly Average | 0.9 | 36.6 | 0.11 | 4.4 |

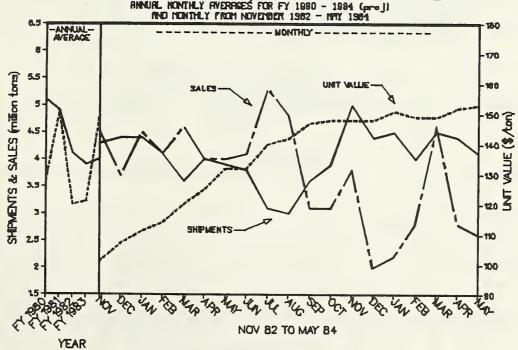
Shipments and sales data from U.S. Export Sales. Inspections data from Federal Grain Inspection Service. Sales made since the beginning of the applicable marketing year, including sales for shipment in the next marketing year.

CORN AND SORGHUM SHIPMENTS BY MAJOR EXPORTING COUNTRIES RECENT MONTHS AND SEASON TOTALS FOR 1982/83-1983/84

| | (00 | TOBER/ SEE | TEMBER | JILLION I | ONS) | | | |
|---------------------|---------|------------|--------|-----------|-------|-------|-------|-------|
| | SORGHUM | | | CORN | | | | |
| | Argei | ntina | Arge | entina | Thai: | land | To | tal |
| 4 Weeks Ending 1/ | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 |
| April 19 | .6 | .6 | .7 | 1.1 | .2 | .2 | 1.5 | 1.9 |
| May 17 | .8 | .9 | 1.1 | 1.0 | .2 | .1 | 2.1 | 2.0 |
| June 21 | .9 | .7 | .9 | •7 | .1 | .2 | 1.9 | 1.6 |
| July 19 | .6 | N/A | 1.1 | N/A | .1 | N/A | 1.8 | N/A |
| Cumul. in MY | 4.0 | 3.5 | 5.3 | 4.2 | 1.8 | 2.2 | 10.1 | 9.9 |
| Total for Season 2/ | 4.9 | 5.5 | 6.4 | 6.3 | 2.2 | 2.8 | 13.5 | 14.6 |

N/A Not available

U.S. CORN SHIPMENTS, SALES AND UNIT VALUE ANNUAL MONTHLY RYPRAGES FOR FY 1980 - 1984 (proj) AND MONTHLY FROM NOVEMBER 1982 - MAY 1984

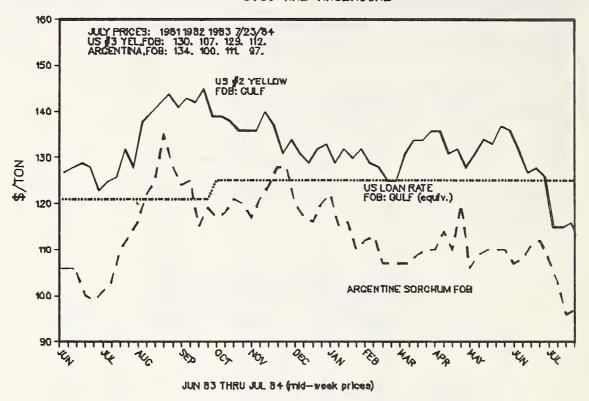


^{*} Denotes less than 50,000 tons. Source: Export Sales; PGIS

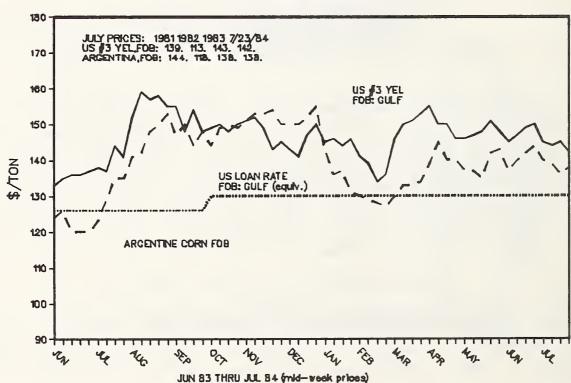
Or nearest date thereto. Projection for 1983/84.

Denotes less than 50,000 tons.

SORGHUM EXPORT PRICES U.S. AND ARGENTINE



CORN EXPORT PRICES
U.S. AND ARGENTINE



BARLEY, OATS AND RYE

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES

U.S. barley exports in June-May 1984/85 remain forecast at 1.525 million tons. However, the barley estimate for 1983/84 has been revised upward slightly to 2.0 million tons. Estimates for oats in both 1983/84 and 1984/85 have been revised downward since last month.

U.S. EXPORTS OF BARLEY, OATS AND RYE

| JUNE/MAY1,000 TONS | | | | | | | | |
|--------------------|---------|------------|------------|--|--|--|--|--|
| Grain | 1982/83 | 1983/84 1/ | 1984/85 2/ | | | | | |
| Barley | 1,028 | 2,000 | 1,525 | | | | | |
| 0ats | 43 | 29 | 43 | | | | | |
| Rye | 5 | 25 | 25 | | | | | |
| 1/ Estimated. | | | | | | | | |
| 2/ Projec | ted. | | | | | | | |

OTHER DEVELOPMENTS AFFECTING U.S. EXPORTS

Other Exporting Countries Selling Activity and Competitive Practices

** EC: EC export authorizations for barley as of July 20 are nearly double the level authorized at this time last year. Barley production in 1984 is expected to rebound by several million tons (6 percent) from last year's poor harvest. That prospect would normally exert downward pressure on internal prices and stimulate additional domestic feed use in 1984/85. However, with prospects for a near record wheat harvest and large carry-in stocks, the Community is attempting to encourage more wheat for feeding, which would displace barley and intensify pressure to export the displaced barley. Import demand for EC barley is likely to be unusually strong throughout the Mediterranean area, normally a major EC market, because Syria and Turkey will also be importing barley instead of exporting it in 1984/85.

STATUS OF EC EXPORT TENDER AUTHORIZATIONS RELATIVE TO FINAL

| | (A | UG/JULYI, | 000 TONS) | | |
|--------------------------|---------|-----------|-----------|---------|---------|
| | 1980/81 | 1981/82 | 1982/83 | 1983/84 | 1984/85 |
| Cumulative as of July 20 | 195 | 1101 | 112 | 229 | 430 |
| Final | 1,829 | 1,921 | 2,636 | 1,632 | N/A |

** Spain: In addition to the 500,000 tons of wheat authorized for export before October 31, the Spanish Ministry of Agriculture's Farm and Price Stabilization Agency (FORPPA) also proposed that up to one million tons of barley be exported. These exports are considered to be in excess of domestic use requirements and are intended to reduce carrying costs and make storage space available for Spain's impending bumper 1984 harvests. However, despite government plans, high domestic support prices (around \$130 per ton) would require export subsidies of about \$15 to \$20 per ton be paid by the Spanish government to move the barley on world markets. To date, no export subsidy programs have been established.

U.S. BARLEY EXPORTS BY DESTINATION

| EC Other W. Europe Eastern Europe Taiwan Japan Canada Others Total | Destination | |
|--|-----------------------------|-------------|
| 301 472 111 373 336 128 128 2,267 | 1981/82 | |
| 226 226 146 119 119 920 | 1982/83 | (JUNE/MAY |
| 441 126 223 372 372 509 2,033 | Total Exports | T, OUU TONS |
| 1128 1128 1121 121 121 121 | Committed as of 7/19/83 1/ | 101 |
| 120 50 152 152 74 455 | Committed as of 7/19/84 1/ | 100/.705 |

1/ Accumulated shipments and sales excluding sales for next marketing year. $\overline{\text{SOURCE:}}$ U.S. Census for 1981/82-1982/83 and U.S. Export Sales for 1983/84-1984/85.

U.S. OATS EXPORTS BY DESTINATION
(JUNE/MAY--1,000 TONS)
1983/84

| EC Canada Mexico Venezuela Others | Destination |
|-----------------------------------|----------------------------------|
| 4 10 10 87 | 1981/82 |
| ا ا ا برسام | 1982/83 |
| ب ۱۱ س سرام | Total Exports |
| <u>⊢</u> - | Committed as of 7/19/83 1/ |
| <u>-</u> 1 - 1 1 1 | Committed as of 7/19/84 1/ |

1/ Accumulated shipments and sales excluding sales for next marketing year. $\overline{\text{S}}\text{OURCE}$: U.S. Census for 1981/82-1982/83 and U.S. Export Sales for 1983/84-1984/85.

U.S. RYE EXPORTS BY DESTINATION

| ope 13 - 3 | 1983/84 Committed Committed Total as of Destination 1981/82 1982/83 Exports 7/19/83 1/ | (JUNE/MAY-1,000 TONS) |
|------------|--|-----------------------|
| 111111 | Committed as of 7/19/83 1/ | |
| 11:11 | Committed as of 7/19/84 1/ | 1007 105 |

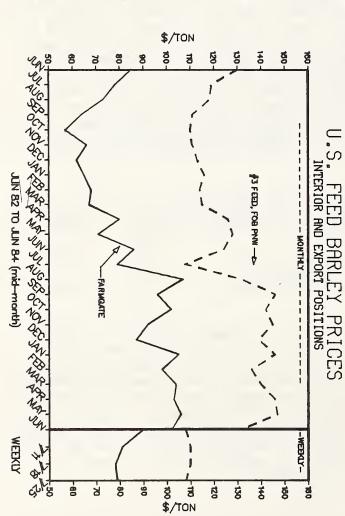
Accumulated shipments and sales excluding sales for next marketing year.
 QURCE: U.S. Census for 1981/82-1982/83 and U.S. Export Sales for 1983/84-1984/85.

BARLEY SHIPMENTS BY MAJOR EXPORTING COUNTRIES RECENT MONTHS AND SEASON TOTALS FOR 1981/82-1983/84

| | , and a | TWO TWE | (OCTOBE | OCTOBER/SEPTEMBER-MILLION TONS | BER-MI | TION T | 12 7 | (OCTOBER/SEPTEMBER—MILLION TONS) | ONS) | |
|-------------------|---------|---------|-------------|--------------------------------|--------|--------|---------|----------------------------------|------------|------------------|
| | | U.S. | CA. | CANADA | FRANCE | | 2/ | 2/ u. | 2/ U.K. 2/ | U.K. |
| 4 Weeks Ending 1, | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | | 83/84 | 83/84 82/83 | | 82/83 83/84 82/8 |
| April 19 | * | .2 | ٤. | .5 | | | * | * .2 | * .2 .1 | * .2 .1 .6 |
| May 17 | ÷ | Ļ | .6 | • ₅ | .2 | | | .ı .1 | .1 .1 N/A | |
| June 21 | * | Ļ | .6 | • | | | N/A | N/A .1 | Ļ | .1 .1 |
| July 19 | * | | •4 | A/N | Ļ | | N/A | N/A * | N/A * N/A | * |
| Cumulative | ٠, | 1.7 | 3 .9 | ω . 5 | 1.0 | | ٠, | ٠, | ٠, | .5 1.3 .7 |
| Total for Season | • 9 | 2.0 | 6.0 | 5.5 | 1.1 | | • 80 | .8 1.4 | .8 1.4 1.0 | 1.0 |

1/ Or closest date thereto.
2/ Excludes intra-EC trade; Cumulative reflects available data.
3/ Projection for 1983/84.
N/A Not available.
* Less than 50,000 tons.

Less then 50,000 tons.



LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES 1/

Export Forecast. The forecasts for U.S. rice exports in the August-July 1983/84 and 1984/85 marketing years remain unchanged from last month at 2.0 million tons.

Shipments. U.S. rice exports during the 4-week period ending July 19 totaled 108,400 tons, compared to the previous 4-week total of 169,900 tons. Major destinations included Saudi Arabia, Indonesia and Iraq. Cumulative shipments through July 19 totaled 1.98 million tons, about 6 percent behind the pace of exports on this date one year ago.

Sales. During the 4-week period ending July 19, new sales registrations for 1983/84 delivery fell to only 64,900 tons. Saudi Arabia was the only significant buyer, with purchases of 21,000 tons. Export commitments for 1983/84 delivery now total 2.19 million tons, down more than 15 percent from the 2.6 million tons registered as of this date one year ago.

1/ Shipments and sales data are on a product basis.

IMPORTER BUYING ACTIVITY

Purchasing activity during July was comparatively quiet after last month's large purchases by Bangladesh, Iran and Iraq. However, the Philippines made several unexpected purchases of rice from Thailand and China totaling 150,000 tons. European purchases of Thai rice began to pick up when it appeared that Thai prices might continue to rise following the Bangledeshi purchases, but buying has since returned to more normal levels. Interest in U.S. and South American rice remains low, however, despite the higher Thai prices.

ESTIMATED RICE IMPORT COMMITMENTS FOR SELECTED COUNTRIES (CALENDAR 1984--1,000 TONS)

| | | | | | | Total | Forecast |
|-----------|------|----------|----------|-------|-------|-------------|------------|
| Buyer | U.S. | Thailand | Pakistan | Burma | Other | Committed 1 | ./ Imports |
| India | 10 | 285 | | 425 | | 720 | 675 |
| Indonesia | 54 | 120 | 15 | 65 | 365 | 620 | 700 |
| Iran | | 370 | 145 | | 145 | 660 | 680 |
| Iraq | 312 | 120 | | | | 430 | 440 |
| Nigeria | 25 | 520 2/ | 180 | | | 725 | 775 |

1/ Discrepancies due to rounding.

2/ 200 TMT designated Sept. '84/Mar. '85 shipment.

**Bangladesh: Trade rumors suggest that Bangladesh and Thailand have agreed in principle on a Long Term Agreement covering 1.5-2.0 million tons of rice over a three year period. Such a development would signal a reversal of increasing Bangladeshi wheat consumption in favor of rice. Traders say the Bangladesh government has opened up rice imports to the private sector on a licensing basis. In the past, all rice purchases were made through government to government negotiations or government tenders.

**Iraq: Results of Iraq's July 20 tender for 12,500 tons of U.S. #2/4% long-grain rice have not been released. Earlier reports suggested that the State Grain Trading Corporation (SGTC) had purchased 25,000 tons, but negotiations apparently were still continuing as of July 26.

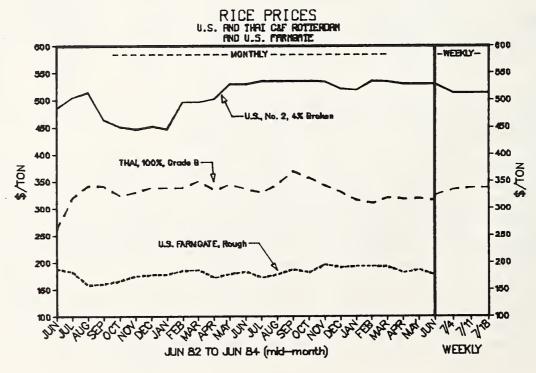
**Iran: The General Trading Corporation (GTC) of Iran made another purchase of Thai fragrant rice during the past month. GTC purchases of Thai fragrant rice this year now total about 130,000 tons.

**Japan: A shipping schedule has now been announced for the 150,000 tons of brown rice to be imported from South Korea. Three shipments of 50,000 tons each will be made during July 25-August 15, August 16-31 and September 1-20. The brown rice imports will consist of 97,800 tons of 1981 crop rice, 33,376 tons of 1982 crop and 18,824 tons of 1983 crop.

Following the announcement of rice imports from Korea, the Government of Japan began to come under increasing pressure to raise producer prices and relax the riceland diversion program. The GOJ is resisting any sharp increases in producer prices, but is considering a further relaxation of the diversion program.

**Mexico: CONASUPO apparently cancelled the contract for 20,000 tons of Thai 15% broken rice awarded at the June 26 tender. New tenders were held July 9 and July 19 at which Mexico purchased 30,000 tons of rice from Costa Rica and 10,000 tons from Thailand. Mexico has now purchased a total of 135,000 tons of rice for delivery in calendar year 1984, and is not expected to make any further purchases this year.

**Philippines: The National Food Authority (NFA) has announced the purchase of 100,000 tons of Thai rice and 50,000 tons of Chinese rice for delivery during July-September 1984. Reportedly, the purchases were made to boost government stocks until new crop rice becomes available later this year. The GOP maintains that adequate supplies were available in country, but rice traders and farmers were holding supplies in anticipation of higher prices. This marks the first rice imports by the Philippines since 1977.



RECENT RICE IMPORTER BUYING ACTIVITY
REPORTED BETWEEN JUNE 27 and JULY 26, 1984

| | | Quantity | 0 11 1/ | Price | Delivery | Date of |
|-------------|------------|------------|------------|-----------------------|----------|---------|
| Buyer | Origin | 1,000 Tons | Quality 1/ | \$/MT 2/ | Period | Report |
| Guinea | U.S. | 17.9 | #5/20% MG | 268-283 4/ | Aug/Sept | 7/18 |
| Iran | Thailand | 30.0 | F 100% B | 243 | N/A | 7/5 |
| Iraq | U.S. | 25.0 | #2/4% LG | N/A | N/A | 7/24 |
| lexico | Costa Rica | 10.0 | 15% LG | 253 3/ | Aug | 7/10 |
| | | 10.0 | 15% LG | $260 \ \overline{3}/$ | Aug | 7/10 |
| | | 10.0 | 15% LG | 268 3/ | Aug/Sept | 7/23 |
| | Thailand | 10.0 | 20% | 272 <u>3</u> / | Aug/Sept | 7/23 |
| hilippines | Thailand | 20.0 | 35% | 255 3/ | Ju1 | 6/29 |
| | | 10.0 | 35% | N/A - | Jul | 7/9 |
| | | 20.0 | A-1 S | 243 3/ | Ju1 | 7/17 |
| | | 10.0 | 35/45% | $220/\overline{2}22$ | Aug/Sept | 7/20 |
| | | 20.0 | A-1 S | 246 3/ | Aug/Sept | 7/27 |
| | China | 60.0 | 35% | 225 <u>3</u> / | N/A | 7/9 |
| audi Arabia | U.S. | 21.0 | N/A | N/A | N/A | 7/10 |
| urkey | Pakistan | 30.0 | 15% | 245 | Ju1/Aug | 7/9 |
| ietnam | Thailand | 10.0 | A-1 S | 200 | N/A | 7/17 |
| /A | Burma | 4.0 | L/B 10% | N/A | N/A | 7/10 |
| /A | Thailand | 10.0 | 15% | 232 | Aug/Sept | 6/29 |
| /A | Thailand | 10.0 | 35%/45% | 220/222 | Aug/Sept | 7/20 |

^{1/} P = Parboiled, LG = Long Grain, MG = Medium Grain, SG = Short Grain, B = Brown, F = Fragrant, L/Bld = Long, Boiled, F/Bld = Full Boiled

N/A Not available.

OTHER DEVELOPMENTS AFFECTING U.S. EXPORTS

The unexpectedly large purchases by Bangladesh in June helped push Thai Board of Trade (BOT) posted prices to \$285 per ton for 100%B and \$280 per ton for parboiled 5%, with actual prices reaching as high as \$275 per ton for each. The lack of subsequent business reportedly has allowed prices to slip back to the \$265-270-per-ton range. If rumors of additional large purchases by India prove true, prices could again firm before the new crop harvest begins in Thailand.

^{2/} F.o.b. basis unless otherwise indicated. Price information is in many cases unconfirmed and as reported through unofficial market sources.

^{3/} C&F

^{4/} FAS basis, PL-480 sale.

**Thailand: Exports continued at a record-setting pace, with total exports through July 14 reaching 2.52 million tons or 40 percent more than was shipped as of this date one year ago.

WEEKLY THAI RICE EXPORTS

| Week | Ending | Actual | 4-Week Moving Avg. |
|------|--------|---------|--------------------|
| June | 23 | 101,471 | 93,500 |
| June | 30 | 140,120 | 106,103 |
| Ju1y | 7 | 120,937 | 112,156 |
| Ju1y | 14 | 78,571 | 110,275 |

The slower sales pace of the past month was unable to sustain the recent rise in Thai.prices. However, the rumor of further Indian purchases could push prices higher as supplies of unsold rice dwindle. Thailands export commitments for delivery in calendar year 1984 are now estimated at just over 4.0 million tons compared to projected total exports of 4.1 million tons.

**Pakistan: The Rice Export Corporation of Pakistan (RECP) reportedly sold 30,000 tons of 15% broken rice to Turkey last month. No results have been announced on the July 19 RECP tender for 20,000 tons of 20/25% broken rice and 10,000 tons of 30/35% broken rice. Export commitments for 1984 delivery are currently estimated at just over 1.0 million tons, against projected exports of 1.3 million tons, while actual exports through June totaled 635,000 tons.

**Burma: Unsold rice supplies remain tight, with the only one reported sale last month for 4,000 tons of long-boiled 10% broken rice. Reportedly, 10,000 tons of 5% broken rice was also being offered to the private trade, but no results have been announced. MEIC, the government export monopoly, is reported to be concentrating on shipments during the next few months, given the excessive shipping delays that have plagued Burma in the past. Delays in loading are still being reported, but shipments are running well ahead of last year.

**Brazil: The Government of Brazil recently authorized rice exports, although no export licenses have actually been issued by CACEX, the foreign trade office of the Bank of Brazil. The U.S. Ag Counselor reports that the authorization appears to be a compromise with producers whose request for an increase in minimum prices had been rejected. The recent near-record 9.0 million ton rice harvest has resulted in a large surplus on the domestic market and is causing prices to fall. It is expected that most of the current surplus will eventually find its way to rice-deficit areas in Brazil to rebuild stocks. If exports should materialize, they will likely be limited to only about 50,000-100,000 tons.

U.S. RICE EXPORT COMMITMENTS BY CLASS TO MAJOR DESTINATIONS FOR 1980/82-1982/83, AND AUGUST 1 THROUGH JULY 19, for 1983/84 (AUGUST/JULY--1.000 TONS)

| | Marketing | Long G | Y1,000 TONS) | Othe | r 1/ | Total |
|----------------------|-----------|------------|--------------|--------|-------------|------------|
| Destination | Year | Milled | Brown 2/ | Milled | Brown 2/ | Exports |
| EC 10 | 1980/81 | 4 | 221 | 1 | D10#11 27 | 226 |
| EC 10 | 1981/82 | 2 | 310 | 56 | 192 | 560 |
| | 1982/83 | 1 | 214 | 15 | 172 | 230 |
| | 1983/84 | 29 | 196 | 2 | 79 | 306 |
| Other W. Europe | 1980/81 | 22 | 51 | 1 | * | 73 |
| other w. Europe | 1981/82 | 58 | 76 | 4 | 28 | 166 |
| | 1982/83 | 33 | 54 | 3 | 4 | 93 |
| | 1983/84 | 23 | 36 | 14 | 160 | 233 |
| E. Europe & USSR | 1980/81 | 7 | | 25 | | 32 |
| E. Europe & USSK | 1981/82 | * | | * | | * |
| | 1982/83 | * | | * | | * |
| | 1983/84 | | | | | |
| Iran | 1980/81 | | | | | |
| 1 ran | 1981/82 | 85 | | | | 85 |
| | 1982/83 | 65 | | | | |
| | 1983/84 | | | | | |
| T | | 103 | | | | 103 |
| Iraq | 1980/81 | | | * | | |
| | 1981/82 | 270 327 | | * | | 270 327 |
| | 1982/83 | | | 2 | | 282 |
| 0 1: 4 1: | 1983/84 | 280 | | | <u></u> | |
| Saudi Arabia | 1980/81 | 237 | | 8 | | 244 |
| | 1981/82 | 250 | | 15 | | 265 |
| | 1982/83 | 267 | | 2 | | 269 |
| | 1983/84 | 283 | | 66 | | 289 |
| Other Middle East | 1980/81 | 106 | 4 | 1 | | 110 |
| | 1981/82 | 106 | 8 | 17 | 3 | 135 |
| | 1982/83 | 48 | | 2 | | 50 |
| | 1983/84 | 41 | | 4 | | 45 |
| Republic of Korea | 1980/81 | | | | 1,161 | 1,161 |
| | 1981/82 | | | * | 339 | 339 |
| | 1982/83 | | | * | 213 | 213 |
| | 1983/84 | | | | 112 | 112 |
| Other Asia & Oceania | | 133 | | 10 | * | 142 |
| | 1981/82 | 4 | | 38 | | 43 |
| | 1982/83 | 2 | | 129 | | 132 |
| | 1983/84 | 5 | | 139 | | 144 |
| Nigeria | 1980/81 | 249 | | | | 249 |
| | 1981/82 | 347 | | | | 347 |
| | 1982/83 | 159 | | | | 159 |
| | 1983/84 | 63 | | | | 63 |
| Other Africa | 1980/81 | 176 | 106 | 45 | 4 | 330 |
| | 1981/82 | 116 | 117 | 84 | 4 | 320 |
| | 1982/83 | 148 | 110 | 153 | 4 | 414 |
| | 1983/84 | 118 | 127 | 138 | | 382 |
| W. Hemisphere | 1980/81 | 202 | 40 | 72 | 37 | 352 |
| | 1981/82 | 129 | 25 | 12 | 15 | 181 |
| | 1982/83 | 137 | 23 | 86 | 38 | 284 |
| | 1983/84 | 162 | 32 | 109 | 17 | 320 |
| Total 3/ | 1980/81 | 1,238 | 422 | 162 | 1,202 | 3,024 |
| _ | 1981/82 | 1,379 | 535 | 228 | 581 | 2,723 |
| | 1982/83 | 1,148 | 400 | 392 | 259 | 2,198 |
| | 1983/84 | 1,022 | 390 | 413 | 367 | 2,192 |

^{*} Less than 500 tons.

^{1/} Includes medium, short, and mixed.
2/ Data not converted to a milled equivalency. Includes rough rice.
3/ Discrepancies due to rounding and changes to unknown destinations.
SOURCE: U.S. Export Sales

RECENT THAI RICE SALES

| | | ity (1,000 MT) | | Price | | Date | |
|----------------------|---------|--------------------|------------|----------------------|----------|-----------|--|
| Destination | Current | Est. Cumulative 1/ | Quality 2/ | \$/MT 3/ | Delivery | of Report | |
| France | 5.0 | 6.9 | 100% В | 243 | N/A | 7/5 | |
| Iran | 30.0 | 370.0 | F 100% B | 293 | N/A | 6/29 | |
| Israel | 4.3 | 12.5 | 5% | 276-279 | N/A | 7/5 | |
| Italy | 5.0 | | В 100% В | 245 | Ju1 | 7/5 | |
| | 6.5 | | P/B 100% | 278 | Jul | 7/17 | |
| | 4.4 | 82.2 | В 100% В | 245 | Ju1 | 7/20 | |
| Malaysia | 1.0 | 307.1 | 100% В | 276 | N.A | 7/20 | |
| Mexico | 10.0 | 70.6 | 20% | 272 | Aug | 7/20 | |
| Mozambique | 8.0 | 26.1 | 5% | 233 | N/A | 7/17 | |
| Mozambique/S. Africa | 1.0 | 7.6 | P 100% | 256 | N/A | 7/17 | |
| Nigeria | 7.0 | 528.0 | P 5% | 285 <u>4</u> / | Ju1 | 7/17 | |
| Philippines | 20.0 | | 35% | 255 4/ | Ju1 | 6/29 | |
| | 10.0 | | 35% | N/A | Ju1 | 7/9 | |
| | 20.0 | | A-1 S | 243 4/ | Ju1 | 7/17 | |
| | 10.0 | | 35/45% | $220/\overline{2}22$ | Aug/Sept | 7/20 | |
| | 20.0 | 80.0 | A-1 S | 246 <u>4</u> / | Ju1/Aug | 7/27 | |
| Singapore | 5.0 | 373.8 | 100% В | 252 | N/A | 7/5 | |
| Sri Lanka | 7.5 | 20.0 | Spec. Mix | N/A | N/A | 6/29 | |
| Vietnam | 10.0 | 80.7 | A-1 S | 200 | N/A | 7/17 | |
| Yemen | 7.9 | 24.9 | P 10% | 303 <u>4</u> / | Aug | 7/20 | |
| Zaire | 2.0 | 2.0 | 25% | N/A | N/A | 6/29 | |
| I/A | 10.0 | | 15% | 232 | Aug/Sept | 7/20 | |
| N/A | 10.0 | | 35/45% | 220/222 | Aug/Sept | 7/27 | |
| | | | | | | | |

N/A = not available

U.S. EXPORT EXPANSION ACTIVITIES

**GSM-102: At the request of the Government of Portugal, \$4 million in credit guarantees were transferred from rice to feed grains. As of July 26, the Commodity Credit Corporation had available credit guarantees totaling \$51.4 million. The outstanding credit lines were: Iraq (\$15.8 million), Mexico (\$35.0 million) and Portugal (\$0.6 million).

^{1/} For all qualitites for 1984 delivery.
2/ P=Parboiled, B/5% = Brown rice 5% brokens, etc., F=Fragrant
3/ F.o.b. basis unless otherwise indicated. Price information is in many cases unconfirmed and as reported through unofficial market sources.

^{4/} C&F

**PL-480: IN the past month, Guinea purchased nearly 18,000 tons of rice under Title I, a new agreement for approximately 6,000 tons for rice was signed with Zambia and a purchase authorization was issued for approximately 1,500 tons of rice to El Salvador. The following table outlines the current status of FY 1984 PL-480 Title I/III programs.

STATUS OF P.L. 480 TITLE I/III RICE PROGRAMS FOR FY 1984

| | | | | | Tender | Results | |
|--------------|-------------------------|---------------------|----------------|-------|---------------|--------------------|-------------|
| Country | Allocation \$Million | Agreement Signed | P.A. Issued | Date | TMT Purchased | Price \$/MT FAS | Quality 1 |
| Completed | | | | | | | |
| El Salvador | 1.2 | X | Х | 12/22 | 4.4 | 271-272 | MG |
| Liberia | 15.0 | X | X | 1/09 | 42.1 | 336-344 | LG, P |
| Bangladesh | 15.0 | Х | Х | 1/11 | 55.7 | 269 | MG |
| Madagascar | 7.0 | X | Х | 3/22 | 24.4 | 287 | MG |
| Sierra Leone | 1.0 | X | Х | 3/26 | 3.4 | 294 | MG |
| Indonesia | 15.0 | X | Х | 3/27 | 53.8 | 279 | MG |
| Somalia | 5.5 | X | Х | 4/25 | 18.8 | 290-295 | MG |
| Guinea | 5.0 | X | Х | 7/18 | 17.9 | 268-283 | MG |
| Subtotal | 64.7 | | | | 220.5 | | |
| Pending | | | | | | | |
| Congo | 2.0 | | | | | | |
| El Salvador | 0.5 | X | Х | | | | |
| Jamaica | 5.0 | X | | | | | |
| Mauritius | 2.2 | | | | | | |
| Peru | 10.0 | X | | | | | |
| Yemen | 2.0 | X | | | | | |
| Zambia | 1.8 | X | | | | | |
| Subtotal | 23.5 | | | | | | |
| Total | 88.2 | | | | | | |

^{1/} No. 5/20 percent unless otherwise indicated, P=Parboiled, MG=Medium Grain, and LG=Long Grain.

This circular was prepared by the Grain and Feed Division, Commodity Programs, FAS/USDA, Washington, D.C. 20250, Tel. (202) 447-2009.

U.S. WHEAT PROGRAMS

| | 1982 Program | 1983 Program | 1984 Program |
|--------------------|--------------------|--------------------------|--------------------------|
| | Equivalent: | Equivalent : | Equivalent : |
| | Export : Farm | Export : Farm | Export : Farm |
| | Price 1/ : Price | Price 1/ : Price | Price 1/ : Price |
| | (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) |
| | : | : | : |
| Trigger Release | : | : | : |
| Price | \$208\$4.65 | : <u>2</u> / | : |
| | : | : | • |
| Target Price | \$186\$4.05 | \$195\$4.30 | \$198\$4.38 |
| | | | : |
| Loan (Reserve) | \$184\$4.00 | \$171 \$3.65 | : |
| | | : | |
| National Loan | \$167\$3.55 | \$171\$3.65 | \$158\$3.30 |
| | : | • | • |
| Season Average | • | | |
| Producer Price | \$166\$3.53 | \$169\$3.60 <u>3</u> / | \$154-\$165\$3.20-\$3.50 |
| | | ****** | • |
| Current Farm Price | : | \$170\$3.63 <u>4</u> / | : |
| | : | 4126 42 70 | : |
| Paid Diversion | : | \$136\$2.70 | : |

¹/ Estimated equivalent, adjusted from \$/bushel at the farm level by including transportation and handling allowances of \$1.00/bushel.

U.S. CORN PROGRAMS

| | 1982 Program Equivalent: | | 1983 Program Equivalent: | | 1984 Program Equivalent: | |
|--------------------|--------------------------|------------------|--------------------------|--------------------|---|-------------------|
| | | | | | | |
| | | Farm | | Farm | - · · · · · · · · · · · · · · · · · · · | Farm |
| | Price 1/ | | | Price | | : Price |
| | (\$/Ton) | (\$/BU) | (\$/Ton) | (\$/BU) | (\$ /Ton) | (\$/BU) |
| Season Average | | | | | | |
| Producer Price | \$136- | \$2.65 | \$173 | \$3.60 <u>2</u> / | \$104-\$126- | \$2.65-\$3.2 • |
| Trigger Release | | | | | | • |
| Price | \$156 | \$3.15 | | <u> 3/</u> | | |
| Current Farm Price | | | \$157 | -\$3.14 <u>4</u> / | | |
| Target Price | \$ 138 | -\$2. 70 | \$144 | -\$2.86 | \$151 | \$3.03 |
| National Loan | \$132 | -\$2.55 | \$ 136 | \$2.65 | \$132 | -\$2.55 |
| Loan (Reserve) | \$1 46 | - \$ 2.90 | \$136 | -\$2.65 | | |
| Paid Diversion | ; | - | \$91 | : \$1.50 | | |

^{1/} Estimated equivalent, adjust from \$/bushel at the farm level by including transportation and handling allowances of \$.80/bushel.

^{2/} Not yet announced.

^{3/} Mid-point range. 4/ ASCS 5-day moving average as of May 22, 1984.

^{2/} Mid-point of range.

3/ Not yet announced.

4/ ASCS 5-day moving average as of May 22, 1984.

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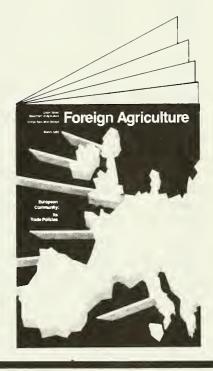
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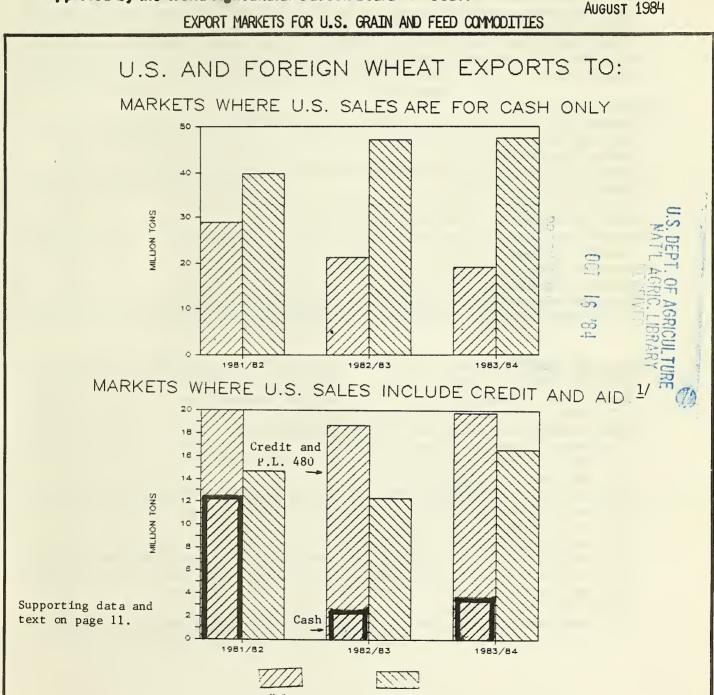
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grains

Approved by the World Agricultural Outlook Board • USDA

EMG-8-84 August 1984



1/ Credit/Aid countries are recipients of P.L. 480 and GSM programming

EXPORT MARKETS FOR U.S. GRAIN AND FEED COMMODITIES August 31, 1984

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HIGHLIGHTS

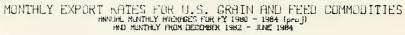
The U.S. wheat export forecast for 1984/85 was raised to reflect stronger world demand, particularly in the Soviet Union where wheat imports are forecast at a record level. In addition, crop prospects in a number of competing exporting countries have declined, meaning smaller exportable supplies. World coarse grain demand also improved this month, indicating a possible rebound in the depressed trade levels of the past two seasons. Demand for U.S. sorghum and corn by Mexico, along with Canada's short barley crop, could mean improved export prospects for U.S. coarse grains. The U.S. rice export situation is unchanged, but heavy import demand in India and Bangladesh could put pressure on Asian exportable supplies and open additional possibilities in Europe and the Middle East.

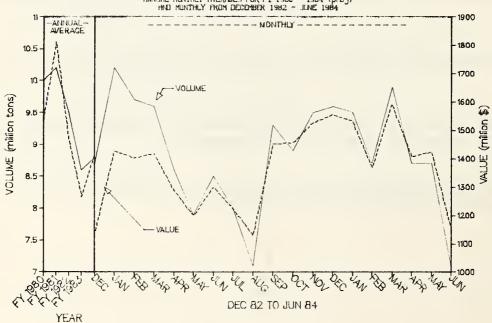
Major developments affecting U.S. exports over the past month include:

- --Italian demand for protein wheats is expected to remain strong this year despite record durum production.
- --Kenya is continuing commercial wheat and corn purchases in response to low stock levels.
- --Canadian end of marketing year wheat stocks were reported at lower than expected levels, reducing total supplies available for export in 1984/85.
- --Australia is experiencing a rail strike which has already affected wheat exports.
- --USSR purchases of U.S. corn are already above the minimum required under the LTA.
- -- Egypt is experiencing a summer feed shortage and additional imports could be authorized.
- --Mexico switched \$66.5 million of GSM-102 credit into feed grains and additional U.S. sales are likely before September 30.
- --EC imports of corn gluten feed (CGF) are expected to decline due to a cut-back in milk production and cattle numbers.

QUANTITY AND VALUE OF U.S. GRAIN AND FEED COMMODITY EXPORTS
IN FISCAL YEAR 1983 AND COMPARISON WITH PRECEDENCE YEAR

| | *** | | CUMUL | ATIVE BU JUNE | ACTUAL | PROJECTE |
|---|-------|-------|--------|------------------|------------------|---------------|
| | FY 83 | FY 84 | FY 83 | FY 84 | EXPORTS FY 83 | EXPORTS FY 84 |
| WHEAT (grain only) | 11 00 | F1 04 | 77.00 | F1 04 | n w | F1 04 |
| Quantity (1000 tons) | 3.089 | 2.867 | 27.887 | 27,489 | 36,699 | 38,000 |
| Value Per Ton (dollars) | 162 | 153 | 162 | 159 | 161 | 160 |
| Value (in million dollars) | 499 | 439 | 4,512 | 4,373 | 5,910 | 6,080 |
| Value (in militada doctars) | 433 | 4.59 | 4,312 | 4,3/3 | سورد | 6,000 |
| CORN (grain only) | | | | | | |
| Quentity (1000 tons) | 3,824 | 2,798 | 37,338 | 37,575 | 47,105 | 46,560 |
| Value Per Ton (dollars) | 135 | 152 | 116 | 150 | 121 | 148 |
| Value (in million dollars) | 517 | 425 | 4,318 | 5,633 | 5,717 | 6,891 |
| SORGHUM (greatin only) | | | | | | |
| Quantity (1000 tons) | 241 | 259 | 3,869 | 4,539 | 5,403 | 6,350 |
| Value Per Ton (dollars) | 141 | 139 | 118 | 137 | 122 | 135 |
| Value (in million dollars) | 34 | 36 | 455 | 623 | 660 | 857 |
| | | | | | | |
| MARIEY, OATS, AND RYE (grain only) Ousntity (1000 tons) | 38 | 101 | 490 | 1,552 | 973 | 2,260 |
| Value Per Ton (dollars) | 105 | 129 | 110 | 139 | 121 | 135 |
| Value (in million dollars) | 4 | 13 | 54 | 215 | 118 | 305 |
| value (m miliano contars) | • | | | 20 | 110 | 300 |
| NOTAL COARSE GRAINS (grain only) | | | | | | |
| Quantity (1000 tons) | 4,103 | 3,158 | 41,697 | 43,666 | 53,481 | 55,170 |
| Value Per Ton (dollars) | 135 | 150 | 116 | 148 | 121 | 146 |
| Value (in million dollars) | 555 | 474 | 4,827 | 6,471 | 6,496 | 8,053 |
| RICE (grain only) | | | | | | |
| Quantity (1000 tons) | 252 | 206 | 1,544 | 1,613 | 2,209 | 2,000 |
| Value Per Ton | 389 | 388 | 400 | 413 | 396 | 415 |
| Value (in million dollars) | 98 | 80 | 618 | 666 | 874 | 830 |
| PULSES | | | | | | |
| Quantity (1000 tons) | 23 | 21 | 365 | 311 | 457 | 400 |
| Value Per Ton (dollars) | 40 | 40 | 410 | 460 | 416 | 440 |
| Value (in million dollars) | 9 | 9 | 149 | 144 | 190 | 176 |
| | | | | | | |
| FLOUR AND OTHER GRAIN PRODUCTS | *** | | | | 0.400 | |
| Quantity (1000 tone-gr. equiv) | 354 | 295 | 2,283 | 2,178 | 3,499 | 2,600 |
| Value Per Ton (dollars) | 127 | 214 | 188 | 205 | 165 | 211 |
| Value (in million dollars) | 45 | 61 | 429 | 446 | 579 | 550 |
| KURAGE, HAY, MIXED PEED | | | | | | |
| AND GRAIN EYPRODUCTS | | | | | | |
| Quantity (1000 tons) | 594 | 534 | 5,235 | 5,273 | 6,991 | 7,000 |
| Value Per Ton (dollars) | 162 | 165 | 163 | 175 | 164 | 179 |
| Value (in million dollars) | 96 | 88 | 855 | 915 | 1,145 | 1,250 |
| TOTAL VOLUME (in thousand tons) | 8,415 | 7,081 | 79,011 | 80,530 | 103,337 | 105.170 |
| MODAL VALUE (in million dollars) | 1,302 | 1,151 | 11.390 | 13,015 | 15,194 | 16,939 |





WHEAT

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES

Export Forecast. The forecast for June-May 1984/85 wheat exports, excluding 1.8 million tons of flour and products, has been increased by over 2 million to 38.3 million. This increase reflects some pickup in total world import demand as well as cropping problems in some of our major competitors which will limit their wheat exports for the period.

Shipments and Sales. Shipments of U.S. wheat for the 4-week period ending August 23 were up significantly both from the previous 4 weeks and from the same period a year ago. The pace of sales for the same 4 weeks also exceeded the level of the previous 4 weeks and were close to double those of the same period a year ago. The strong sales pace reflected not only good commercial sales, but several countries' late season wrapup of purchases under outstanding CCC credit lines and PL-480 authorizations.

IMPORTER BUYING ACTIVITY

The influx of harvest-time supplies in the northern hemisphere encouraged a continued good pace of buying activity in August. The Soviet Union, along with Bangladesh, Brazil and several Middle East markets, continued to pick up significant quantities of U.S. wheat.

U.S. MARKET OPPORTUNITIES

**Italy: Despite record wheat production in 1984, especially durum, high dockage levels and low protein content could mean that Italian demand for high-protein hard wheats will remain strong this year. Cool temperatures and rains have delayed harvesting by 15-20 days, and as a result, there have been difficulties controlling weed growth. In August 1983-May 1984, Italy imported over 2 million tons of non-durum wheats (500,000 tons from the U.S.). Soft wheat imports come mainly from France, but due to the low protein levels of French wheat, imports of high-protein wheats from the U.S. could increase in 1984/85.

**Kenya: Faced with extremely low food grain stock levels that resulted from last year's disastrous drought, Kenya has purchased 35,000 tons of U.S. wheat on commercial (cash) terms for October, 1984 delivery. Kenya has been buying both wheat and corn from other sources as well, and total grain imports during 1984/85 (Oct-Sept) could reach a record 1.8 million tons. A decline in U.S. corn prices since the first GOK tender when they purchased 120,000 tons of corn from Thailand should help narrow the gap and enable U.S. corn to become more competitive. Credit availability, along with price, will remain important in determining who will supply Kenya with much-needed wheat and corn during the balance of 1984/85.

WHEAT AND FLOUR IMPORTER BUYING ACTIVITY
PORTED RETWEEN JULY 25, 1984 AND AUGUST 30, 198

| Approx. Date | | | Quantity | | Price Range 2/ | Delivery |
|--------------|-----------------|-----------------|------------------|----------------------|----------------------|------------------|
| of Purchase | Buyer | Origin | (Tons) | Grade 1/ | (\$US per ton) | Period 3/ |
| 7/30 | Bangladesh | U.S. | 100,000 | ? | ? | 84/85 |
| 7/31 | Bangladesh | U.S. | 200,000 | SRW | 157.97 @ 158.00 C&F | Aug/Sept |
| 8/1 | Bangladesh | U.S. | 100,000 | White | ? | 84/85 |
| 0/1 | | | | | | |
| 8/6 | Bangladesh | Australia | 100,000 | STD white | 148.00 C&F | Sept |
| 8/13 | Bangladesh | U.S. | 100,000 | Soft wheat | 161.00 C&F | Sept |
| 7/26 | Brazil | U.S. | 99,000 | HRW 11% | 149.05 @ 151.39 | Oct/Nov |
| 8/15 | Brazil | U.S. | 132,000 | HRW 11% | 152.97 @ 154.43 | Nov/Dec |
| 8/22 | Brazil | U.S. | 66,000 | HRW 11% | 157.44 @ 157.48 | Nov |
| 8/29 | Brazil | U.S. | 66,000 | SRW | 143.00 @ 143.44 | Nov |
| 8/29 | Brazil | U.S. | 99,000 | HRW 11% | 156.92 @ 158.18 | Nov/Dec |
| 8/24 | Colombia | U.S. | 30,000 | HRW 11% | 156.00 | Sept |
| 8/30 | China | U.S. | 150,000 | SRW | ? | 84/85 |
| 8/8 | Dom. Rep. | U.S. | 19,614 | HRS 14% | 152.95 | Aug/Sept |
| 8/8 | Egypt | U.S. | 150,000 | White wheat | 139.71 @ 145.68 | Aug/Sept |
| 8/8 | | U.S. | 31,146 | Flour | 215.17 @ 217.07 FAS | |
| 8/30 | Egypt | | 115 000 | ? | ? | Aug/Sept |
| | Egypt | U.S. | 115,000 | | | 84/85 |
| 8/2 | El Salvador | U.S. | 9,000 | SRW | 137.95 | FH Sept |
| | | | 11,000 | HRS 14.3% | 166.98 | |
| 8/10 | Honduras | U.S. | 7,514 | SRW | 139.69 | Sept |
| 8/10 | Honduras | U.S. | 11,800 | HRS 14% | 164.04 @ 166.57 | Sept |
| 8/21 | Israel | U.S. | 30,000 | HRW 12% | ? | Feb |
| 8/13 | Kenya | U.S. | 35,000 | HRW 11% | 161.78 C&F | 0ct |
| 8/3 | Korea | Aust./N.Zealand | 18,000 | Feed wheat | 137.77 | ? |
| 8/22 | Korea | Australia | 30,000 | Feed wheat | 137.95 | Sept |
| 8/30 | Korea | U.S. | 35,500 | White, HRW, HRS | 135.90,155.75,170.55 | Oct/Nov |
| 8/10 | Malta | U.S./Canada | 12,000 | | ? | Oct |
| | | | | HRS | 147.00 @ 149.64 | |
| 8/20 | Morocco | U.S. | 250,000 | SRW | | Sept/Oct |
| 7/31 | Peru | U.S. | 66,915 | HRW 11% | 149.28 @ 149.64 | LH. Aug |
| 8/3 | Peru | U.S. | 21,000 | HRW 11% | ? | Aug |
| 7/26 | Philippines | U.S. | 10,000 | HRW 14% | 172.90 | Aug/Sept |
| 8/8 | Philippines | U.S. | 25,000 | HRS 14% | 198.00 C&F | Sept |
| 8/16 | Portugal | U.S. | 18,000 | HRW | 154.80 | Sept |
| 8/23 | Sudan | U.S. | 98,504 | HRW 11% | 154.91 @ 155.98 | Aug/Sept |
| | Sudan | U.S. | 23,242 | Flour | 211.52 @ 216.64 FAS | Sept |
| 8/16 | Taiwan | U.S. | 11,000 | White | 140.04 | Sept/Oct |
| 8/16 | Taiwan | U.S. | 16,000 | HRS 14.5% | 172.45 | Sept/Oct |
| 8/8 | Tunisia | U.S. | 100,000 | Durum | 196.28 @ 199.50 C&F | Oct/Nov/Dec |
| 8/10 | Tunisia | U.S. | 125,000 | SRW | C&F | Sept/Oct/N |
| | | U.S. | | | | 84/84 |
| 8/22 | Turkey | U.S. | 125,000 | SRW | ? | |
| 8/23 | Turkey | U.S. | 100,000 | SRW | ? | 84/85 |
| 7/26 | Unknown | U.S. | 100,000 | ? | ? | 84/85 |
| 8/8 | Unknown | U.S. | 200,000 | HRW | ? | 84/85 |
| 8/2 | USSR | U.S. | 100,000 | HRW | ? | 84/85 |
| 8/2 | USSR | ? | 100,000 | HRW | ? | 84/85 |
| 8/21 | USSR | U.S. | 500,000 | HRW | ? | 84/85 |
| 8/22 | USSR | U.S. | 100,000 | HRW | ? | 84/85 |
| 8/24 | USSR | U.S. | 150,000 | HRW | ? | 84/85 |
| 8/24 | USSR | ? | 200,000 | HRW | ? | 84/85 |
| 8/27 | USSR | Ū.S. | 100,000 | HRW | · ? | 84/85 |
| 8/3 | Yemen | U.S. | 4,707 | Wheat flour | 212.43 FAS | Sept |
| 0/3 | | | 10,000 | | | Aug /Cont |
| 8/16 8/24 | Zaire Zambia | U.S. U.S. | 10,000 17,421 | HRW 12.5% HRW 11% | 142.87 154.98 | Aug/Sept Sept |
| | / amn 1 3 | 11 \ | 1/ 67 | | | |

 $[\]frac{1}{3}$ HRW=Hard Red Winter, HRS=Hard Red Spring, SRW=Soft Red Winter, $\frac{2}{5}$ FOB unless otherwise noted. $\frac{3}{5}$ FH denotes first half; LH, last half.

US WHEAT SHIPMENTS, SALES, AND INSPECTIONS 1/

| Monthly S | hipments | | Weekly and Annual Inspection Rate | es | |
|----------------------|--------------|------------|--|------|-----------|
| 4 Weeks Ending | 1982/83 | 1983/84 | | MITT | fon BU |
| May 17 | 2.5 | 2.5 | Week Ending August 16 | 1.2 | 42.3 |
| Total for MY | | 35.5 | Week Ending August 23 | 1.0 | 38.3 |
| | 1983/84 | 1984/85 | Official Estimate for Current MY | | |
| June 21 | 2.4 | 3.3 | | 38.1 | 1400 |
| July 19 | 2.9 | 3.0 | Implied Weekly Average | 0.7 | 26.9 |
| Aug. 23 | 2.8 | 4.2 | and the management of the second | 0., | 20.5 |
| Cumulative for MY | 7.7 | 9.1 | Latest Six Weeks | | |
| | | | Weekly Average | 0.9 | 31.6 |
| Monthly S | ales 2/ | | nounity management in the second | 0.5 | 31.0 |
| | | | Marketing Year-To-Date | | |
| 4 Weeks Ending | 1982/83 | 1983/84 | Weekly Average | 0.8 | 28.9 |
| May 17 | 2.3 | 3.0 | | 40.8 | 1500 |
| Total for MY | | 41.7 | weeking hig. Exchaporated Amindarry | +0.0 | 1 300 |
| | | **** | Balance of Year to Achieve Estimate | | |
| | | | Implied Weekly Avenue | | |
| | | | Implied Weekly Average | 0.7 | 26.3 |
| | 1983/84 | 1984/85 | | | |
| June 21 | 2.8 | 3.7 | | | |
| July 19 | 2.3 | 4.8 | | | |
| Aug. 23 | 2.9 | 5.4 | | | |
| Cumulative for MY | 13.3 | 20.1 | | | |
| / Shipments and sale | es data from | II S Evnor | t Sales. Inspections data from Federal G | | |

Inspection Service.

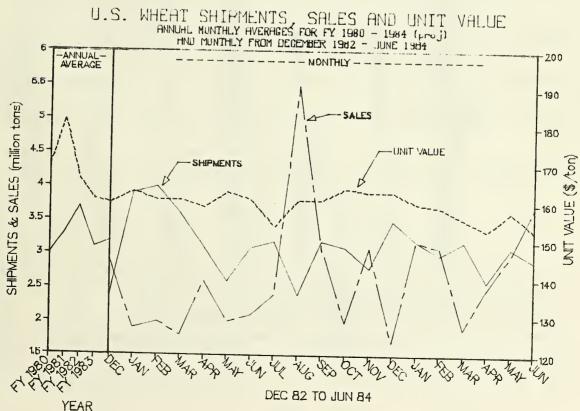
Sales made since the beginning of the applicable marketing year, including sales for shipment in the next marketing year.

MHEAT SHIPMENTS BY MAJOR EXPORTING COUNTRIES
RECENT MONTHS AND SEASON TOTALS FOR 1982/83-1983/84

| | | | (JULY) | JUNEMII | LION TON | S) | | | | |
|-----------------------|-------|-------|--------|---------|----------|-------|-------|-------|-------|-------|
| | Can | | Austi | | | ntina | Franc | | To | tal |
| 4 Weeks Ending 1/ | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 |
| April 19 | 1.7 | 7.7 | .7 | 1.4 | .8 | .8 | .9 | .8 | 4.1 | 4.1 |
| May 17 | 2.3 | 1.2 | .2 | 1.1 | .5 | .5 | .8 | .4 | 3.8 | 3.2 |
| June 21 | 2.5 | 2.4 | .1 | 1.4 | .6 | .3 | .7 | .5 | 3.9 | 4.6 |
| Total for Season 3/ | 21.2 | 20.4 | 8.1 | 12.1 | 7.4 | 9.6 | 10.0 | 9.5 | 46.7 | 51.7 |
| 4 Weeks Ending 1/ | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 |
| July 19 | 2.2 | 2.0 | .3 | 1.4 | .7 | .2 | .3 | N/A | 3.5 | N/A |
| Aug. 23 | 2.4 | N/A | .4 | N/A | .4 | N/A | .7 | N/A | 3.9 | N/A |
| Cumulative since July | 1 4.6 | N/A | .7 | N/A | 1.1 | N/A | 1.0 | N/A | 7.4 | N/A |
| Total for Season 3/ | 20.4 | 18.7 | 12.1 | 15.0 | 9.6 | 6.5 | 9.5 | 10.0 | 51.7 | 50.2 |

Or nearest date thereto. Excludes intra-EC trade. Projection for 1984/85.

Denotes less than 50,000 tons.



U.S. WHEAT EXPORT COMMITMENTS BY CLASS TO MAJOR DESTINATIONS TOTAL EXPORTS FOR 1982/83-1983/84; COMMITMENTS TO DATE FOR 1984/85 WITH COMPARISON TO 1983/84

| | | | (JUNE/MAY-1 | | | | |
|-----------------|-----------|--------|-------------|-------|--------------|-------|---------|
| Dooblookt | Marketing | Hard | | Soft | All Uhita | Due | Total |
| Destination | Year | Winter | Spring | Red | White | Durum | Exports |
| EC-10 | 1982/83 | 3 | 1,162 | 35 | 53 | 495 | 1,748 |
| | 1983/84 | 3 | 1,218 | 2 | | 263 | 1,491 |
| | 1983/84* | | 498 | 3 | | 112 | 613 |
| | 1984/85** | | 194 | 4 | | 54 | 252 |
| Other W. Europe | 1982/83 | 343 | 95 | 289 | 4 | 7 | 738 |
| | 1983/84 | 795 | 32 | 411 | 16 | 49 | 1,302 |
| | 1983/84* | 96 | 20 | 127 | - | 20 | 263 |
| | 1984/85** | 276 | 3 | 317 | | 11 | 607 |
| Eastern Europe | 1982/83 | | | 122 | | 74 | 196 |
| · | 1983/84 | mpanis | | 283 | | 72 | 355 |
| | 1983/84* | 30 | | 283 | | 22 | 335 |
| | 1984/85** | - | | | | | |
| USSR | 1982/83 | 3,374 | | | | | 3,374 |
| 00011 | 1983/84 | 4,141 | - | | | | 4,141 |
| | 1983/84* | 7, 272 | - | | | *** | , |
| | 1984/85** | 4,527 | | | | | 4,527 |
| OL 4 | | 386 | | 4,938 | | | |
| China | 1982/83 | | | | | | 5,324 |
| | 1983/84 | 1,368 | | 1,549 | | | 2,917 |
| | 1983/84* | 32 | - | 42 | ~~ | | 73 |
| | 1984/85** | 106 | | 2,463 | | | 2,569 |
| Japan | 1982/83 | 1,266 | 987 | 20 | 1,049 | | 3,322 |
| | 1983/84 | 1,287 | 1,010 | | 1,126 | 12 | 3,435 |
| | 1983/84* | 500 | 447 | | 436 | 22 | 1,405 |
| | 1984/85** | 445 | 386 | | 386 | | 1,217 |
| India | 1982/83 | 2,480 | | | 1,405 | _ | 3,885 |
| | 1983/84 | 198 | | | 968 | | 1,166 |
| | 1983/84* | 198 | | | | | 198 |
| | 1984/85** | | | | | | |
| Caiwan | 1982/83 | 309 | 195 | | 170 | | 674 |
| | 1983/84 | 245 | 185 | | 130 | | 561 |
| | 1983/84* | 144 | 99 | | 66 | | 309 |
| | 1984/85** | 131 | 73 | | 81 | | 285 |
| Rep. of Korea | 1982/83 | 605 | 162 | | 990 | | 1,757 |
| reb. or vorea | 1983/84 | 649 | 221 | 2 | | | |
| | | | | | 1,179 | | 2,051 |
| | 1983/84* | 242 | 73 | 2 | 404 | | 721 |
| | 1984/85** | 255 | 87 | | 427 | | 769 |
| Other Asia, | 1982/83 | 2,554 | 1,858 | 833 | 568 | 1 | 5,814 |
| Middle East, | 1983/84 | 2,288 | 1,232 | 258 | 1,222 | 21 | 5,021 |
| and Oceania | 1983/84* | 1,163 | 610 | 179 | 437 | 22 | 2,411 |
| | 1984/85** | 1,273 | 383 | 272 | 361 | | 2,289 |
| Egypt | 1982/83 | | | 397 | 1,331 | | 1,728 |
| | 1983/84 | | | 539 | 807 | | 1,346 |
| | 1983/84* | | | 342 | 37 | | 379 |
| | 1983/84** | | | 52 | 549 | | 601 |
| Vigeria | 1982/83 | 918 | 242 | 81 | | | 1,241 |
| 60 | 1983/84 | 1,278 | 265 | 88 | | | 1,631 |
| | 1983/84* | 407 | 88 | 39 | | | 534 |
| | 1984/85** | 372 | 20 | 20 | | | 412 |
| Other Africa | 1982/83 | 611 | 95 | 1,086 | | 666 | 2,458 |
| Tuer willca | 1983/84 | | | | 4.5 | | |
| | *. | 471 | 7 | 1,876 | 45 27 | 844 | 3,242 |
| | 1983/84* | 256 | 3 | 778 | 37 | 422 | 1,496 |
| | 1984/85** | 132 | 11 | 1,507 | | 317 | 1,957 |
| Brazil | 1982/83 | 2,113 | weedb | | | | 2,113 |
| | 1983/84 | 2,181 | | 66 | | | 2,247 |
| | 1983/84* | 1,563 | | 67 | | | 1,630 |
| | 1984/85** | 1,363 | | | | | 1,363 |
| Other W. Hemis. | 1982/83 | 2,172 | 1,464 | 559 | 8 | 271 | 4,474 |
| | 1983/84 | 2,223 | 1,477 | 514 | 48 | 296 | 4,558 |
| | 1983/84* | 1,230 | 810 | 308 | 6 | 176 | 2,530 |
| | 1984/85** | 1,019 | 727 | 268 | 132 | 158 | 2,304 |
| Cotal 1/ | 1982/83 | 16,881 | 6,065 | 8,360 | 5,408 | 1,514 | 38,228 |
| 10ta1 1/ | | | | | | | 35,464 |
| | 1983/84 | 17,128 | 5,647 | 5,593 | 5,541 | 1,556 | |
| | 1983/84* | 6,053 | 2,736 | 2,215 | 1,417 | 876 | 13,297 |
| | 1984/85** | 10,224 | 1,946 | 5,338 | 1,839 | 762 | 20,109 |
| | ection 2/ | 19,867 | 5,987 | 6,940 | 5,715 | 1,633 | 40,143 |

^{1/} Discrepancies due to rounding and sales to unknown destinations. $\overline{2}$ / Projection for 1984/85, including flour and products. $\overline{*}$ Sales plus accumulated exports as of August 25, 1983, excluding sales for next marketing year.

^{**} Sales plus accumulated exports as of August 23, 1984, excluding sales for next marketing year.

Source: U.S. Export Sales

NOT∕\$ 200 190 180 2 150 4 130 120 1 No 210 AUG WHEAT PRICES: 1951 1962 1963 5/22/84
US #2 WHITE FOB! PNW: 162, 161, 157, 140,
AUSTRALIA WHITE FOB: 167, 157, 159, 152, GRAIN COMMODITY EXPORT PRICES FOR GULF, EXCEPT FOR PHYTE WHEFT Ne US #2 WHITE FOR PNW MA WHEAT EXPORT PRICES U.S. AND AUSTRALIAN LAPPA AUG 83 TO AUG 84 (mid-month) AUSTRALIA WHITE: FOB WAR -- MONTHLY --JUL 83 THRU AUG 84 (mid-week prices) KR SOFT RED WINTER (LB CAM A HARD RED WINTER Zez G-CORN Per FOY OEC HARD RED SPRING MON YOU 1000 WHITE oct 553 ξĘ, U.S. 'nc YEARLY -ANNOAL-12/00/00 les 210-5 190 9 200--081 130-140 5 -04 20 50 99 150 NOL/\$ NOI/\$ P_S 250 HARD RED SPRING WHEAT EXPORT PRICES U.S. AND CANADIAN PRICES رر_ک US LOAN RATE POBS GULF (equiv.) #1 CWRS 13 1/2% FOB: THUNDER BAY HARD RED WINTER WHEAT EXPORT U.S. AND ARGENTINE US #2 HRW. ARGENTINE WHEAT: FOR JUL 83 THRU AUG 84 (mid-week prices) ÇED JAY JUL BS THRU AUG B4 (mid-ALIG WHE AT PRICES: 1981 1982 1983 8/22/84 US #2 HRW FOBROULF: 173, 157, 161, 153, ARGENTINA FOB: 177, 185, 140, 145, AUG WHEAT PRICES: 1981 1982 1983 8/22/84 82 HRS FOB: DULUTH: 160. 150. 163, 148. 148. TOWRS FOB THYDRB: -, -, 170. 155. oct oct US #2 HRS FOB: DULUTH g? 48 180-150-175 6 5 9 9 45 180--0/1 50 9 130 140 ġ 150

8

NO1/\$

NOL/\$

Other Exporting Countries Selling Activity and Competitive Practices

**EC: The EC plans to introduce quality standards for wheat exports, despite opposition from COCERAL, the European Association of Grain Traders. Although the decision has yet to be approved by the Commission and the details need to be worked out, the idea is that an exporter would lose its export licence deposit of about \$5/ton if its wheat did not meet the same quality standards used for intervention stock purchases. Adoption of quality standards would serve two purposes. It would encourage additional domestic use of low-quality wheat which doesn't meet export standards, and could reduce EC soft wheat exportable supplies which could encourage EC farmers to cut wheat production. EC wheat production has expanded by 50% over the past decade as farmers shifted from high-quality but lower-yielding spring varieties to higher-yielding, but poorer-quality fall varieties. Since domestic use has largely stagnated the Community has faced rising surpluses, and exports have tripled to 16.5 million tons (including products) forecast for 1984/85.

**Canada: Canadian wheat stocks as of the end of the August-July 1983/84 marketing year were 9.34 MMT, 1.6 MMT less than the Canadian Government had estimated. This sharp decline was due to heavier end of year shipments and increased domestic feed use. The Canadians are expecting a poor wheat harvest of about 20 million tons in 1984, compared to an average of 26 million tons the last three years. A combination of reduced carry-in and a small crop will likely mean less export availabilities and a sharp draw-down in stocks; MY 84/85 exports are forecast at only 18.7 million tons. Lower 1983 barley production and expanded use will also mean lower carry-in stocks for 1984/85, and could also mean reduced exportable supplies of barley in 1984/85.

**Australia: A continuation of a rail strike in the important grain growing and exporting New South Wales area of Australia could result in some increased export opportunities for U.S. wheat. The General Manager of the Australian Wheat Board said that labor problems have already cost Australia over 500,000 tons of wheat export capacity. If the current problems are resolved quickly, it is possible that they could still reach the projected record 14.5 million ton wheat export for 1983/84 (Dec-Nov). However, any prolonged strike would certainly limit their ability to ship record amounts.

Internal Price Policies of Foreign Countries

**India: After record procurements from a bumper harvest, the government of India (GOI) announced that the issue price of wheat to Indian flour millers will decrease by about 17 percent, to approximately \$US 156 per ton. This new price is now near the price charged to fair price/ration shops and will enable flour millers to operate at full capacity. Lower prices for various wheat products such as flour, semolina, bread and bakery items will result in increased wheat consumption and some draw-down of GOI wheat stocks, which at 18 million tons are at the highest level since 1979.

**Major Exporters: The latest internal support prices for the principal world wheat exporters, on an individual marketing year basis, are listed below. Prices are not strictly comparable because of quality differences and because U.S., Argentine and EC prices are on a local delivery point basis. For example, in terms of quality differentials, the Canadian price is set for No. 1 CWRS, while No. 2 CWRS was discounted by approximately C\$6 per ton and No. 3 CWRS by about C\$11 per ton; No.1 CWRS has represented about 40 percent of Canadian wheat exports over the past 10 years. EC prices given below are for medium quality wheat in August and do not include monthly incremental storage payments.

MAJOR EXPORTER SUPPORT PRICES FOR WHEAT

| | | | 1983/84 | 1984/85 | | | |
|-----------------------|--------|------|----------------|---------|------|----------------|--|
| | U.S | .\$ | Local | U.S | .\$ | Local | |
| Exporter | Equiva | 1ent | Currency | Equiva | lent | Currency | |
| | per bu | | per ton | per bu | | per ton | |
| U.S. (loan) | 3.65 | 134 | 134 (\$) | 3.30 | 121 | 121 (\$) | |
| (reserve loan) | 3.65 | 134 | 134 | N/A | N/A | N/A | |
| Argentina (reference) | 2.67 | 98 | 3,060 pesos 1/ | 2.96 | 109 | 3,700 pesos 1/ | |
| Australia (min. pay.) | 3.72 | 137 | 150 (A\$) — | N/A | N/A | N/A (A\$) | |
| (final pay.) | N/A | N/A | N/A | N/A | N/A | N/A | |
| Canada (initial pay.) | 3.75 | 138 | 170 (C\$) | 3.40 | 125 | 160 (C\$) | |
| (final pay.) | N/A | N/A | N/A | N/A | N/A | N/A | |
| EC (intervention) | 4.39 | 161 | 185 (ECU) | 4.22 | 155 | 183 (ECU) | |
| (reference) | 5.10 | 187 | 215 | 4.93 | 181 | 213 | |

^{1/} In new pesos, current season prices can be adjusted when necessary because of currency fluctuations. Caution should be taken when using this price in US\$ equivalent, because of the volatility of the Argentine exchange rate.

N/A Not available.

U.S. EXPORT EXPANSION ACTIVITY

U.S. WHEAT/WHEAT FLOUR TRADE UNDER PL-480 WITH SELECTED COUNTRIES * (1.000 TONS)

| | | , OUU TONS) | |
|----------------|----------------------|---------------|----------------------|
| | FY 198 | 33 | FY 1984 |
| | Exports Under PL-480 | Total Exports | Agreements Signed 1/ |
| Bangladesh | 228 | 803 | 197 |
| Bolivia | 137 | 137 | 60 |
| Costa Rica | 70 | 85 | 127 |
| Dominican Repu | ıblic | 209 | 19 |
| Egypt | 1,474 2/ | 3,536 | 1,523 2/ |
| El Salvador | 131 - | 135 | 143 |
| Haiti | 40 | 117 | 47 |
| Honduras | 71 | 107 | 91 |
| Indonesia | 83 | 914 | 88 |
| Jamaica | 40 2 | 84 | 49 |
| Morocco | 194 | 1,320 | 269 |
| Peru | 68 | 863 | 65 |
| Sierra Leone | 3 | 31 | |
| Somalia | 23 2/ | 34 | 11 28 2/ |
| Sri Lanka | 155 = | 216 | |
| Sudan | 297 2/ | 480 | 150 |
| Tunisia | 56 27 | 378 | 182 2/ |
| Yemen | | | 37 - |
| Zaire | 60 2/ | 255 | 5 <u>2</u> / |
| Zambia | 17 | 73 | 58 <u>2</u> / |
| TOTAL | $\frac{17}{3,147}$ | 37 | 17 |
| | 3,147 | 9,814 | 3,166 |

^{*} Transactions under Title I and III.

 $[\]frac{1}{2}$ / Approximate quantities based on dollar value of agreements. Includes grain equivalent of flour.

U.S. WHEAT/WHEAT FLOUR TRADE WITH SELECTED COUNTRIES

| | | | GUARANTEE I | | |
|--------------|---------|--------------------|-------------|--------------------|------------------------|
| | | FY 1983 | | FY 1984 | 4 |
| | Total | Estimated Exports | | | Estimated Quantity Yet |
| | Exports | Under CCC Programs | | | |
| | | -1,000 Tons | Million | Dollars | 1,000 Tons |
| Bangladesh | 803 | 300 | 45 | 0 | 300 |
| Brazil | 2,186 | 2,575 1/ | 445 | 287 | 1,055 |
| Chile | 1,000 | 675 | 75 | 47 | 255 |
| Colombia | 558 | | 83 | 57 | 175 |
| Costa Rica | 85 | 20 | | | |
| Dominican Re | p. 209 | 80 | 16 | 16 | |
| Ecuador | 322 | 220 | 79 | 50 | 200 |
| Egypt | 3,536 | 1,750 | 95 | 0 | 630 |
| Guatemala | 131 | 120 | 18 | 15 | 15 |
| Haiti | 117 | 45 | 5 | 5 | |
| Iraq | 1,086 | 1,400 1/ | 186 | 168 | 120 |
| Jamaica | 84 | 40 | 15 | 12 | 10 |
| Korea | 1,844 | 785 | 130 | 108 | 150 |
| Morocco | 1,320 | 1,350 1/ | 334 | 90 | 600 |
| Nigeria | 1,208 | 200 - | | | |
| Peru | 863 | 780 | 100 | 35 | 435 |
| Philippines | 978 | 105 | 84 | 69 | 100 |
| Portuga1 | 543 | 560 <u>1</u> / | 117 | 100 | 115 |
| Tunisia | 378 | 300 | 133 | 59 | 490 |
| Turkey | | - | 86 | 24 | 415 |
| Yemen | 255 | 345 <u>1</u> / | | | |
| Yugoslavia | 293 | $350 \overline{1}$ | | | |
| TOTAL | 17,799 | 12,000 | 2,056 | $1,\overline{142}$ | 5,065 |

^{*} Includes GSM-102 and GSM-5.

**Cover Page: As indicated by the front page graphs and the supporting data below, an increase in credit sales in the past three years has apparently enabled the United States to maintain total sales, in the face of intense competition, to those countries which utilize U.S. credit programs. It is also likely that credit has enabled those countries to maintain or increase their total imports, whereas, if they had not had extra credit, their total imports might have fallen. On the other hand, in countries that are not using U.S. credit and aid, and where price is the sole means of competing with other origins, our wheat exports have dropped, and foreign wheat exports have increased.

| | 1981/82 | 1982/83 | 1983/84 | Net Change |
|--------------------------|---------|------------|---------|-------------------------|
| | | | | in 1983/84 from 1981/82 |
| U.S. Wheat Exports to: | (m | illion ton | s) | (percent) |
| Credit/Aid Countries: 1/ | | | | - |
| Credit/Aid | 7.4 | 16.0 | 16.0 | +116 |
| Cash | 12.6 | 2.7 | 3.8 | - 70 |
| All Other Countries: | 28.8 | 21.2 | 19.0 | -34 |
| TOTAL | 48.8 | 39.9 | 38.9 | -20 |
| Competitor Wheat Exports | to: | | | |
| Credit/Aid Countries: 1/ | 14.7 | 12.3 | 16.6 | +13 |
| All Other Countries: | 39.8 | 47.2 | 47.5 | +19 |
| TOTAL | 54.5 | 59.5 | 64.1 | +18 |
| | | | | |

^{1/} Credit/Aid countries are recipients of P.L. 480 and GSM programming.

^{1/} Exports under CCC programs exceed total FY 83 because some of the estimated shipments may have actually moved after September 30, 1983.

Special Report: International Durum Wheat Trade In 1984: U.S. Competitors

World durum trade in 1984 should approach 5.0 million tons, slightly below the levels of recent years due mostly to a sharply lower Canadian crop. A major drop in world trade should be avoided, however, due to record production in both Greece and Italy. The U.S. durum crop is forecast at approximately 2.6 million tons, up 30 percent from 1983/84, but well below the 1981/82 record production of 5.0 million tons. U.S. durum exports in 1984/85 are forecast at 1.6 million tons, but could increase if world demand strengthens and additional Italian and Greek exports fail to take place.

**Greece: A return to more normal production after a significant drop in both production and quality of the 1983 durum wheat crop is expected in 1984. Greece is forecast to have a 500,000 ton exportable surplus of durum in 1984/85. The impact of the surplus on U.S. durum sales in the EC and in North African markets will depend on Greek domestic diposal alternatives. If this durum remains in private storage, it will probably lead to higher than normal carry-over stocks into 1984/85. If it goes into EC intervention, and the Commission decides that durum stocks are cumbersome, it could mean higher durum exports.

**Italy: Abundant soil moisture and recent mild temperatures have boosted grain yields in most areas to record levels. A record durum crop is expected in 1984, and some estimates go as high as 4.5 million tons (the largest recent crop was 3.4 million tons in 1981). Italy traditionally imports about 300,000 tons of U.S. durum wheat per year, but this could drop if its crop is as large as expected. Export availability this year could reach 1.5 million tons, of which 600,000 tons is expected to be semolina (wheat equivalent), 360,000 tons of pasta (wheat equivalent), and up to 540,000 tons of unmilled durum wheat, mostly to EC member countries. The main determinant of Italian durum wheat exports this year will be domestic supply and demand pressures.

**Canada: Hot and dry conditions in Canada have severely reduced expected Canadian durum production and exports. Canada is likely to export only about 1.5 million tons of durum this season, compared to 2.4 million and 2.7 million in 1983/84 and 1982/83, respectively. The USSR has been Canada's single largest buyer with purchases at about the 1 million ton level annually in recent years. Some traders indicate that the Soviets may have already bought-up Canadian 1984/85 durum export availablities. The EC, Algeria and Japan are Canadian durum markets which may turn more heavily to the United States for supplies this season. However, large Italian and Greek durum crops are expected to reduce EC imports and partially offset reduced Canadian export availablities. It is possible the United States could pick-up additional durum wheat sales this coming year. U.S. durum exports have been running at about 1.6 million tons the past few seasons.

GREECE: DURUM WHEAT SUPPLY AND DEMAND (JULY/JUNE--1,000 TONS))

| | 1982/83 | 1983/84 | 1984/85 1/ |
|---------------------|---------|---------|------------|
| 0 1 | 7/7 | 561 | 000 |
| Production | 747 | 561 | 899 |
| Beginning Stocks | 266 | 202 | 11 |
| [mports | 0 | 0 | 0 |
| TOTAL SUPPLY | 1,013 | 763 | 910 |
| Exports | 556 | 432 | 500 |
| Consumption | 255 | 320 | 320 |
| End Stocks | 202 | 11 | 90 |
| TOTAL DISAPPEARANCE | 1,013 | 763 | 910 |

ITALY: DURUM WHEAT SUPPLY AND DEMAND (JAN/DEC--1,000 TONS)

| | 1982/83 | 1983/84 | 1984/85 1 |
|---------------------|---------|---------|-----------|
| Production | 2,915 | 2,901 | 4,100 |
| Beginning Stocks | 400 | 400 | 560 |
| Imports | 978 | 800 | 300 |
| TOTAL SUPPLY | 4,293 | 4,101 | 4,960 |
| Exports | 1,311 | 1,000 | 1,300 |
| Consumption | 2,582 | 2,541 | 2,700 |
| End Stocks | 400 | 560 | 960 |
| TOTAL DISAPPEARANCE | 4,293 | 4,101 | 4,960 |

CANADA: DURUM WHEAT SUPPLY AND DEMAND (AUG/JULY--1,000 TONS)

| 1982/83 | 1983/84 | 1984/85 1/ |
|---------|---|--|
| 3,121 | 2,700 | 1,900 |
| 1,233 | 1,169 | 1,094 |
| 0 | 0 | 0 |
| 4,354 | 3,869 | 2,994 |
| 2,725 | 2,300 | 1,544 |
| 460 | 475 | 450 |
| 1,169 | 1,094 | 1,000 |
| 4,354 | 3,869 | 2,994 |
| | 3,121 1,233 0 4,354 2,725 460 1,169 | 3,121 2,700 1,233 1,169 0 0 4,354 3,869 2,725 2,300 460 475 1,169 1,094 |

1/ Forecast

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES

Export Forecast: The estimate for October-September 1983/84 U.S. corn exports, excluding about 430,000 tons of products, has been reduced to 46.5 million tons as the export pace continues to remain sluggish and importers wait for new-crop corn. The projection for 1984/85 corn exports has been raised to 51.6 million tons in light of strong forward sales by the USSR and increased import needs in the EC. The U.S. sorghum export forecasts for both 1983/84 and 1984/85 were raised to 6.3 million tons as demand remains strong by Mexico, Japan and Venezuela.

Shipments and Sales: U.S. corn sales for the 4 weeks ending August 23 jumped by more than 50 percent with continuing large purchases by the USSR for shipment in 1984/85. Shipments also picked up sharply, but the cumulative total remains at about last year's level. Sorghum sales and shipments also picked up over last month's activity, and both remain well ahead of last year's levels.

IMPORTER BUYING ACTIVITY

Recent corn buying activity has been relatively light, with the exception of the USSR, which continues to purchase large quantities of corn for 1984/85 delivery. Egypt, Taiwan and Portugal continued to purchase corn for 1983/84 delivery. Mexico was the only buyer of a large quantity of sorghum for near-term delivery to help offset a short domestic harvest.

RECENT CORN AND SORGHUM IMPORTER BUYING ACTIVITY REPORTED BETWEEN JULY 25, 1984 AND AUG 30, 1984

| | 1121 | OKIED DET | | o, 1501 1410 P | 100 30, 1984 | |
|---------------------|-----------|-----------|--------------------|----------------|-------------------------------|-----------------------|
| Date of Purchase | Buyer 0 | rigin | Quantity (Tons) | Grade 1/ | Price Range 2/ (\$US per Ton) | Delivery Period 3/ |
| 8/29 | C. Rica | U.S. | 17,788 | #3 YC | 138.97 142.97 | Sept |
| 8/23 | Cyprus | U.S. | 18,000 | YS | ? | 0ct |
| 8/8 | Dom. Rep. | U.S. | 25,002 | #3 YC | 141.19 | Sept |
| 7/30 | E. Germ. | U.S. | 100,000 | Corn | 50,000 | 83/84 |
| | | | | | 50,000 | 84/85 |
| 8/7 | Egypt | U.S. | 100,000 | #2 YC | 159.14 | Aug/Sept |
| | | | | | 159.34 CIF | |
| 8/17 | Egypt | U.S. | 174,000 | #2 YC | ? | Aug/Sept |
| 8/1 | El Sal. | U.S. | 18,948 | #2 YC | 141.72 | LH Aug |
| 7/26 | Jordan | U.S. | 25,000 | #3 YC | 155.00 C&F | Sept |
| 8/16 | Kenya | Thailand | 120,000 | Corn bagged | 159.45 @ 160 | Oct/Nov |
| 8/3 | Korea | U.S. | 50,000 | YC | 153.95 CIF | Aug |
| 8/2 | Mexico | U.S. | 182,800 | #2 YS | various | Aug/Sept |
| 7/26 | Portugal | U.S. | 33,000 | #2 YC | 141.00 | Aug |
| 8/17 | Portugal | U.S. | 53,500 | #3 YC | ? | Aug/Sept |
| 8/3 | Taiwan | U.S. | 27,000 | YC | 136.96 | 0ct |
| 8/24 | Taiwan | u.s. | 140,000 | YC | 160.92 165.20 | Sept |
| 8/3 | Turkey | U.S. | 64,000 | #2 YC | ? | Aug |
| 8/21 | Turkey | U.S. | 100,000 | Corn | ? | 83/84 |
| 7/30 | Unknown | U.S. | 200,000 | Corn | 50,000 | 83/84 |
| | | | | | 150,000 | 84/85 |
| 8/1 | Unknown | U.S. | 100,000 | Corn | ? | 83/84 |
| 7/30 | USSR | U.S. | 400,000 | Corn | ? | 84/85 |
| 7/30 | USSR | U.S. | 100,000 | Corn | ? | 84/85 |
| 7/31 | USSR | U.S. | 400,000 | Corn | ? | 84/85 |
| 8/1 | USSR | U.S. | 300,000 | Corn | ? | 84/85 |
| 8/2 | USSR | U.S. | 100,000 | Corn | ? | 83/84 |
| 0.40 | | _ | 500,000 | Corn | ? | 84/85 |
| 8/2 | USSR | ? | 100,000 | Corn | ? | 84/85 |
| 8/3 | USSR | U.S. | 400,000 | Corn | ? | 83/84 |
| 8/6 | USSR | U.S. | 100,000 | Corn | ? | 84/85 |
| 8/22 | USSR | U.S. | 400,000 | Corn | ? | 84/85 |
| 8/30 | USSR | U.S. | 300,000 | Corn | f | 84/85 |

YC=Yellow Corn and YS=Yellow Sorghum.

SOURCE: Unofficial market news reports.

FOB unless otherwise noted. FH denotes first half; LH, last half.

**USSR: Soviet purchases of U.S. corn of nearly 7 million tons for delivery during the second year (October 1, 1984 - September 30, 1985) of the Long Term Agreement are over 70 percent above the minimum required purchases. Under the LTA the minimum annual quantities of wheat and corn purchases by the Soviets shall be no less than four million metric tons each. Corn purchases for the first year of the new LTA currently stand at 6.6 million tons.

**Egypt: A severe summer feed shortage has forced the Egyptian government (GOE) to cancel plans to open new poultry farms. Recently, authorization was granted for importation of wheat straw from Australia, but the GOE also asked for prices of U.S. hay products to compare before actual imports take place. Egypt should import 1.55 million tons of U.S. corn in 1983/84 (Oct-Sept) and is forecast for total imports of 1.9 million tons (1.8 from the United States) in 1984/85. Foreign exchange for imports is limited, so financing credit and prices will play an important role if U.S. sales are to take place.

**Mexico: A switch of \$66.5 million of GSM-102 credit into feedgrains from other commodities for Mexico will mean additional U.S. sales during FY 1984. This fiscal year Mexico has been allocated a total of \$700 million for feedgrains, and has an unused balance of \$130 million. Once this balance is used, it will likely mean additional sales of U.S. corn and sorghum totaling over one million tons. Mexico is forecast to import 2.6 million tons of corn and 3.2 million tons of sorghum during October-September 1983/84.

**PRC: Chinese government plans to construct 300 new feed mills in the next three years which could provide potential for increasing imports of U.S. coarse grains. The Deputy Director of the China National Feedstuffs Corporation stated the new mills will procure raw materials from domestically produced supplies, supplemented with imports of coarse grains. A shortage of storage facilities and transportation problems reportedly limited imports this year, but even the bumper harvests of the past three seasons have not been able to keep pace with rising demand in the livestock sector. No U.S. coarse grains have been exported to China this year, but a record 2.2 million tons was shipped in 1982/83. China produced 7 million tons of mixed feed in 1983, and plans to increase mixing capacity to 50 million tons by 1990.

**EC: Reports of lower-than-expected corn production in France could mean additional EC import demand for corn from third country exporters like the United States in 1984/85. In recent years, France has become the major corn supplier to other EC countries, exporting nearly 5 million tons in 1983/84. In contrast, U.S. corn shipments to the EC have steadily fallen from over 16 million tons in 1976/77 to only about 3 million tons in 1983/84. With French corn production down, EC import demand for third country corn could be higher than presently forecast. However, increased use of bumper domestic supplies of barley and wheat could partially replace corn in feed rations, which in turn could dampen demand for imported corn.

Other Exporting Countries' Selling Activities and Competitive Practices

**Argentina: In addition to the recently concluded agreement with Poland and Mexico, Argentina is currently negotiating a trade pact with Cuba. The volume of corn and sorghum trade with Mexico is expected to be about one million tons this year, with annual increases over the next 2-3 years. The agreement with Cuba provides a credit line of \$200 million in each of the next three years, against which Cuba is expected to purchase primarily grains. Argentine grain exports to Cuba are expected to double in 1984/85 over the previous year, to about 800,000 tons.

Argentina is apparently trying to reduce dependency on grain sales to the Soviet Union. Corn and sorghum sales to the USSR thus far in the 1984/85 Argentine marketing year (Mar-Feb) are behind last year's pace. Argentina is forecast to export a total of 11.2 million tons of coarse grains in 1984/85.

**Thailand: Based on preliminary data through April, the coarse grain export estimate for Thailand in 1983/84 (Oct-Sep) has been raised to 2.85 million tons, up 33 percent over the 1982/83. Increased sales to the Middle East (up 95 percent) and Africa (which did not import Thai corn in the first 10 months of 1982/83) were largely responsible. Thus far the USSR has purchased approximately 47,000 tons in the Oct-Sept 1983/84 marketing year, compared to 178,000 tons total in 1982/83.

**Brazil: CACEX, the foreign trade arm of Banco do Brazil, has offered for export 200,000 tons of corn by August 31, 1984. As a result, five Brazilian firms sold 168,000 tons to Spain, at prices ranging from US\$123.50 to \$137.00 f.o.b. The remaining 40,000 tons will be subject of another tender.

**PRC: Since May of this year about 182,000 tons of Chinese corn has been sold to the Republic of Korea, reportedly for feed and industrial uses. This is the latest example of the rapid growth in Sino-Korean trade which, because the two countries do not have formal diplomatic relations, is presumably carried out through Hong Kong traders. Scheduled delivery ranges between 10,000 to 30,000 tons monthly through October, with loadings most likely taking place at Dalian. The short distance to Korea enables Chinese corn to be landed at a substantial savings (about \$20 per ton) under the CIF price for U.S. corn.

US CORN AND SORGHUM SHIPMENTS, SALES AND INSPECTIONS 1/

| | | | | OCTUBER | (SEPTEMBER MILLION TUNS) | | | | |
|----------------|-----------|---------|-------|---------|--|-------|------|------|-------|
| Mon | thly Ship | | | | Weekly and Annual Inspection Rai | tes | | | |
| | CO | | SORG | HUM | | CO | SM | Sorg |) LIE |
| 4 Weeks Ending | 82/83 | 83/84 | 82/83 | 83/84 | | MT | BU | MT | BU |
| May 17 | 3.4 | 3.9 | .1 | .3 | Week Ending August 16 | 0.7 | 25.8 | 0.06 | 2.6 |
| June 21 | 4.6 | 3.7 | .4 | .3 | Week Ending August 23 | 0.8 | 28.8 | 0.09 | 3.7 |
| July 19 | 3.0 | 2.7 | .2 | .4 | 3 | | | 0.05 | ••• |
| Aug. 23 | 3.5 | 3.7 | .7 | .5 | Official Estimate for Current MY | | | | |
| Cumul. in MY | 43.5 | 43.6 | 4.9 | 5.6 | (Grain only) | 46.6 | 1833 | 6.35 | 250 |
| | | | | | Implied Weekly Average | 9 | 35.3 | .12 | 4.8 |
| | | | | | The state of the s | • • • | 55.5 | .12 | 7.0 |
| | Monthly S | ales 2/ | | | Latest Six Weeks | | | | |
| | COF | ZN MS | SOR | GHUM | Weekly Average | 0.7 | 28.0 | 0.11 | 4.5 |
| 4 Weeks Ending | 82/83 | 83/84 | 82/83 | 83/84 | | ••• | 20.0 | 0.11 | 7.5 |
| May 17 | 3.1 | 2.6 | .3 | .4 | Marketing Year-To-Date | | | | |
| June 21 | 3.5 | 2.4 | .4 | .2 | Weekly Average | 0.9 | 35.7 | 0.11 | 4.4 |
| July 19 | 2.9 | 2.3 | .4 | .4 | Weekly Avg. Extrapolated Annually | 47 1 | 1854 | 5.82 | 229 |
| Aug. 23 | 1.2 | 3.7 | .5 | .5 | monity may and appreciate minerally. | 77.1 | 1034 | 3.02 | 223 |
| Cumul. in MY | 48.0 | 48.6 | 5.7 | 6.1 | Balance of Year to Achieve Estimate | | | | |
| | | | | | Implied Weekly Average | 0.8 | 31.4 | 0.22 | 8.6 |
| | | | | | | 0.0 | 31.4 | 0.22 | 0.0 |

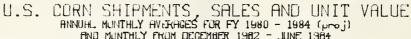
Shipments and sales data from U.S. Export Sales. Inspections data from Federal Grain Inspection Service. Sales made since the beginning of the applicable marketing year, including sales for shipment in the next marketing year.

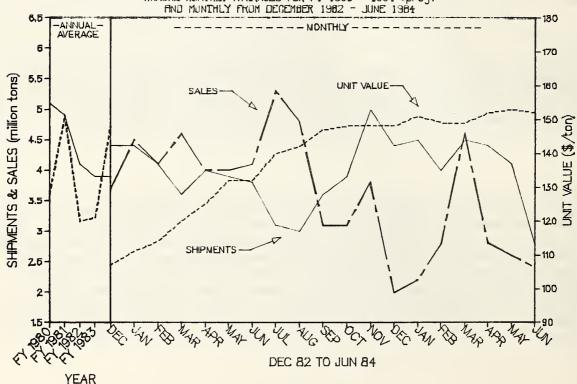
* Denotes less than 50,000 tons.
Source: Export Sales; FGIS

CORN AND SORGHUM SHIPMENTS BY MAJOR EXPORTING COUNTRIES RECENT MONTHS AND SEASON TOTALS FOR 1982/83-1983/84

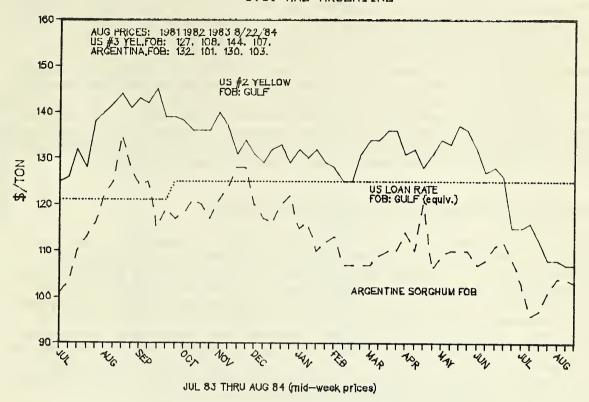
| | (OC. | TOBER/SEF | TEMBERI | MILLION T | ONS) | | | |
|---------------------|-------|-----------|---------|-----------|-------|-------|-------|-------|
| | | GHUM | | CC | RN | | | |
| | Arge | ntina | | entina | Thaf | | | tal _ |
| 4 Weeks Ending 1/ | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 |
| May 17 | .8 | 1.0 | 1.1 | 1.0 | .2 | .1 | 2.1 | 2.0 |
| June 21 | .9 | .8 | .9 | .7 | .1 | .2 | 1.9 | 1.6 |
| July 19 | .6 | .6 | 1.1 | N/A | .1 | .1 | 1.8 | N/A |
| Aug. 23 | .6 | N/A | .7 | N/A | * | N/A | 1.3 | N/A |
| Čumul. in MY | 4.6 | 4.3 | 6.0 | 4.2 | 1.8 | 2.2 | 10.1 | 9.9 |
| Total for Season 2/ | 4.9 | 5.5 | 6.4 | 6.3 | 2.2 | 2.8 | 13.5 | 14.6 |
| N/A Not available | | | | | | | | |

Or nearest date thereto. Projection for 1983/84. Denotes less than 50,000 tons.

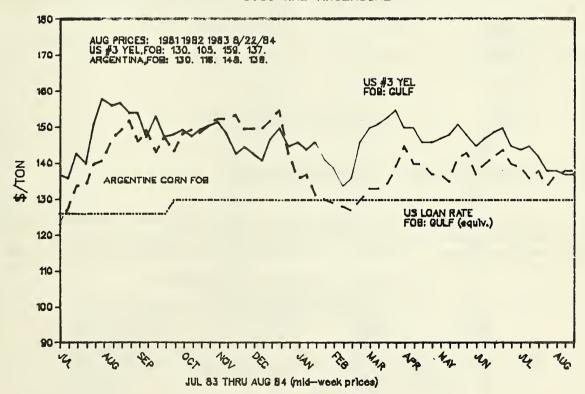




SORGHUM EXPORT PRICES U.S. AND ARGENTINE



CORN EXPORT PRICES



Internal Price Policies of Foreign Countries

**Brazil: In an effort to stimulate production, the government of Brazil has increased the minimum price and production loans for the 1984/85 corn crop. Sowing for corn is expected to begin around September 1, 1984.

Although corn producers will have a minimum price increase of about 250 percent, it will barely keep pace with Brazil's inflation rate, which at the end of July was 218 percent. The intent of the new production loan schedule is for farmers to assume more of the burden of production financing, given the constraints on the domestic money supply imposed by the IMF. It is not yet known whether the increases in these two programs will significantly stimulate corn production because Brazilian farmers are faced with sharply higher input costs, and the price of soybeans, a major export crop, is favorable.

Competitive Developments in Selected Foreign Markets

**EC: The EC imports of corn gluten feed (CGF) are expected to decline 20 percent in 1984 due to the cutback in EC milk production and the current favorable prices for soybean meal. As shown in the following table, a decline of this magnitude would place imports near the level of 1981 and 1982 when total EC imports appeared to be plateauing. Imports were up in 1983 because of an increase in cattle numbers, and a much higher than normal demand for mixed feed. Additionally, the price of soybean meal was strong relative to that of CGF, and CGF entered rations despite its price exceeding that for corn on occasion. Current EC demand for CGF is soft despite very weak prices. Demand is not likely to increase substantially unless the EC landed price of CGF becomes low enough to stimulate additional use in areas previously precluded by high transportation costs.

TOTAL EC IMPORTS OF CGF AND IMPORTS FROM THE U.S.

| | 1979 | | 1981 | 1982 | 1983 | 1984 (Estimate) |
|-----------------------|-------|-------|-------|-------|-------|-----------------|
| Total EC Imports | 2,021 | 2,596 | 2,837 | 2,842 | 3,571 | 2,850 |
| Imports from the U.S. | 1,916 | 2,476 | 2,710 | 2,716 | 3,373 | 2,700 |

BARLEY, OATS AND RYE

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES

U.S. barley exports in June-May 1984/85 have been forecast at a revised 2.175 million tons as import demand remains strong and exportable supplies from Canada have tightened. Estimates for both oats and rye remain unchanged from last month.

U.S. EXPORTS OF BARLEY, OATS AND RYE

| | JUNE/M | AY1,000 TONS | |
|--------------|---------|--------------|------------|
| Grain | 1982/83 | 1983/84 1/ | 1984/85 2/ |
| Barley | 1,028 | 2,000 | 2,175 |
| 0ats | 43 | 29 | 43 |
| Rye 1/ Estim | 5 | 25 | 25 |
| | ated. | | |
| ラ/ D・・ | - 4 - 3 | | |

 $\overline{2}$ / Projected.

BARLEY SHIPMENTS BY MAJOR EXPORTING COUNTRIES RECENT MONTHS AND SEASON TOTALS FOR 1981/82-1983/84 (OCTOBER/SEPTEMBER—MILLION TONS)

| | | | 100100 | 1 | | - | 5 | | | |
|------------------|------------|-------|--------|-------|-------|-------|-------|----------|-------|-------|
| | | s. | 3 | ADA | FRANK | E 2/ | U.K | . 2/ | ۲ | otal |
| Weeks Ending 1/ | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 |
| day 17 | - | Ļ | 9. | s. | 2. | -: | - | ۲. | 0.1 | ю. |
| lune 21 | * | - | 9. | ₹. | - | ٦. | - | -5 | ω. | ۰. |
| 10 × 10 | * | * | 4. | 7. | ٦. | N/A | 4 | N/A | 'n. | N/A |
| August 23 | * | ٦, | 4 | N/A | - | N/A | - | N/A | 9. | N/A |
| Cumulative | 9. | 1.8 | 4.3 | 3.7 | Ξ | ؈ | 7. | <u>.</u> | 7.4 | 7.7 |
| Total for Season | 1.0 | 2.0 | 0.9 | 4.5 | | Φ. | 4. | 1.3 | 9.5 | 8.6 |
| | | | | | | | | | | |

1984/85 Committed 4s of 8/23/84 1/ 59 370 53 259 106 847/

Comfitted as of 8/23/83 1/42 19 141 / 42 232 232 255

Total 360 441 126 223 372

25 146 119

172 112 128 128 128 128 128

Japan Cana da [aiwan

Others Total

Other W. Europe Eastern Europe Destination

1981/82

U.S. BARLEY EXPORTS BY DESTINATION (JUNE/MAY-1,000 TOMS) 1983/84

1/ Accumulated shipments and sales excluding sales for next marketing year. 500RCE: U.S. Census for 1981/82-1982/83 and U.S. Export Sales for 1983/84-1984/85.

188

37.

Or closest date thereto.

Excludes intra-EC trade; Cumulative reflects available data. Projection for 1983/84.
Not available.
Less than 50,000 tons.

FUMA.

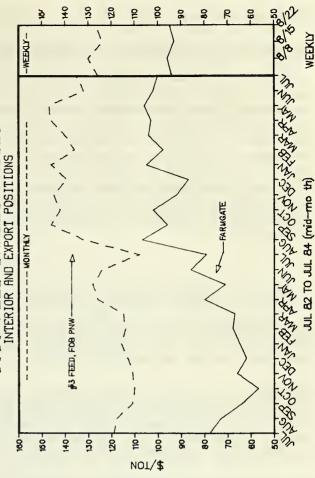
U.S. DATS EXPORTS BY DESTINATION (JUNE/MAY -- 1,000 TONS)

| | | | 138 | 3/84 | 1984/85 |
|-------------|---------|---------|---------|------------|------------|
| | | | | Committed | Committed |
| | | | Total | as of | as of |
| Destination | 1981/82 | 1982/83 | Exports | 8/23/83 1/ | 8/23/84 1/ |
| | * | : | 2 | : | |
| Canada | - | : | 1 | 1 | ; |
| Mexico | 9[| : | 1 | 1 | : |
| Venezuela | 2 | _ | က | 2 | - |
| Others | 87 | m | -1 | 1 | 1 |
| Total | 118 | 4 | 6 | 2 | - |

1/ Accumulated shipments and sales excluding sales for next marketing year. Source: U.S. Census for 1981/82-1982/83 and U.S. Export Sales for 1983/84-1984/85.

1984/85 Committed as of 8/23/84 1/ 1 5 5 Committed as of 8/23/83 1/ 1.1.1.11 COUNE/MAY-1,000 TONS) xports Total 1122 1982/83 11111 U.S. 981/82 3 o 5 o 8 Other W. Europe Destination Canada Total Accumulated shipments and sales excluding sales for next marketing year. RCE: U.S. Census for 1981/82-1982/83 and U.S. Export Sales for 1983/84-1984/85. 1/ Accus SOURCE:

.S. FEED BARLEY PRICES INTERIOR AND EXPORT POSITIONS



Competitive Developments in Selected Foreign Markets

**EC: The EC is likely to have a problem disposing of barley in 1984/85, and is therefore emphasizing exports to alleviate domestic supply and price pressures. As of Mid-August, export authorizations totalled 1.4 million tons, which is 4 times the level issued in each of the past several years on the same date. At this rate barley shipments will be sharply higher than the estimated 2.6 million tons shipped in 1983/84. Although a large barley harvest is expected in 1984, increasing quantities of low-priced domestic wheat are being used in feed rations, displacing barley, and preventing any major rise in domestic barley utilization. Wheat feeding did not create a surplus barley disposal problem last year because the Community had a short barley crop.

RICE

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES 1/

Export Forecast. U.S. rice exports in 1984/85 (August-July) are forecast at 2.0 million tons (milled rice basis) reflecting limited prospects for export expansion in the new marketing year.

Shipments. U.S. rice exports during the 4-week period ending August 23 totaled 168,300 tons, up sharply from the previous 4-week total of 98,100 tons. Major destinations included Saudi Arabia, South Africa, and Belgium. Cumulative shipments for the new marketing year through August 23 totaled 129,800 tons, compared to 161,200 tons shipped by this date one year ago.

Sales. During the 4-week period ending August 23, new sales registrations for 1984/85 delivery totaled 291,300 tons, up sharply from the previous 4-week total of 146,800 tons. Commitments for 1984/85 delivery now total 629,100 tons, including approximately 170,000 tons carried over from the 1983/84 marketing year. This compares with total export commitments of 679,900 tons as of this date one year ago.

IMPORTER BUYING ACTIVITY

The level of new purchases was sharply lower last month as buyers reacted to the high prices resulting from heavy shipping schedules in July. Even with export prices for medium to high quality rice dropping by mid-August, prices for lower quality rice remained firm. While buyers continued to show interest in the lower qualities, even at the current high prices, export supplies were limited and sellers were reluctant to make any large commitments before new crop rice outturn becomes more certain.

ESTIMATED RICE IMPORT COMMITMENTS FOR SELECTED COUNTRIES
(CALENDAR 1984--1.000 TONS)

| | | (| TIDIE TO | _, 000 | | | |
|-----------|------|----------|----------|--------|-------|--------------|----------|
| | | | | | | Total | Forecast |
| Buyer | U.S. | Thailand | Pakistan | Burma | Other | Committed 1/ | Imports |
| India | 10 | 285 | | 425 | | 720 | 725 |
| Indonesia | 54 | 120 | 15 | 65 | 365 | 620 | 500 |
| Iran | | 380 | 145 | | 145 | 670 | 680 |
| Iraq | 415 | 45 | | | | 460 | 440 |
| Nigeria | 25 | 430 | 180 | | | 635 | 775 |

Discrepancies due to rounding.

^{1/} Shipments and sales data are on a product basis.

**Bangladesh: A Government of Bangladesh (GOB) team was reported to be traveling to Indonesia to discuss the purchase of part or all of approximately 100,000 tons of rice which Indonesia had contracted to buy from Taiwan. Given reports of reduced Indonesian import needs, GOB officials apparently hoped to assume the contract for Taiwanese rice to help bolster domestic stocks following heavy flood damage to the Boro and Aus rice crops in Bangladesh. Indonesian officials are reportedly interested in such an arrangement, but details are yet to be worked out.

**Iraq: In the July 20 tender, Iraq purchased 37,500 tons of U.S. #2/4% long grain rice at \$431-441 per ton C&F. Iraq was also given an additional \$35 million in GSM-102 credit guarantees for FY 1984, with an extension of the shipping schedule through December of this year.

**Mexico: CONASUPO was scheduled to tender on August 29 for 20,000 tons of long grain white rice, U.S. #5/20% or equivalent, for October delivery. Total purchases prior to this tender are estimated at 135,000 tons. The current USDA import forecast for CY 1984 is 155,000 tons, although there are reports that total import needs could be as much as 200,000 tons.

**Indonesia: Government held rice stocks at the end of July were a record 2.97 million tons, following a good 1984/85 main crop rice harvest. With total rice production in 1984/85 projected at more than 36.0 million tons (rough basis), Indonesia is reportedly seeking to delay or cancel part of its remaining import commitments for delivery this year. Total imports for CY 1984 are currently projected at only 500,000 tons, compared to total imports in 1983 of 1.2 million tons. Actual imports through July of this year are estimated at 380,000 tons.

MARKET OPPORTUNITIES

**Iraq: The State Grain Trading Corportation is reported to be tendering for $\overline{37,500}$ tons of U.S. #2/4% long grain rice. Awards are to be announced September 5.

OTHER DEVELOPMENTS AFFECTING U.S. EXPORTS

Due to the lack of significant new business for medium to high quality rice, the Thai Board of Trade posted prices for 100% B and parboiled 5% fell to \$275 per and \$270 per ton, respectively. Actual prices are reported to be around \$265 for 100% B and \$260 for parboiled 5%. Prices for top quality U.S. rice have also fallen during the past month, with prices on the last Iraqi business at around \$400-\$405 per ton for U.S. #2/4% long grain.

U.S. RICE EXPORT COMMITMENTS BY CLASS TO MAJOR DESTINATIONS FOR 1981/82-1983/84, AND AUGUST 1 THROUGH AUGUST 23 for 1984/85 (AUGUST/JULY--1,000 TONS)

| | Marketing | Long G | | | r 1/ | Total |
|----------------------|-----------|-----------|-------------|--------|----------|-----------|
| Destination | Year | Milled | Brown 2/ | Milled | Brown 2/ | Exports |
| EC 10 | 1981/82 | 2 | 310 | 56 | 192 | 560 |
| | 1982/83 | 1 | 214 | 15 | | 230 |
| | 1983/84 | 29 | 192 | 2 | 70 | 293 |
| | 1984/85 | 1 | 80 | 4 | | 85 |
| Other W. Europe | 1981/82 | 58 | 76 | 4 | 28 | 166 |
| • | 1982/83 | 33 | 54 | 3 | 4 | 93 |
| | 1983/84 | 23 | 35 | 3 | 138 | 199 |
| | 1984/85 | 12 | 5 | 1 | 20 | 39 |
| E. Europe & USSR | 1981/82 | * | | * | | * |
| | 1982/83 | # | | * | | * |
| | 1983/84 | | - | | | |
| | 1984/85 | | | | | |
| Iran | 1981/82 | 85 | | | | 85 |
| | 1982/83 | | | | | |
| | 1983/84 | | | | | |
| | 1984/85 | | | | | |
| Iraq | 1981/82 | 270 | | * | | 270 |
| rrad | 1982/83 | 327 | | * | - | 327 |
| | 1983/84 | 230 | | 2 | | 232 |
| | 1984/85 | 151 | | 1 | | 152 |
| Saudi Arabia | 1981/82 | 250 | | 15 | | 265 |
| Saudi Arabia | 1982/83 | 267 | | 2 | | |
| | | | | 6 | | 269 |
| | 1983/84 | 253 | | | | 253 80 |
| 341 - W4 1 1 1 - B 4 | 1984/85 | 79 106 | 8 | 17 | | |
| Other Middle East | 1981/82 | | 0 | | 3 | 135 |
| | 1982/83 | 48 | | 2 | | 50 |
| | 1983/84 | 40 | | 12 | | 52 |
| | 1984/85 | 11 | | 1 * | | 12 |
| Republic of Korea | 1981/82 | | - | * | 339 | 339 |
| | 1982/83 | | | | 213 | 213 |
| | 1983/84 | | | * | 112 | 112 |
| | 1984/85 | | | | | |
| Other Asia & Oceania | | 4 | | 38 | | 43 |
| | 1982/83 | 2 | | 129 | | 132 |
| | 1983/84 | 3 | | 140 | | 143 |
| | 1984/85 | 2 | | 2 | | 4 |
| Nigeria | 1981/82 | 347 | - | | | 347 |
| | 1982/83 | 159 | كلابيت | | | 159 |
| | 1983/84 | 63 | | | | 63 |
| | 1984/85 | | | | | |
| ther Africa | 1981/82 | 116 | 117 | 84 | 4 | 320 |
| | 1982/83 | 148 | 110 | 153 | 4 | 414 |
| | 1983/84 | 95 | 150 | 136 | | 381 |
| | 1984/85 | 81 | 3 | 43 | | 127 |
| . Hemisphere | 1981/82 | 129 | 25 | 12 | 15 | 181 |
| | 1982/83 | 137 | 23 | 86 | 38 | 284 |
| | 1983/84 | 156 | 24 | 109 | 14 | 303 |
| | 1984/85 | 29 | 10 | 3 | 10 | 53 |
| fotal 3/ | 1981/82 | 1,379 | 535 | 228 | 581 | 2,723 |
| | 1982/83 | 1,148 | 400 | 392 | 259 | 2,198 |
| | 1983/84 | 900 | 401 | 408 | 338 | 2,043 |
| | 1984/85 | 382 | 97 | 56 | 94 | 629 |

Less than 500 tons.

^{1/} Includes medium, short, and mixed.
2/ Data not converted to a milled equivalency. Includes rough rice.
3/ Discrepancies due to rounding and changes to unknown destinations.
SOURCE: U.S. Export Sales.

**Thailand: Exports continued at a heavy rate during the past month. Total imports through August 18 were 3.03 million tons, nearly 40 percent above the 2.18 million tons shipped as of this date one year ago.

WEEKLY THAI RICE EXPORTS

| Week Ending | Actual | 4-Week Moving Avg. |
|-------------|---------|--------------------|
| July 21 | 113,475 | 113,276 |
| July 28 | 135,351 | 112,083 |
| August 4 | 99,376 | 106,693 |
| August 11 | 94,130 | 110,583 |
| August 18 | 63,637 | 98,123 |

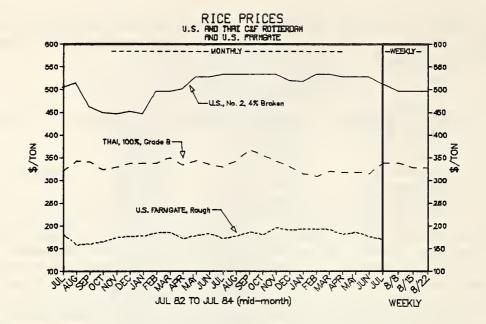
Exporters were reported to be taking a go-slow attitude in new export sales, as local prices rose sharply during July in reaction to heavy shipments scheduled for July and August. The Ministry of Commerce reportedly turned down a request from India for an additional 200,000 tons because of the sale's probable impact on local prices. As a result, new sales during the past month were only an estimated 150,000-160,000 tons. Total export commitments for delivery in calendar year 1984 are estimated at 4.2 million tons, compared to projected total exports of 4.1 million tons.

**Pakistan: The Rice Export Corporation of Pakistan (RECP) rejected bids on the July 19 tender for 20,000 tons of 20/25% brokens and 10,000 tons of 30/35% brokens, but retendered on July 31 and sold the 20/25% at about \$250 per ton and the 30/35% at \$244 per ton. RECP reportedly will have 20,000-30,000 tons of brokens to offer sometime in September, but may not make further sales until October or November. Export commitments for delivery in CY 1984 are currently estimated at nearly 1.1 million tons, against projected exports of 1.3 million tons. Actual exports through July totaled approximately 705,000 tons.

**Burma: In the past month, MEIC, the government export monopoly, reportedly made new sales totaling only about 14,000 tons, reflecting the current limited amounts of exportable supplies. MEIC is expected to have approximately 50,000 tons of various qualities available for sale in September through October, but may also try to sell up to 200,000 tons of 1984-85 crop rice to India or Bangladesh. Total CY 1984 export commitments are estimated at nearly 890,000 tons, compared to the current export forecast of 850,000 tons. Shipping delays continue to be the norm, but exports through July are estimated at 550,000 tons, well ahead of last year's pace when exports for the year totaled 750,000 tons.

**Japan: The cold, wet spring caused concern about a fifth consecutive year of weather-reduced rice outturn. But since mid-June, long-term forecasts for August, September and October call for normal to above-average temperatures throughout most of Japan, which should greatly benefit the rice crop due to be harvested in September/November. (USDA is currently forecasting 1984 production at 13.9 million tons--paddy basis.)

Four successive poor crop years and the loss of at least 58,000 tons of old crop rice due to bromine contamination had forced the GOJ to import 150,000 tons of rice (brown basis) from South Korea. Current forecasts suggest that Japan will not require additional rice imports this year or in early 1985, dimming hopes for possible U.S. rice exports to Japan, although the stocks situation will remain tight.



RECENT RICE IMPORTER BUYING ACTIVITY REPORTED BETWEEN JULY 28 and AUGUST 29, 1984

| Buyer | Origin | Quantity 1,000 Tons | Quality 1/ | Price \$/MI 2/ | Delivery Period | Date of Report |
|--------------|----------|------------------------|------------------|-------------------|--------------------|-------------------|
| Belgium | U.S. | 56.7 | various | N/A | N/A | 8/23 |
| Cameroon | Thailand | 10.0 | 35% | N/A | N/A | 8/3 |
| El Salvador | U.S. | 1.8 | #5/20% MG | 274 <u>4</u> / | Aug | 8/2 |
| Madagascar | Thailand | 25.0 | A-1 S | N/A | N/A | 8/24 |
| Saudi Arabia | U.S. | 8.9 20.1 | n/A n/A | N/A N/A | N/A N/A | 8/9 8/16 |
| Senegal | Thailand | 24.0 | N/A | N/A | N/A | Various |
| Singapore | Burma | 12.0 | 5% | 246 | Sep/Oct | 8/7 |
| Syria | Thailand | 24.0 | 100% C | 286 <u>3</u> / | Sep/Oct | 8/24 |
| Vietnam | Thailand | 10.0 20.0 | A-1 S A-1 S | 226 N/A | Aug/Sep N/A | 8/3 8/3 |
| Yemen | U.S. | 5.2 | P #2/4% | 385 <u>4</u> / | Sep | 8/3 |
| Zambia | U.S. | 7.0 | #5/20% MG | 259 <u>4</u> / | Sep | 8/24 |
| N/A | Burma | 1.7 | F/B1d 12% | 125 | Aug | 7/29 |
| N/A | Pakistan | 20.0 10.0 | 20/25% 30/35% | 250 244 | N/A N/A | 8/1 8/1 |
| N/A | Thailand | 10.0 | A-1 S | N/A | N/A | 8/3 |

P = Parboiled, LG = Long Grain, MG = Medium Grain, SG = Short Grain, B = Brown, F = Fragrant, L/Bld = Long, Boiled, F/Bld = Full Boiled
F.o.b. basis unless otherwise indicated. Price information is in many cases unconfirmed and as

C&F

^{2/} reported through unofficial market sources.

FAS basis, PL-480 sale.

N/A Not available.

RECENT THAI RICE SALES

| | | ity (1,000 MT) | | Price | | Date |
|-------------------------|--------------------|--------------------|----------------------------------|-------------------|-------------------|----------------------|
| Destination | Current | Est. Cumulative 1/ | Quality 2/ | \$/MT 3/ | Delivery | of Report |
| Algeria | 5.4 | 5.4 | 100% В | N/A | N/A | 8/24 |
| Cameroon | 10.0 | 42.9 | 35% | N/A | N/A | 8/3 |
| Israel | 3.9 | 17.3 | 5% | N/A | N/A | variou |
| Italy | 1.6 | 79.6 | 5% | N/A | N/A | 8/24 |
| Madagascar | 25.0 | 130.4 | A-1 S | n/a | N/A | 8/24 |
| Malaysia | 8.0 | 281.4 | 100% в | N/A | N/A | 8/24 |
| Nigeria/West Africa | 1.9 | 67.0 | P 5% | N/A | n/a | 8/3 |
| Saudi Arabia | 2.0 1.0 | 57.5 | P 100% P 5% | N/A N/A | n/a n/a | various 8/16 |
| Senegal | 5.0 5.0 14.0 | 378.2 | A-1 Spec A-1 Spec A-1 Spec | n/a n/a n/a | n/a n/a n/a | 8/10 8/16 8/24 |
| Seychelles | 2.0 | 2.0 | 10% | N/A | n/A | 8/16 |
| Singapore | 2.4 | 128.0 | 100% C | N/A | N/A | 8/10 |
| South Africa/Mozambique | 1.0 2.0 | 25.6 | P 10% P 100% | n/a n/a | N/A N/A | 8/3 8/24 |
| Syria | 24.0 | 121.0 | 100% C | 286 <u>4</u> / | Sep/Oct | 8/24 |
| funisia | 5.0 | 5.0 | 5% | N/A | N/A | 8/29 |
| 71etnam | 10.0 20.0 | 166.9 | A-1 S A-1 S | 226 N/A | Aug/Sep N/A | 8/3 8/3 |
| Laire | 2.8 | 12.9 | 25% S | N/A | n/A | 8/10 |
| N/A | 10.0 | | A-1 S | N/A | N/A | 8/10 |

N/A = not available

^{1/} For all qualitites for 1984 delivery.
2/ P=Parboiled, B/5% = Brown rice 5% brokens, etc., F=Fragrant
3/ F.o.b. basis unless otherwise indicated. Price information is in many cases unconfirmed and as reported through unofficial market sources.
4/ CGF

**Brazil: New minimum support prices for rice and other commodities were announced in August, with scheduled increases above 1983/84 levels of 221.4 percent for upland rice and 219.0 percent for irrigated rice. The price increases were somewhat higher than the 1983 annual inflation rate of 217.9 percent, and public reaction was reportedly favorable. The new price levels are expected to stimulate rice production in 1984/85, resulting in reduced imports and possibly larger exports in CY 1985. Brazil has been a net importer of rice since 1979, with estimated imports of 400,000 tons in CY 1983. Current forecasts for CY 1984 place imports at 150,000 tons, although exports of as much as 50,000 tons are also expected.

U.S. EXPORT EXPANSION ACTIVITIES

**GSM-102: Iraq has received an additional \$35 million of credit guarantees for FY 1984, with the shipping deadline extended through December of this year. As of August 30, the Commodity Credit Coporation had available credit guarantees totaling \$39.9 million. The outstanding credit lines were: Iraq (\$39.3 million) and Portugal (\$0.6 million).

**PL-480: During the past month, El Salvador, Yemen and Zambia made rice purchases under Title I totaling 14,000 tons. Purchase authorizations were also issued for Bangladesh and Peru for \$13.0 million. The following table outlines the current status of FY 1984 PL-480 Title I-III programs.

STATUS OF P.L. 480 TITLE I/III RICE PROGRAMS FOR FY 1984

| | | | | | Tender | Results | |
|--------------|-------------------------|---------------------|----------------|-------|---------------|--------------------|------------|
| Country | Allocation \$Million | Agreement Signed | P.A. Issued | Date | TMT Purchased | Price \$/MT FAS | Quality 1/ |
| Completed | | | | | | | |
| El Salvador | 1.2 | X | X | 12/22 | 4.4 | 271-272 | MG |
| Liberia | 15.0 | X | X | 1/09 | 42.1 | 336-344 | LG, P |
| Bangladesh | 15.0 | X | X | 1/11 | 55.7 | 269 | MG |
| Madagascar | 7.0 | X | X | 3/22 | 24.4 | 287 | MG |
| Sierra Leone | 1.0 | X | X | 3/26 | 3.4 | 294 | MG |
| Indonesia | 15.0 | X | X | 3/27 | 53.8 | 279 | MG |
| Somalia | 5.5 | X | X | 4/25 | 18.8 | 290-295 | MG |
| Jamaica | 5.0 | X | X | 6/18 | 16.3 | 303-307 | MG |
| Guinea | 5.0 | X | X | 7/18 | 17.9 | 268-283 | MG |
| El Salvador | 0.5 | X | X | 8/2 | 1.8 | 274 | MG |
| Yenen | 2.0 | X | X | 8/3 | 5.2 | 385 | LG,P |
| Zambia | 1.8 | X | X | 8/24 | 7.0 | 259 | MG |
| Subtotal | 74.0 | | | | 250.8 | | |
| Pending | | | | | | | |
| Bangladesh | 3.0 | X | X | | | | |
| Peru | 10.0 | X X | X X | | | | |
| Subtotal | 13.0 | | | | | | |
| Total | 87.0 | | | | | | |

^{1/} No. 5/20 percent unless otherwise indicated, P=Parboiled, MG=Medium Grain, and LG=Long Grain.

This circular was prepared by the Grain and Feed Division, Commodity Programs, FAS/USDA, Washington, D.C. 20250, Tel. (202) 447-2009.

U.S. WHEAT PROGRAMS

| | 1982 Program | 1983 Program | 1984 Program |
|--------------------|--------------------|--------------------------|--------------------------|
| | Equivalent: | Equivalent : | Equivalent : |
| | Export : Farm | Export : Farm | Export : Farm |
| | Price 1/ : Price | Price 1/ : Price | Price 1/ : Price |
| | (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) |
| | : | : | : |
| Trigger Release | : | | : |
| Price | \$208\$4.65 | $-:-\underline{2}/$ | -:- |
| | : | · · · · · · | : |
| Target Price | \$186\$4.05 | \$195\$4.30 | \$198\$4.38 |
| | : | | : |
| Loan (Reserve) | \$184\$4.00 | \$171\$3.65 | -:- |
| - | | | |
| National Loan | \$167\$3.55 | \$171 \$3.65 | \$158\$3.30 |
| | : | • | . |
| Season Average | | 4160 42 60 27 | ***************** |
| Producer Price | \$166\$3.53 | \$169\$3.60 <u>3</u> / | \$154-\$165\$3.20-\$3.50 |
| 0 D D.d | • | A170 A2 62 64 | : : |
| Current Farm Price | <u>-:-</u> | \$170\$3.63 <u>4</u> / | - : |
| Dadd Discount on | | \$136—-\$2.7 0 | : |
| Paid Diversion | - : - | \$130\$2.70 | : |
| | • | • | • |

^{1/} Estimated equivalent, adjusted from \$/bushel at the farm level by including transportation and handling allowances of \$1.00/bushel.

U.S. CORN PROGRAMS

| | 1982 Program | 1983 Program | 1984 Program | |
|--------------------------|--------------------------|--------------------------|--------------------------|--|
| | Equivalent: | Equivalent : | Equivalent : | |
| | Export : Farm | Export : Farm | Export : Farm | |
| | Price 1/ : Price | Price 1/ : Price | Price 1/ : Price | |
| | (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) | |
| Season Average | : | | | |
| Producer Price | \$136\$2.65 | \$173\$3.60 <u>2</u> / | \$104-\$126\$2.65-\$3.2 | |
| | : | : | : | |
| Trigger Release Price | \$156\$3.15 | -: - <u>3</u> / | - : | |
| Current Farm Price | _ :_ | \$157\$3.14 <u>4</u> / | -:- | |
| Target Price | \$138—\$2.70 | \$144 \$2.86 | \$151 \$3.03 | |
| National Loan | \$132\$2.55 | \$136\$2.65 | \$132\$2.55 | |
| Loan (Reserve) | \$146 \$2.90 | \$136\$2.65 | - : - | |
| Paid Diversion | : | \$91\$1.50 | | |

^{1/} Estimated equivalent, adjust from \$/bushel at the farm level by including transportation and handling allowances of \$.80/bushel.

^{2/} Not yet announced.

^{3/} Mid-point range.

^{4/} ASCS 5-day moving average as of May 22, 1984.

^{2/} Mid-point of range.

^{3/} Not yet announced.
4/ ASCS 5-day moving average as of May 22, 1984.

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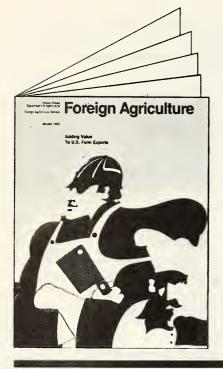
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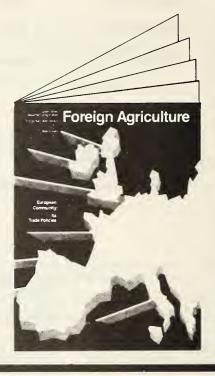
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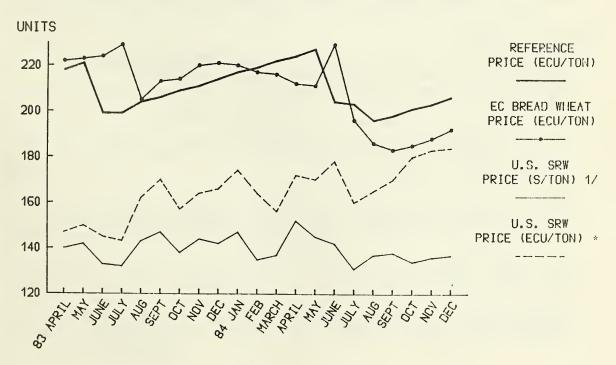
EXPORT MARKETS FOR U.S. GRAIN AND FEED COMMODITIES

This month's cover highlights the narrowing gap between European Community's (EC) and world prices; if this continues, the EC may be in a position to export wheat without the necessity of a restitution. In part this situation is brought about by the strengthening dollar, but it also reflects the price and supply conditions within the Community. In recent years, the EC has widened the spread between the target/threshold price and the intervention price. This has resulted in surplus and low quality grain prices falling marginally in terms of U.S. dollars, while the internal market continued to be protected against imported grain by an increasing threshold price level. This year, a four-month delay in the payment for grain delivered into intervention has accentuated the spread between farm prices and the threshold price. In addition, the exceptionally large crop this year has overwhelmed the 3 million-ton limited intervention for bread-making wheat and probably caused prices to fall lower relative to the support level than would normally occur.

The EC-world price relationship takes on a special current significance because: (1) The EC has an exceptionally large crop with an exportable surplus of roughly 10 million tous above last year, (2) Heretofore because of its insulated market and desire to avoid being seen as dumping surplus wheat on the world market, the Community has been limiting its wheat export volume to approximately 14 percent of current world trade, (3) Since wheat supplies are extremely large in the United States and unusually small in other exporting countries, any increase in EC exports would have direct adverse effect on the level of U.S. exports. In addition, because of generally strong world demand conditions, any increase in EC exports could have a disproportionate impact on world prices and returns to wheat producers in all the traditional wheat exporting countries.

In addition to the cover graph, other graphs, commentary and background data on this subject appear on page 26.

EC & WORLD PRICES FOR MILLING WHEAT



MONTH

- $\underline{1}/$ October-December 1984 are September quotes for forward delivery and are converted at September ECU rates.
- * Converted at prevailing exchange rate; the ECU equivalent is also adjusted downward by 5 ECU's for the entire period so as to reflect assumed differential for quality and location.

EXPORT MARKETS FOR U.S. GRAIN AND FEED COMMODITIES September 29, 1984

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HIGHLIGHTS

The U.S. wheat export forecast continues to increase as a result of larger world import requirements and an expected decline in Canadian and Argentine export availabilities. Any expansion of import demand is expected to be supplied by either the U.S. or the European Community. For coarse grains also, until Argentine corn and Australian barley become available, the U.S. is in an excellent position to supply any unexpected increases in world import needs. U.S. rice export prospects in calendar year 1985 have improved, with heavier-than-expected sales to date and expected strong demand for U.S. rice in Iraq, Saudi Arabia, South Africa, and the Middle East.

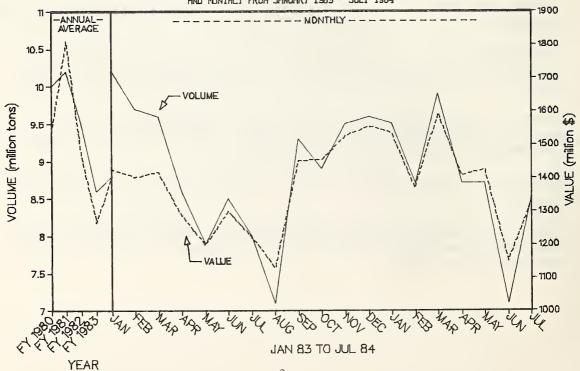
Major developments affecting U.S. exports over the past month include:

- -- Pakistan is expected to import large quantities of wheat to replenish government stocks and maintain adequate supplies.
- -Brazil's wheat crop was damaged by freezing temperatures during the critical growth stage and will require supplemental milling wheat imports.
- --Algeria has made efforts to ease port congestion which in the past has hampered wheat imports.
- --Syria will import nearly double the record amount of wheat from last year, as preferences for wheat-based foods continue to grow strongly.
- -- The EC is faced with a huge wheat crop and could exceed its voluntary limit on exports if subsidies are not needed.
- --Yemen purchased U.S. wheat on commercial terms for the first time since the blended credit program of 1983.
- -- The Soviet Union continued its heavy purchases of U.S. grain, particularly corn, and is forecast to equal its previous record import level.
- --Turkey has had two succesive short barley crops and will be a significant feed grain importer this year. However, due to previous commitments, they will also be an exporter.
- --China has a large surplus of corn to export, and has made recent sales to Japan.
- -- The German Democratic Republic will sharply reduce its total imports because of record grain production, but could need corn to satisfy short term consumption needs.

QUANTITY AND VALUE OF U.S. GRAIN AND FEED COMMODITY EXPORTS

| | JUI | v | CUMUL | ATIVE RU JULY | ACTUAL EXPORTS | PROJECTED EXPORTS | |
|---|-------|-------------|--------|------------------|-------------------|----------------------|--|
| | FY 83 | FY 84 | FY 83 | FY 84 | FY 83 | FY 84 | |
| HEAT (grain only) | | | | 11 04 | 11 00 | 11 04 | |
| Quantity (1000 tons) | 3,176 | 3,627 | 31,063 | 31,116 | 36,751 | 38,000 | |
| Value Per Ton (dollars) | 154 | 148 | 161 | 158 | 161 | 158 | |
| Value (in million dollars) | 489 | 536 | 5,002 | 4,909 | 5,918 | 6,004 | |
| value (in initial) | | | 3,002 | 1,505 | 0,,,,, | 0,00 | |
| ORN (grain only) | 2 126 | 2 256 | (0 (72 | (0.021 | 47 10F | /6 100 | |
| Quantity (1000 tons) | 3,136 | 3,256 | 40,473 | 40,831 | 47,105 | 46,180 | |
| Value Per Ton (dollars) | 140 | 152 | 118 | 150 | 121 | 150 | |
| Value (in million dollars) | 440 | 496 | 4,757 | 6,129 | 5,717 | 6,927 | |
| SORCHIM (grain only) | | | | | | | |
| Quantity (1000 tons) | 416 | 556 | 4,286 | 5,096 | 5,403 | 5,715 | |
| Value Per Ton (dollars) | 1.32 | 135 | 119 | 137 | 122 | 135 | |
| Value (in million dollars) | 55 | 75 | 510 | 697 | 661 | 772 | |
| | | | | | | | |
| BARLEY, OATS, AND RYE (grain only) Quantity (1000 tons) | 28 | 37 | 51.7 | 1,590 | 990 | 2,260 | |
| Value Per Ton (dollars) | 107 | 108 | 112 | 138 | 121 | 135 | |
| Value (in million dollars) | 3 | 4 | 58 | 220 | 120 | 305 | |
| value (in million dollars) | 3 | 4 | 20 | 220 | 120 | 303 | |
| TOTAL COARSE CRAINS (grain only) | | | | | | | |
| Quantity (1000 tons) | 3,580 | 3,849 | 45,276 | 47,517 | 53,498 | 51,155 | |
| Value Per Ton (dollars) | 139 | 149 | 118 | 148 | 121 | 148 | |
| Value (in million dollars) | 498 | 575 | 5,325 | 7,046 | 6,498 | 8,004 | |
| RICE (grain only) | | | | | | | |
| Quantity (1000 tons) | 163 | 156 | 1,707 | 1,769 | 2,209 | 2,200 | |
| Value Per Ton | 417 | 397 | 402 | 412 | 396 | 410 | |
| Value (in million dollars) | 68 | 62 | 686 | 728 | 874 | 902 | |
| | | | | | | | |
| PULSES | 36 | 26 | 402 | 336 | 457 | 400 | |
| Quantity (1000 tons) | | | | | | | |
| Value Per Ton (dollars) | 417 | 423 | 408 | 458 | 416 | 440 | |
| Value (in million dollars) | 15 | 11 | 164 | 154 | 190 | 176 | |
| PLOUR AND OTHER CRAIN PRODUCTS | | | | | | | |
| Quantity (1000 tons-gr. equiv) | 354 | 25 2 | 2,283 | 2,449 | 3,448 | 2,725 | |
| Value Per Ton (dollars) | 127 | 214 | 188 | 205 | 165 | 211 | |
| Value (in million dollars) | 45 | 54 | 429 | 502 | 569 | 575 | |
| FORAGE, HAY, MIXED FEED | | | | | | | |
| AND GRAIN BYPRODUCTS | | | | | | | |
| Quantity (1000 tons) | 653 | 579 | 5,888 | 5,852 | 6,991 | 7,000 | |
| Value Per Ton (dollars) | 158 | 161 | 163 | 172 | 164 | 171 | |
| Value (in million dollars) | 103 | 93 | 958 | | | | |
| value (in million dollars) | 103 | 73 | 300 | 1,007 | 1,145 | 1,200 | |
| TOTAL VOLUME (in thousand tons) | 7,980 | 8,466 | 86,991 | 88,996 | 103,337 | 105,170 | |
| TOTAL VALUE (in million dollars) | 1,222 | 1,331 | 12,612 | 14,346 | 15, 194 | 16,861 | |





3

WHEAT

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES

Export Forecast. The U.S. wheat export estimate for June-May 1984/85 continues to increase and is now forecast at 41.5 million tons. With an expansion in overall world wheat trade expected in 1984/85 and lower available supplies in Canada and Argentina, the United States is in a good position to supply any increase in world import demand.

Shipments and Sales. Shipments of U.S. wheat for the period ending September 20 continued their strong pace and generated a new record level for a 4-week period of over 5 million tons. Sales also continued at a brisk pace, as large commercial sales to the USSR were reported, and Brazil and Morocco made late-season purchases under outstanding CCC credit lines and PL-480 authorizations.

IMPORTER BUYING ACTIVITY

The Soviet Union continued active in U.S. wheat markets, purchasing to cover their record import needs, but Chinese purchases continue to lag. Flooding in wheat-growing regions of Bangladash will mean increased import demand, and Pakistan will need large imports to make up for a short wheat harvest.

| | | | WHEA | T AND FLOUR IMPORTE | R BUYING ACTIVITY | |
|-------------|-----------------|--------------|--------------------|---------------------|-----------------------------|-------------|
| Approx. Dat | | | REPORTED | BETWEEN AUGUST 31, | 1984 ANO SEPTEMBER 27, 1984 | |
| of Purchase | | Origin | Quantity (Tons) | 01-1/ | Frice Range 2/ | Oelivery |
| | 20/00 | OLIBIA | (10118) | Grade 1/ | (\$US per ton) | Period 3/ |
| 9/5 | Brazil | U.S. | 198,000 | NRW 11% | 157 0/ 0 150 55 | |
| 9/12 | Brezil | U.S. | 198,000 | HRW 11% | 157.94 @ 158.55 | Nov/Jan |
| 9/19 | Brazil | Argentina | 100,000 | 7 | 159.29 @ 159.55 | Dec/Jan |
| 9/19 | Brazil | U.S. | 198,000 | HRW 11% | 143.95 @ 145.44 | Oec/Jan |
| 9/14 | Chile | U.S. | 23,000 | NRW | 157.58 @ 157.98 | Dec/Jan |
| 9/12 | Ecuador | U.S. | 55,000 | NRW 12% | 159.90 | 0ct |
| 9/5 | El Salvador | U.S. | 21,377 | HRW, HAD, HRS | 182.00 C&F | Nov/Dec |
| 9/4 | Egypt | U.S. | 200,000 | SRW. WW | 135.92 | Sept |
| 9/6 | Egypt | U.S. | 40,000 | SRW. | 7 | Sept/Oct |
| | | | 50.000 | WW | 133.54 @ 146.80 | 0ct |
| 9/13 | Indonesis | U.S. | 500,000 | NRS 14% | 133.54 @ 146.80 | Oct |
| 9/5 | Japan | U.S. | 92.188 | WW, HRW, NRS | 173.19 A 175.70 | Sept |
| 9/5 | Japan | Canada | 15,500 | CWRS | 7 | Nov |
| 9/5 | Japan | Australia | 16,000 | ASW | 7 | Nov |
| 9/12 | Japan | U.S. | 94,941 | | 7 | Nov |
| 9/12 | Japan | Canada | 17,800 | WWW, HRW, HRS | 7 | Nov |
| 9/12 | Japan | Australia | 15,000 | CWRS | 7 | Nov |
| 9/19 | Japan | U.S. | | ASW | 7 | Nov |
| 9/19 | Japan | Canada | 67,947 | WW, HRW, HRS | 7 | Nov |
| 9/26 | Jordan | U.S. | 36,247 | CWRS | 7 | Nov |
| 9/26 | Jordan | Uruguay | 25,000 | HRW | 177.00 C&F | 0ct |
| 9/6 | Kenya | U.S. | 15,000 | 1 | 164.00 C&F | Nov |
| 8/17 | Korea | U.S. | 30,622 | HKW 11% | 157.97 @ 158.47 | Sept |
| 8/31 | Korea | U.S. | 24,000 | WW, HRW, HRS | Verious | Oct |
| 9/27 | Korea | U.S. | 23,600 | WW, NKW, NRS | Verlous | Uct/Nov |
| 9/12 | Morocco | U.S. | 16,500 | WW, HRW, NRS | Varlous | Dec |
| 9/21 | Могоссо | U.S. | 170,000 | SRW | 150.40 @ 154.70 C&F | Oct/Nov |
| 9/14 | Peru | U.S. | 200,000 | SRW | 152.95 € 154.95 C&F | Nov/Dec |
| 9/17 | Peru | U.S. | 30,000 | HRW 11% | 159.48 | Nov |
| 9/21 | Feru | U.S. | 45,000 | HRW 117 | 158.09 | Nov |
| 9/17 | Phillppines | U.S. | 71,000 | HRW 112 | 159.62 € 160.47 | Oct/Dec |
| 9/27 | Fhilippines | | 50,000 | HRW 14% | 176.36 @ 197.72 C&F | Oct/Dec |
| 9/19 | Fortugal | U.S. | 25,000 | ₩ | 143.11 | Dec |
| 9/26 | Fortugal | U.S. U.S. | 20,000 | HRW 11% | 157.35 | March |
| 8/31 | Slerra Leona | | 30,000 | HRW | 158.60 | March/April |
| 8/31 | Syria Leona | | 6,724 | NRW 12.8% | 142.82 | Sept |
| 8/31 | Syria | Can/U.S. | 85,000 | WW | 161 @ 163.85 C&F | Nov |
| 8/31 | Syrla | Bulgarie | 30,000 | Semi-hard wheat | 163.00 C&F | Nov |
| 8/31 | Syria | Can/U.S. | 70,000 | NRS | 176.80 @ 177.80 C&F | Nov |
| 9/12 | Syria | Can/U.S. | 25,000 | HRW | 177.5U C&F | Nov |
| 7,12 | Sylle | U.S. | 100,000 | WW | 164.00 C&F | Nov |
| 9/12 | Syria | _ | 50,000 | HRW | 182.0 C&F | Nov |
| 9/25 | Taiwan | France | 50,000 | aoft wheat | 151.00 C&F | Nov |
| 9/25 | Taiwan | U.S. | 41,000 | WW | Various | Nov/May |
| 9/4 | Tunisia | U.S. | 20,000 | NRS 14.5% | Varlous | Nov/May |
| 9/26 | | U.S. | 50,000 | HAD | 197.25 @ 197.50 C&F | Nov . |
| 9/4 | Turkey Yesen | U.S. | 150,000 | SRW | 144.U0 | Oct/Nov |
| 9/11 | remon Zaire | U.S. | 100,000 | MH. | 160.00 C&F | Sept/Nov |
| 7/ 11 | ratte | U.S. | 23,171 | HRW 12.5% | 145.40 | Sept |
| 9/20 | 7.1 | | | NKS 13.5% | 142.34 | Sept |
| 37 20 | Zaire | U.S. | 6,485 | Flour | 220.24 FAS | Sept |

I/ HRW-Hard Red Winter, NRS-Hard Red Spring, SRW-Soft Red Winter, HAD-Nard Amber Ourum, WW-Western White ASW-Austrailian Soft White, CWRS-Canadian Western Red Spring
 FOB unless otherwise noted.
 FN denotes first half; LH, last half.

**Pakistan: A draw-down in government of Pakistan (GOP) wheat stocks and lower than expected procurement from a short crop has caused the GOP to consider importing 300,000 tons of wheat for November-January delivery, perhaps during October of this year. Some of the draw-down can be attributed to Afghan refugees and it is the desire of the GOP to maintain adequate supplies since wheat is an essential consumer item. Pakistan has become self-sufficient in wheat production only recently, but imported an average of 400,000 tons the past three years under various aid programs for the refugees. The last commercial wheat tender was held in Washington three years ago, and if the decision to import is forthcoming, it is expected that details will again be released from the Pakistani embassy.

**Brazil: Late August freezing temperatures in the state of Rio Grande do Sul have damaged the wheat crop, now forecast at 1.8 million tons. Excessive moisture conditions existed prior to the freeze which hampered growth during the critical flowering and filling stages. This drop in domestic supplies available for milling will likely require an additional 200,000 tons of wheat imports, and could increase Brazil's import forecast for 1984/85 above the current level of 4.2 million tons.

**Algeria: Higher imports of wheat as grain and lower semolina imports are expected in 1984/85 due to growing consumption and efforts made to reduce port congestion, which will allow a more orderly flow of imports. Competition for Algeria's durum market is expected to come mainly from Greece, which has a bumper crop reported to be of high quality. Total wheat imports by Algeria in 1984/85 (July-June) are now forecast at 2.65 million tons.

**Syria: Record wheat imports are expected in Syria this year, up to 1.4 million tons, which is nearly double the record of last year. Availability of credit will remain important due to foreign exchange constraints. Efforts are being made to clarify Syrian tender requirements which in the past may have inhibited U.S. exporters from making offers to this growing wheat market.

OTHER DEVELOPMENTS AFFECTING U.S. EXPORTS

Other Exporting Countries Selling Activity and Competitive Practices

**U.K.: Record wheat production forecast for 1984/85 at 13.8 million tons can largely be attributed to a larger area planted to wheat and a switch to higher-yielding, lower-quality winter seed varieties. There are three winter wheat seed certifications in the U.K., and the amount of class III, which is for feed wheat only, has increased 33 percent over the quantity certified for the 1983/84 winter wheat crop. This comes at the expense of higher-quality classes I and II, which are used for milling and show a corresponding decrease. Some estimates place U.K. wheat production in 1984 at even higher levels, which they attribute to near perfect growing conditions. This trend of increasing U.K. production will no doubt further exacerbate the problem of disposing of the growing surplus of European Community (EC) wheat.

**EC: The EC is now facing a record wheat harvest of more than 72 million tons that will strain domestic utilization plans and intensify pressure to export much of the surplus. Commercial soft wheat exports are normally subsidized, and the community has voluntarily limited those subsidized exports to 14 percent of world exports—about 14 million tons in 1984/85. In recent months, however, the export subsidy, or restitution, has dropped from \$40-50 per ton to about \$2 as the dollar has strengthened and the gap between EC and world market prices has disappeared. Since EC officials have already indicated that unsubsidized wheat exports will not count against the 14 million ton limit, the EC could export several million tons of its wheat surplus if their domestic prices remain weak, the dollar remains strong, and the import markets are available. The Commission has reportedly authorized a large volume of exports under two special tenders, but the necessary contracts have not been submitted for validating the export licenses, and to date no business has been done. Recent weakness in the U.S. dollar vis-a-vis the French franc, however, would temporarily forestall requests to export at zero restitution (subsidy). Authorization for subsidized soft wheat exports already total 4.1 million tons compared to only 3.1 million tons last year when the Community went on to export a record 16.5 million tons.

Competitive Developments in Selected Foreign Markets

**Sweden: The first major sale of Swedish grain to the USSR in a number of years has been reported--250,000 tons of wheat and 50,000 tons of oats. Delivery of the grain is to take place between October and April 1985, and will account for 22 percent of Sweden's total grain exports in 1984/85, which are forecast at 1.4 million tons.

**USSR: Record 1984/85 Soviet wheat imports are proving to be a bonanza for French wheat sellers this year. Recent reports from the U.S. Embassy in Paris indicate that France has sold the Soviet Union between 3.7-4.3 million tons for delivery by February 1985. With France having record large wheat supplies, additional sales for the balance of the 1984/85 marketing year are likely. In recent years, French wheat trade with the Soviet Union has increased sharply, peaking in 1983/84 at nearly 3.5 million tons. However, the level of sales to date suggest that 1984/85 trade could easily set a new record.

**Egypt: The Egyptian Ministry of Supply recently reported that Australia has agreed to grant Egypt 40,000 tons of wheat flour. This is unusual in that this annual grant is usually in the form of wheat. The announcement was made in anticipation of a planned Australian Wheat Board visit to Cairo in October, which is expected to result in a new wheat supply agreement.

**Brazil: As part of a recent tender, Brazil bought 100,000 tons of Argentine wheat and 198,000 tons from the United States. The Argentine wheat was purchased at about a \$12 per ton discount to U.S. wheat. Brazilian bankers say that Brazil has exhausted all of its CCC credit with the September 18 tender. Brazil has scheduled a tender for additional wheat in December.

**Saudi Arabia: The Saudi Commerce Minister stated that a feasibility study for developing a National Wheat Stockpile is planned. The stockpile would be in addition to a proposal for a food reserve within each of the six Arab Gulf states that is currently being studied. Rising wheat production, which is estimated at 1.3 million tons this year, offers Saudi Arabia the opportunity to stabilize wheat supplies through a stockpiling scheme. Deliveries from the 1984 harvest to the Grain Silos and Flour Mills Organization (GSFMO) as of the end of August totaled one million tons and will assure an adequate supply to cover Saudi wheat consumption requirements this year.

**Yemen: Yemen has reportedly bought 100,000 tons of U.S. Western White Wheat. This would be the first strictly commercial purchase from the United States since 1978, and the first of any kind since the blended credit program during 1983. Total wheat imports (excluding flour) for Yemen in 1984/85 are forecast at 450,000 tons, and prospects for additional U.S. sales are bright.

**Major Exporters: The latest internal support prices for the principal world wheat exporters, on an individual marketing year basis, are listed below. Prices are not strictly comparable because of quality differences and because U.S., Argentine and EC prices are on a local delivery point basis. For example, in terms of quality differentials, the Canadian price is set for No. 1 CWRS, while No. 2 CWRS was discounted by approximately C\$6 per ton and No. 3 CWRS by about C\$11 per ton; No.1 CWRS has represented about 40 percent of Canadian wheat exports over the past 10 years. EC prices given below are for medium quality wheat in August and do not include monthly incremental storage payments.

MAJOR EXPORTER SUPPORT PRICES FOR WHEAT

| | | | 1983/84 | | 1984/85 | | | |
|-----------------------|--------|------|----------------|--------|---------|----------------|--|--|
| | U.S | •\$ | Local | U.S | .\$ | Local | | |
| Exporter | Equiva | 1ent | Currency | Equiva | 1ent | Currency | | |
| | per bu | | per ton | per bu | | per ton | | |
| U.S. (loan) | 3.65 | 134 | 134 (\$) | 3.30 | 121 | 121 (\$) | | |
| (reserve loan) | 3.65 | 134 | 134 | N/A | N/A | N/A | | |
| Argentina (reference) | 2.67 | 98 | 3,060 pesos 1/ | 2.96 | 109 | 3,700 pesos 1/ | | |
| Australia (min. pay.) | 3.72 | 137 | 150 (A\$) | N/A | N/A | N/A (A\$) | | |
| (final pay.) | N/A | N/A | N/A | N/A | N/A | N/A | | |
| Canada (initial pay.) | 3.75 | 138 | 170 (C\$) | 3.40 | 125 | 160 (C\$) | | |
| (final pay.) | N/A | N/A | N/A | N/A | N/A | N/A | | |
| EC (intervention) | 4.39 | 161 | 185 (ECU) | 4.22 | 155 | 183 (ECU) | | |
| (reference) | 5.10 | 187 | 215 | 4.93 | 181 | 213 | | |

In new pesos, current season prices can be adjusted when necessary because of currency fluctuations. Caution should be taken when using this price in US\$ equivalent, because of the volatility of the Argentine exchange rate.

N/A Not available.

US WHEAT SHIPMENTS, SALES, AND INSPECTIONS 1/

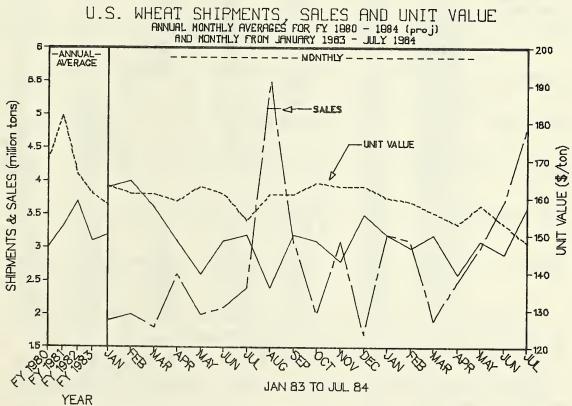
| | | (JUNE/M | AY—MILLION TONS) | | |
|------------------------|-------------|------------|-------------------------------------|------|------|
| Monthly Sh | ipments | | Weekly and Annual Inspection Ra | tes | |
| | | | | M11. | lion |
| 4 Weeks Ending | 1983/84 | 1984/85 | _ | MT | BU |
| June 21 | 2.4 | 3.3 | Week Ending September 13 | 1.5 | 54.0 |
| July 19 | 2.9 | 3.0 | Week Ending September 20 | 1.6 | 59.1 |
| Aug. 23 | 2.8 | 4.2 | | | |
| Sept. 20 | 2.5 | 5.1 | Official Estimate for Current MY | | |
| Cumulative for MY | 10.2 | 14.2 | (Grain only) | 39.5 | 1450 |
| | | | Implied Weekly Average | 0.8 | 27.9 |
| | | | | | |
| Monthly | Sales 2/ | | _ Latest Six Weeks | | |
| | | | Weekly Average | 1.3 | 46.0 |
| 4 Weeks Ending | 1983/84 | 1984/85 | | | |
| June 21 | 2.8 | 3.7 | Marketing Year-To-Date | | |
| July 19 | 2.3 | 4.8 | Weekly Average | 0.9 | 33.9 |
| Aug 23 | 2.9 | 5.4 | Weekly Avg. Extrapolated Annually | 48.0 | 1762 |
| Sept 20 | 5.4 | 4.0 | | | |
| Cumulative for MY | 18.7 | 24.2 | Balance of Year to Achieve Estimate | | |
| | | | Implied Weekly Average | 0.7 | 25.2 |
| 1/ Shipments and sale | s data from | U.S. Expor | t | | |
| Sales. Inspections da | ta from Fed | eral Grain | | | |
| Inspection Service. | | | | | |
| 2/ Sales made since t | he beginnin | g of the | | | |
| applicable marketing y | | | | | |
| for shipment in the ne | | | | | |
| Tot outpecat in the ne | at marketra | B) Cur. | | | |

WHEAT SHIPMENTS BY MAJOR EXPORTING COUNTRIES RECENT MONTHS AND SEASON TOTALS FOR 1982/83-1983/84

| | | | (JULY) | JUNEMI | LLION TONS | 3) | | | | |
|-----------------------|-------|-------|--------|--------|------------|-------|-------|-------|-------|-------|
| | Can | | Austi | ralia | Argei | ntina | Fran | ce 2/ | To | tal |
| 4 Weeks Ending 1/ | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 |
| May 17 | 2.3 | 1.2 | .3 | 1.1 | .5 | •5 | 8 | .4 | 3.9 | 3.1 |
| June 21 | 2.5 | 2.4 | .2 | 1.5 | .6 | .3 | .7 | •2 | 4.0 | 4.3 |
| Total for Jul/Jun 3/ | 21.2 | 20.4 | 8.1 | 11.6 | 7.5 | 9.6 | 10.0 | 9.5 | 46.7 | 51.1 |
| 4 Weeks Ending 1/ | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 |
| July 19 | 2.2 | 2.0 | .3 | 1.4 | .7 | •2 | .3 | •2 | 3.5 | 3.8 |
| Aug. 23 | 2.4 | N/A | .4 | N/A | .4 | N/A | .7 | N/A | 3.9 | N/A |
| Sept 20 | 2.0 | N/A | .4 | N/A | .5 | N/A | 1.5 | N/A | 4.4 | N/A |
| Cumulative since July | 1 6.6 | N/A | 1.1 | N/A | 1.6 | N/A | 2.5 | N/A | 11.8 | N/A |
| Total for Season 3/ | 20.4 | 18.7 | 11.6 | 15.0 | 9.6 | 6.5 | 9.5 | 10.0 | 51.7 | 50.2 |

Or nearest date thereto. Excludes intra-EC trade. Projection for 1984/85.

Denotes less than 50,000 tons.



U.S. WHEAT EXPORT COMMITMENTS BY CLASS TO MAJOR DESTINATIONS
TOTAL EXPORTS FOR 1982/83-1983/84; COMMITMENTS TO DATE FOR 1984/85 WITH COMPARISON TO 1983/84

(JUNE/MAY--1,000 TONS) Marketing Hard Red Soft A11 Total Winter White Red Destination Year Spring Durum Exports EC-10 1982/83 1,162 35 53 495 1,748 3 1983/84 1,218 2 263 1,491 1983/84* 3 630 112 745 1984/85** 284 98 386 343 95 289 4 Other W. Europe 1982/83 738 1983/84 795 32 411 16 49 1,302 1983/84* 120 20 161 20 301 1984/85** 305 14 347 18 684 74 Eastern Europe 1982/83 122 196 1983/84 283 72 355 1983/84* 30 283 22 335 1984/85** USSR 1982/83 3,374 3,374 4,141 1983/84 4,141 1983/84* 1,900 1,900 1984/85** 5,032 5,032 4,938 China 1982/83 386 5,324 1983/84 1,368 1,549 2,917 1983/84* 512 72 583 1984/85** 105 2,710 2,815 Japan 1982/83 1,266 987 20 1,049 3,322 1,126 12 3,435 1983/84 1,010 1,287 1983/84* 561 521 587 1,669 1984/85** 576 491 578 1,644 1982/83 1,405 India 2,480 3,885 1983/84 198 968 1,166 1983/84* 198 980 1,178 1984/85** 309 195 170 Taiwan 1982/83 674 1983/84 245 185 130 561 1983/84* 144 99 81 323 1984/85** 140 76 78 294 1982/83 605 162 990 1,757 Rep. of Korea 2 1983/84 649 221 1,179 2,051 1983/84* 303 96 2 509 909 1984/85** 92 853 290 471 ī 833 Other Asia, 1982/83 2,554 1,858 568 5,814 Middle East, 1983/84 2,288 1,232 258 21 5,021 1,222 1983/84* and Oceania 1,532 192 1,140 25 784 3,673 1984/85** 1,666 593 228 944 3,432 1982/83 397 1,331 Egypt 1,728 1,346 1983/84 539 807 1983/84* 391 224 615 1983/84** 212 660 872 918 242 81 Nigeria 1982/83 1,241 1983/84 1,278 265 88 1,631 1983/84* 475 104 39 618 1984/85** 462 24 100 586 Other Africa 1982/83 611 95 1,086 666 2,458 1,876 1983/84 471 7 45 844 3,242 1983/84* 474 1,587 264 3 846 1984/85** 197 357 2,329 14 1,762 Braz11 1982/83 2,113 2,113 1983/84 2,181 66 2,247 1983/84* 1,727 67 1,794 1984/85** 1,996 2,062 271 Other W. Hemis. 1982/83 2,172 1,464 559 8 4,474 514 48 296 4,558 1983/84 2,223 1,477 1,442 7 2,942 900 206 1983/84* 387 1984/85** 1,428 861 416 138 181 2,009 6,065 8,360 1,514 38,228 Total 1/ 1982/83 16,881 5,408 5,541 35,464 5,647 1,556 1983/84 5,593 17,128 1983/84* 9,143 3,172 2,449 3,089 897 18,749 1984/85** 12,373 2,433 6,073 2,383 893 24,155 MY Projection 2/ 20,820 41,504 6,260 6,940 5,715 1,769

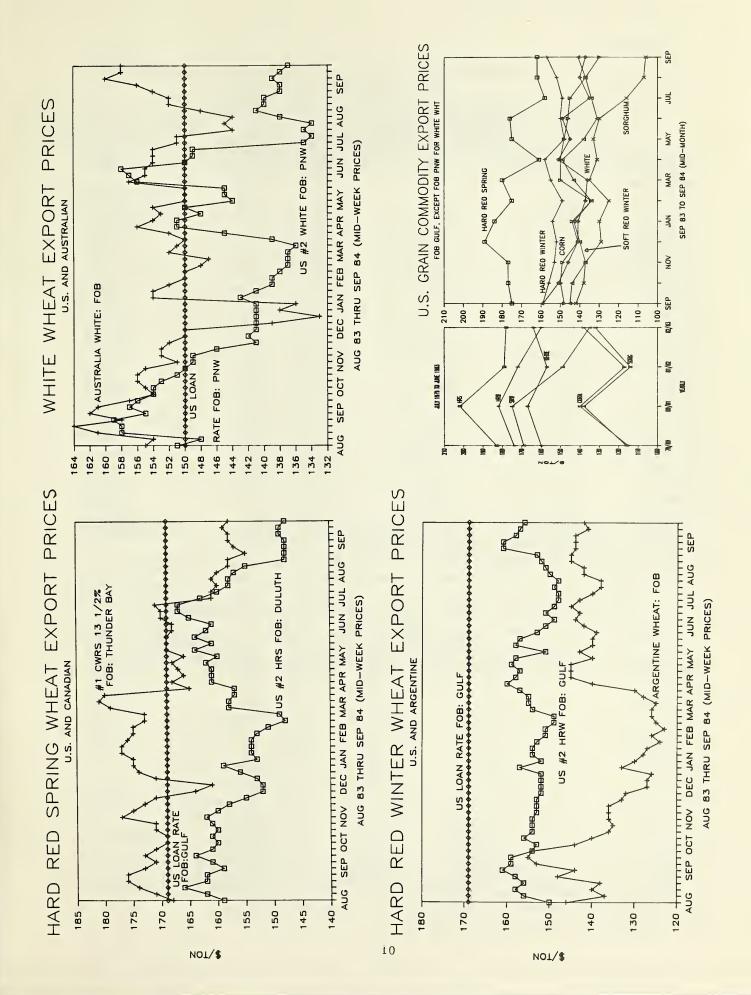
Source: U.S. Export Sales

^{1/} Discrepancies due to rounding and sales to unknown destinations.

^{2/} Projection for 1984/85, including flour and products.

^{*} Sales plus accumulated exports as of September 29, 1983, excluding sales for next marketing year.

^{**} Sales plus accumulated exports as of September 27, 1984, excluding sales for next marketing year.



U.S. EXPORT EXPANSION ACTIVITY

**CCC Credit:

U.S. WHEAT/WHEAT FLOUR TRADE WITH SELECTED COUNTRIES
UNDER CCC GUARANTEE PROGRAMS

| | | | GUARANTEE I | | |
|--------------|---------|---|-------------|--------------------|------------------------|
| | | FY 1983 | | FY 1984 | |
| | Total | Estimated Exports | | | Estimated Quantity Yet |
| | Exports | Under CCC Programs | Announced | Approved | To Be Purchased |
| | | 1,000 Tons | Million | Dollars- | 1,000 Tons |
| Algeria | 724 | | 160 | 0 | 1,067 |
| Bangladesh | 803 | 300 | 45 | 43 | 12 |
| Brazi1 | 2,186 | 2,575 1/ | 445 | 409 | 225 |
| Chile | 1,000 | 675 | 85 | 85 | |
| Colombia | 558 | | 91 | 91 | |
| Costa Rica | 85 | 20 | | | |
| Dominican Re | p. 209 | 80 | 16 | 16 | |
| Ecuador | 322 | 220 | 69 | 68 | 6 |
| Egypt | 3,536 | 1,750 | 95 | 79 | 97 |
| Guatemala | 131 | 120 | 21 | 16 | 31 |
| Haiti | 117 | 45 | 5 | 5 | |
| Iraq | 1,086 | 1,400 1/ | 203 | 184 | 119 |
| Jamaica | 84 | 40 — | 16 | 1 | 6 |
| Korea | 1,844 | 785 | 130 | 129 | 6 |
| Morocco | 1,320 | 1,350 1/ | 334 | 285 | 306 |
| Nigeria | 1,208 | 200 | | | |
| Peru | 863 | 780 | 90 | 51 | 244 |
| Philippines | 978 | 105 | 95 | 82 | 80 |
| Portugal | 543 | 560 1/ | 117 | 72 | 300 |
| Tunisia | 378 | 300 | 133 | 99 | 212 |
| Turkey | | | 77 | 57 | 133 |
| Yemen | 255 | 345 <u>1</u> / | 30 | 0 | 200 |
| Yugoslavia | 293 | $\underline{}$ 350 $\overline{\underline{1}}$ / | | | |
| TOTAL | 18,523 | 12,000 | 2,257 | $1,\overline{772}$ | 3,044 |

^{*} Includes GSM-102, GSM-5, and Blended Credit.

U.S. WHEAT/WHEAT FLOUR TRADE UNDER PL-480 WITH SELECTED COUNTRIES *

| | (T | ,000 TONS) | |
|--------------|----------------------|---------------|----------------------|
| | FY 19 | 83 | FY 1984 |
| | Exports Under PL-480 | Total Exports | Agreements Signed 1/ |
| Bangladesh | 228 | 803 | 197 |
| Bolivia | 137 | 137 | 60 |
| Costa Rica | 70 | 85 | 127 |
| Egypt | 1,474 2/ | 3,536 | 1,523 2/ |
| El Salvador | 131 _ | 135 | 132 |
| Honduras | 71 | 107 | 91 |
| Indonesia | 83 | 914 | 152 |
| Morocco | 194 | 1,320 | 269 |
| Sierra Leone | 3 | 31 | 11 |
| Somalia | 23 2/ | 34 | 28 2/ |
| Sri Lanka | 155 | 216 | 150 |
| Sudan | 297 2/ | 480 | 309 2/ |
| Zaire | $60 \ \overline{2}/$ | 73 | $76\overline{2}/$ |
| TOTAL | 2,926 | 7,871 | 3,125 |

^{*} Transactions under Title I and III.

^{1/} Exports under CCC programs exceed total FY 83 because some of the estimated shipments may have actually moved after September 30, 1983.

^{1/} Approximate quantities based on dollar value of agreements.

^{2/} Includes grain equivalent of flour.

**PL-480:

FINAL FY 1984 PUBLIC LAW 480 TITLE I/III COUNTRY AND COMMODITY ALLOCATIONS

| | (1,000 TONS | S GRAIN EQUIVAL | ENT) | |
|---------------------|----------------------|------------------|----------------|------------------|
| Country | \$Million-Total | Wheat/Flour | Rice | Feedgrains |
| 400- | | | | |
| \$805 or Less | | | | |
| Per Capita GNP | . | 407 | | |
| Bangladesh | 65.0 | 197 | 50 | |
| Bolivia | 10.0 | 60 | | |
| Egypt | 250.0 | 1,523 1/ | | |
| El Salvador | 49.0 | 143 | 5 | 85 |
| Guinea | 5.0 | | 18 | |
| Haiti | 11.0 | 47 | | |
| Honduras | 15.0 | 91 | | |
| Indonesia | 40.0 | 152 | 45 | |
| Kenya | 5.0 | 35 | | |
| Liberia | 15.0 | | 36 | |
| Madagascar | 8.0 | | 23 | |
| Pakistan | 50.0 | | | |
| Sierra Leone | 3.0 | 11 | 3 | |
| Somalia | 16.0 | 28 <u>1</u> / | 18 | |
| Sri Lanka | 25.0 | 150 | | |
| Sudan | 50.0 | 309 1/ | | |
| Yemen | 3.0 | 5 <u>1</u> / | 5 | |
| Zaire | 15.0 | 76 <u>1</u> / | | 15 |
| Zambia | 10.0 | 17 | 6 | |
| Subtotal | 645.0 | 2,844 | 209 | $1\overline{00}$ |
| | | | | |
| Over \$805 | | | | |
| Per Capita GNP | | | | |
| Congo (Brazzaville | 2.0 | | 6 | |
| Costa Rica | 22.5 | 127 | _ _ | 32 |
| Dominican Republic | 26.0 | 19 | | 145 |
| Guatemala | 7.0 | | | 147 |
| Jamaica | 20.0 | 49 2/ | 14 | 30 |
| Mauritius | 3.5 | $6\frac{27}{1}$ | 8 | |
| Morocco | 45.0 | 269 =/ | | 38 |
| Peru | 20.0 | 65 | 35 | |
| Tunisia | 15.0 | | | 70 |
| Subtotal | $\frac{13.0}{161.0}$ | $\frac{37}{572}$ | 63 | <u>70</u> 315 |
| A11000001 | 000 | | | |
| Allocated | 806.0 | 3,416 | 272 | 415 |
| Unallocated Reserve | | | | |
| TOTAL PROGRAM | 806.0 | | | |

 $[\]frac{1}{2}$ / Wheat equivalent of flour or contains some portion of wheat equiv. of flour Contains some portion of blended and/or fortified foods.

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES

Export Forecast:

The projection for 1984/85 corn exports has been raised to 52.9 million tons, primarily in response to the sustained buying activity of the Soviet Union. The estimates for 1983/84 corn and sorghum exports were reduced somewhat to reflect the pace of recent shipments and now stand at 46.2 million tons and 5.7 million tons, respectively.

Shipments and Sales:

The pace of corn sales dropped off sharply from a month earlier with the slackening of Soviet purchases. Outstanding sales to the USSR for the 1984/85 marketing year stood at 7.6 million tons as of September 20. Mexico, Taiwan and Japan were the other major corn buyers during the month. Corn shipments slowed from last month, reflecting final-month tightness of the old crop corn market. Sorghum shipments and sales continued at last month's moderate level with Japan, Mexico and Venezuela as the major markets.

IMPORTER BUYING ACTIVITY

Recent corn buying activity picked up over last month's relatively slow pace, as the Soviet Union continued purchasing for Oct-Sept 1984/85 delivery. Other significant sales were made to Mexico, Portugal, and Egypt, most of which was also for delivery after October 1. Mexico was also the largest buyer of U.S. sorghum with sales reported at over 100,000 tons for October-November delivery.

RECENT CORN AND SORGHUM IMPORTER BUYING ACTIVITY REPORTED BETWEEN AUGUST 31, 1984 AND SEPTEBEMBER 27, 1984

| Date of Purchase | Buyer | Origin | Quantity (Tons) | Grade 1/ | Price Range <u>2</u> / (\$US per Ton) | Delivery Period 3/ |
|---------------------|----------|--------|--------------------|----------|---------------------------------------|-----------------------|
| 9/10 | Algeria | U.S. | 60,000 | YC | ? | Oct/Dec |
| 9/5 | Egypt | U.S. | 105,000 | #2 YC | , | Oct |
| 9/5 | El Sal | U.S. | 10,085 | #2 YC | ? | Sept |
| 9/26 | Jordon | U.S. | 25,000 | #3 YC | 171.75 C&F | Nov |
| 9/18 | Korea | China | 110,000 | YC | ? | Nov |
| 9/18 | Korea | U.S. | 50,000 | YC | ? | Nov |
| 9/6 | Mexico | U.S. | 240,000 | #2 YC | ? | 0ct |
| 9/6 | Mexico | U.S. | 75,000 | #2 YS | ? | 0ct |
| 9/19 | Mexico | U.S. | 109,000 | YS | ? | Nov |
| 9/12 | Portugal | U.S. | 80,000 | #3 YC | 134.35-134.50 | 0ct |
| 9/14 | Portugal | | 60,000 | #3 YC | 127 | Nov |
| 9/21 | Portugal | | 80,000 | #3 YC | ? | Nov |
| 9/21 | Portugal | | 18,000 | #3 YS | ? | Nov |
| 9/18 | Taiwan | U.S. | 27,000 | YC | 153.61 C&F | 0ct |
| 9/26 | Taiwan | U.S. | 27,000 | YC | 130.26 | Nov/Dec |
| 9/11 | Zaire | U.S. | 15,067 | #2 YC | 139.37 | Sept |

^{1/} YC=Yellow Corn and YS=Yellow Sorghum.

SOURCE: Unofficial market news reports.

^{2/} FOB unless otherwise noted.

^{3/} FH denotes first half; LH, last half.

**USSR: Based on reports as of September 20 to the USDA's Export Sales Division, U.S. grain sales to the USSR for the second year (Oct-Sept 1984/85) of the new Long Term Grain Agreement (LTA) have reached 8.9 million tons, including 7.5 million tons of corn. The Soviets have also continued to add small quantities to purchases for the first year of the new LTA with total purchases now at nearly 14.6 million metric tons, including 6.8 million corn. The United States has accounted for well over half of reported world grain sales to the Soviet Union for delivery during Oct-Sept 1984/85.

**Turkey: For the second consecutive season, Turkey will be both an importer and exporter of feed grains in 1984/85 due to difficulties in procuring enough barley to satisfy consumption needs and export commitments. In 1983/84, Turkey imported 350,000 tons of barley and exported 300,000 tons. For 1984/85, Turkey is again forecast to import 350,000 tons of barley. However, despite these large imports, Turkey is also expected to export 200,000 tons to meet previous commitments. Turkish corn production has grown 10 percent in the last two seasons to nearly 15 million tons, but a rapidly growing feed industry is utilizing all domestic corn, and required imports in 1984/85 could reach 200,000 tons. These recent imports have prompted the Turkish government to take steps to stimulate production and eliminate on-farm hoarding of grain. An increase in support prices for feed grains and an export tax of US\$25 per ton are two recently implemented decisions that in the long run will help, but for 1984/85 (Oct-Sept), Turkey will remain a substantial importer.

OTHER DEVELOPMENTS AFFECTING U.S. EXPORTS

Other Exporting Countries' Selling Activities and Competitive Practices

**China: Recent corn sales by China to Japan are likely to displace U.S. corn. China sold 100,000 tons of corn to Japan, bringing total sales to Japan to 250,000 tons, so far in 1984/85. In 1983/84, the United States supplied nearly all of Japan's corn imports of 14.6 million tons, because South Africa's exportable supplies were sharply reduced by drought. In 1984/85, South Africa again is not expected to be a major factor in the Japanese corn import market.

**German Democratic Republic: Record total grain production and the continued substitution of feed wheat, barley and sorghum for corn in feed rations indicates that East Germany's corn imports from the United States in 1984/85 (Oct-Sept) could decline to about 750,000 tons from almost one million tons in 1982/83. Grain agreements with Canada and Austria, which include 24 month repayment terms, have contributed to a sharp increase in East German imports (mostly wheat and barley) from those countries. Purchasing decisions for the balance of 1984 will be made this month, and if favorable financing can be arranged with western banks and the U.S. export corn price falls after harvest as expected, additional U.S. corn exports to the GDR could take place.

US CORN AND SORGHUM SHIPMENTS, SALES AND INSPECTIONS 1/

| | | | (| OCTOBER | (/SEPTEMBERMILLION TONS) | | |
|----------------|---------|----------|-------|---------|---|-------|-----|
| Mont | hly Shi | pments | | | Weekly and Annual Inspection Rates | | |
| | CO | RN | SORG | HUM | CORN | Sorgh | um |
| 4 Weeks Ending | 82/83 | 83/84 | 82/83 | | MT BU | MT | BU |
| June 21 | 4.6 | 3.7 | .4 | .3 | Week Ending September 20 0.7 28.9 | 0.12 | 4.7 |
| July 19 | 3.0 | 2.7 | . 2 | .4 | Week Ending September 27 0.7 27.8 | 0.16 | 6.3 |
| Aug. 23 | 3.5 | 3.7 | .7 | .5 | | | |
| Sept. 20 | 3.3 | 2.4 | .5 | .4 | Official Estimate for Current MY | | |
| Cumul. in MY | 46.9 | 46.0 | 5.4 | 6.0 | (Grain only) | 5.72 | 225 |
| | | | | | Implied Weekly Average | .14 | 4.3 |
| | | | | | | | |
| | fonthly | Sales 2/ | | | Latest Six Weeks | | |
| | CO | RN | SOR | GHUM | Weekly Average 0.7 28.0 | 0.09 | 3.6 |
| 4 Weeks Ending | 82/83 | 83/84 | 82/83 | 83/84 | | | |
| June 21 | 5.0 | 3.6 | 4 | .2 | Marketing Year-To-Date | | |
| July 19 | 2.9 | 4.9 | .4 | .4 | Weekly Average 0.9 35.1 | 0.11 | 4.4 |
| Aug. 23 | 6.8 | 8.0 | .5 | .5 | Weekly Avg. Extrapolated Annually 46.4 1825 | 5.77 | 227 |
| Sept. 20 | 4.8 | 3.5 | .3 | •5 | | | |
| Cumul. in MY | 49.4 | 48.5 | 5.9 | 6.8 | Balance of Year to Achieve Estimate | | |
| | | | | | Implied Weekly Average 0.7 27.6 | 0.07 | 2.7 |

^{1/} Shipments and sales data from U.S. Export Sales. Inspections data from Federal Grain Inspection Service.
2/ Sales made since the beginning of the applicable marketing year, including sales for shipment in the next marketing year.

Source: Export Sales; FGIS

CORN AND SORGHUM SHIPMENTS BY MAJOR EXPORTING COUNTRIES RECENT MONTHS AND SEASON TOTALS FOR 1982/83-1983/84

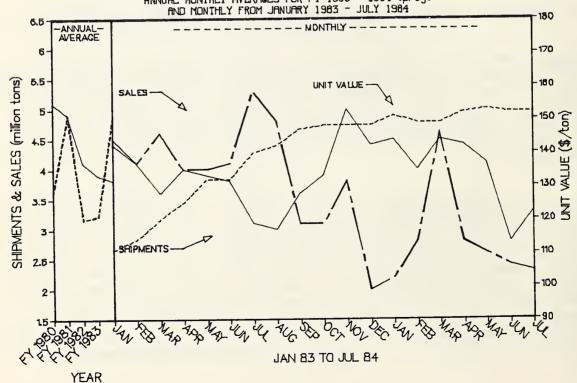
| (OC: | rober/sei | TEMBER- | MILLION I | ONS) | | | |
|-------|---|--|---|--|---|---|---|
| SOR | CHUM | | CC | RN | | | |
| Arge | ntina | Arg | Argentina | | land | To | tal |
| 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 |
| .9 | .8 | .9 | •7 | .1 | . 2 | 1.9 | 1.6 |
| .6 | •6 | 1.1 | .7 | .1 | .1 | 1.8 | 1.4 |
| .6 | . 2 | .7 | .5 | .1 | N/A | 1.4 | N/A |
| .4 | N/A | .5 | N/A | .2 | N/A | 1.1 | N/A |
| 4.9 | 4.5 | 6.4 | 5.4 | 2.2 | 2.2 | 13.5 | 12.1 |
| 4.9 | 5.5 | 6.4 | 6.3 | 2.2 | 2.8 | 13.5 | 14.6 |
| | SORG Arger 82/83 .9 .6 .6 .4 4.9 | SORGHUM Argentina 82/83 83/84 .6 .6 .6 .6 .2 .4 N/A 4.9 4.5 | SORGHUM Argentina 82/83 83/84 82/83 82/83 9 .6 .6 .6 .1 .6 .2 .7 .4 N/A .5 .5 .9 .5 .5 .5 .5 .5 | SORGHUM Argentina Argentina 82/83 83/84 Argentina 82/83 83/84 .9 .8 .9 .7 .6 .6 1.1 .7 .6 .2 .7 .5 N/A 4 N/A .5 N/A 4.9 4.5 6.4 5.4 | SORGHUM CORN Argentina Argentina Thai 82/83 83/84 82/83 83/84 82/83 9 .8 .9 .7 .1 .6 .6 1.1 .7 .1 .6 .2 .7 .5 .1 .4 N/A .5 N/A .2 4.9 4.5 6.4 5.4 2.2 | Argentina Argentina Thailand 82/83 83/84 82/83 83/84 82/83 83/84 .9 .8 .9 .7 .1 .2 .6 .6 1.1 .7 .1 .1 .6 .2 .7 .5 .1 N/A .4 N/A .5 N/A .2 N/A 4.9 4.5 6.4 5.4 2.2 2.2 | SORGHUM Argentina CORN Argentina To 82/83 83/84 |

N/A Not available

1/ Or nearest date thereto.

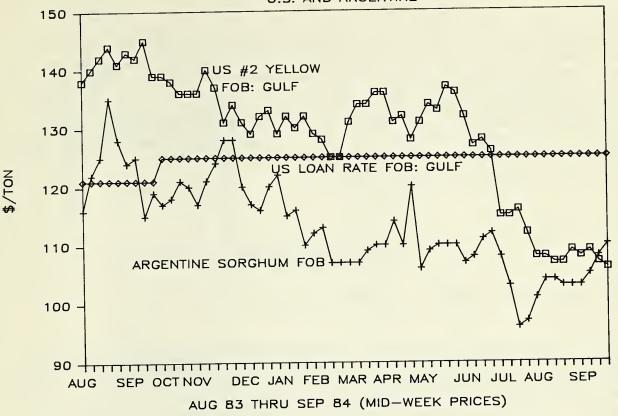
2/ Projection for 1983/84.

U.S. CORN SHIPMENTS, SALES AND UNIT VALUE ANNUAL MONTHLY AVERACES FOR FY 1980 - 1984 (proj)

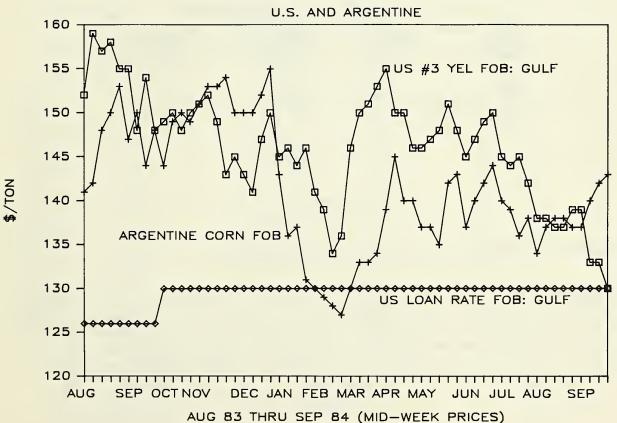


SORGHUM EXPORT PRICES

U.S. AND ARGENTINE



CORN EXPORT PRICES



Competitive Developments in Selected Foreign Markets

**South Africa: The Maize Board of South Africa has announced that a feasibility study will be done to determine whether a 500,000-ton capacity grain terminal can be built at Richards Bay. For the five years prior to two recent years of drought, South African corn exports averaged 3.3 million tons. In 1983/84 (Mar-Apr), South Africa exported only 285,000 tons of corn and imported close to 3.0 million tons to cover consumption needs and export commitments. Assuming a more normal harvest in 1984/85, South Africa would return to net exporter status. This facility would significantly expand the importing and exporting capabilities of South Africa, which also handles grain imports for Zambia, Botswana and Zimbabwe.

BARLEY, OATS AND RYE

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES

The U.S. barley export forecast for June-May 1984/85 remains unchanged at 2.2 million tons. Lower Canadian barley production than was expected in 1983/84 and lower carry-in stocks mean lower exportable supplies in Canada, but the EC has large supplies available for increased demand in key Mediterranean markets. U.S. export sales of barley for the latest 4-week period rebounded somewhat from the previous month's slow pace, with Taiwan, Japan, Iraq and Turkey recent purchasers.

| Έ |
|---|
| • |

| | JUNE/M | AY1,000 TONS | |
|------------|---------|--------------|------------|
| Grain | 1982/83 | 1983/84 1/ | 1984/85 2/ |
| Barley | 1,023 | 1,990 | 2,175 |
| 0ats | 44 | 39 | 44 |
| Rye | 5 | 25 | 25 |
| 1/ Estima | ited. | | |
| 2/ Project | eted. | | |

LENTILS

Competitive Developments In Selected Foreign Markets

**Turkey: Lower export availability of lentils for tradional Turkish markets like Egypt and Algeria could mean improved prospects for U.S. exports. Turkey traditionally exports about 300,000 tons of lentils but after record exports of nearly 400,000 tons and record ending stocks in 1983, some switch to planting chick peas and dry beans occurred due to unsatisfactory farm prices.

RECENT MONTHS AND SEASON TOTALS FOR 1981/82-1983/84 (OCTOBER/SEPTEMBER--MILLION TONS)

| | | - | | | | | | | | |
|------------------|-------|-------|-------|---------|-------|-----------|------|---------|-------|-------------|
| | 11 | S | SS | ADA | FRANC | FRANCE 2/ | r.n | K. 2/ | ĭ | Total |
| Tooks Prdfns 1/ | 82/83 | 83/84 | 82/83 | 3 83/84 | 82/83 | 83/84 | 82/8 | 3 83/84 | 82/83 | 82/83 83/84 |
| Heers marie - | * | | 9 | 7 | 7 | 1. | 7 | .2 | æ | 8. |
| me 77 | • | • | | , | ! - | 40 | * | 40 | 5 | N/A |
| July 19 | • | | ÷. | 7. | : | | | | | |
| August 23 | ** | ٦ | 7. | N/A | ŗ | N/A | Ţ. | N/A | • | N/A |
| nguer to | * | 40 | * | * | 4K | N/A | 44 | N/A | 4K | 4¢ |
| eptember 20 | | | | , | | 1 | 7 1 | - | 7 7 | 7.1 |
| Cumulative | • | T.8 | 4.5 | | 1.1 | • | 1 | • | | |
| Total for Season | 1.0 | 2.0 | 0.9 | 4.5 | 1:1 | φ. | 1.4 | 1.3 | 9.5 | 8.0 |

Or closest date thereto.

Excludes intra-EC trade; Cumulative reflects available data.

Projection for 1983/84.

Lot available.

Less than 50,000 tons. 112181X *

U.S. OATS EXPORTS BY DESTINATION

| 1 | | | | ١ | | | | | | | 1 | |
|----------------------|---------|-----------|-------|-------------|----|-----|--------|--------|-----------|--------------|-------|--|
| 4 | 1984/82 | Committed | as of | 9/20/84 1/ | 1 | 1 | 1 | - | 1 | 1 | 7 | |
| | 1983/84 | Committed | ав оf | 9/20/83 1/ | 15 | 17 | 1 | c | 7 | - | 67 | |
| OOO TONS | 1. | i. | Total | Exports | 5 | 1 | 1 | • | ~ | - ' | σ. | |
| (JUNE/MAYI,000 TONS) | | | | 1982/83 | 1 | 1 | 1 | | | ات | 4 | |
| | | | | 1981/82 | 7 | - | 1 1 | 70 | 10 | 87 | 118 | |
| | | | | Destination | CA | 200 | Canada | Mexico | Venezuela | Others | Total | |

1/ Accumulated shipments and sales excluding sales for next marketing year. SOURCE: U.S. Census for 1981/82-1982/83 and U.S. Export Sales for 1983/84-1984/85.

U.S. RYE EXPORTS BY DESTINATION (JUNE/MAY-1,000 TONS)

| - | | | | | |
|-----------------|---------|---------|---------|------------|------------|
| | | | 198 | | 1984/85 |
| | | | | itted | Committed |
| | | | Total | as of | ав оf |
| Destination | 1981/82 | 1982/83 | Exports | 9/20/83 1/ | 9/20/84 1/ |
| EC | 1 | 1 | 3 | 1 | 1 |
| Other W. Europe | 13 | ı | 1 | 1 | 1 |
| Canada | 15 | 1 | 1 | | 1 |
| Others | 6 | 1 | 20 | 21 | 94 |
| Total | 38 | 1 | 23 | 21 | 95 |

1/ Accumulated shipments and sales excluding sales for next marketing year. SOURCE: U.S. Census for 1981/82-1982/83 and U.S. Export Sales for 1983/84-1984/85.

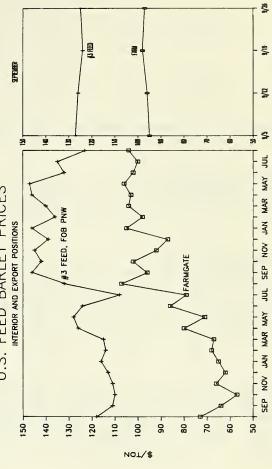
AUG B2 TO AUG B4 (MID-MONTH)

U.S. BARLEY EXPORTS BY DESTINATION

| | | (JUNE, MAI 1,000 IONS) | L'OND TONS | | |
|-----------------|---------|------------------------|------------|------------|------------|
| | | | 198 | 1983/84 | 1984/85 |
| | | | | Committed | Committed |
| | | | Total | ав оf | as of |
| Destination | 1981/82 | 1982/83 | Exports | 9/20/83 1/ | 9/20/84 1/ |
| EC | 301 | 112 | 360 | 98 | 92 |
| Other W. Europe | 472 | 226 | 441 | 168 | 371 |
| Eastern Europe | 77 | 1 | 126 | * | 1 |
| | 373 | 146 | 223 | 156 | 83 |
| Japan | 336 | 119 | 372 | 183 | 287 |
| Canada | 128 | 1 | 1 | Ħ | 1 |
| Others | 246 | 317 | 209 | 308 | 282 |
| Total | 2,267 | 920 | 2,033 | 928 | 1,115 |

1/ Accumulated shipments and sales excluding sales for next marketing year. SOURCE: U.S. Census for 1981/82-1982/83 and U.S. Export Sales for 1983/84-1984/85.

FEED BARLEY PRICES U.S.



RICE

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES

Export Forecast: U.S. rice exports in 1984/85 (August/July) are forecast at 2.2 millions (milled rice basis), reflecting somewhat better prospects for exports to the Middle East and Western Europe.

Shipments: U.S. rice exports during the 4-week period ending September 20 totaled 231,200 tons, up sharply from the previous 4-week total of 168,300 tons. Major destinations included Iraq (which accounted for more than one-third of total shipments during the period), Italy and Saudi Arabia. Cumulative shipments for the new marketing year through September 20 totaled 361,000 tons, compared to 393,600 tons shipped by this date one year ago.

Sales: During the 4-week period ending September 20, new sales registrations for 1984/85 delivery totaled 204,300 tons, compared with the previous 4-week total of 291,300 tons. Commitments for 1984/85 delivery now total 833,400 tons, about nine percent below the level of commitments on this date one year ago.

IMPORTER BUYING ACTIVITY

New purchases were again limited during the past month. Other than Iraq's purchase of 75,000 tons of U.S. rice, demand for high-quality rice was limited, despite current low prices. Demand for medium to low-quality rice was also weaker than expected as several of the importing countries were apparently reassessing their own production prospects before making further purchases.

ESTIMATED RICE IMPORT COMMITMENTS FOR SELECTED COUNTRIES (CALENDAR 1984--1,000 TONS)

| | | | | | | Total | Forecast |
|-----------|------|----------|----------|-------|-------|--------------|----------|
| Buyer | U.S. | Thailand | Pakistan | Burma | Other | Committed 1/ | Imports |
| India | 10 | 285 | | 425 | | 720 | 800 |
| Indonesia | 54 | 120 | 15 | 65 | 365 | 620 | 500 |
| Iran | | 380 | 145 | | 145 | 670 | 680 |
| Iraq | 490 | 45 | | | | 535 | 500 |
| Nigeria | 25 | 455 | 180 | | | 660 | 775 |

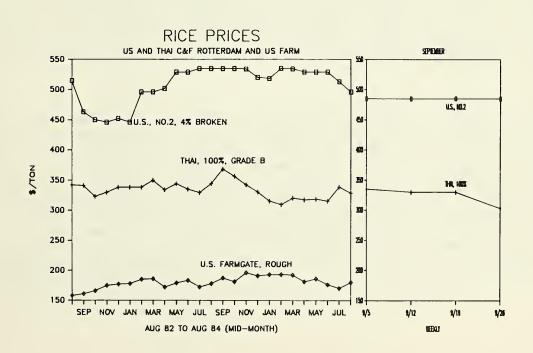
Discrepancies due to rounding.

RECENT RICE IMPORTER BUYING ACTIVITY

| | | Quantity | | Price | Delivery | Date of |
|-----------------------|------------|------------|-------------------|--------------------|----------|---------|
| Buyer | Origin | 1,000 Tons | Quality 1/ | \$/MT 2/ | Period | Report |
| Bangladesh | U.S. | 11.4 | # 5/20% MG | 264 <u>5</u> / | Sep | 9/4 |
| [raq | U.S. | 37.5 | #2/4% LG | 435-436 3/ | Oct/Nov | 9/24 |
| • | U.S. | 25.0 | #2/4% LG | 423-426 3/ | Nov | 9/24 |
| | U.S. | 12.5 | #2/4% LG | 420 3/ | Nov | 9/24 |
| apan (KRA) <u>6</u> / | Burma | 15.8 | 35% | 230 | Sep/Oct | 9/27 |
| Jordan | Italy | 50.0 | Camolino 3% | 334 <u>4</u> / | N/A | 9/27 |
| ladagascar | Thailand | 10.0 | A-1 S | N/A | N/A | 9/21 |
| ialaysia | Thailand | 16.0 | 100% B | 273 | Sep/Oct | 9/4 |
| lexico | Costa Rica | 10.0 | 20% | 263 3/ | Nov | 8/30 |
| | Thailand | 20.0 | 20% | 259 3/ | Oct/Nov | 8/30 |
| eru | U.S. | 26.6 | #2/4% LG | 351-373 <u>5</u> / | Sep | |
| hilippines | China | 20.0 | 35% | 225 <u>3</u> / | Sep/Oct | 9/18 |
| enegal | China | 20.0 | 35% | 224 | Sep/Oct | 8/30 |
| ingapore | Thailand | 10.5 | A-1 S | N/A | N/A | 9/4 |
| omalia | Thailand | 10.0 | PB 10% | 246 | Sep/Oct | 9/7 |
| Syria | Thailand | 12.0 | 100% C | N/A | N/A | 9/21 |
| /ietnam | Thailand | 15.0 | A-1 Spec | N/A | N/A | 9/4 |
| | Thailand | 11.0 | A-1 S | N/A | N/A | 9/7 |
| I/A | Burma | 10.0 | A-1 | 208 | 0ct | 9/24 |
| I/A | Thailand | 10.0 | 5% | N/A | Sep/Oct | 9/7 |

P = Parboiled, LG = Long Grain, MG = Medium Grain, SG = Short Grain, B = Brown, F = Fragrant, L/Bld = Long, Boiled, F/Bld = Pull Boiled
F.o.b. basis unless otherwise indicated. Price information is in many cases unconfirmed and as

N/A Not available.



reported through unofficial market sources.

C&F Stowed

FAS basis, PL-480 sale.

^{3/4/5/6/} Kennedy Round Agreement donations to Benin, Guinea-Bissau and Bangladesh.

**Bangladesh: Officials from the Government of Indonesia reportedly have signed a memorandum of understanding (MOU) with the Government of Bangladesh (GOB) to supply Bangladesh with up to 150,000 tons of rice over a two or three year period. The language of the MOU is somewhat vague, stating only that Indonesia will "endeavor to accommodate" the GOB's request for rice on "mutually agreeable terms". There had been earlier reports that the two countries were negotiating the transfer to Bangladesh of an Indonesian contract for approximately 100,000 tons of Taiwanese rice, but it is not entirely clear if the MOU refers to this rice or to future exports of Indonesian rice.

Bangladesh has been hit by heavy rains and extensive flooding since May, which reportedly have damaged or destroyed as much as one million tons of paddy from the 1983/84 Boro crop and the 1984/85 Aus and broadcast Aman crops. While some of this loss could still be recovered from a good transplanted Amman crop (if weather conditions begin to improve very soon), Bangladesh has been forced to make large purchases of rice from Thailand and Bangladesh to cover the domestic shortfall. The problem has been compounded by the fact that the flooding also destroyed as much as 800,000 bales of jute which is the major foreign exchange earner for Bangladesh.

**Iraq: In the September tender, Iraq purchased 75,000 tons of U.S. #2/4% long grain rice at \$420-436 per ton C&F for various Middle East ports (FOB equivalent of around \$393-396 per ton). Heavy purchases of U.S. rice this year have reversed a two-year trend of increasing imports from Thailand. Iraq's total rice imports for CY 1984 are currently forecast at 500,000 tons, with 450,000 tons expected to come from the U.S.

**Mexico: In the August 29 tender, CONASUPO purchased 20,000 tons of Thai 20% broken rice at \$259 per ton C&F and 10,000 tons of 20% broken rice from Costa Rica at \$263 per ton C&F. Mexico has now purchased an estimated 165,000 tons of rice for delivery in CY 1984. There are reports that further purchases may be needed before the end of the year. The Government of Thailand (GOT) has approached the Mexican government on a government-to-government purchase of Thai rice, but CONASUPO has received better prices from private traders under tender than the GOT has offered. Reportedly, CONASUPO has also discussed the purchase of rice from China, but no agreement has yet been announced.

**Philippines: The National Food Authority (NFA) purchased an additional 20,000 tons of 35% broken rice from China with the same terms as an earlier purchase of 50,000 tons (\$225 C&F per ton with 180 day credit). The Philippines now has purchased an estimated 200,000 tons of rice for delivery in this calendar year, including approximately 130,000 tons from Thailand. While government officials have suggested that further imports may not be necessary, despite losses to the current rice crop caused by two recent typhoons, NFA is reportedly negotiating with Taiwan for the purchase of 20,000 tons of 25% broken rice. If damage to the rice crop is determined to be actually greater than current estimates indicate, further large purchases may be required.

OTHER DEVELOPMENTS AFFECTING U.S. EXPORTS: With continued weak demand for medium to high quality rice, the Thai Board of Trade posted FOB prices fell to \$260 per ton for 100% B and \$257 per ton for parboiled 5%. Posted prices for 100% B and parboiled 5% have now fallen \$25 and \$23 per ton, respectively, since mid-August. Actual prices are reported to be around \$245-250 for 100% B and \$242-245 for P 5%. Prices for Thai brokens were somewhat more stable, with the posted prices of A-1 Super at \$230 per ton-only \$30 per ton below the price of Thai 100% B. U.S. prices also were weaker, with #2/4% long grain sold to Iraq during the recent tender at \$393-396 per ton FOB.

**Thailand: Although exports slowed sharply during the past month, total exports through September 18 reached 3.38 million tons-about one-third higher than the level of exports for the same period one year ago.

WEEKLY THAI RICE EXPORTS

| Week Ending | Actua1 | 4-Week Moving Avg. |
|--------------|--------|--------------------|
| August 28 | 54,122 | 77,816 |
| September 3 | 88,580 | 75,117 |
| September 11 | 92,394 | 74,683 |
| September 18 | 65,975 | 75,268 |

New sales activity was weak for the second straight month, with reported sales of only about 150,000 tons. Total export commitments for delivery in CY 1984 are estimated at 4.4 million tons, with actual total exports for 1984 projected at 4.25 million tons.

RECENT THAI RICE SALES

| | | ity (1,000 MT) | | Price | | Date |
|---------------|---------|--------------------|------------|----------------|----------|-----------|
| Destination | Current | Est. Cumulative 1/ | Quality 2/ | \$/MT 3/ | Delivery | of Report |
| Benin/Nigeria | 5.5 | 30.4 | P 5% | N/A | N/A | 9/17 |
| Cameroon/ | 5.5 | | P 5% | N/A | N/A | 9/17 |
| Nigeria | 10.8 | 80.2 | 5% | N/A | N/A | 9/17 |
| Italy | 7.0 | 85.0 | В 100% В | N/A | N/A | 9/7 |
| Aos | 5.0 | | GL 10% LG | N/A | N/A | 9/4 |
| | 1.2 | 21.9 | 25% | N/A | N/A | 9/4 |
| Madagascar | 10.0 | 125.4 | A-1 S | N/A | N/A | 9/21 |
| Malaysia | 16.0 | 429.4 | 100% B | 273 | Sep/Oct | 9/4 |
| Mexico | 20.0 | 95.8 | 20% | 263 <u>4</u> / | Oct/Nov | 8/30 |
| Nepa1 | 2.1 | 6.4 | 15% | N/A | Sep/Oct | 9/4 |
| Singapore | 10.5 | 138.5 | A-1 S | N/A | N/A | 9/4 |
| Somalia | 10.0 | 48.2 | P 10% | 246 | Sep/Oct | 9/7 |
| Syria | 12.0 | 109.0 | 100% C | N/A | N/A | 9/21 |
| Vietnam | 15.0 | | A-1 Spec | N/A | N/A | 9/4 |
| | 11.0 | 182.9 | A-1 S | N/A | N/A | 9/7 |
| N/A | 10.0 | | 5% | N/A | Sep/Oct | 9/7 |

^{1/} For all qualities for 1984 delivery.
2/ P=Parboiled, B/5% = Brown rice 5% brokens, etc., F=Fragrant
3/ F.o.b. basis unless otherwise indicated. Price information is in many cases unconfirmed and as reported through unofficial market sources.
4/ C&F

N/A = not available

In a move perhaps designed to boost slipping sales, the Ministry of Commerce has announced that the rice export premium will remain at its current reduced level at least until next March. In October of last year, the export premium was reduced by half, reportedly to boost farm income. However, the savings to exporters was not passed on to farmers, but went to foreign buyers in the form of lower export prices. In the recent announcement, Ministry of Commerce officials suggested that the reduced premium would help exporters negotiate advanced sales of rice.

**Pakistan: RECP, the Rice Export Corporation of Pakistan has issued a tender for 15,000 tons of Sind 15/20% brokens and 20,000 tons of Sind 40/45% brokens, with bids to be opened October 4. Export commitments for 1984 are estimated at nearly 1.1 million tons, against projected exports of 1.3 million tons. Actual exports through August totaled nearly 780,000 tons, compared to exports of about 880,000 tons for the same period last year.

**Burma: MEIC, the government export monopoly, reportedly sold 10,000 tons of A-1 brokens under tender and also 15,800 tons of 35% brokens to Japan under the Kennedy Round Agreement (KRA) for Benin, Guinea-Bissau and Bangladesh. Total export commitments for CY 1984 are estimated at 915,000 tons, with projected total exports of 850,000 tons. Actual exports through August are estimated at 580,000 tons.

**EC: Reports indicate that under the soon-to-be-announced new Lome Convention between the EC and the ACP's (African, Caribbean and Pacific countries), rice coming into the EC from an ACP country will be subject to the same levy in effect for the rest of the world, although the exporting country will retain half of the levy. The new arrangement calls for a total annual quota of 96,000 tons (brown basis), with no allocation by individual country. The full levy will be collected on all imports above the 96,000 ton quota.

It has been suggested that the new system will more effectively limit preferential imports from ACP's in that the limit to preferential treatment will be automatically enforced. Under the current system, the reduction in the levy normally would be suspended if exports from a particular country exceeded the previous three-year average by five percent. However, this provision requires council action and has not been actively enforced. Most ACP rice currently comes from Surinam and is imported by the Netherlands.

**Indonesia: Government rice stocks at the end of August had reached a record 3.05 million tons and government market operations were virtually nil, following a record 1984 rice harvest. While it may be somewhat premature to say that Indonesia has reached self-sufficiency in rice, total imports in CY 1984 are expected to drop to only about 500,000 tons, compared to the nearly 1.2 million tons imported in CY 1983. Actual imports through August totaled 385,000 tons, with imports in August of only about 4,000 tons.

**South Korea: While heavy rains and flooding during the first week of September caused extensive property damage, apparently only about ten percent of the area planted to rice was affected. With excellent growing conditions prior to the flooding, it appears that much of any loss may be balanced by higher yields from the areas unaffected by flooding. It is currently estimated that rice production will at least match last year's crop, which was estimated at 5.1 million tons (milled basis).

U.S. EXPORT EXPANSION ACTIVITIES

The Rice Council for Market Development sponsored a visit by a rice team from North Yemen in mid-September. The team visited rice farms and milling facilities, and received briefings at USDA on credit and the U.S. and world rice situation and outlook.

**GSM-102: As of September 28, Iraq had a balance of \$5.5 million in GSM-102 credit guarantees. Iraq had earlier received an extension of the shipping deadline to December 31.

**PL-480: Peru and Bangladesh each purchased rice under PL-480 in September to complete the FY 1984 program. The following table outlines the final status of the FY 1984 PL-480 Title I/III programs.

STATUS OF P.L. 480 TITLE I/III RICE PROGRAMS FOR FY 1984
(Pinal Report)

| | | | | | Tender | Results | |
|--------------|-------------------------|---------------------|----------------|-------|---------------|--------------------|-----------|
| Country | Allocation \$Million | Agreement Signed | P.A. Issued | Date | TMT Purchased | Price \$/MT FAS | Quality 1 |
| Completed | | | | | | | |
| El Salvador | 1.2 | X | X | 12/22 | 4.4 | 271-272 | MG |
| Liberia | 15.0 | X | X | 1/09 | 42.1 | 336-344 | LG, P |
| Bangladesh | 15.0 | X | X | 1/11 | 55.7 | 269 | MG |
| Madagascar | 7.0 | X | X | 3/22 | 24.4 | 287 | MG |
| Sierra Leone | 1.0 | X | Х | 3/26 | 3.4 | 294 | MG |
| Indonesia | 15.0 | x | X | 3/27 | 53.8 | 279 | MG |
| Somalia | 5.5 | X | X | 4/25 | 18.8 | 290-295 | MG |
| Jamaica | 5.0 | X | х | 6/18 | 16.3 | 303-307 | MG |
| Guinea | 5.0 | X | х | 7/18 | 17.9 | 268-283 | MG |
| El Salvador | 0.5 | х | X | 8/2 | 1.8 | 274 | MG |
| Yemen | 2.0 | X | X | 8/3 | 5.2 | 385 | LG,P |
| Zambia | 1.8 | X | X | 8/24 | 7.0 | 259 | MG |
| Bangladesh | 3.0 | X | X | 9/4 | 11.4 | 264 | MG |
| Peru | 10.0 | X | X | 9/4 | 26.6 | 351-373 | LG |
| Total | 87.0 | | • | •, . | 288.8 | | |

^{1/} No. 5/20 percent unless otherwise indicated, P-Parboiled, MG-Medium Grain, and LG-Long Grain.

U.S. RICE EXPORT COMMITMENTS BY CLASS TO MAJOR DESTINATIONS FOR 1981/82-1983/84, AND AUGUST 1 THROUGH SEPTEMBER 20 for 1984/85 (AUGUST/JULY-1.000 TONS)

| | Marketing | Long G | Y1,000 TONS) | Othe | r 1/ | Total |
|----------------------|-----------|--------|--------------|-------------|--------------|---------|
| Destination | Year | Milled | Brown 2/ | Milled | Brown 2/ | Exports |
| EC 10 | 1981/82 | 2 | 310 | 56 | 192 | 560 |
| EC 10 | 1982/83 | 1 | 214 | 15 | 192 | 230 |
| | 1983/84 | 29 | 192 | 2 | 70 | 293 |
| | 1984/85 | 2 | 93 | 4 | 28 | 127 |
| Other W. Europe | 1981/82 | 58 | 76 | 4 | 28 | 166 |
| Other w. Europe | 1982/83 | 33 | 54 | 3 | 4 | 93 |
| | 1983/84 | 23 | 35 | 3 | 138 | 199 |
| | 1984/85 | 14 | 5 | 2 | 20 | 41 |
| E. Europe & USSR | 1981/82 | # # | ··· | * | | 41 |
| E. Europe & USSK | 1982/83 | * | _ | * | | * |
| | 1983/84 | | | | | |
| | | _ | | | | |
| T | 1984/85 | 85 | | <u></u> | - | 85 |
| Iran | 1981/82 | 85 | <u></u> | | | 85 |
| | 1982/83 | _ | _ | | - | |
| | 1983/84 | | | | | |
| | 1984/85 | 070 | | | | |
| Iraq | 1981/82 | 270 | | | | 270 |
| | 1982/83 | 327 | | * | | 327 |
| | 1983/84 | 230 | | 2 | - | 232 |
| | 1984/85 | 241 | | 1 | | 242 |
| Saudi Arabia | 1981/82 | 250 | | 15 | | 265 |
| | 1982/83 | 267 | | 2 | | 269 |
| | 1983/84 | 253 | | 6 | | 253 |
| | 1984/85 | 88 | <u></u> | 1 | | 89 |
| Other Middle East | 1981/82 | 106 | 8 | 17 | 3 | 135 |
| | 1982/83 | 48 | | 2 | | 50 |
| | 1983/84 | 40 | - | 12 | | 52 |
| | 1984/85 | 12 | | 1 | | 13_ |
| Republic of Korea | 1981/82 | | | * | 339 | 339 |
| | 1982/83 | - | | * | 21.3 | 213 |
| | 1983/84 | | | * | 112 | 112 |
| | 1984/85 | | | | | |
| Other Asia & Oceania | 1981/82 | 4 | | 38 | | 43 |
| | 1982/83 | 2 | - | 129 | | 132 |
| | 1983/84 | 3 | | 140 | | 143 |
| | 1984/85 | 3 | | 15 | | 17 |
| Nigeria | 1981/82 | 347 | | | | 347 |
| | 1982/83 | 159 | | | | 159 |
| | 1983/84 | 63 | | | | 63 |
| | 1984/85 | | | | | |
| Other Africa | 1981/82 | 116 | 117 | 84 | 4 | 320 |
| | 1982/83 | 148 | 110 | 153 | 4 | 414 |
| | 1983/84 | 95 | 150 | 136 | | 381 |
| | 1984/85 | 90 | 18 | 58 | | 165 |
| W. Hemisphere | 1981/82 | 129 | 25 | 12 | 15 | 181 |
| | 1982/83 | 137 | 23 | 86 | 38 | 284 |
| | 1983/84 | 156 | 24 | 109 | 14 | 303 |
| | 1984/85 | 61 | 14 | 4 | 10 | 90 |
| Total 3/ | 1981/82 | 1,379 | 535 | 228 | 581 | 2,723 |
| <u>-</u> / | 1982/83 | 1,148 | 400 | 392 | 259 | 2,198 |
| | 1983/84 | 900 | 401 | 408 | 338 | 2,043 |
| | 1984/85 | 524 | 130 | 85 | 94 | 833 |

^{*} Less than 500 tons.

^{1/} Includes medium, short, and mixed.
2/ Data not converted to a milled equivalency. Includes rough rice.
3/ Discrepancies due to rounding and changes to unknown destinations.
SOURCE: U.S. Export Sales

The Narrowing Gap Between EC and World Prices

Expectations of sharply higher French, U.K. and German crops will push EC grain production to record levels, particularly wheat, and are intensifying pressures on current domestic disposal plans. Even with some additional wheat feeding above the 1983/84 record level, the EC's exportable wheat surplus could be 7-10 million tons more than in 1983/84, when the Community had record wheat exports. Prospects for a record barley harvest could put the exportable wheat surplus at the higher end of the range, as well as increase the likelihood for record barley exports. In 1983/84 a poor barley harvest made wheat more attractively priced than barley and enabled more wheat to be fed. This year, however, any additional wheat feeding will be limited by ample supplies of competitively priced barley. EC wheat and barley exports could be much higher than presently forecast. However, commercial soft wheat and flour exports are presently constrained by the EC's own voluntary limit of 14 percent of world trade; exports for aid, durum wheat and products are not limited.

To export more wheat, the EC would have to deal with its own voluntary limit. Last year, the EC tried unsucessfully to export one million tons of denatured feed wheat, but only sold about 200,000 tons. This year they may not have to take any specific action. Domestic wheat prices have been falling while the dollar has been steadily strengthening, narrowing the gap between EC and world prices, increasing pressures to export.

EC export subsidies for wheat have dropped in the past few months from \$50 to about \$3/ton as the dollar has strengthened and the gap has narrowed between EC prices and world market prices. If that decline continues, the EC would be able to compete at world market prices without a subsidy. Some EC officials have already indicated that any exports without a subsidy may not count against the 14 percent limit. With a 7-10 million ton soft wheat surplus, total EC wheat exports could theoretically jump to 23-26 millon tons in 1984/85, assuming the EC could find the markets to take the soft wheat.

In recent weeks the EC has opened the way to export wheat at zero restitution but market conditions were not quite good enough for EC traders to make any sales. Under Article 11 the EC Grains Management Committee can grant options for export licenses at zero restitution to EC grain traders. In effect, Article 11 provides the trade with "hunting licenses" to make export transactions without the benefit of a restitution, but allows the EC Commission to maintain control over the quantity of grain exported. Under this procedure the exporter must present export contracts by a specified deadline or the options expire. On September 13 and September 20, the EC granted 3.0 and 4.9 million tons, respectively, to French grain companies under Article 11. In both cases, nc contracts were presented by the deadline on the following Wednesday and the options expired. Options for 3.7 million tons, including 2.7 million tons for the USSR, were granted on September 27 and will remain effective until October 3.

However, there are a number of factors working against a large expansion of EC wheat exports. Since the EC produces primarily soft wheat, export growth is basically limited to those markets that do not require hard, high protein wheats for milling and those that use feed wheat. In recent years, the EC has sold the bulk of its wheat to the USSR, Eastern Europe, the Middle East, and Africa. Exports to Bangladesh have been expanding and China, Brazil and Indonesia have been significant buyers on occasion but are not regular outlets. Many of these are financially strapped countries, e.g. Brazil, making it extremely difficult for EC wheat to compete without an accompanying offer of credit.

In addition, in the past, EC wheat has been utilized by several countries for feed uses. UK wheat usually sells at a discount to French wheat and is often exported to feed wheat destinations. Although EC wheat prices have dropped to the regular intervention price level, enhancing its competitiveness with other feedgrains, the current price structure would suggest that feed wheat sales will be difficult. Current FOB prices for EC barley are below wheat prices and barley supplies are plentiful.

SUPOPEAN COMMUNITY-10: CRAIN S P D WHEAT AND COARSE GPAINS MARKET YEARS 1974/77 - 1984/25 MILLIONS OF HECTARES OR PETRIC TONS

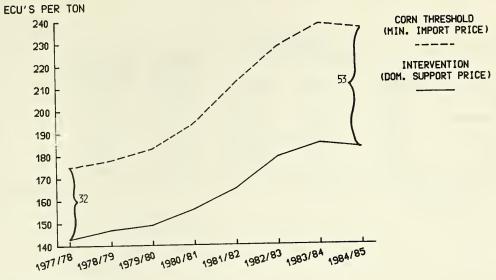
| | AREA HARVESTED | Alard | PRODUCTION | 4K1 A8 1 | ORTS TRADE YR 1/ | FXPC | | DCMESTIC / FFED USF | UTILIZATION TCTAL | N ENDING STOCKS |
|---|--|---|--|---|--|--|--|--|--|---------------------------------|
| WHEAT AND COAR 1976/77 1977/73 | 27.8 27.3 | 3.41 3.90 | 94.7 106.7 | 42.2 37.5 | 27.¢ 20.3 | 20.4 26.0 20.5 | 9.7 10.5 14.2 | 67.4 70.1 72.6 | 116.7 116.9 122.4 | 12.6 11.9 16.3 |
| 1978/79 1979/80 1980/81 1981/82 | 28.3 28.3 29.1 | 4.25 4.17 4.40 4.34 | 120.3 119.0 124.8 172.2 | 37.5 31.1 31.0 26.2 | 19.5 19.5 15.6 13.7 | 30.6 34.9 36.5 36.3 | 15.4 20.7 19.7 20.7 | 72.4 70.4 69.1 | 122.4 119.5 119.5 116.5 | 14.5 15.5 13.8 18.7 |
| 1952/83 1983/84 2/ 1984/35 3/ | | 4.67 4.47 5.17 | 127.3 | 25.7 | 9.6 7.9 | ₹6.4 40.€ | 19.5 | 69.1 72.5 | 117.C 120.7 | 14.3 |
| WHEAT 1975/77 1977/73 1978/79 | 12.1 11.6 12.0 | 7.42 7.46 4.20 4.05 | 41.5 40.2 50.3 48.8 | 4.7 12.5 10.6 10.9 | 4.4 5.5 4.6 5.3 | 19.5 12.6 15.3 17.5 | 5.1 5.0 ร.ห 10.4 | 9.9 10.7 11.5 12.3 | 40.5 41.3 42.7 43.3 | 7.4 6.2 9.1 8.0 8.8 |
| 1920/51 1961/82 1982/93 1983/34 2 1934/85 3 | 12.6 12.6 13.0 / 13.2 | 4.38 4.30 4.40 4.49 5.29 | 55.1 54.4 59.2 59.2 72.3 | 10.3 11.2 9.5 9.5 8.3 | 4.5 4.7 3.7 3.1 2.7 | 20.7 22.1 21.2 21.9 23.4 | 14.7 15.5 15.6 16.0 17.5 | 12.5 13.7 15.1 19.9 22.1 | 43.9 44.6 44.5 49.4 51.7 | 7.7 11.3 8.8 14.3 |
| COARSE GRAINS 1976/77 1977/79 | 15.7 16.4 | 3.40 | 57.2 66.3 | 32.A 25.0 | 23.2 14.8 | 9.5 13.3 13.2 | 4.0 5.5 5.5 | 58.4 59.4 60.6 | 76.2 77.6 79.8 | 5.2 5.7 7.1 |
| 1979/79 1979/83 1980/81 1981/82 1982/83 1983/34 2 | 16.3 15.4 15.5 15.1 | 4.24 4.42 4.75 4.74 | 89.1 89.7 87.3 71.6 64.0 | 22.6 20.8 15.9 16.6 16.2 | 13.7 11.1 9.5 6.3 5.5 | 13.3 14.3 14.4 15.0 14.6 | 5.0 5.5 4.1 5.1 3.5 | 60.1 57.5 55.4 53.4 49.2 | 79.1 76.0 73.9 72.0 67.6 | 6.5 6.7 6.0 7.4 5.5 |
| 1977/73 1973/79 1979/29 1920/61 1920/61 1921/83 1923/34 2 1934/85 3 COARSE GRAINS 1976/77 1977/78 1979/79 1979/80 1990/81 1991/92 | 11.6 12.6 12.6 12.6 13.6 13.7 13.7 15.7 16.4 16.3 16.3 15.9 15.1 | 7. AA . 2 C 4 . 7 S C 4 . 7 S C 4 . 4 C A 4 . 7 S C 4 . 4 C A 4 . 7 S C 4 . 7 S C 4 . 7 S C 4 . 7 S C 4 . 7 S C 4 . 7 S C 4 . 7 S C 6 . | 40.23 40.35 45.1 54.4 55.2 72.7 56.1 66.1 66.7 | 12.5 10.6 10.7 10.3 11.2 9.5 8.5 8.3 72.6 25.0 24.1 22.6 20.8 16.8 | 5.6 4.6 5.3 4.5 4.7 3.7 3.1 2.7 23.2 14.8 13.5 13.7 11.1 8.6 6.3 | 15.3 17.5 20.7 27.1 21.2 21.9 23.4 23.4 25.5 13.3 13.3 14.3 14.3 | 10.4 10.4 14.7 15.6 16.0 17.5 | 11.5 12.3 13.7 15.1 19.9 22.1 58.4 60.6 60.1 57.5 55.4 53.4 | 42.7 43.3 43.9 44.6 44.5 49.4 51.7 76.2 77.8 79.1 76.0 73.9 72.0 | |

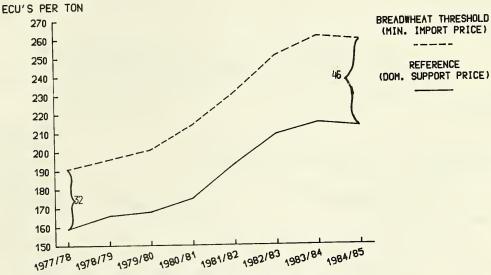
^{1/} EXCLUDES INTRA-EC TRADE. WHEAT AND COARSE GRAINS ARE ON A JULY/JUNE EASIS THROUGH 1976/75.
FROM 1979/80 ON, COARSE SPAINS ARE ON AN OCTOSEP/SEPTEMBER GASIS.
2/ PRELIMINARY.

^{4/} RYE, BARLEY, CATS, CORN, SOPTHUM, AND MIXED GRAINS.

SOURCES: PREPARED OR ESTIMATED ON PAGES OF OFFICIAL STATISTICS OF FOREIGN GOVERNMENTS, OTHER FOREIGN SOURCE MATERIALS, REPORTS OF U.S. AGRICULTURAL ATTACHES AND FOREIGN SERVICE OFFICERS, RESULTS OF OFFICE RESEARCH, AND RELATED INFORMATION.

DIFFERENCE BETWEEN EC THRESHOLD AND INTERVENTION PRICES ILLUSTRATES THE WIDENING MARGIN OF PROTECTION AGAINST IMPORTS





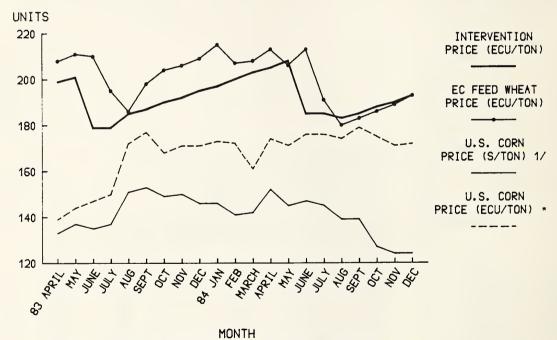
WHEAT EXPORTS BY DESTINATION JULY/JUNE-1,000 TONS

DESTINATION FRANCE WEST GERMANY EC 1983/84 : 1982/83 1983/84: 1982/83 : 1982/83 1983/84 Poland East Germany USSR Algeria Egypt Lybia Morocco Tunisia Iraq Syria Ethiopia Ivory Coast Bangladesh China Indonesia N. Korea Brazil Cuba Others TOTAL

EC WHEAT SITUATION (MILLION TONS)

| | | (111111101 | 1 10110 / | | |
|----------------|------------|------------|-----------|--------------------|-------------------------|
| | PRODUCTION | | | Domestic | Additional |
| | 1983/84 | 1984/85 | Change | Feed Use Change | Surplus Over 1983/84 |
| France | 24.8 | 31.5 | + 1.2 | + 1.2 | + 5.5 |
| Germany | 9.0 | 9.8 | + 0.8 | + 0.2 | + 0.6 |
| United Kingdom | 10.9 | 13.8 | + 2.9 | + 0.4 | + 2.5 |
| Italy | 8.5 | 9.5 | + 1.0 | | + 1.0 |
| Greece | _2.0 | 2.9 | + 0.9 | | + 0.9 |
| Subtotal | | | +12.3 | + 1.8 | $\frac{+\ 0.9}{+10.5}$ |
| TOTAL EC | 59.3 | 72.3 | +13.0 | + 2.0 | +11.0 |

WORLD CORN & EC FEED WHEAT PRICES

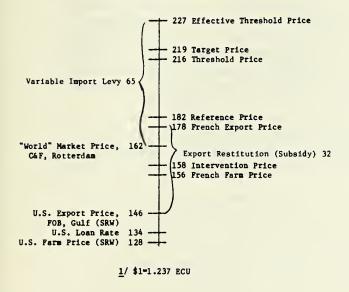


1/ October-December 1984 are September quotes for forward delivery and are converted at September ECU rates.

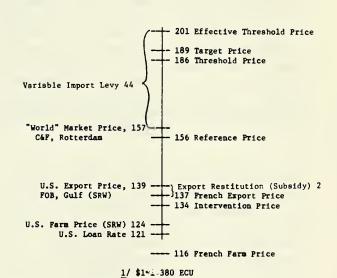
^{*} Converted at prevailing exchange rate; the ECU equivalent is also adjusted downward by 5 ECU's for the entire period so as to reflect assumed differential for quality and location.

U.S. AND EC COMPARATIVE PRICE RELATIONSHIPS

U.S.-EC WHEAT PRICE RELATIONSHIPS AS OF MID-DECEMBER, 1983 (\$ per ton) 1/



U.S.-EC WHEAT PRICE RELATIONSHIPS AS OF MID-SEPTEMBER, 1984 (\$ per ton) 1/



NOTE: Effective EC Threshold price is derived from the daily levy plus the world market price and represents the sctual margin of EC market protection.

DEFINITIONS: EC TARGET PRICE - is s theoretical price to producers in the most deficit grain production area of the EC (Duisberg, Germany), and serves as the basis for determining the threshold price.

and Rotterdam.

EC INTERVENTION (REFERENCE) PRICE - is the legislated market support price at which EC storage centers must take all offers of grain of pre-specified quality.

CURRENT EC WHEAT PRICE SITUATION

A fundamental variable influencing the export restitution is the current price level at which EC wheat can be originated for export. With the exceptionally large crop this season, internal EC wheat prices have come under more pressure during the recent months than ever before. Some wheat has left the farm at prices substantially below the support level because producers did not have adequate storage. Furthermore, market psychology led some farmers to sell because they thought prices would continue to fall. In addition to the supply surplus, the delay in intervention payments and the limitation of wheat accepted into bread making intervention are the major factors putting downward pressure on EC wheat prices.

The EC wheat market has a two-tiered price support system: The higher quality wheat is eligible for intervention at the reference price, while feed wheat can enter regular intervention and receive the intervention price. During the 1981/82-1983/84 period the prevailing differential between intervention and reference prices was about 16 percent. This enabled producers to receive a premium for high quality wheat, with French farmers probably benefitting the most from the system. For the 1984/85 season, the EC has lowered the reference price premium to 7 percent in an effort to reduce prices and save money. This move by the EC has more or less eliminated any price incentive for producers to concentrate on the quality of their output and will only contribute to the current trend of planting high-yielding feed wheat varieties.

At this time, EC wheat prices appear to have bottomed out and export values are now resting on the price floor provided by the regular intervention. Sources within the EC have said that prices would be 10 to 15 percent lower in the absence of any support mechanism. Intervention provides the farmer or grain merchant with the option of delivering grain to an EC sanctioned warehouse for a guaranteed price. Once grain enters intervention, it is isolated from the market until EC authorities decide to release stocks for export via a tender system or to sell intervention grain into domestic feed channels. Thus the system effectively puts a lower limit on the market price and bolsters farm prices by restricting available supplies.

In 1983/84 the bread making wheat intervention was limited to 3 million tons and the EC has retained this quantity limitation for the current marketing year. Under the limited intervention scheme, the first 750,000 tons of wheat were accepted from offers submitted during August, a second 750,000-ton tranche will be taken from September offerings and the final 1.5 million tons will be accepted in October. The limitation on the amount of wheat that can go into bread making intervention has severely weakened the role of the reference price in the price support structure. With the high quality of this year's wheat crop, the supply of bread making wheat greatly exceeds the demand from the internal market and export outlets. As a result, the bread making wheat intervention has been inundated with wheat. Nearly 14 million tons were offered by producers and the grain trade during the month of August. Much of this surplus bread wheat will undoubtedly end up in regular intervention at the lower price.

The current price received by EC producers is about 10 percent below the regular intervention price due to a number of costs connected with putting grain into intervention. Foremost among these is the financing cost (or interest foregone) during the 120 day waiting period for payment from the intervention authorities. Other costs include transportation and grain conditioning. Most farmers sell to a grain company (or cooperative in the case of France) and let the merchants deal with the frustrations of satisfying the intervention authorities. In this process the grain company has the opportunity to make a margin through blending operations and economies of scale. The current relationship between farm level prices and intervention prices in the UK and France are typically the following:

| United Kingdom | | France | | |
|--------------------|----------|----------------------|---------|--|
| Farm Price | L 103.00 | Farm Price | FF 1100 | |
| Transportation | 3.50 | Transportation | 40 | |
| Interest | 4.50 | Cooperative charges | 60 | |
| Shrinkage & drying | 1.75 | Marketing assessment | 50 | |
| Other | 2.25 | | | |
| Intervention Price | L 115.00 | Intervention Price | FF 1250 | |

This circular was prepared by the Grain and Feed Division, Commodity Programs, FAS/USDA, Washington, D.C. 20250 Telephone (202) 447-2009

| | 1983 Program | 1984 Program | 1985 Program |
|--------------------|--------------------|------------------------|-------------------|
| Equivalent: | | Equivalent: | Equivalent: |
| Ex | port : Farm | Export : Farm | Export : Farm |
| Pr | ice 1/: Price | Price 1/: Price | Price 1/: Price |
| (\$ | /Ton): (\$/BU) | (\$/Ton) : (\$/BU) | (\$/Ton): (\$/BU) |
| | : | : | : |
| Trigger Release | : | : | : . |
| Price | \$200\$4.45 | : <u>2</u> / | : |
| | : | : - | : |
| arget Price | \$195\$4.30 | \$198\$4.38 | \$198\$4.38 |
| | : | : | : |
| oan (Reserve) | \$171\$3.65 | : | : |
| | : | : | • |
| lational Loan | \$171\$3.65 | \$158\$3.30 | \$158\$3.30 |
| | : | : | : |
| eason Average | : | : | • |
| roducer Price | \$167\$3.54 | \$158-167\$3.30-3.55 3 | / : |
| | : | : | : |
| Current Farm Price | : | \$161\$3.38 3/ | : |
| | - | : - | : |
| Paid Diversion | \$136\$2.70 | \$136\$2.70 | \$136\$2.70 |
| | : | : | : |
| | | | |

^{1/} Estimated equivalent, adjusted from \$/bushel at the farm level by including transportation and handling allowances of \$1.00/bushel.

U.S. CORN PROGRAMS

| | 1983 Program | 1984 Program | 1985 Program |
|----------------------------------|--------------------------|---------------------------|--------------------|
| | Equivalent: | Equivalent: | Equivalent: |
| | Export : Farm | Export : Farm | Export : Farm |
| | Price 1/ : Price | Price 1/ : Price | Price 1/ : Price |
| | (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) |
| Season Average Producer Price | : : \$159\$3.25 | \$140-\$152\$2.75-\$3.09 | : : 5 : |
| Trigger Release Price | \$159\$3.25 | <u>:</u> <u>2</u> / | : |
| Current Farm Price | \$143\$2.83 <u>3</u> / | : | : |
| Target Price | \$144\$2.86 | \$151 -\$3.03 | \$151\$3.03 |
| National Loan | \$136\$2.65 | \$132\$2.55 | \$132\$2.55 |
| Loan (Reserve) | \$136\$2.65 | \$132\$2.55 | |
| Paid Diversion | : \$91 \$1.50 | : | : |
| | : | : | : |

^{1/} Estimated equivalent, adjust from \$/busnel at the farm level by including transportation and handling allowances of \$.80/bushel.

^{2/} Not yet announced.

^{3/} ASCS 5-day moving average as of September 26, 1984.

^{2/} Not yet announced.

^{3/} ASCS 5-day moving average as of September 26, 1984.

FAS Circulars: Market Information For Agricultural Exporters

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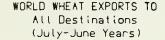
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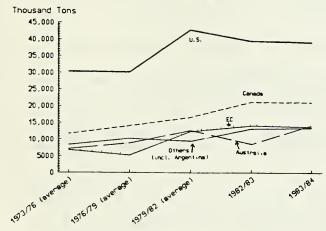
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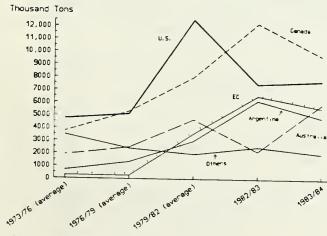
EXPORT MARKETS FOR U.S. GRAIN AND FEED COMMODITIES

In light of the recent period of unusually competitive conditions in the world wheat market, it is of timely interest to note the pattern of performance by the different major wheat exporting countries, not only in the world market as a whole, but in various selected segments. While the question of long term trade pattern changes frequently arises, the necessary data has heretofore not been available in readily useable form. This month's cover analysis provides a preliminary view of these trade pattern changes over the period 1973-1984. A more detailed statistical report on this long term trade pattern data will be released shortly in the form of a special circular report. The following graphs summarize selected portions taken from this new report; supporting trade tables, based largely on reports compiled by the International Wheat Council, appear on page/2.



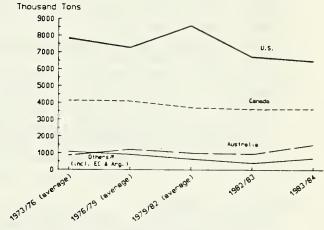


WORLD WHEAT EXPORTS TO Centrally Planned Markets * (July-June Years)



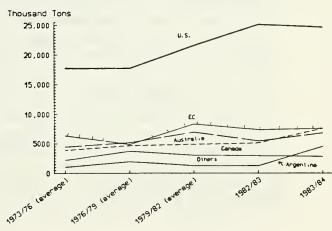
^{*} Eastern Europe, USSR, & China

WORLD WHEAT EXPORTS TO Selected Cash Markets * (July-June Years)



 Western Europe (excl. Portugal), Canada, U.S., Japan, South Konea, and South Africa

> WORLD WHEAT EXPORTS TO All Other Markets (July-June Years)



EXPORT MARKETS FOR U.S. GRAIN AND FEED COMMODITIES October 26, 1984

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HIGHLIGHTS

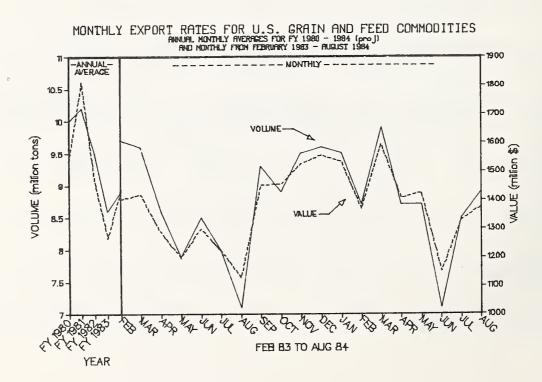
The U.S. wheat export forecast was raised again this month, as a result of expected expansion in world import demand. However, the U.S. forecast remains somewhat constrained by increasing EC and Southern Hemisphere wheat supply prospects. As a result of expected strong demand for U.S. corn from the Soviet Union, the corn export forecast was also raised. The prospects for increased corn exports from the U.S. will most likely be tempered by ample world supplies of other competing coarse grains such as barley, and feed wheat. The U.S. rice export forecast for calendar year 1985 remains unchanged this month, but could improve if world prices increase because of a decrease in exportable supplies from Thailand.

Major developments affecting U.S. exports over the past month include:

- --EC export authorizations for barley are already at the level of total exports during 1983/84, just 3 1/2 months into the current marketing year.
- --Iraq is plagued with a short wheat crop because of drought and will need sharply increased imports in 1984/85.
- --Finland could export much of its low quality wheat crop as feed, and will require larger imports of milling wheat.
- --India is reportedly negotiating to sell some of its surplus wheat to the Soviet Union.
- --Pakistan is raising its domestic wheat procurement prices to enable farmers to make better use of costly fertilizer and other inputs, but may need as much as 1 million tons of wheat in 1984/85 to offset a short crop.
- --Zambia's corn import requirements are up 25 percent because of three years of drought.
- --In the Taiwan corn market, U.S. corn is facing increased competition from Thailand.
- --Spain is encouraging larger areas to be planted with corn, hoping to cut down on imports.
- --Brazil purchased its first significant quantity of dry edible beans from the United States since 1981/82.

QUANTITY AND VALUE OF U.S. GRAIN AND FEED COM-DDITY EXPORTS IN FISCAL YEAR 1984 AND COMPARISON WITH PRECEDING YEAR

| | | | CUMUL | ACTUAL | PROJECTE | |
|------------------------------------|-------------|-------------|-------------|----------|----------------|-------------|
| | ΔΙΙ | G 6 | | RU AUG 6 | EXPORTS | EXPORTS |
| | FY 83 | FY 84 | FY 83 | FY 84 | FY 83 | FY 84 |
| MHEAT (grain only) | | | | | | |
| Quantity (1000 tons) | 2,390 | 3,978 | 33,453 | 35,094 | 36,751 | 39,000 |
| Value Per Ton (dollars) | 161 | 150 | 161 | 157 | 161 | 157 |
| | | | | | | |
| Value (in million dollars) | 385 | 595 | 5,387 | 5,505 | 5,918 | 6,123 |
| CORN (grain only) | | | | | | |
| Quantity (1000 tons) | 3,021 | 3,435 | 43,494 | 44,267 | 47,106 | 47,195 |
| Value Per Ton (dollars) | 142 | 147 | 119 | 150 | 121 | 150 |
| Value (in million dollars) | 42 8 | 5 06 | 5,186 | 6,635 | 5,717 | 7,079 |
| SORGHUM (grain only) | | | | | | |
| Quantity (1000 tons) | 490 | 452 | 4,776 | 5,548 | 5,403 | 6,225 |
| Value Per Ton (dollars) | 133 | 124 | 120 | 136 | 122 | 135 |
| Value (in million dollars) | 65 | 56 | 575 | 753 | 661 | 840 |
| value (III III III III dol Idi S) | ω | 30 | 3/3 | 755 | wi | O-IO |
| BARLEY, OATS, AND RYE (grain only) | 120 | 100 | 6AE | 1 400 | 000 | 2 000 |
| Quantity (1000 tons) | 128 | 108 | 645 | 1,698 | 990 | 2,000 |
| Value Per Ton (dollars) | 133 | 130 | 116 | 138 | 121 | 137 |
| Value (in million dollars) | 17 | 14 | 75 | 235 | 120 | 274 |
| TOTAL COARSE GRAINS (grain only) | | | | | | |
| Quantity (1000 tons) | 3,639 | 3,995 | 48,915 | 51,513 | 53,498 | 56,420 |
| Value Per Ton (dollars) | 140 | 144 | 11 9 | 148 | 121 | 14 8 |
| Value (in million dollars) | 510 | 576 | 5,835 | 7,623 | 6,498 | 8,193 |
| RICE (grain only) | | | | | | |
| | 201 | 100 | 1,928 | 1 001 | 2 200 | 2 200 |
| Quantity (1000 tons) | 221 | 182 | | 1,951 | 2,209 | 2,200 |
| Value Per Ton | 394 | 396 | 400 | 410 | 396 | 410 |
| Value (in million dollars) | 87 | 72 | 772 | 800 | 874 | 902 |
| PULSES | | | | | | |
| Quantity (1000 tons) | 24 | 25 | 425 | 361 | 457 | 385 |
| Value Per Ton (dollars) | 417 | 400 | 409 | 454 | 416 | 450 |
| Value (in million dollars) | 10 | 10 | 174 | 164 | 190 | 173 |
| FLOUR AND OTHER GRAIN PRODUCTS | | | | | | |
| | 323 | 106 | 2,978 | 2,511 | 3 ,44 8 | 2,650 |
| Quantity (1000 tons-gr. equiv) | | | | | | |
| Value Per Ton (dollars) | 170 | 301 | 179 | 211 | 165 | 213 |
| Value (in million dollars) | 55 | 31 | 532 | 530 | 56 9 | 565 |
| FORAGE, HAY, MIXED FEED | | | | | | |
| AND GRAIN BYPRODUCTS | , | | | | | |
| Quantity (1000 tons) | 497 | 582 | 6,385 | 6,434 | 6,991 | 7,000 |
| Value Per Ton (dollars) | 167 | 158 | 163 | 171 | 164 | 171 |
| Value (in million dollars) | 83 | 92 | 1,042 | 1,100 | 1,145 | 1,200 |
| POTAL MONIBE (in the sound to) | 7.004 | 0.000 | 04.004 | 07 OCA | 100 207 | 100 655 |
| TOTAL VOLUME (in thousand tons) | 7,094 | 8,868 | 94,084 | 97,864 | 103,337 | 106,655 |
| 「OTAL VALUE (in million dollars) | 1,130 | 1,376 | 13,742 | 15,722 | 15,194 | 17,156 |



LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES

Export Forecast. The U.S. wheat export estimate for June-May 1984/85 has been increased to 42.9 million tons, second only to 1981/82 record shipments of 48.2 million. World wheat import needs for 1984/85 continue to expand and with limited exportable supplies in some of the major export countries, this growth provides an ideal opportunity for larger U.S. exports.

Shipments and Sales. Shipments of U.S. wheat for the week ending October 18 continue the heavy pace of the previous two periods, reflecting the exceptionally heavy shipments to the USSR. Cumulative shipments for the marketing year to date are running around 40 percent above the year earlier pace. Sales activity during the 4-week period ending October 18 at 3.2 million tons was about the same as a year earlier but was the lowest 4-week sales total since the start of the 1984/85 marketing year.

IMPORTER BUYING ACTIVITY

The Soviet Union continued purchases of U.S. wheat this month, and Brazil and Iraq made initial FY 1985 purchases under GSM credit. Bangladesh started to cover its increased import needs with purchases from the U.S., Korea and Japan remained steady customers, and Taiwan bought high protein milling wheat for delivery through May.

| Approx. Date | | | Quantity | | Price Range 2/ | Delivery |
|--------------|-------------|-----------|----------|--------------------|---------------------|-----------|
| of Purchase | Buyer | Origin | (Tons) | Grade 1/ | (\$US per ton) | Period 3/ |
| 10/19 | Algeria | U.S. | 180,000 | #3 Hd Durum | 177.10 @ 182.98 C&F | Dec-March |
| 10/22 | Algeria | EC | 390,000 | Soft Wheat | 148.25 @ 150.00 C&F | Dec-March |
| 10/15 | Bangladesh | U.S. | 99,000 | ww | 162.59 @ 163.28 C&F | Nov |
| LO/23 | Bangladesh | U.S. | 110,250 | WW | 137.35 @ 137.95 | Nov |
| 10/5 | Brazil | U.S. | 165,000 | HRW 11% | 157.94 @ 160.39 | Dec-Feb |
| 0/5 | Braz11 | Argentina | 25,000 | ? | 145.97 | Jan |
| 0/10 | Brazil | Argentina | 25,000 | ? | 142.37 | Jan |
| .0/10 | Brazil | U.S. | 66,000 | HRW 11% | 159.98 @ 160.00 | Jan |
| 0/17 | Brazil | U.S. | 99,000 | HRW | 158.97 @ 160.07 | Jan-Feb |
| 0/24 | Brazil | U.S. | 132,000 | HRW | 159.93 @ 160.20 | Feb-March |
| 10/24 | Brazil | Argentina | 50,000 | ? | 140.50 @ 141.63 | Feb |
| 10/11 | Ethopta | EC | 50,000 | Soft Wheat | 154.50 C&F | Nov |
| 10/22 | Iraq | U.S. | 110,000 | HRW | ? | ? |
| 0/23 | lrag | U.S. | 135,000 | HRW | 156.75 | Dec |
| 0/11 | Japan | U.S. | 15,500 | HRW 11 1/2% | ? | Dec |
| .0/11 | Japan | U.S. | 34,700 | CWRS | ? | Dec |
| 0/11 | Japan | Australia | 46,400 | ASW | ? | Dec |
| .0/17 | Japan | U.S. | 36,247 | WW,HRS,HRW | ? | Dec |
| 10/17 | Japan | Canada | 52,794 | Sp. Durum | ? | Dec |
| 10/17 | Japan | Australia | 15,000 | ww | ? | Dec |
| 0/24 | Japan | U.S. | 97,147 | WW, HRW, CWRS, ASW | ? | Dec |
| 10/24 | Japan | Canada | 17,000 | WW, HRW, CWRS, ASW | ? | Dec |
| 10/24 | Japan | Australia | 16,000 | WW, HRW, CWRS, ASW | ? | Dec |
| 9/28 | Korea | U.S. | 62,000 | WW, HRW, HRS | various | Nov |
| .0/5 | Korea | Australia | 30,000 | ASW | 130.50 C&F | Nov-Dec |
| 0/17 | Korea | U.S. | 46,500 | WW, HRS, HRW | various | Nov-Dec |
| 0/18 | Korea | U.S. | 41,965 | WW, HRS, HRW | various | Dec |
| 10/19 | Korea | U.S. | 65,800 | WW, HRS, HRW | various | Nov-Jan |
| LO/12 | Philippines | U.S. | 25,000 | HRS 14% | 175.38 | Nov-Dec |
| LO/17 | Portugal | U.S. | 60,000 | SRW | ? | Nov-Dec |
| 10/18 | Portugal | U.S. | 30,000 | SRW | 142.47 | Oct-Nov |
| .0/12 | Syria | U.S. | 50,000 | HRW | ? | Dec |
| .0/12 | Syria | EC | 100,000 | Soft Wheat | ? | Dec |
| 10/1 | Taiwan | U.S. | 50,000 | HRW 12% | various | Nov-March |
| 10/2 | Ta1wan | U.S. | 60,000 | HRS 14% | 170.44 @ 172.88 | Nov-May |
| LO/3 | Taiwan | U.S. | 50,000 | HRW 12% | various | Nov-March |
| 10/1 | USSR | U.S. | 200,000 | HRW | ? | ? |
| 10/10 | USSR | U.S. | 100,000 | HRW | ? | ? |
| 10/17 | USSR | U.S. | 121,450 | HRW | ? | ? |

^{1/} HRW-Hard Red Winter, HRS-Hard Red Spring, SRW-Soft Red Winter, HAD-Hard Amber Durum, WW-Western White

ASW=Austrailian Soft White, CWRS=Canadian Western Red Spring

^{2/} FOB unless otherwise noted.

 $[\]overline{3}$ / FH denotes first half; LH, last half.

U.S. MARKET OPPORTUNITIES

**Iraq: A drought reduced wheat crop of only 250,000 tons, compared to a five-year average crop of approximately 1 million tons, will mean sharply higher wheat imports in 1984/85. A large portion of the Iraqi crop was plowed under and not reseeded in the northern, rain-fed growing region. Irrigated wheat fared better and every effort is being made to plant winter wheat this year in areas where ample water supplies exist. Stocks will be drawn down considerably and the exact amount of imports needed will not be known until this year's wheat crop starts to emerge in December. Purchasing decisions for early 1985 will be made then, and it is expected that Iraq will need considerably more than the 3 million tons imported in 1983/84, when the United States supplied about 1.2 million tons.

**Finland: According to trade sources, Finland may import larger quantities of wheat than earlier expected. Due to wet weather conditions during the maturing and harvesting period, the quality of this year's crop is said to be poor. This may lead to increased exports of domestic wheat for feed, which would need to be offset by increased imports of milling-quality wheat.

OTHER DEVELOPMENTS AFFECTING U.S. EXPORTS

Other Exporting Countries Selling Activity and Competitive Practices

**Australia: Egyptian Ministry of Supply sources recently confirmed that a new wheat supply agreement has been signed with the Australian Wheat Board (AWB), which calls for a minimum of 1.5 million tons to be purchased each calendar year for the next five years. The previous agreement had specified a 1 million ton per year minimum level, and both involve three-year credit at commercial terms. In addition, Egypt has agreed to purchase a minimum of 2.0 million tons in calendar year 1985. The AWB will undertake various market development activities in Egypt in all aspects of milling, baking and storage technology.

**India: Unconfirmed reports indicate that the Government of India (GOI) is negotiating a sale of up to 2 million tons of wheat to the USSR. GOI wheat stocks are at a near record level of 17 million tons, and since consumption in many states was lower than expected, the GOI has had difficulty storing 1983/84 (Apr-Mar) wheat procurements. Prospects for the 1984/85 crop are again good, which will no doubt further exacerbate GOI's wheat stocking problems. For this reason, the GOI is considering exports as a solution to reduce this year's high carryover levels.

**EC: EC wheat exporters are reportedly 1.6 million tons short on export restitutions. Apparently the grain trade has made sales in anticipation of higher restitutions that would result from a weakening of the U.S. dollar, lower world wheat prices, or a strengthening of internal EC wheat prices. However, the EC Commission has refused all offers for export at its weekly tenders for the last four weeks, evidently because restitution requests were too high.

Competitive Developments in Selected Foreign Markets

**Jordan: The United States faces new competition from Australia in the Jordan market. The U.S. market share of the Jordan commercial wheat market, which is almost 100 percent, is being challenged by a recent Jordanian purchase of Australian wheat. Earlier in the year, Australian Wheat Board (AWB) officials visited Jordan and submitted wheat samples that were tested and found satisfactory by the Ministry of Supply. A sale of 25,000 tons followed the AWB visit, the first in over 30 years. The MOS refused an offer of a long-term supply agreement, preferring instead to purchase on open tender for the lowest price. Another cargo of wheat purchased from Australia for September delivery was priced about US\$3 per ton under the U.S. c.&f. price, and this wheat will be tested and judged by Jordanian public-sector millers. Jordan is a growing market for U.S. hard wheats, having tripled import requirements over the past three years to an estimated 340,000 tons in calendar year 1984.

Internal Price Policies Of Foreign Countries

**Canada: An increase of 34 percent in the average producer freight rate to transport each ton of western province grain by rail to export terminals at either Vancouver or Thunder Bay under the Western Grain Transportation Act (WGTA) was announced August 1, 1984. The WGTA, or Crow rates, were recently revised for the first time since before 1900, and western province producers will still pay only an average of 16¢ per bushel to ship grain to export terminals, with proportionate increases in freight rates every two marketing years until 1991/92. This is expected to add an additional C\$60 million to prairie producer costs of moving grain in the 1984/85 (Aug-July) marketing year.

It was also announced that as a result of amendments made to the Western Grain Stabilization Program (WGSP), a C\$100 million interim payment was made to western producers for the 1983/84 crop. The WGSP guarantees that each year the net cash returns to prairie producers as a group will not be below the previous 5-year average. It is a voluntary program jointly funded by producers and the federal government. Prior to the 1983/84 season, no payouts had been made since 1981/82, but low prices and slow export movement triggered the payout provisions. It is expected that a final payment will be made this fall after final computations are made, and that the final figure could approach C\$500 million.

**Pakistan: The Government of Pakistan (GOP) announced October 1 that the official procurement price of wheat to be paid in April, 1985 was raised 9.4 percent. The wheat price was raised for the first time in two years in order to allow Pakistani farmers to make better use of higher cost fertilizer and other inputs, and reportedly not to encourage production since prices for competing oilseed crops are currently high as well. The GOP has not yet announced a corresponding increase in the issue price of wheat supplied to consumers through ration shops, but most likely will do so next spring when procurement of the 1984/85 (May-April) wheat crop begins. The issue price increase is anticipated in order for the GOP to keep its food subsidy bill, currently estimated at approximately US\$78 million (\$1=14.1 rupees), at reasonable levels. Although in 1983/84 Pakistan approached self-sufficiency in wheat production, a drought-affected 1984/85 crop will increase imports to nearly one million tons.

**Major Exporters: The latest internal support prices for the principal world wheat exporters, on an individual marketing year basis, are listed below. Prices are not strictly comparable because of quality differences and because U.S., Argentine and EC prices are on a local delivery point basis. For example, in terms of quality differentials, the Canadian price is set for No. 1 CWRS, while No. 2 CWRS was discounted by approximately C\$6 per ton and No. 3 CWRS by about C\$11 per ton; No.1 CWRS has represented about 40 percent of Canadian wheat exports over the past 10 years. EC prices given below are for medium quality wheat in August and do not include monthly incremental storage payments.

MAJOR EXPORTER SUPPORT PRICES FOR WHEAT

| | | | 1983/84 | 1984/85 | | | |
|-----------------------|----------------------|-----|----------------|------------|-----|-----------------|--|
| | U.S.\$ Equivalent | | Local | U.S | .\$ | Local | |
| Exporter | | | Currency | Equivalent | | Currency | |
| | per bu | | per ton | per bu | | per ton | |
| U.S. (loan) | 3.65 | 134 | 134 (\$) | 3.30 | 121 | 121 (\$) | |
| (reserve loan) | 3.65 | 134 | 134 | N/A | N/A | N/A | |
| Argentina (reference) | 2.67 | 98 | 3,060 pesos 1/ | 2.97 | 109 | 10,000 pesos 1/ | |
| Australia (min. pay.) | 3.72 | 137 | 150 (A\$) | N/A | N/A | N/A (A\$) | |
| (final pay.) | N/A | N/A | N/A | N/A | N/A | N/A | |
| Canada (initial pay.) | 3.75 | 138 | 170 (C\$) | 3.40 | 125 | 160 (C\$) | |
| (final pay.) | N/A | N/A | N/A | N/A | N/A | N/A | |
| EC (intervention) | 4.39 | 161 | 185 (ECU) | 4.22 | 155 | 183 (ECU) | |
| (reference) | 5.10 | 187 | 215 | 4.93 | 181 | 213 | |

In new pesos, current season prices can be adjusted when necessary because of currency fluctuations. Caution should be taken when using this price in US\$ equivalent, because of the volatility of the Argentine exchange rate. Current price as of September 17, 1984.
N/A Not available.

US WHEAT SHIPMENTS, SALES, AND INSPECTIONS 1/(JUNE/MAY--MILLION TONS)

| Monthly Sh | damonto. | (JUNE) | Weekly and Annual Inspection Ra | tes | |
|-------------------|----------|---------|-------------------------------------|------|-----------------|
| Monthly Si | пршенть | | weekly and mindel inspection in | | lion |
| 4 Weeks Ending | 1983/84 | 1984/85 | | MT | BU |
| July 19 | 2.9 | 3.0 | Week Ending October 11 | 1.1 | 39.9 |
| Aug. 23 | 2.8 | 4.2 | Week Ending October 18 | 0.8 | 29.8 |
| Sep. 20 | 2.5 | 5.1 | | | |
| Oct. 18 | 2.9 | 4.5 | Official Estimate for Current MY | | |
| Cumulative for MY | 13.1 | 18.7 | (Grain only) | 40.8 | 1500 |
| | | | Implied Weekly Average | 0.8 | 28.8 |
| Monthly | Sales 2/ | | Latest Six Weeks | | |
| | | | Weekly Average | 1.3 | 47.6 |
| 4 Weeks Ending | 1983/84 | 1984/85 | · - | | |
| July 19 | 2.3 | 4.8 | Marketing Year-To-Date | | |
| Aug. 23 | 2.9 | 5.4 | Weekly Average | 1.0 | 35.8 |
| Sep. 20 | 5.4 | 4.0 | Weekly Avg. Extrapolated Annually | 50.7 | 1862 |
| Oct. 18 | 3.1 | 3.2 | | | |
| Cumulative for MY | 21.8 | 27.4 | Balance of Year to Achieve Estimate | | |
| | | | Implied Weekly Average | 0.7 | 24.5 |

1/ Shipments and sales data from U.S. Export Sales. Inspections data from Federal Grain Inspection Service.

Sales made since the beginning of the applicable marketing year, including sales for shipment in the next marketing year.

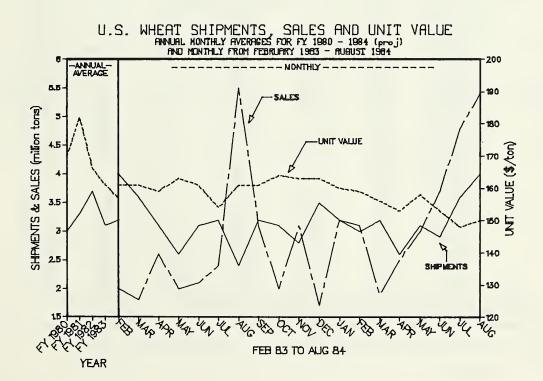
WHEAT SHIPMENTS BY MAJOR EXPORTING COUNTRIES RECENT MONTHS AND SEASON TOTALS FOR 1983/84-1984/85

| | | | (JULI | /JUNEW | ILLION ION | 3) | | | | |
|-----------------------|-------|-------|-------|--------|------------|-------|-------|-------|-------|-------|
| | Can | ada | Austi | ralia | Argen | ntina | Franc | ce 2/ | To | tal |
| 4 Weeks Ending 1/ | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 |
| Jul. 19 | 2.4 | N/A | .4 | 1.4 | .6 | .3 | .3 | .3 | 3.7 | 2.0 |
| Aug. 23 | 2.3 | 2.3 | .4 | 1.0 | .7 | .1 | .7 | 1.1 | 4.1 | 4.5 |
| Sept 20 | 2.1 | 2.3 | .4 | 1.1 | .4 | .1 | 1.6 | N/A | 4.5 | 3.5 |
| Oct. 25 | 2.4 | 1.3 | .4 | 1.3 | •5 | .1 | •5 | N/A | 3.8 | 2.7 |
| Cumulative since July | 1 4.5 | 5.3 | 1.2 | N/A | 1.6 | .3 | 3.1 | 1.4 | 10.4 | 7.0 |
| Total for Season 3/ | 21.1 | 17.2 | 11.6 | 15.0 | 9.6 | 5.7 | 9.5 | 11.0 | 51.8 | 48.9 |

Or nearest date thereto.

Excludes intra-EC trade. Projection for 1984/85.

Denotes less than 50,000 tons.



U.S. WHEAT EXPORT COMMITMENTS BY CLASS TO MAJOR DESTINATIONS TOTAL EXPORTS FOR 1982/83-1983/84; COMMITMENTS TO DATE FOR 1984/85 WITH COMPARISON TO 1983/84

| | | | (JUNE/MAY-1 | ,000 TONS) | | | |
|-----------------|----------------------|------------|--------------|------------|--------------|-------------|----------------|
| | Marketing | | d Red | Soft | A11 | | Total |
| Destination | Year | Winter | Spring | Red | White | Durum | Exports |
| EC-10 | 1982/83 | 3 | 1,162 | 35 | 53 | 495 | 1,748 |
| | 1983/84 | 3 | 1,218 | 2 | _ | 263 | 1,491 |
| | 1983/84* | 3 | 684 | 3 | _ | 125 | 815 |
| | 1984/85** | | 349 | 4 | | 107 | 460 |
| Other W. Europe | 1982/83 | 343 | 95 | 289 | 4 | 7 | 738 |
| | 1983/84 | 795 | 32 | 411 | 16 | 49 | 1,302 |
| | 1983/84* | 150 | 20 | 192 | _ | 26 | 363 |
| | 1984/85** | 354 | 29 | 499 | | 30 | 912 |
| Eastern Europe | 1982/83 | _ | | 122 | _ | 74 | 196 |
| | 1983/84 | | | 283 | | 72 | 355 |
| | 1983/84* | 30 | _ | 283 | _ | 22 | 335 |
| | 1984/85** | 2 27/ | | | | 4 | 4 |
| USSR | 1982/83 | 3,374 | | _ | _ | _ | 3,374 |
| | 1983/84 | 4,141 | _ | | _ | | 4,141 |
| | 1983/84* | 2,050 | _ | _ | _ | | 2,050 |
| | 1984/85** | 5,726 | _ | / 020 | | | 5,726 |
| China | 1982/83 | 386 | | 4,938 | | | 5,324 |
| | 1983/84 | 1,368 | | 1,549 | _ | _ | 2,917 |
| | 1983/84* | 782 | | 772 | | _ | 1,553 |
| Tanan | 1984/85** 1982/83 | 105 | 987 | 2,839 | 1,049 | | 2,944 |
| Japan | | 1,266 | | 20 | • | | 3,322 |
| | 1983/84 | 1,287 | 1,010 | | 1,126 | 12 | 3,435 |
| | 1983/84* | 602 | 558 | | 606 | _ | 1,767 |
| 7.11. | 1984/85** | 674 | 516 | | 1,405 | | 1,802 |
| India | 1982/83 | 2,480 | | | • | _ | 3,885 |
| | 1983/84 | 198 | _ | _ | 968 | _ | 1,166 |
| | 1983/84* | 198 | | | 982 | | 1,180 |
| Taiwan | 1984/85** | 309 | 195 | | | | 67/ |
| laiwan | 1982/83 | | | | | _ | 674 |
| | 1983/84 | 245 | 185 | | 130 | _ | 561 |
| | 1983/84* | 256 260 | 165 172 | | 126 113 | | 547 544 |
| Dan of Vance | 1984/85** | 605 | 162 | | 990 | | |
| Rep. of Korea | 1982/83 | 649 | 221 | 2 | | | 1,757 |
| | 1983/84 1983/84* | 356 | 120 | 2 | 1,179 602 | | 2,051 |
| | 1984/85** | 352 | 110 | | 568 | | 1,079 1,029 |
| Other Asia, | 1982/83 | 2,554 | 1,858 | 833 | 568 | 1 | |
| Middle East, | 1983/84 | 2,288 | 1,232 | 258 | 1,222 | 21 | 5,814 5,021 |
| and Oceania | 1983/84* | 1,267 | 707 | 190 | 665 | 25 | 2,851 |
| and oceania | 1984/85** | 1,453 | 571 | 171 | 998 | | 2,894 |
| Fount | 1982/83 | 1,400 | | 397 | 1,331 | | 1,728 |
| Egypt | 1983/84 | | | 539 | 807 | _ | 1,346 |
| | 1983/84* | | | 441 | 230 | | 668 |
| | 1983/84** | | _ | 213 | 662 | | 876 |
| Nigeria | 1982/83 | 918 | 242 | 81 | | | 1,241 |
| "TPETTG | 1983/84 | 1,278 | 265 | 88 | | _ | 1,631 |
| | 1983/84* | 558 | 107 | 39 | _ | _ | 703 |
| | 1984/85** | 541 | 164 | 63 | _ | _ | 768 |
| Other Africa | 1982/83 | 611 | 95 | 1,086 | | 666 | 2,458 |
| June miller | 1983/84 | 471 | 7 | 1,876 | 45 | 844 | 3,242 |
| | 1983/84* | 264 | 3 | 800 | 7.7 | 490 | 1,561 |
| | 1984/85** | 197 | 19 | 1,912 | | 593 | 2,720 |
| Brazil | 1982/83 | 2,113 | | | | | 2,113 |
| | 1983/84 | 2,181 | | 66 | _ | | 2,247 |
| | 1983/84* | 1,856 | | 66 | | | 1,922 |
| | 1984/85** | 2,358 | | 66 | _ | | 2,424 |
| Other W. Hemis. | 1982/83 | 2,172 | 1,464 | 559 | 8 | 271 | 4,474 |
| James Hemse. | 1983/84 | 2,223 | 1,477 | 514 | 48 | 296 | 4,558 |
| | 1983/84* | 1,537 | 959 | 419 | 7 | 211 | 3,133 |
| | 1984/85** | 1,511 | 966 | 357 | 140 | 202 | 3,176 |
| Total 1/ | 1982/83 | 16,881 | 6,065 | 8,360 | 5,408 | 1,514 | 38,228 |
| | 1983/84 | 17,128 | 5,647 | 5,593 | 5,541 | 1,556 | 35,464 |
| | 1983/84* | 10,117 | 3,436 | 3,290 | 3,328 | 976 | 21,146 |
| | 1984/85** | 13,902 | 2,993 | 6,440 | 2,854 | 1,159 | 27,349 |
| MY Prof | ection 2/ | 21,908 | 6,260 | 7,212 | 5,715 | 1,769 | 42,864 |
| 1/ Diagraparate | , / | 22,700 | - 0,200 | | . ,,,,,, | | ,007 |

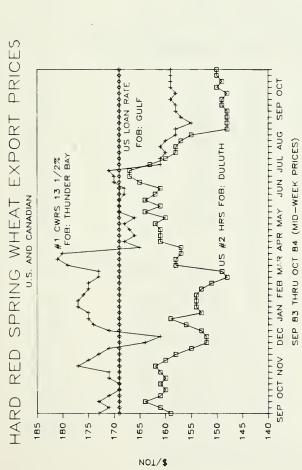
Source: U.S. Export Sales

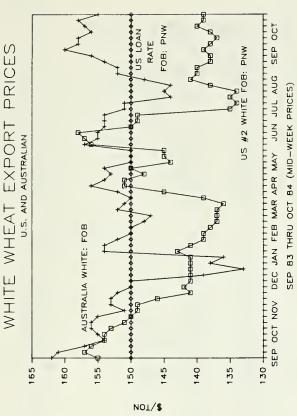
^{1/} Discrepancies due to rounding and sales to unknown destinations.

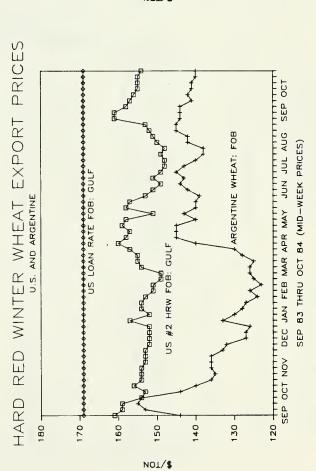
2/ Projection for 1984/85, including flour and products.

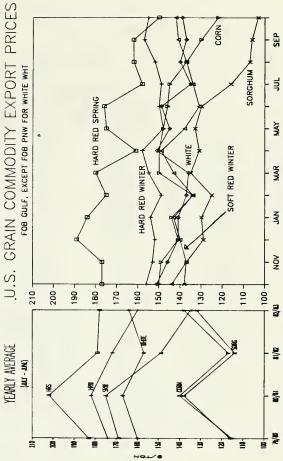
* Sales plus accumulated exports as of October 20, 1983, excluding sales for next marketing year.

^{**} Sales plus accumulated exports as of October 18, 1984, excluding sales for next marketing year.









OCT 83 TO OCT 84 (MID-MONTH)

**CCC Credit:

U.S. WHEAT/WHEAT FLOUR TRADE WITH SELECTED COUNTRIES
UNDER CCC GUARANTEE PROGRAMS

| | | | GUARANTEE 1 | | |
|--------------|---------|--------------------|-------------|----------|------------------------|
| | | FY 1984 | | FY 1985 | 5 * |
| | Total | Estimated Exports | | | Estimated Quantity Yet |
| | Exports | Under CCC Programs | Announced | Approved | To Be Purchased |
| | | 1,000 Tons | Million | Dollars- | 1,000 Tons |
| Bangladesh | 362 | 300 | 60 | | 400 |
| Brazil | 2,097 | 2,914 1/ | 500 | 10.9 | 3261 |
| Chile | 860 | 567 | 50 | | 333 |
| Colombia | 531 | 566 1/ | | | |
| Costa Rica | 124 | - | | | |
| Dominican Re | p. 151 | 106 | | | |
| Ecuador | 357 | 457 1/ | 60 | | 400 |
| Egypt | 2,073 | 526 | | | |
| Guatemala | 109 | 138 | | | |
| Haiti | 107 | 33 | | | |
| Iraq | 952 | 1,225 1/ | | | |
| Jamaica | 112 | 100 | | | |
| Korea | 1,798 | 864 | | | |
| Morocco | 1,849 | 2,245 1/ | | | |
| Nigeria | 1,372 | - | | | |
| Peru | 642 | 507 | | | |
| Philippines | 572 | 637 1/ | | | |
| Portugal | 720 | 2,780 1/ 2/ | 117 | | 780 |
| Tunisia | 430 | 691 | | ' | |
| Turkey | 591 | 500 | 81 | | 540 |
| Yemen | 86 | | | | |
| TOTAL | 15,895 | 15,156 | 868 | 10.9 | 5,714 |

**PL-480:

INITIAL PY 1985 PUBLIC LAW 480 TITLE I/III COUNTRY AND COMMODITY ALLOCATIONS (1.000 TONS GRAIN EQUIVALENT)

| | (1,000 T | ONS GRAIN EQUIVALE | NT) | |
|------------------------|-------------|--------------------|---------------|-----------------|
| | illion-Tota | l Wheat/Flour | Rice | Feedgrains |
| \$805 or Less | | | | |
| Per Capita GNP | | | | |
| Bangladesh | 75.0 | 219 | 67 | |
| Bolivia | 20.0 | 125 | | |
| Egypt | 225.0 | 1,448 1/ | | |
| El Salvador | 44.0 | 138 | | |
| Ghana | 6.0 | 13 | 6 | |
| Guinea | 6.0 | | 19 | |
| Haiti | 15.0 | 94 | | |
| Honduras | 15.0 | 94 | | |
| Indonesia | 40.0 | 250 | | |
| Kenya | 10.0 | 44 | 9 | |
| Liberia | 16.0 | | 50 | |
| Madagascar | 11.0 | | 12 | |
| Maldives | 1.5 | 4 | 2 | |
| Mozambique | 10.0 | 35 | 6 | 25 |
| Pakistan | 50.0 | | | |
| Senegal | 8.0 | 6 | 13 | 25 |
| Sierra Leone | 4.0 | 13 | 6 | |
| Somalia | 20.0 | 48 1/ | 22 | |
| Sri Lanka | 26.0 | 163 | | |
| Sudan | 50.0 | 305 1/ | | |
| Yemen | 5.0 | $12\overline{1}/$ | 9 | |
| Zaire | 15.0 | 82 1/ | | 14 |
| Zambia | 10.0 | 25 | 5 | |
| Subtotal | 682.5 | 3,118 | 226 | 64 |
| Over \$805 | | • | | |
| Per Capita GNP | | | | |
| Costa Rica | 28.0 | 115 | | 24 |
| Dominican Republic | 22.0 | 50 | | 108 |
| Guatemala | 16.0 | 63 | | |
| Jamaica | 35.0 | 110 2/ | 19 | 48 |
| Mauritius | 3.5 | 12 1/ | 5 | |
| Morocco | 45.0 | 310 | | |
| Peru | 20.0 | 50 | | |
| Tunisia | 5.0 | 31 | | |
| Subtotal | 174.5 | 741 | 24 | 180 |
| Allocated | 857.0 | 3,859 | 250 | 244 |
| Unallocated Reserve | 242.5 | | | |
| TOTAL PROGRAM | 1,099.5 | | - | - |
| 1/ Wheat equivalent of | | ontains some porti | on of wheat e | quiv. of flour. |

2/ Contains some portion of blended and/or fortified foods.

^{*} Includes GSM-102, GSM-5, and Blended Credit, as of October 6, 1984

1/ Exports under CCC programs exceed total FY 84 because some of the estimated shipments may have actually moved after September 30, 1984.

2/ Wheat or Feedgrains

WORLD WHEAT TRADE STATISTICS IN THOUSAND TONS SOURCE: IWC

| | | | | SOURCE: | IMC | | | | | |
|--|---|---|---|--|---|--|---|---|--|---|
| WORLD TOTAL | | | | | | | | | | |
| YEAR | ARGENTINA | AUSTRALIA | CANADA | EEC | SPAIN | SWEDEN | USA | USSR | OTHER | WORLD |
| 1077.174 | | | | | | | | | | |
| 1973/74 | 1106 | 5509 | | - 5467 | 120 | 394 | 31068 | 5035 | 2635 | 63071 |
| 1974/75 | 2178 | 8049 | 11168 | 7122 | 39 | 1054 | 28325 | 4000 | 1423 | 63358 |
| 1975/76 | 3111 | 8072 | 12136 | 7729 | 1 | 738 | 31522 | 1000 | 2214 | 65527 |
| 1976/77 | 5584 | 8357 | 12904 | 3912 | 57 | 823 | 26395 | 1400 | 2363 | 61795 |
| 1977/78 | 2670 | 11144 | 15899 | 4479 | 65 | 749 | 31495 | 1400 | 4460 | 72361 |
| 1978/79 | 3307 | 7246 | 13471 | 7349 | 215 | 455 | 32450 | 2500 | | |
| 1979/80 | 4748 | 15364 | 14958 | 10270 | 263 | | | | 4736 | 71729 |
| | | | | | | 368 | 36581 | 500 | 2933 | 85985 |
| 1980/81 | 3932 | 11088 | 17016 | 12683 | 975 | 432 | 42077 | 840 | 5001 | 94044 |
| 1981/82 | 4281 | 11405 | 17751 | 13990 | 231 | 401 | 49331 | 500 | 2852 | 100745 |
| 1982/83 | 7471 | 8530 | 21120 | 14085 | 650 | 703 | 39315 | 440 | 3831 | 96145 |
| 1983/84 <u>1</u> / | 9592 | 14213 | 20926 | 13681 | NA | NA | 38857 | NA | NA | 97484 |
| | | | | | | | | | | |
| SELECTED CASH | MARKETS | | | | | | | | | |
| YEAR | ARGENTINA | AUSTRALIA | CANADA | EEC | SPAIN | SWEDEN | USA | USSR | OTHER | WORLD |
| | | | | | | | | | | |
| 1973/74 | 425 | | 4370 | 234 | 42 | 292 | 7832 | 0 | 30 2 | 13971 |
| 1974/75 | 250 | 963 | 3920 | 317 | 15 | 428 | 7403 | 0 | 124 | 13420 |
| 1975.776 | 469 | 1158 | 3932 | 271 | 1 | 235 | 8947 | 0 | 177 | 15190 |
| 1976/77 | 922 | | 4071 | 106 | ō | 188 | 7178 | 0 | 92 | 13798 |
| 1977 <i>/</i> 78 | 362 | | 4618 | 27 | 6 | 161 | 8151 | 0 | | |
| 1978/79 | 358 | | 3635 | | | | | _ | 153 | 14723 |
| | | | | 445 | 0 | 171 | 7999 | 0 | 91 | 13860 |
| 1979/80 | 5: | | 3809 | 321 | 17 | 120 | 8793 | 0 | 26 | 14206 |
| 1980/51 | 144 | | 3838 | 600 | 2 | 8 | 9597 | 0 | 30 | 15156 |
| 1981/82 | 22 | 968 | 3500 | 519 | 2 | 154 | 9435 | 0 | 22 | 14622 |
| 1982/60 | 57 | 934 | 3610 | 201 | 1 | 114 | 7264 | 0 | 37 | 12218 |
| 1983/84 1/ | 223 | | 3 63 6 | 477 | NA | NA | 7214 | NA | NA | 13054 |
| _ | | | | | | •••• | | • • • • | | |
| CENTRALLY PLA | NNED MARK | ETS | | | | | | | | |
| YEAR | ARGENTINA | AUSTRALIA | CANADA | EEC | SPAIN | SWEDEN | USA | USSR | CTHER | WORLD |
| · - · · · | | | | | | | | | | |
| 1973/74 | | | | | | | | | | |
| 17/3//9 | 29 | 1256 | 3247 | 72 | 0 | 39 | 6766 | 3300 | 983 | 15692 |
| | 29 890 | | 3247 2796 | 72 205 | 0 | 39 142 | 6766 2598 | 3300 3 0 00 | 983 600 | 15692 12172 |
| 1974/75 | 890 | 1941 | 2796 | 205 | 0 | 142 | 2598 | 3 0 00 | 600 | 12172 |
| 1974/75 1975/76 | 890 1155 | 1941 2476 | 2796 520 3 | 205 493 | 0 | 1 42 348 | 2598 4861 | 3 0 00 200 | 600 1800 | 12172 16536 |
| 1974/75 1975/76 1976/77 | 890 1155 1665 | 1941 2476 1118 | 2796 5203 4452 | 205 493 221 | 0 0 0 | 1 42 348 308 | 2598 4861 4330 | 3 0 00 200 65 0 | 600 1800 1166 | 12172 16536 13910 |
| 1974/75 1975/76 1976/77 1977/78 | 890 1155 1665 1496 | 1941 2476 1118 4859 | 2796 5203 4452 5870 | 205 493 221 6 | 0 0 0 | 142 348 308 367 | 2598 4861 4330 4760 | 3 0 00 200 65 0 65 0 | 600 1800 1166 1384 | 12172 16536 13910 19391 |
| 1974/75 1975/76 1976/77 1977/78 1978/79 | 890 1155 1665 1 4 96 885 | 1941 2476 1118 4858 1518 | 2796 5203 4452 5870 5628 | 205 493 221 6 544 | 0 0 0 0 | 142 348 308 367 180 | 2598 4861 4330 4760 6270 | 3000 200 650 650 1800 | 600 1800 1166 1384 546 | 12172 16536 13910 19391 17371 |
| 1974/75 1975/76 1976/77 1977/78 | 890 1155 1665 1496 | 1941 2476 1118 4858 1518 | 2796 5203 4452 5870 | 205 493 221 6 544 2216 | 0 0 0 | 142 348 308 367 | 2598 4861 4330 4760 | 3 0 00 200 65 0 65 0 | 600 1800 1166 1384 | 12172 16536 13910 19391 17371 26556 |
| 1974/75 1975/76 1976/77 1977/78 1978/79 | 890 1155 1665 1 4 96 885 | 1941 2476 1118 4858 1518 6418 | 2796 5203 4452 5870 5628 | 205 493 221 6 544 | 0 0 0 0 | 142 348 308 367 180 | 2598 4861 4330 4760 6270 | 3000 200 650 650 1800 | 600 1800 1166 1384 546 | 12172 16536 13910 19391 17371 |
| 1974/75 1975/76 1976/77 1977/78 1978/79 1979/80 1980/81 | 890 1155 1665 1496 885 2486 3175 | 1941 2476 1118 4859 1518 6418 3862 | 2796 5203 4452 5870 5628 6064 8619 | 205 493 221 6 544 2216 3432 | 0 0 0 0 0 | 142 348 308 367 180 125 332 | 2598 4861 4330 4760 6270 8665 12850 | 3000 200 650 650 1800 | 600 1800 1166 1384 545 582 | 12172 16536 13910 19391 17371 26556 |
| 1974/75 1975/76 1976/77 1977/78 1978/79 1979/80 1980/81 1981/82 | 890 1155 1665 1496 885 2486 3175 3303 | 1941 2476 1118 4859 1518 6418 3862 3761 | 2796 5203 4452 5870 5628 6064 8619 9295 | 205 493 221 6 544 2216 3432 5001 | 0 0 0 0 0 0 755 | 142 348 308 367 180 125 332 | 2598 4861 4330 4760 6270 8665 12850 | 3000 200 650 650 1800 0 460 50 | 600 1800 1166 1384 546 582 1833 1497 | 12172 16536 13910 19391 17371 26556 35318 39108 |
| 1974/75 1975/76 1976/77 1977/78 1978/79 1979/80 1980/81 1981/82 1982/83 | 890 1155 1665 1496 885 2486 3175 3303 6174 | 1941 2476 1118 4859 1519 6418 3862 3761 2174 | 2796 5203 4452 5870 5628 6064 8619 9295 12231 | 205 493 221 6 544 2216 3432 5001 6548 | 0 0 0 0 0 0 755 114 348 | 142 348 308 367 180 125 332 130 295 | 2598 4861 4330 4760 6270 8665 12850 15957 7484 | 3000 200 650 650 1800 0 460 50 | 600 1800 1166 1384 545 582 1833 1497 1902 | 12172 16536 13910 19391 17371 26556 35318 39108 37156 |
| 1974/75 1975/76 1976/77 1977/78 1978/79 1979/80 1980/81 1981/82 | 890 1155 1665 1496 885 2486 3175 3303 | 1941 2476 1118 4859 1519 6418 3862 3761 2174 | 2796 5203 4452 5870 5628 6064 8619 9295 | 205 493 221 6 544 2216 3432 5001 | 0 0 0 0 0 0 755 | 142 348 308 367 180 125 332 | 2598 4861 4330 4760 6270 8665 12850 | 3000 200 650 650 1800 0 460 50 | 600 1800 1166 1384 546 582 1833 1497 | 12172 16536 13910 19391 17371 26556 35318 39108 |
| 1974/75 1975/76 1976/77 1977/78 1978/79 1979/80 1980/81 1981/82 1982/83 1983/84 1/ | 890 1155 1665 1496 885 2486 3175 3303 6174 4830 | 1941 2476 1118 4859 1519 6418 3862 3761 2174 | 2796 5203 4452 5870 5628 6064 8619 9295 12231 | 205 493 221 6 544 2216 3432 5001 6548 | 0 0 0 0 0 0 755 114 348 NA | 142 348 308 367 180 125 332 130 295 NA | 2598 4861 4330 4760 6270 8665 12850 15957 7484 7745 | 3000 200 650 650 1800 0 460 50 0 | 600 1800 1166 1384 546 582 1833 1497 1902 NA | 12172 16536 13910 19391 17371 26556 35318 39108 37156 33991 |
| 1974/75 1975/76 1976/77 1977/78 1978/79 1979/80 1980/81 1981/82 1982/83 1983/84 1/ | 890 1155 1665 1496 885 2486 3175 3303 6174 4830 | 1941 2476 1118 4859 1519 6418 3862 3761 2174 5908 | 2796 5203 4452 5870 5628 6064 8619 9295 12231 | 205 493 221 6 544 2216 3432 5001 6548 | 0 0 0 0 0 0 755 114 348 | 142 348 308 367 180 125 332 130 295 | 2598 4861 4330 4760 6270 8665 12850 15957 7484 | 3000 200 650 650 1800 0 460 50 | 600 1800 1166 1384 545 582 1833 1497 1902 | 12172 16536 13910 19391 17371 26556 35318 39108 37156 |
| 1974/75 1975/76 1976/77 1977/78 1978/79 1979/80 1980/81 1981/82 1982/83 1983/84 1/ | 890 1155 1665 1496 885 2486 3175 3303 6174 4830 | 1941 2476 1118 4859 1519 6418 3862 3761 2174 | 2796 5203 4452 5870 5628 6064 8619 9295 12231 9691 | 205 493 221 6 544 2216 3432 5001 6548 5617 | 0 0 0 0 0 0 755 114 348 NA | 142 348 308 367 180 125 332 130 295 NA | 2598 4861 4330 4760 6270 8665 12850 15957 7484 7745 | 3000 200 650 650 1800 0 460 50 0 NA | 600 1800 1166 1384 545 582 1833 1497 1902 NA | 12172 16536 13910 19391 17371 26556 35318 39108 37156 33991 |
| 1974/75 1975/76 1976/77 1977/78 1978/79 1979/80 1980/81 1981/82 1982/83 1983/84 1/ ALL OTHER MA | 890 1155 1665 1496 885 2486 3175 3303 6174 4830 RKETS ARSENTIN | 1941 2476 1118 4859 1519 6418 3862 3761 2174 5908 | 2796 5203 4452 5870 5628 6064 8619 9295 12231 9691 | 205 493 221 6 544 2216 3432 5001 6548 5617 | 0 0 0 0 0 755 114 348 NA | 142 348 308 367 180 125 332 130 295 NA | 2598 4861 4330 4760 6270 8665 12850 15957 7484 7745 | 3000 200 650 650 1800 0 460 50 0 NA USSR | 600 1800 1166 1384 545 582 1833 1497 1902 NA | 12172 16536 13910 19391 17371 26556 35318 39108 37156 33991 |
| 1974/75 1975/76 1976/77 1977/78 1978/79 1979/80 1980/81 1981/82 1982/83 1983/84 1/ ALL OTHER MA YEAR | 890 1155 1665 1496 885 2486 3175 3303 6174 4830 RKETS ARSENTIN | 1941 2476 1118 4859 1519 6418 3862 3761 2174 5908 | 2796 5203 4452 5870 5628 6064 8619 9295 12231 9691 CANADA | 205 493 221 6 544 2216 3432 5001 6548 5617 | 0 0 0 0 0 755 114 348 NA | 142 348 308 367 180 125 332 130 295 NA SWEDEN | 2598 4861 4330 4760 6270 8665 12850 15957 7484 7745 | 3000 200 650 650 1800 0 460 50 0 NA USSR | 600 1800 1166 1384 545 582 1833 1497 1902 NA | 12172 16536 13910 19391 17371 26556 35318 39108 37156 33991 |
| 1974/75 1975/76 1976/77 1977/78 1978/79 1979/80 1980/81 1981/82 1982/83 1983/84 1/ ALL OTHER MA YEAR 1973/74 1974/75 | 890 1155 1665 1496 885 2486 3175 3303 6174 4830 RKETS ARSENTIN | 1941 2476 1118 4859 1519 6418 3862 3761 2174 5908 4A AUSTRALIA | 2796 5203 4452 5870 5628 6064 8619 9295 12231 9691 CANADA | 205 493 221 6 544 2216 3432 5001 6548 5617 EEC | 0 0 0 0 0 755 114 348 NA SFAIN | 142 348 308 367 180 125 332 130 295 NA SWEDEN | 2598 4861 4330 4760 6270 8665 12850 15957 7484 7745 USA | 3000 200 650 650 650 1800 0 460 50 0 NA USSR | 600 1800 1166 1384 545 582 1833 1497 1902 NA OTHER | 12172 16536 13910 19391 17371 26556 35318 39108 37156 33991 |
| 1974/75 1975/76 1976/77 1977/78 1978/79 1979/80 1980/81 1981/82 1982/83 1983/84 1/ ALL OTHER MA YEAR 1973/74 1974/75 1975/76 | 890 1155 1665 1496 885 2486 3175 3303 6174 4830 RKETS ARSENTIN 60 100 141 | 1941 2476 1118 4859 1518 6418 3862 3761 2174 5908 4A AUSTRALIA | 2796 5203 4452 5870 5628 6064 8619 9295 12231 9691 CANADA 4120 4452 3 3001 | 205 493 221 6 544 2216 3432 5001 6548 5617 EEC | 0 0 0 0 0 755 114 348 NA SFAIN | 142 348 308 367 180 125 332 130 295 NA SWEDEN B 484 0 155 | 2598 4861 4330 4760 6270 8665 12850 15957 7484 7745 USA | 3000 200 650 650 1800 0 460 50 0 NA USSR 1735 1000 800 | 600 1800 1166 1384 545 582 1833 1497 1902 NA OTHER | 12172 16536 13910 19391 17371 26556 35318 39108 37156 33991 WORLD |
| 1974/75 1975/76 1976/77 1977/78 1978/79 1979/80 1980/81 1981/82 1982/83 1983/84 1/ ALL OTHER MA YEAR 1973/74 1974/75 1975/76 1976/77 | 890 1155 1665 1496 885 2486 3175 3303 6174 4830 RKETS ARSENTIN 69 | 1941 2476 1118 4859 1518 6418 3862 3761 2174 5908 44 AUSTRALIA 52 3779 58 5145 87 4438 | 2796 5203 4452 5870 5628 6064 8619 9295 12231 9691 CANADA 4120 4452 3 3001 4 381 | 205 493 221 6 544 2216 3432 5001 6548 5617 EEC | 0 0 0 0 0 755 114 348 NA SPAIN | 142 348 308 367 180 125 332 130 295 NA SWEDEN B 63 4 484 0 155 7 327 | 2598 4861 4330 4760 6270 8665 12850 15957 7484 7745 USA 16470 18324 17714 14887 | 3000 200 650 650 1800 0 460 50 0 NA USSR 1735 1000 800 750 | 600 1800 1166 1384 545 582 1833 1497 1902 NA OTHER 1350 699 237 1105 | 12172 16536 13910 19391 17371 26556 35318 39108 37156 33991 WORLD 33408 37766 34797 34087 |
| 1974/75 1975/76 1976/77 1977/78 1978/79 1978/80 1980/81 1981/82 1982/83 1983/84 1/ ALL OTHER MA YEAR 1973/74 1974/75 1975/76 1976/77 1977/78 | 890 1155 1665 1496 885 2486 3175 3303 6174 4830 RKETS ARSENTIN 6103 141 295 8 | 1941 2476 1118 4859 1518 6418 3862 3761 2174 5908 44 AUSTRALIA 52 3779 88 5145 87 4438 77 5998 12 5041 | 2796 5203 4452 5870 5628 6064 8619 9295 12231 9691 CANADA 4120 4452 3 3001 3 4381 5411 | 205 493 221 6 544 2216 3432 5001 6548 5617 EEC 5161 6600 6965 3585 4446 | 0 0 0 0 0 755 114 348 NA SPAIN | 142 348 308 367 180 125 332 130 295 NA SWEDEN 8 4 484 0 155 7 327 9 221 | 2598 4861 4330 4760 6270 8665 12850 15957 7484 7745 USA 16470 18324 17714 14887 18584 | 3000 200 650 650 1800 0 460 50 0 NA USSR 1735 1000 800 750 | 600 1800 1166 1384 545 582 1833 1497 1902 NA OTHER 1350 699 237 1105 2923 | 12172 16536 13910 19391 17371 26556 35318 39108 37156 33991 WORLD 33408 37766 34797 34087 38247 |
| 1974/75 1975/76 1976/77 1977/78 1978/79 1979/80 1980/81 1981/82 1982/83 1983/84 1/ ALL OTHER MA YEAR 1973/74 1974/75 1975/76 1976/77 1977/78 1976/75 | 890 1155 1665 1496 885 2486 3175 3303 6174 4830 RKETS ARSENTIN 61 103 141 299 8 | 1941 2476 1118 4859 1518 6418 3862 3761 2174 5908 44 3567 4438 52 3779 58 5145 67 4438 67 5998 12 5041 | 2796 5203 4452 5870 5628 6064 8619 9295 12231 9691 CANADA 4120 4452 3 3001 3 4381 1 5411 4208 | 205 493 221 6 544 2216 3432 5001 6548 5617 EEC 5161 6600 6965 3585 4446 6360 | 0 0 0 0 0 755 114 348 NA SPAIN | 142 348 308 367 180 125 332 130 295 NA SWEDEN 8 484 0 155 7 327 9 221 104 | 2598 4861 4330 4760 6270 8665 12850 15957 7484 7745 USA 16470 18324 17714 14887 18584 18181 | 3000 200 650 650 1800 0 460 50 0 NA USSR 1735 1000 800 750 750 | 600 1800 1166 1384 545 582 1833 1497 1902 NA OTHER 1350 699 237 1105 2923 4099 | 12172 16536 13910 19391 17371 26556 35318 39108 37156 33991 #0R_D 33408 37766 34797 34087 38247 40498 |
| 1974/75 1975/76 1976/77 1977/78 1978/79 1978/80 1980/81 1981/82 1982/83 1983/84 1/ ALL OTHER MA YEAR 1973/74 1974/75 1975/76 1976/77 1977/78 | 890 1155 1665 1496 885 2486 3175 3303 6174 4830 RKETS ARSENTIN 6103 141 295 8 | 1941 2476 1118 4859 1519 6418 3862 3761 2174 5908 44 367 77 5998 14 4436 77 5998 12 5041 | 2796 5203 4452 5870 5628 6064 8619 9295 12231 9691 CANADA 4120 4452 3 3001 3 4381 1 5411 4206 7 5085 | 205 493 221 6 544 2216 3432 5001 6546 5617 EEC 5161 6600 6965 3585 4446 6360 7733 | 0 0 0 0 0 755 114 348 NA SPAIN | 142 348 308 367 180 125 332 130 295 NA SWEDEN 8 484 0 155 7 327 9 221 104 6 123 | 2598 4861 4330 4760 6270 8665 12850 15957 7484 7745 USA 16470 18324 17714 14887 18584 18181 19123 | 3000 200 650 650 1800 0 460 50 0 NA USSR 1735 1000 800 750 750 | 600 1800 1166 1384 545 582 1833 1497 1902 NA OTHER 1350 699 237 1105 2923 4099 | 12172 16536 13910 19391 17371 26556 35318 39108 37156 33991 WORLD 33408 37766 34797 34087 38247 40498 45223 |
| 1974/75 1975/76 1975/76 1976/77 1977/78 1978/79 1979/80 1980/81 1981/82 1982/83 1983/84 1/ ALL OTHER MA YEAR 1973/74 1974/75 1975/76 1976/77 1977/78 1976/77 1977/78 | 890 1155 1665 1496 885 2486 3175 3303 6174 4830 RKETS ARSENTIN 61 103 141 295 8 | 1941 2476 1118 4859 1518 6418 3862 3761 2174 5908 44 3567 4438 52 3779 58 5145 67 4438 67 5998 12 5041 | 2796 5203 4452 5870 5628 6064 8619 9295 12231 9691 CANADA 4120 4452 3 3001 3 4381 5411 4208 7 5085 | 205 493 221 6 544 2216 3432 5001 6548 5617 EEC 5161 6600 6965 3585 4446 6360 | 0 0 0 0 0 755 114 348 NA SPAIN | 142 348 308 367 180 125 332 130 295 NA SWEDEN 8 484 0 155 7 327 9 221 104 6 123 | 2598 4861 4330 4760 6270 8665 12850 15957 7484 7745 USA 16470 18324 17714 14887 18584 18181 19123 19630 | 3000 200 650 650 1800 0 460 50 0 NA USSR 1735 1000 800 750 750 700 500 | 600 1800 1166 1384 545 582 1833 1497 1902 NA OTHER 1350 699 237 1105 2923 4099 | 12172 16536 13910 19391 17371 26556 35318 39108 37156 33991 #0RLD 33408 37766 34797 34087 34087 34087 34087 34087 34087 34087 34087 |
| 1974/75 1975/76 1975/76 1976/77 1977/78 1978/79 1979/80 1980/81 1981/82 1982/83 1983/84 1/ ALL OTHER MA YEAR 1973/74 1974/75 1975/76 1976/77 1977/78 1976/75 1979/50 1980/21 | 890 1155 1665 1496 885 2486 3175 3303 6174 4830 RKETS ARSENTIN 61 103 141 299 8 200 22 | 1941 2476 1118 4858 1518 6418 3862 3761 2174 5908 44 5908 44 367 57 5998 12 5041 54 4567 11 7873 13 6289 | 2796 5203 4452 5870 5628 6064 8619 9295 12231 9691 CANADA 4120 4452 3 3001 4381 5411 4208 7 5085 | 205 493 221 6 544 2216 3432 5001 6548 5617 EEC 5161 6600 6965 3585 4446 6360 7733 8651 | 0 0 0 0 0 0 755 114 348 NA SPAIN 71 24 51 51 24 24 218 | 142 348 308 367 180 125 332 130 295 NA SWEDEN 8 484 0 155 7 327 9 221 104 6 123 8 92 | 2598 4861 4330 4760 6270 8665 12850 15957 7484 7745 USA 16470 18324 17714 14887 18584 18181 19123 19630 | 3000 200 650 650 1800 0 460 50 0 NA USSR 1735 1000 800 750 750 700 500 | 600 1800 1166 1384 545 582 1833 1497 1902 NA OTHER 1350 699 237 1105 2923 4099 2325 3138 | 12172 16536 13910 19391 17371 26556 35318 39108 37156 33991 #08:_D 33408 37766 34797 34087 38247 40498 45223 |
| 1974/75 1975/76 1975/76 1976/77 1977/78 1978/79 1979/80 1980/81 1981/82 1982/83 1983/84 1/ ALL OTHER MA YEAR 1973/74 1974/75 1975/76 1976/77 1977/78 1976/79 1970/21 1980/21 1981/82 | 890 1155 1665 1496 885 2486 3175 3303 6174 4830 RKETS ARSENTIR 61 103 144 299 8 200 22 6 | 1941 2476 1118 4858 1518 6418 3862 3761 2174 5908 44 5908 44 4567 12 5041 54 4567 11 7873 13 6289 | 2796 5203 4452 5870 5628 6064 8619 9295 12231 9691 CANADA 4120 4452 3 3001 4381 5411 4208 7 5085 7 5085 | 205 493 221 6 544 2216 3432 5001 6548 5617 EEC 5161 6600 6965 3585 4446 6360 7733 8651 8476 | 0 0 0 0 0 0 755 114 348 NA SPAIN 57 24 215 24 216 | 142 348 308 367 180 125 332 130 295 NA SWEDEN 8 484 0 155 7 327 9 221 104 6 123 8 92 5 117 | 2598 4861 4330 4760 6270 8665 12850 15957 7484 7745 USA 16470 18324 17714 14887 18584 18181 19123 19630 23939 | 3000 200 650 650 1800 0 460 50 0 NA USSR 1735 1000 800 750 750 700 500 | 600 1800 1166 1384 545 582 1833 1497 1902 NA OTHER 1350 699 237 1105 2923 4099 2325 3138 1333 | 12172 16536 13910 19391 17371 26556 35318 39108 37156 33991 WORLD 33408 37766 34797 34087 |
| 1974/75 1975/76 1975/76 1976/77 1977/78 1978/79 1979/80 1980/81 1981/82 1982/83 1983/84 1/ ALL OTHER MA YEAR 1973/74 1974/75 1975/76 1976/77 1977/78 1976/75 1979/50 1980/21 | 890 1155 1665 1496 885 2486 3175 3303 6174 4830 RKETS ARSENTIR 61 103 141 299 8 200 22 6 | 1941 2476 1118 4858 1518 6418 3862 3761 2174 5908 44 5908 44 4567 12 5041 54 4567 11 7877 13 6289 56 6676 | 2796 5203 4452 5870 5628 6064 8619 9295 12231 9691 CANADA 4120 4452 3001 4381 5411 4208 7 5085 7 4559 4956 | 205 493 221 6 544 2216 3432 5001 6548 5617 EEC 5161 6600 6965 3585 4446 6360 7733 8651 | 0 0 0 0 0 0 755 114 348 NA SPAIN 77 24 57 211 24 218 111 | 142 348 308 367 180 125 332 130 295 NA SWEDEN 8 484 0 155 7 327 9 221 104 6 123 8 92 5 117 | 2598 4861 4330 4760 6270 8665 12850 15957 7484 7745 USA 16470 18324 17714 14887 18584 18181 19123 19630 23939 24567 | 3000 200 650 650 1800 0 460 50 0 NA USSR 1735 1000 800 750 750 700 500 380 450 | 600 1800 1166 1384 545 582 1833 1497 1902 NA OTHER 1350 699 237 1105 2923 4099 2325 3138 1333 1892 | 12172 16536 13910 19391 17371 26556 35318 39108 37156 33991 #0RLD 33408 37766 34797 34087 34087 34087 34087 34087 34087 34087 34087 |

NA - Not Available. 1/ Preliminary. Data for Arg, Aus, and Can is complete, EC data is incomplete, US data is from Census Tables.

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES

Export Forecast

In response to expected additional demand from the Soviet Union, the projected October-September 1984/85 U.S. corn export forecast was increased to 53.6 million tons, excluding 430,000 tons of products. Projected October-September 1984/85 U.S. sorghum exports remain unchanged from last month at 6.4 million tons. Heavier than expected export movement in the final weeks of the 1983/84 season prompted increases in the October-September 1983/84 U.S. corn and sorghum export estimates to 47.2 million tons and 6.2 million tons, respectively.

Shipments and Sales

Sales of U.S. corn for the 4-week period ending October 18 continued at last month's level, but well below the heavy pace during August. Although USSR corn purchases have tailed off in recent weeks, sales to Japan and Taiwan have picked up. The major destinations for corn shipments this month were Japan, Mexico and the USSR. Sorghum sales were off somewhat this month and below the year ago level as well. Japan was the principal sorghum buyer. There was a surge in sorghum shipments over the past four weeks; Japan and Mexico were the major destinations.

Importer Buying Activity

Corn buying activity has picked up from markets other than the USSR over the past month. Taiwan has bought considerable quantities of corn during the time its buying team has been in the United States. Algeria and Iraq were also major corn purchasers in recent weeks.

RECENT CORN AND SORGHUM IMPORTER BUYING ACTIVITY REPORTED BETWEEN SEPTEMBER 28, 1984 AND OCTOBER 24, 1984

| | | | | | Price | |
|----------|---------|----------|----------|------------|---------------------|-----------|
| Date of | | | Quantity | | Range 2/ | Delivery |
| Purchase | Buyer | Origin | (Tons) | Grade 1/ | (\$US per Ton) | Period 3/ |
| 10/22 | Algeria | U.S. | 255,000 | YC | 125.25 @ 126.50 | Jan-March |
| 09/28 | Iraq | U.S. | 350,000 | YC | ? | ? |
| 10/24 | Japan | U.S. | 46,000 | YC, barley | ? | Dec |
| 10/9 | Kenya | Thailand | 100,000 | YC | 153.94 @ 154.00 C&F | |
| 10/5 | Korea | U.S. | 30,000 | YS | 120.44 C&F | Nov/Dec |
| 10/5 | Korea | U.S. | 20,000 | YC | 139.84 C&F | Nov/Dec |
| 10/11 | Korea | U.S. | 52,000 | YC | 128.12 | Nov |
| 10/17 | Korea | China | 20,000 | YC | 134.50 C&F | Nov/Dec |
| 10/19 | Korea | China | 20,000 | YC | 134.50 C&F | Nov/Dec |
| 10/23 | Korea | U.S. | 100,000 | YC | 126.83 @ 127.07 | Dec |
| 10/19 | Mexico | U.S. | 127,000 | #2 YC | various | Nov/Dec |
| 10/19 | Mexico | U.S. | 20,000 | #2 YS | ? | Nov |
| 10/1 | Taiwan | U.S. | 60,000 | YC | various | Nov/May |
| 10/3 | Taiwan | Thailand | 49,000 | YC | 137.75 @ 141.35 C&F | 0ct |
| 10/5 | Taiwan | U.S. | 54,000 | YC | 143.23 C&F | Oct/Nov |
| 10/9 | Taiwan | U.S. | 195,000 | YC | 128.69 @ 130.66 | Dec/Jan |
| 10/10 | Taiwan | U.S. | 114,000 | YC | ? | ? |
| 10/11 | Taiwan | U.S. | 45,000 | YS | 119.39 | Nov |
| 10/12 | Taiwan | U.S. | 111,000 | YC | ? , | ? |
| 10/23 | Taiwan | U.S. | 190,000 | YC | 128.40 @ 131.00 | Oct/Dec |
| 10/24 | Taiwan | U.S. | 138,000 | YC | ? | ? |
| 10/11 | USSR | U.S. | 200,000 | YC | ? | ? |

^{1/} YC=Yellow Corn and YS=Yellow Sorghum.

SOURCE: Unofficial market news reports.

^{2/} FOB unless otherwise noted.

^{3/} FH denotes first half; LH, last half.

US CORN AND SORGHUM SHIPMENTS, SALES AND INSPECTIONS 1/

| | | | | OCTOBER | /SEPTEMBER—MILLION TONS) | | | | |
|----------------|----------|----------|-------|---------|-------------------------------------|------|------|------|------|
| Mont | thly Shi | pments | | | Weekly and Annual Inspection Ra | tes | | | |
| | CO | RN | SORG | HUM | | COL | N. | Sorg | hum |
| 4 Weeks Ending | 82/83 | 83/84 | 82/83 | 83/84 | | MT | BU | MT | BU |
| July 19 | 3.0 | 2.7 | .2 | .4 | Week Ending October 11 | 0 '8 | 29.6 | 0.27 | 10.7 |
| Aug. 23 | 3.5 | 3.7 | .7 | . 5 | Week Ending October 18 | 0.8 | 30.1 | 0.13 | 5.3 |
| Sept 20 | 3.3 | 2.4 | . 5 | . /4 | | | | | |
| TOTAL FOR MY | 48.0 | 47.1 | 5.7 | 6.4 | Official Estimate for Current MY | | | | |
| | 83/84 | 84/85 | 83/84 | 84/85 | (Grain only) | 53.5 | 2108 | 6.35 | 250 |
| Oct 18 | 2.3 | 1.7 | .3 | .7 | Implied Weekly Average | 1.0 | 40.5 | .12 | 4.8 |
| TOTAL FOR MY | 2.3 | 1.7 | .3 | .7 | | | | | |
| 1 | fonthly | Sales 2/ | | | Latest Six Weeks | | | | |
| | CO | RN | SOR | GHUM | Weekly Average | 0.7 | 29.0 | 0.22 | 8.6 |
| 4 Weeks Ending | 82/83 | 83/84 | 82/83 | 83/84 | | | | | |
| July 19 | 2.9 | 4.9 | .4 | .4 | Marketing Year-To-Date | | | | |
| Aug. 23 | 6.8 | 8.0 | .5 | .5 | Weekly Average | 0.7 | 25.7 | 0.22 | 8.7 |
| Sept 20 | 4.8 | 3.5 | .3 | .5 | Weekly Avg. Extrapolated Annually | 33.9 | 1335 | 11.6 | 451 |
| TOTAL FOR MY | 49.4 | 48.5 | 5.9 | 6.8 | | | | | |
| | 83/84 | 84/85 | 83/84 | 84/85 | Balance of Year to Achieve Estimate | | | | |
| Oct. 18 | 3.0 | 3.6 | .6 | .4 | Implied Weekly Average | 1.0 | 41.5 | 0.12 | 4.6 |
| TOTAL FOR MY | 19.1 | 18.8 | 1.7 | 1.9 | | | | | |

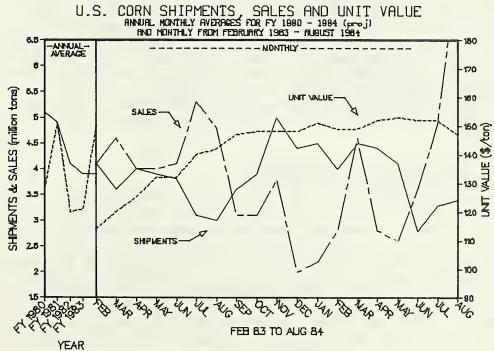
Shipments and sales data from U.S. Export Sales. Inspections data from Pederal Grain Inspection Service. Sales made since the beginning of the applicable marketing year, including sales for shipment in the next marketing year.
Source: Export Sales; FGIS

CORN AND SORGHUM SHIPMENTS BY MAJOR EXPORTING COUNTRIES RECENT MONTHS AND SEASON TOTALS FOR 1982/83-1983/84

| | (OC | TOBER/SER | TEMBER- | MILLION T | ONS) | | | |
|---------------------|-------|-----------|---------|-----------|-------|-------|-------|-------|
| | SOR | GHUM | | CC | | | | |
| | Argei | ntina | Arge | entina | Thai | | To | tal |
| 4 Weeks Ending 1/ | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 |
| July 19 | .6 | .6 | 1.1 | .7 | .1 | .1 | 1.8 | 1.4 |
| Aug. 23 | .6 | .2 | .7 | •5 | .1 | .1 | 1.4 | .8 |
| Sept 20 | .2 | .2 | .5 | .3 | .3 | .1 | 1.0 | .6 |
| TOTAL FOR SEASON | 5.0 | 4.8 | 6.5 | 5.9 | 2.2 | 2.8 | 13.7 | 13.5 |
| 4 Weeks Ending | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 |
| Oct. 18 | .4 | . 2 | .3 | .2 | . 5 | N/A | 1.2 | N/A |
| TOTAL FOR SEASON 2/ | 4.8 | 4.8 | 5.9 | 6.5 | 2.8 | 3.1 | 13.5 | 14.4 |

N/A Not available

Or nearest date thereto. Projection for 1984/85.



**Zambia: Prospects for U.S. commercial corn sales to Zambia in 1984/85 (Oct-Sept) are promising in light of limited supplies by traditional suppliers such as South Africa and Zimbabwe. Three years of drought have reduced Zambia's stocks and domestic consumption to minimum levels. Corn imports are projected for 1984/85 at 350,000 tons, an increase of about 25 percent over 1983/84 levels. This import projection reflects a minimum level, and could easily increase if Zambia is willing to make additional foreign exchange available for essential food commodities. Zambia is expected to purchase 60,000 tons of corn from Malawi and perhaps 20,000 tons from the United States under Title II of P.L. 480. The balance of Zambia's corn import needs until the May 1985 harvest will likely be made on commercial terms from the United States, Thailand, or Argentina.

**Taiwan: Strength in the growing swine and poultry sectors due to the strong economic recovery will mean continued strong demand for feed grains in general, and corn in particular during 1984/85 (Oct-Sept). Taiwan imported approximately 3.1 million tons of corn last year (mostly from the United States), and although total corn imports this year could be higher, the resumption of imports from Thailand will mean increased U.S. competition in 1984/85.

OTHER DEVELOPMENTS AFFECTING U.S. EXPORTS

Competitive Developments in Selected Foreign Markets

**Taiwan: Earlier this month, Taiwanese officials responsible for corn imports lifted a two-year ban on shipments from Thailand. The ban resulted from high levels of aflatoxin found in corn from Thailand, but the team of grain specialists negotiated a resumption of corn trade between the two countries, which resulted in a sale of 49,000 tons to be delivered during October. This is Thailand's first significant sale to Taiwan since 1981/82 (Oct-Sept), before which they were traditional suppliers of about 200,000 tons per year. The team from Taiwan examined Thai corn and found aflatoxin levels to be substantially lower than in 1982, but will require that future sales specify a maximum permitted level. Taiwan has imported most of its corn requirements—about 3.0 million tons per year—from the United States during the last two years.

Internal Price Policies Of Foreign Countries

**Spain: Spain has announced that it will promote corn cultivation, which, if successful, could mean a reduction in import demand that will ultimately affect U.S. corn exports. Among the measures proposed are subsidies for the construction of storage and drying facilities, acquisition of related machinery, and irrigation of land with the stipulation that it be planted to corn for at least five years. In the long run, it is Spain's intent that additional area will be planted, thereby reducing the need for imported corn. However, the impact on production and imports will not be immediate since individual farmers' reactions to the incentives will largely depend on the relative prices of corn and competing crops. Spain is projected to import about 2.8 million tons of corn in 1984/85 (Oct-Sept).

SORGHUM EXPORT PRICES

U.S. AND ARGENTINE

140

US #2 YELLOW FOB: GULF

130

US #2 YELLOW FOB: GULF

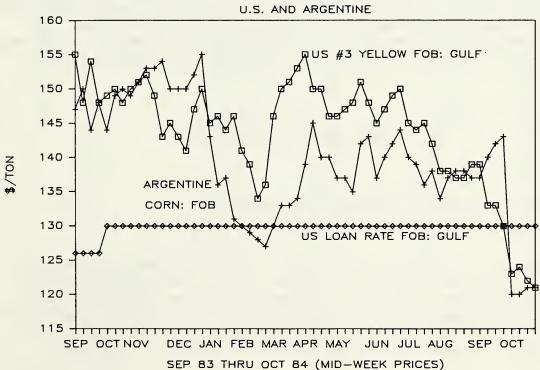
130

ARGENTINE SORGHUM: FOB

SEP OCT NOV DEC JAN FEB MAR APR MAY JUN JUL AUG SEP OCT

CORN EXPORT PRICES

SEP 83 THRU OCT 84 (MID-WEEK PRICES)



BARLEY, OATS AND RYE

U.S. EXPORTS OF BARLEY, OATS AND RYE

| | JUNE/M | AY1,000 TONS | |
|--------------------------|---------|--------------|------------|
| Grain | 1982/83 | 1983/84 1/ | 1984/85 2/ |
| Barley | 1,028 | 2,000 | 1,525 |
| 0ats | 43 | 29 | 43 |
| Rye | 5 | 25 | 25 |
| 1/ Estima | ited. | | |
| $\overline{2}$ / Project | cted. | | |

OTHER DEVELOPMENTS AFFECTING U.S. EXPORTS

Competitive Developments in Selected Foreign Markets

**EC: In just the first 3 1/2 months of the 1984/85 marketing year, the EC has already authorized for export the same amount of barley that was shipped during the entire 1983/84 marketing year. Export authorizations now total 2.9 million tons compared to only 465,000 tons authorized as of mid-October last year. The Community is presently estimating the 1984 barley harvest at a record 43 million tons, some 20 percent higher than last year's poor harvest, and is trying to alleviate domestic price pressures by expanding exports.

BEANS, PEAS, AND LENTILS

Competitive Developments In Selected Foreign Markets

**Brazil: An October 1 dry edible bean tender for 29,500 tons was awarded to U.S. suppliers for delivery next month. This is the first significant Brazilian purchase of beans from the United States since 1981/82 (Sept-Aug), and the sale represents over 10 percent of total U.S. dry edible bean exports last year, which were approximately 220,000 tons. U.S. bean exports in 1984/85 could increase over those in 1983/84 as a result of this sale.

BARLEY SHIPMENTS BY MAJOR EXPORTING COUNTRIES RECENT MONTHS AND SEASON TOTALS FOR 1981/82-1983/84 (OCTOBER/SEPTEMBER--MILLION TONS)

| | | | | | A 1 1 1 1 | - | | - | | 1 |
|-------------------------|----------|-------------|--------|-------|------------|-------------|-------|-------------|---------|---------------------------------------|
| | = | ď | Ŝ | AUA | T KANC | 7/ 1 | | /7 : | _ | 2 |
| 4 Weeks Ending 1/ | 82/83 | 82/83 83/84 | 82/83 | 83/84 | 82/83 | 82/83 83/84 | | 82/83 83/84 | 82/83 | 82/83 83/84 |
| Tuly 19 | * | * | 4. | £. | - | * | × | * | .5 | m. |
| Aurust 23 | * | ٦. | ۰ | ۳, | <u>-</u> . | N/A | ٦. | N/A | ∞. | N/A |
| Contember 20 | * | * | 0 | .2 | * | N/A | * | N/A | * | N/A |
| October 18 | ď | 0 | LC. | N/N | - | * | N/A | 6. | 6. | N/A |
| Total for Season | | 2.0 | 6.2 | 4.3 | :] | 1.0 | 1.4 | 1.4 | 6.7 | 8.7 |
| | . 80/ 60 | 10/10 | 70/ 60 | / /0 | 10/20 | BA / BE | 83/84 | 84/85 | 83/84 | 84/85 |
| guu | 93/04 | 04/00 | 02/04 | 1 | 10/00 | 3 | 2/20 | 20/10 | | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |
| October 18 | ຕຸ | .2 | ٠. | ≩ | - | N/A | | X /Z | ָּיָרָ | 2 |
| Total for Season 3/ 2.0 | 2.0 | 2.5 | 4.3 | 3.0 | <u>.</u> | 2.5 | 7. | 2.5 | \. 8 | 7.5 |

Or closest date thereto. Excludes intra-EC trade; Cumulative reflects available data. Projection for 1984/85. Not available.

Less than 50,000 tons.

1983/84 U.S. OATS EXPORTS BY DESTINATION (JUNE/MAY--1,000 TONS)

| | | | | Committed | Committed | |
|-------------|---------|---------|-------|-------------|-------------|--|
| | | | Total | as of | as of | |
| Oestination | 1981/82 | 1982/83 | S | 10/18/84 1/ | 10/18/84 1/ | |
| 33 | 4 | : | | 15 | : | |
| Canada | - | 1 | ; | : | ; | |
| Mexico | 91 | : | 1 | : | : | |
| Venezuela | 9 | - | m | 2 | _ | |
| Others | 87 | ო | _ | 15 | : | |
| Total | 118 | 4 | 6 | 32 | | |
| | | | | | | |

1/ Accumulated shipments and sales excluding sales for next marketing year. Source: U.S. Census for 1981/82–1982/83 and U.S. Export Sales for 1983/84–1984/85.

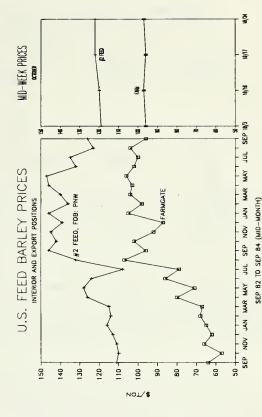
U.S. RYE EXPORTS BY DESTINATION

| | | (JUNE/MAY1,000 10NS | CONO TONS | | |
|-----------------|---------|---------------------|-----------|------------|-------------|
| | | | r | 1983/84 | 1984/85 |
| | | | | Committed | Committed |
| | | | Total | as of | as of |
| Destination | 1981/82 | 1982/83 | Exports | 9/20/83 1/ | 10/18/84 1/ |
| EC | _ | - | m | 1 | 1 |
| Other W. Europe | 13 | 1 | : | 1 | ; |
| Canada | 15 | : | : | 1 | 1 |
| Others | 6 | 1 | 50 | 02 | 1 |
| Total | 38 | : | 23 | R | : |
| | | | | | |

1/ Accumulated shipments and sales excluding sales for next marketing year. SOURCE: U.S. Census for 1981/82-1982/83 and U.S. Export Sales for 1983/84-1984/85.

| 1984/85 | Committed as of | 10/18/84 1/ | 373 | <u></u> | 290 | 505 | |
|---|--------------------|-------------|-------------|----------------|-----------------|---------------------|-------|
| NAT ION | Committed as of | 10/18/84 1/ | 213 181 | 203 34 | 278 | 378 | |
| TS BY DESTINAT | Total | Exports | 360 441 | 126 | 372 | 509 | |
| U.S. BARLEY EXPORTS BY DESTINATION (JUNE/MAY1,000 TONS) | | 1982/83 | 112 | 146 | 119 | 317 | , |
| U.S. | | 1981/82 | 301 | 111 | 336 | 128 546 3 357 | 7,57 |
| | | Destination | EC DAMPS II | Eastern Europe | Ta1⊮an Japan | Canada Others | Total |

1/ Accumulated shipments and sales excluding sales for next marketing year. \$00RCE: U.S. Census for 1981/82-1982/83 and U.S. Export Sales for 1983/84-1984/85.



RICE

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES 1/

Export Forecast. The forecast for U.S. exports in 1984/85 (August/July) remains unchanged from last month at 2.2 million tons.

Shipments. U.S. rice exports during the 4-week period ending October 18 totaled 167,700, down sharply from the previous 4-week total of 231,200 tons. Major destinations included Iraq and Saudi Arabia. Cumulative shipments for the 1984/85 marketing year through October 18 totaled 528,700 tons, about 11 percent below the level of shipments during the same period one year ago.

Sales. For the 4-week period ending October 18, new sales registrations for 1984/85 delivery totaled 58,700 tons, sharply below the level of new sales registered in the previous 4-week period. Commitments for the current marketing year now total 892,100 tons, compared to the 1.08 million tons sold by this date one year ago.

IMPORTER BUYING ACTIVITY

Buying activity picked up this month, especially for high quality rice, as Iran, Malaysia, and Singapore made large purchases of Thai 100% B and Iraq purchased a smaller quantity of U.S. #2/4% long grain rice. Purchases of low quality rice were somewhat weaker, although the Ivory Coast, the Philippines, Senegal and Vietnam made significant purchases.

ESTIMATED RICE IMPORT COMMITMENTS FOR SELECTED COUNTRIES (CALENDAR 1984--1,000 TONS)

| | | | | | | Total | Forecast |
|-----------|------|----------|----------|-------|-------|-------------|----------|
| Buyer | U.S. | Thailand | Pakistan | Burma | Other | Committed * | Imports |
| India | 10 | 285 | | 425 | | 720 | 800 |
| Indonesia | 54 | 125 | 15 | 65 | 365 | 625 | 500 |
| Iran | | 485 | 145 | | 145 | 775 | 680 |
| Iraq | 490 | 45 | | | | 535 | 500 |
| Nigeria | 25 | 455 | 180 | | | 660 | 650 |

^{*} Discrepancies due to rounding.

^{1/} Shipments and sales data are on a product basis.

U.S. RICE EXPORT COMMITMENTS BY CLASS TO MAJOR DESTINATIONS FOR 1981/82-1983/84, AND AUGUST 1 THROUGH OCTOBER 20 for 1984/85

(AUGUST/JULY-1,000 TONS)

| | Marketing | Long Gr | 7-1,000 TONS) | Othe | er 1/ | Total |
|----------------------|-----------|---------|---------------|--------|-------------|---------|
| Destination | Year | Milled | Brown 2/ | Milled | Brown 2/ | Exports |
| EC 10 | 1981/82 | 2 | 310 | 56 | 192 | 560 |
| EC 10 | 1982/83 | ĩ | 214 | 15 | | 230 |
| | 1983/84 | 29 | 192 | 2 | 70 | 293 |
| | 1984/85 | 10 | 112 | 5 | 28 | 154 |
| Other W. Europe | 1981/82 | 58 | 76 | 4 | 28 | 166 |
| Other w. Edrope | 1982/83 | 33 | 54 | 3 | 4 | 93 |
| | 1983/84 | 23 | 35 | 3 | 138 | 199 |
| | 1984/85 | 16 | 8 | 2 | 20 | 46 |
| E. Europe & USSR | 1981/82 | * | | * | | * |
| E. Europe a ossk | 1982/83 | * | | * | | * |
| | 1983/84 | | _ | | | |
| | 1984/85 | | | | | |
| Total | 1981/82 | 85 | | | | 85 |
| Iran | | | | | | |
| | 1982/83 | | | | | |
| | 1983/84 | | | | | |
| | 1984/85 | 270 | | * | | 270 |
| Iraq | 1981/82 | 270 | | * | | |
| | 1982/83 | 327 | | | | 327 |
| | 1983/84 | 230 | | 2 | | 232 |
| | 1984/85 | 245 | | 1 15 | | 246 |
| Saudi Arabia | 1981/82 | 250 | | 15 | | 265 |
| | 1982/83 | 267 | | 2 | | 269 |
| | 1983/84 | 253 | | 6 | | 253 |
| | 1984/85 | 92 | | 1 | | 92 |
| Other Middle East | 1981/82 | 106 | 8 | 17 | 3 | 135 |
| | 1982/83 | 48 | | 2 | | 50 |
| | 1983/84 | 40 | | 12 | | 52 |
| | 1984/85 | 13 | | 1 | | 14 |
| Republic of Korea | 1981/82 | | | * | 339 | 339 |
| | 1982/83 | | | * | 213 | 213 |
| | 1983/84 | | | * | 112 | 112 |
| | 1984/85 | | | | | |
| Other Asia & Oceania | 1981/82 | 4 | | 38 | | 43 |
| | 1982/83 | 2 | | 129 | | 132 |
| | 1983/84 | 3 | | 140 | | 143 |
| | 1984/85 | 4 | | 16 | | 18 |
| Nigeria | 1981/82 | 347 | | | | 347 |
| | 1982/83 | 159 | | | | 159 |
| | 1983/84 | 63 | | | | 63 |
| | 1984/85 | * | | | | * |
| Other Africa | 1981/82 | 116 | 117 | 84 | 4 | 320 |
| | 1982/83 | 148 | 110 | 153 | 4 | 414 |
| | 1983/84 | 95 | 150 | 136 | | 381 |
| | 1984/85 | 96 | 18 | 57 | | 171 |
| W. Hemisphere | 1981/82 | 129 | 25 | 12 | 15 | 181 |
| | 1982/83 | 137 | 23 | 86 | 38 | 284 |
| | 1983/84 | 156 | 24 | 109 | 14 | 303 |
| | 1984/85 | 70 | 15 | 5 | 10 | 100 |
| Total 3/ | 1981/82 | 1,379 | 535 | 228 | 581 | 2,723 |
| 10ta1 <u>3</u> / | 1982/83 | | 400 | 392 | | |
| | | 1,148 | | | 259 | 2,198 |
| | 1983/84 | 900 | 401 | 408 | 338 | 2,043 |
| | 1984/85 | 558 | 153 | 87 | 94 | 892 |

^{*} Less than 500 tons.

^{1/} Includes medium, short, and mixed.

2/ Data not converted to a milled equivalency. Includes rough rice.

3/ Discrepancies due to rounding and changes to unknown destinations.

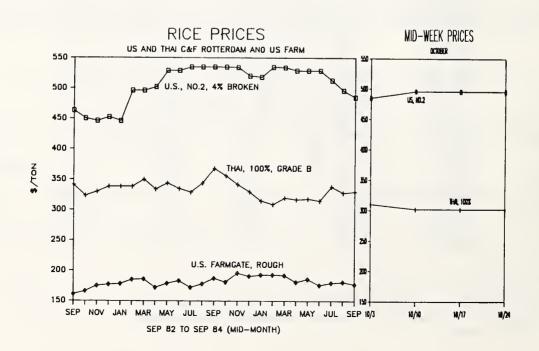
SOURCE: U.S. Export Sales

RECENT RICE IMPORTER BUYING ACTIVITY DEPOPTED RETUREN SEPTEMBER 29 AND OCTOBER 24 1984

| | | Quantity | | Price | Delivery | Date of |
|------------|----------|------------|------------|----------------|----------|---------|
| uyer | Origin | 1,000 Tons | Quality 1/ | \$/MT 2/ | Period | Report |
| ameroon | Thailand | 10.0 | 5% | 235 | 0ct | 09/25 |
| ran | Thailand | 105.0 | 100% в | 250–255 | Oct/Dec | 10/15 |
| raq | U.S. | 12.5 | #2/4% LG | 425 3/ | Jan | 10/22 |
| | | 12.5 | #2/4% LG | 433 <u>3</u> / | Jan | 10/22 |
| vory Coast | Thailand | 40.0 | 35% | 244 <u>3</u> / | Nov/Jan | 10/15 |
| lalaysia | Thailand | 94.0 | 100% в | 250 | Nov/Jan | 10/19 |
| _ | | 30.0 | 10% | 235-237 | Nov Jan | 10/19 |
| exico | Thailand | 20.0 | 20% | 259 <u>3</u> / | Nov | 10/15 |
| hilippines | Taiwan | 30.0 | 35% | 247 <u>3</u> / | Oct/Nov | 10/11 |
| enegal | Thailand | 66.0 | A-1 Spec | 228 <u>3</u> / | Nov/Dec | 10/19 |
| ingapore | Thailand | 15.0 | 100% в | 236 | Dec/Mar | 10/19 |
| | | 4.5 | 100% В | N/A | N/A | 09/28 |
| yria | Thailand | 12.0 | 100% C | 269 | 0ct | 09/25 |
| | | 1.0 | 35% | N/A | N/A | 10/15 |
| ietnam | Thailand | 20.0 | A-1 S | 220 | 0ct | 10/15 |
| | | 10.0 | A-1 S | 215 | N/A | 10/15 |
| /A | Pakistan | 15.0 | 40/45% | 217 | N/A | 10/19 |
| | | 20.0 | 15/20% | 221 | N/A | 10/19 |

P = Parboiled, LG = Long Grain, MG = Medium Grain, SG = Short Grain, B/ = Brown, F = Fragrant, L/Bld = Long, Boiled, F/Bld = Full Boiled

^{3/} C&F 4/ Stowed N/A Not available.



F.o.b. basis unless otherwise indicated. Price information is in many cases unconfirmed and as reported through unofficial market sources.

**Iran: The General Trading Corporation (GTC) purchased 105,000 tons of Thai 100% B last month, bringing total import commitments for 1984 delivery to an estimated 775,000 tons. Iran has now purchased an estimated 485,000 tons of rice from Thailand this year, second only to Malaysia. In CY 1983, Iran was the second largest importer of Thai rice, following only Nigeria in importance as an importer of Thai rice.

**Iraq: With a new FY 1985 allocation of \$165 million in GSM-102 export credit guarantees for rice purchases, the State Grain Trading Establishment tendered in October for 87,500 tons of U.S. #2/4 percent long grain rice. However, Iraq purchased only 25,000 tons--all for delivery in CY 1985. Iraq is projected to import a total 500,000 tons of rice in CY 1984, with imports from the United States expected to reach 450,000 tons. Imports in 1985 are forecast to remain at similar levels.

**Mexico: In the October 10 tender, CONASUPO purchased 20,000 tons of Thai rice for delivery in the last half of November. With this purchase, Mexico has bought an estimated 185,000 of rice for delivery in CY 1984. Rice production in Mexico has dropped each year since 1981/82, as irrigated riceland has been shifted to the production of other crops such as soybeans and edible beans. This shift has resulted in both a reduction in area planted and a decline in overall yields as a growing proportion of rice production comes from rain-fed fields. With production projected to decline further in 1984/85, rice imports could reach an even higher level in CY 1985.

MARKET OPPORTUNITIES

**North Yemen: A re-tender is expected in November for 8,000 tons of U.S. #2/4% long grain or equivalent, after Yemen rejected all offers in the October 13 tender.

OTHER DEVELOPMENTS AFFECTING U.S. EXPORTS

Despite an increase in new Thai sales last month, the Thai Board of Trade (BOT) posted price for 100% B remained at \$260 per ton, while the posted price for parboiled 5% fell to \$247 per ton. Actual prices are reported to be \$235-240 per ton for 100% B and \$232-235 per ton for parboiled 5%, which probably reflects buyers' anticipation of the availability of new crop rice.

**Thailand: Exports began to slow again during the past month, reflecting the lack of new sales made during September. Total exports through October 13 were 3.7 million tons, nearly one-third higher than the level of exports for the same period one year ago.

WEEKLY THAI RICE EXPORTS

| Week Ending | Actual | 4-Week Moving Avg. |
|--------------|---------|--------------------|
| September 22 | 107,836 | 97,916 |
| September 29 | 91,032 | 95,966 |
| October 11 | 64,749 | 87,750 |
| October 13 | 53,735 | 79,338 |

New sales activity picked up during the past month with large sales to Iran, Malaysia, and Senegal. Total export commitments for CY 1984 are estimated at 4.7 million tons, while actual exports are expected to reach 4.25 million tons.

RECENT THAI RICE SALES

| Destination | Quanti Current | ty (1,000 MT) Est. Cumulative 1/ | Quality 2/ | Price \$/MT 3/ | Delivery | Date of Report |
|-------------------------|-------------------|-------------------------------------|-------------------|-------------------|--------------------|-------------------------|
| Bangladesh | 5.0 | 444.5 | P 20% | 230 | N/A | 10/19 |
| Cameroon | 10.0 | 73.9 | 5% | 235 | Oct | 09/25 |
| Ghana <u>5</u> / | 1.5 | 1.6 | 35% | N/A | N/A | 10/15 |
| Guinea <u>5</u> / | 5.7 | 5.7 | 25% | N/A | Oct/Nov | 09/25 |
| Indonesia | 2.5 | 124.5 | GL 10% | 200 | 0ct | 09/25 |
| Iran | 105.0 | 485.8 | 100% B | 250-255 | Oct/Dec | 10/15 |
| Italy | 1.5 | 91.3 | B/100% B | N/A | N/A | 09/25 |
| Ivory Coast | 40.0 | 98.8 | 35% | 244 4/ | Nov/Jan | 10/15 |
| Kenya | 1.1 | 1.4 | 35% | N/A | N/A | 09/28 |
| Malaysia | 94.0 30.0 | 545.0 | 100% B 10% | 250 235-237 | Nov/Jan Nov/Jan | 10/19 10/19 |
| Mali | 1.5 | 2.6 | 35% | N/A | N/A | 10/15 |
| Mexico | 20.0 | 115.8 | 20% | 259 <u>4</u> / | Nov | 10/15 |
| Reunion | 6.0 | 6.5 | B/5% | 197 | Nov | 10/19 |
| Saudi Arabia | 1.0 | 58.5 | P100% | N/A | N/A | 09/28 |
| Singapore | 15.0 4.5 | 147.5 | 100% B 100% B | 236 N/A | Dec/Mar N/A | 10/19 09/28 |
| Sudan | 5.0 3.0 1.0 | 9.0 | 10% 10% 35% | 230 N/A N/A | N/A N/A N/A | 10/19 09/28 10/15 |
| Syria | 12.0 1.0 | 132.0 | 100% C 35% | 269 N/A | Oct N/A | 10/15 10/15 |
| Vietnam | 20.0 10.0 | 226.9 | A-1 S A-1 S | 220 215 | Oct N/A | 10/15 10/5 |
| Yemen, South | 1.4 | 34.4 | P 10% | N/A | Oct/Nov | 09/25 |
| West Africa/ Nigeria | 6.5 | 72.5 | P 5% | 240 | 0ct | Various |

^{1/} For all qualities for 1984 delivery.

 $[\]frac{2}{7}$ P=Parboiled, B/5% = Brown rice 5% brokens, etc., F=Fragrant $\frac{2}{7}$ F.o.b. basis unless otherwise indicated. Price information is in many cases unconfirmed and as reported through unofficial market sources.

^{4/} C&F

^{5/} Japanese Aid $\overline{N}/A = not available$

**Pakistan: In the October 4 tender, the Rice Export Corporation of Pakistan (RECP) sold 15,000 tons of 40/45% broken rice and 20,000 tons of 15/20% broken. Export commitments for delivery in 1984 are estimated at nearly 1.2 million tons. Actual exports through September totaled nearly 850,000 tons, with total exports for CY 1984 projected at 1.2 million tons.

**Burma: MEIC, the government export monopoly, apparently has about 50,000 tons of 25/35% broken rice from the 1983/84 crop to sell, but no new sales were reported in the last month. Export commitments for delivery in CY 1984 currently stand at an estimated 915,000 tons, against projected total exports of 850,000 tons.

U.S. EXPORT EXPANSION ACTIVITIES

**GSM-102: During the past month, Iraq received a FY 1985 credit guarantee allocation of \$165.0 million for rice and purchased 25,000 tons of U.S. #2/4% long grain rice in October.

**PL-480: Initial allocations for the FY 1985 PL-480 Title I/III programs were announced in October, and Bangladesh was the first country to sign a new agreement. The following table lists the preliminary allocations by country.

INITIAL PL-480 TITLE I/III ALLOCATIONS
FOR RICE IN FY 1985

| Country | Allocation \$Million | : | Country | Allocation \$Million |
|--------------|-------------------------|---|--------------|-------------------------|
| ************ | | : | | |
| Bangladesh | 20.0 | • | Mauritius | 1.5 |
| Ghana | 2.0 | : | Mozambique | 2.0 |
| Guinea | 6.0 | : | Senegal - | 4.0 |
| Jamaica | 6.0 | : | Sierra Leone | 2.0 |
| Kenya | 3.0 | : | Somalia | 7.0 |
| Liberia | 16.0 | : | Yemen | 3.0 |
| Madagascar | 9.0 | : | Zambia | 1.5 |
| Maldives | 0.6 | : | | |
| | | : | Total | 83.4 |
| | | : | | |

This circular was prepared by the Grain and Feed Division, Commodity Programs, FAS/USDA, Washington, D.C. 20250, Tel. (202) 447-2009.

| | 1000 | 100/ | 1005 |
|---|-----------------|---------------------------------------|-------------------|
| | 1983 Program | 1984 Program | 1985 Program |
| Equi | valent: | Equivalent: | Equivalent: |
| Ex | port : Farm | Export : Farm | Export : Farm |
| Pr | ice 1/: Price | Price 1/: Price | Price 1/: Price |
| (\$ | /Ton) : (\$/BU) | (\$/Ton): (\$/BU) | (\$/Ton): (\$/BU) |
| | : | : | : |
| Trigger Release | : | : | : |
| Price | \$200\$4.45 | : 2/ | : |
| | : | : - | : |
| Target Price | \$195\$4.30 | \$198\$4.38 | \$198\$4.38 |
| - 6 - | : | • | |
| Loan (Reserve) | \$171\$3.65 | : | : |
| | | : | • |
| National Loan | \$171\$3.65 | \$158\$3.30 | \$158\$3.30 |
| 1,4000011111111111111111111111111111111 | : | : | : |
| Season Average | : | • | : |
| Producer Price | \$167\$3.54 | \$158-167\$3.30-3.55 3/ | : |
| Troducer Trace | • | • • • • • • • • • • • • • • • • • • • | • |
| Current Farm Price | : | \$163\$3.44 3/ | : |
| Current raim riice | | φτου - φυ-τα-2/ | • |
| Daid Diversion | \$136—-\$2.70 | \$136\$2.70 | \$136—-\$2.70 |
| Paid Diversion | \$1.30\$2.7U | \$T30\$2.10 | \$T30\$2.10 |
| | • | • | : |

^{1/} Estimated equivalent, adjusted from \$/bushel at the farm level by including transportation and handling allowances of \$1.00/bushel.

U.S. CORN PROGRAMS

| | 1983 Program | 1984 Program | 1985 Program |
|----------------------------------|---------------------------|-------------------------|--------------------|
| | Equivalent: | Equivalent : | Equivalent : |
| | Export : Farm | Export : Farm | Export : Farm |
| | Price 1/ : Price | Price 1/ : Price | Price 1/ : Price |
| | (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) |
| Season Average Producer Price | \$159\$3.25 | \$136-\$148\$2.65-\$2.9 | . : : 5 : |
| Trigger Release Price | \$159\$3.25 | <u>:</u> <u>2</u> / | : |
| Current Farm Price | : | \$137\$2.69 | : |
| Target Price | \$144\$2.86 | \$151\$3.03 | \$151\$3.03 |
| National Loan | \$136 -\$2.65 | \$132\$2.55 | \$132\$2.55 |
| Loan (Reserve) | : \$136 \$2.65 | \$132\$2.55 | :- |
| Paid Diversion | \$91\$1. 50 | : | : |
| | • | • | : |

^{1/} Estimated equivalent, adjust from \$/bushel at the farm level by including transportation and handling allowances of \$.80/bushel.

^{2/} Not yet announced.

^{3/} ASCS 5-day moving average as of October 25, 1984.

^{2/} Not yet announced.

 $[\]overline{3}$ / ASCS 5-day moving average as of October 25, 1984.

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| | 10015 10016 10017 10018 10019 10020 10021 10023 | Horticultural Products (12 issues) Oilseeds & Products (13 issues) Seeds (4 issues) Sugar, Molasses & Honey (3 issues) Tea, Spices & Essential Oils (3 issues) Tobacco (12 issues) World Crop Production (12 issues) Wood Products (4 issues) | 20.00 27.00 9.00 5.00 5.00 25.00 18.00 7.00 | 30.00 42.00 15.00 8.00 7.00 40.00 25.00 10.00 |
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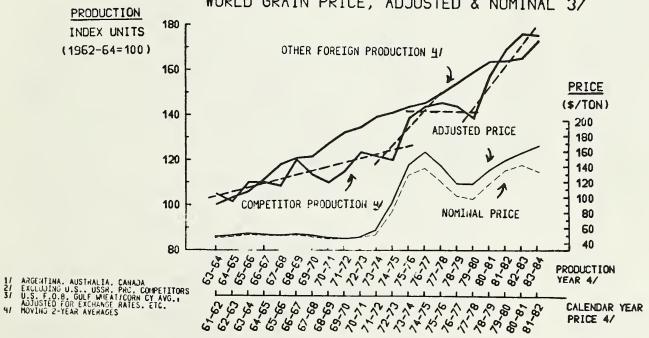
E1G-11-84 NOVEMBER 1984

EXPORT MARKETS FOR U.S. GRAIN AND FEED COMMODITIES

In assessing export prospects, one topic of frequent interest is the medium and longer-term effect of price, including support levels, upon the volume of U.S. grain exports. Although much research has been done on "price elasticity" for both domestic production and domestic utilization, comparatively little is available concerning price-elasticity for U.S. exports. It is commonly believed that significant changes in the world price situation, particularly if sustained for a period of years, can significantly affect production, especially in exporting countries. However, significant changes in world price may also affect usage, both for food in developing countries and for animal feed in higher income countries.

This month's cover graphs show several aspects of the historical relationship between U.S. export prices (which closely parallel world prices) and two major determinants of U.S. exports, i.e. foreign utilization, and production in other exporting countries. Although these graphs themselves do not suffice to show the impact of sustained price changes upon foreign production and foreign consumption (and hence upon U.S. exports), they strongly suggest that a cause-effect relationship exists within a 2-3 year time-frame, and the likelihood is that for price changes that are more sustained, or appear to be more permanent, the impact would be even greater. Though these impacts globally appear small in percentage terms, they nevertheless can amount to many millions of tons.

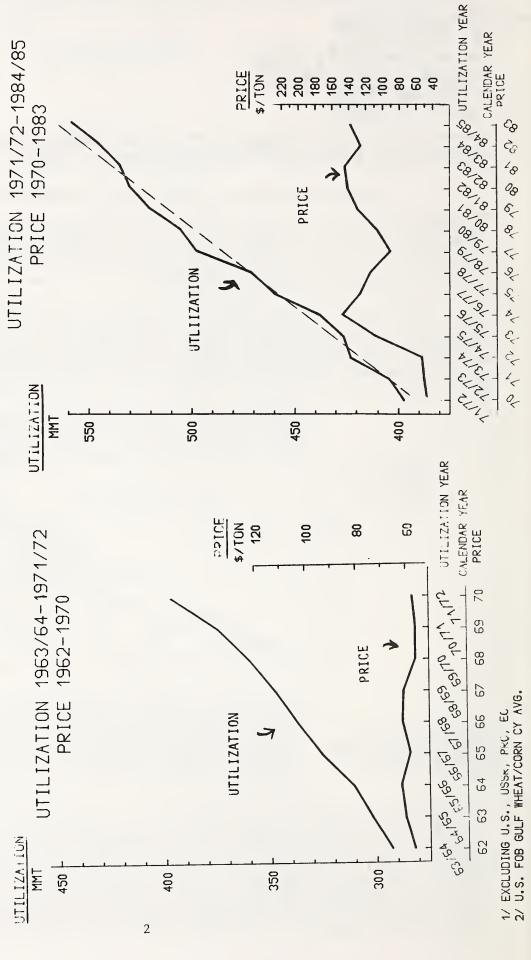
COMPETITOR 1/ GRAIN PRODUCTION INDEXED
OTHER FOREIGN 2/ GRAIN PRODUCTION INDEXED
WORLD GRAIN PRICE, ADJUSTED & NOMINAL 3/



The production/price graph shows several distinct phases: (1) slightly declining price during 1962-1971, when projuction in other export countries rose at about 2 percent per year, (2) strong price incentive conditions during 1972-1974 and again in 1978-1981, when for both periods output subsequently rose at roughly 8 or 9 percent per year, and (3) sharply declining prices between 1975 and 1977, when output subsequently stopped increasing entirely. The graph also shows a significant contrast between the production-price relationship for competing exporting countries, where production would be expected to respond to world price, as opposed to other foretgn countries, which are insulated from world price and where production seems entirely unresponsive to world price. With competing-export-country production presently at about 100 MMT, these differences suggest that, from this one source alone, future impact on U.S. export volume from a significant sustained change in world price level could be as much as 10-15 MMT by the second or third year, and possibly more, depending upon the size of the price change and whether it appears likely to continue somewhat longer.

before 1972, but several phases of significant price response for more recent years. In this case, the yearly utilization growth-rate is only about 2.0 to 2.5 percent for the 1972-74 and 1978-81 periods when price was rising, but about 3.5 to 4.0 percent for 1975-77 when price was declining. With current utilization among these Impact on U.S. export volume from a significant sustained change in world price level could easily be as much as the price/utilization graph, where utilization is for all foreign countries except the USSR and China (for whom appears likely to last. In this instance, the appearance of any price response for the utilization side at all suggests that import-country governments' policies on prices-to-consumers and import dependency are themselves 10 to 20 MMT over a 2 or 3 year period, similar to the impact indicated by the production-response for other yearly utilization data are much less complete) and the EC, shows no discernable price impact for the period countries at about 500 MMT, these differences in response suggest that, from this one source alone, future exporting countries. Again the response would depend upon the extent of the price change and how long it somewhat responsive to changes in world price, following some lag period.

TOTAL OTHER FOREIGN 1/ GRAIN UTILIZATION AND NOMINAL 2/ WORLD GRAIN PRICE



COMPETITOR GRAIN PRODUCTION INDEXED OTHER FOREIGN GRAIN PRODUCTION INDEXED WORLD GRAIN PRICE, ADJUSTED & NOMINAL (2-year moving averages)

| Production Data | | | | | : | | Price Data | |
|---------------------|-----------------------------|--------------------------|---------------------------------------|--------------------------|---|-------------------|--------------------------------------|--|
| Production Years | Competitor 1/ Production | Indexed 2/ Production | Other Foreign <u>3/</u> Production | Indexed 2/ Production | : | Calendar Years | Nominal 4/ Calendar Year Price | Adjusted <u>5/</u> Calendar Year Price |
| | (mmt) | | (mmt) | | | | (\$ /ton) | (\$ /ton) |
| 63 & 64 | 62 | 105 | 308 | 100 | : | 61 & 62 | 56 6/ | 58 6 / |
| 64 & 65 | 60 | 102 | 318 | 103 | : | 62 & 63 | 58 | 60 |
| 65 & 66 | 65 | 110 | 326 | 106 | : | 63 & 64 | 60 | 62 |
| 66 & 67 | 65 | 110 | 343 | 112 | : | 64 & 65 | 59 | 61 |
| 67 & 68 | 64 | 108 | 363 | 118 | : | 65 & 66 | 59 | 60 |
| 68 & 69 | 71 | 120 | 372 | 121 | : | 66 & 67 | 60 | 62 |
| 69 & 70 | 67 | 113 | 374 | 122 | : | 67 & 68 | 58 | 60 |
| 70 & 71 | 65 | 110 | 392 | 127 | : | 68 & 69 | 55 | 57 |
| 71 & 72 | ⁵ 68 | 115 | 407 | 132 | : | 69 & 70 | 56 | 56 |
| 72 & 73 | 73 | 124 | 414 | 135 | : | 70 & 71 | 58 | 58 |
| 73 & 74 | 72 | 122 | 429 | 139 | : | 71 & 72 | 61 | 67 |
| 74 & 75 | . 71 | 120 | 435 | 141 | : | 72 & 73 | 90 | 102 |
| 75 & 76 | 82 | 139 | 443 | 144 | : | 73 & 74 | 137 | 150 |
| 76 & 77 | 85 | 144 | 448 | 145 | : | 74 & 75 | 146 | 167 |
| 77 & 78 | 86 | 146 | 461 | 150 | : | 75 & 76 | 129 | 149 |
| 78 & 79 | 85 | 144 | 475 | 154 | : | 76 & 77 | 112 | 127 |
| 79 & 80 | 82 | 139 | 490 | 159 | : | 77 & 78 | 108 | 127 |
| 80 & 81 | 93 | 157 | 504 | 164 | : | 78 & 79 | 127 | 145 |
| 81 & 82 | 100 | 169 | 505 | 164 | : | 79 & 80 | 145 | 158 |
| 82 & 83 | 104 | 176 | 510 | 166 | : | 80 & 81 | 153 | 168 |
| 83 & 84 | 103 | 174 | 533 | 173 | : | 81 & 82 | 145 | 177 |
| | | | | | : | 82 & 83 | 141 | 184 |

Years preceded by period of slightly declining world prices % increase in production from previous period

| 64 & | 65 | -3.2 |
|------|-------------------------|------|
| 65 & | 66 | 8.3 |
| 66 & | 67 | 0 |
| 67 & | 68 | -1.5 |
| 68 & | 69 | 10.9 |
| 69 & | 70 | -5.6 |
| 70 & | 71 | -3.0 |
| 71 & | 72 | 4.6 |
| 72 & | 73 | 7.4 |
| | Average yearly increase | 2.0 |

Years preceded by period of sharply rising world prices ${\it x increase}$ in production from previous period

| 75 | & | 76 | 15.5 |
|----|---|-------------------------|------|
| 76 | & | 77 | 3.7 |
| 80 | & | 81 | 13.4 |
| 81 | & | 82 | 7.5 |
| 82 | & | 83 | 4.0 |
| | | Average yearly increase | |

Years preceded by period of sharply declining world prices % increase in production from previous period

8.8

| 77 & 78 | 1.2 |
|-------------------------|------|
| 78 & 79 | -1.2 |
| 79 & 80 | -3.5 |
| Average yearly increase | -1.2 |

^{1/} Argentina, Australia, Canada
2/ (1962+63+64)/3=100
3/ Excluding U.S., USSR, PRC, Competitors
4/ U.S. FOB Gulf wheat/corn average
5/ Adjusted for exchange rates, wholesale price index, share of competitor exports etc...
and weighted to reflect wheat/corn proportion of world grain trade.
6/ Partial period 6/ Partial period

TOTAL OTHER FOREIGN GRAIN UTILIZATION AND NOMINAL WORLD GRAIN PRICE (annual)

| | ion Data | : | Price | Data |
|-------------------|---|---|--------------------|---------------------------------------|
| Marketing Year | Other Foreign 1/ | : | Calendar | Nominal |
| (aggregate) | · | : | Year | Price 2/ |
| | (mmt) | | | (\$ /ton) |
| 63/64 | 293 | | 62 | 56 |
| • | 302 | • | 63 | 60 |
| 64/65 | 311 | • | 64 | 61 |
| 65/66 66/67 | 326 | • | 65 | 58 |
| 66/67 | 337 | | | |
| 67/68 | | | 66 | 61 |
| 68/69 | 348 | | 67 | 60 |
| 69/70 | 360 | | 68 | 55 |
| 70/71 | 375 | : | 69 | 55 |
| 71/72 | 397 | : | 70 | 57 |
| 72/73 | 405 | : | 71 | 60 |
| 73/74 | 424 | : | 72 | 63 |
| 74/75 | 427 | : | 73 | 118 |
| 75/76 | 439 | : | 74 | 157 |
| 76/77 | 461 | : | 75 | 135 |
| 77/78 | 472 | • | 76 | 123 |
| 78/79 | 499 | : | 77 | 100 |
| 79/80 | 507 | : | 78 | 116 |
| 80/81 | 522 | : | 79 | 139 |
| 81/82 | 532 | : | 80 | 151 |
| 82/83 | 537 | : | 81 | 154 |
| 83/84 | 547 | : | 82 | 135 |
| 84/85 | 560 | : | 83 | 147 |
| Years preceded | l by period of sharp % increase in c | | rising world price | |
| . | | | | · · · · · · · · · · · · · · · · · · · |
| 74/75 | | | 0.7 | |
| 75/76 | | | 2.8 | |
| 79/80 | | | 1.6 | |
| 80/81 | | | 3.0 | |
| 81/82 | | | 1.9 | |
| 82/83 | | | 0.9 | |
| Aver | age yearly increase | - | 1.8 | |

Years preceded by period of declining world prices % increase in consumption from previous year.

| 69/70 3.4 70/71 4.2 71/72 5.9 |
|---|
| 71/72 5.9 |
| · |
| |
| 76/77 5.0 |
| 77/78 2.4 |
| 78/79 5.7 |
| Average yearly increase 4.4 |

^{1/} Excluding U.S., USSR, PRC, EC 2/ U.S. FOB Gulf wheat/corn average

EXPORT MARKETS FOR U.S. GRAIN AND FEED COMMODITIES November 30, 1984

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HIGHLIGHTS

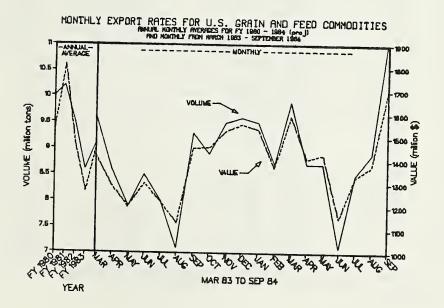
The U.S. wheat export forecast was lowered this month as a result of increased competition from other exporters, but world import demand remains strong due to smaller harvests in several major importing countries. The U.S. coarse grain export forecast is also down this month, due to smaller than expected demand for corn from the European Community and South Africa, and continued reports of good coarse grain harvests in both East and West Europe. The rice export forecast was revised downward, as a result of the continued absence of the Republic of Korea and Nigeria from the U.S. market, which along with a devaluation of the Thai baht, makes U.S. rice even less price competitive on the world market.

Major developments affecting U.S. exports over the past month include:

- --Brazil will need record imports of wheat to make up for a short crop, creating an opportunity for the U.S., but Argentina has become a major competitor for this market.
- --Bangladesh will import more wheat and rice due to recent flooding, some of which will come from the U.S.
- --Australia sold significant quantities of wheat to Pakistan through a barter arrangement with European traders.
- --Colombia announced that agricultural import levels for the coming year will be frozen at 1984's levels, which could adversely affect U.S. wheat exports.
- --Kuwait purchased U.S. white wheat, the first Gulf State country to do so in several years.
- --Italian imports of U.S. corn could be higher in 1984/85, due to poor crop quality and major delays in harvesting.
- --Israel is substituting tapioca for higher-priced coarse grains in feed rations, which would affect U.S. exports of corn and grain sorghum.
- --Spain's record total grain production could limit imports of corn from the United States, if more domestically grown grain is used for feed.
- --Poland is exporting a larger volume of rye than was earlier anticipated, and could cut back on wheat and coarse grain imports due to a good overall grain crop.
- --Turkey's lentil production is down, and Turkey's traditional customers could look to the United States for supplies.

QUANTITY AND VALUE OF U.S. GRAIN AND FEED COMMODITY EXPORTS IN FISCAL YEAR 1984 AND COMPARISON WITH PRECEEDING YEAR

| | U | | | ing year Cupulative | | |
|------------------------------------|------------|--------|---------|------------------------|--|--|
| | SEPTEMEER | | | RU SEPT | | |
| U-D-(majoro) | FY 83 | FY 84 | FY 83 | FY 84 | | |
| HEAT (grain only) | 2 245 | e ene | 25 600 | e | | |
| Quantity (1000 tons) | 3,245 | 6,605 | 36,699 | 41,700 | | |
| Value Per Ton (dollars) | <u>161</u> | 151 | ាព | 156 | | |
| Value (in million dollars) | 523 | 997 | 5,910 | 6,502 | | |
| CORN (grain only) | | | | | | |
| Quantity (1000 tons) | 3,611 | 2,734 | 47,105 | 47,001 | | |
| Value Per Ton (dollars) | 147 | 141 | 121 | 149 | | |
| Value (in million dollars) | 531 | 387 | 5,717 | 7,022 | | |
| SORGHUM (grain only) | | | | | | |
| Quantity (1000 tons) | 627 | 678 | 5,403 | 6,226 | | |
| Value Per Ton (dollars) | 138 | 112 | 122 | 133 | | |
| Value (in million dollars) | 86 | 76 | 661 | 829 | | |
| BARLEY, DATS, AND RYE (grain only) | | | | | | |
| Quantity (1000 tons) | 328 | 375 | 973 | 2,074 | | |
| Value Per Ton (dollars) | 131 | 114 | 121 | 133 | | |
| Value (in million dollars) | 43 | 43 | 118 | 277 | | |
| TOTAL COARSE GRAINS (grain only) | | | | | | |
| Quantity (1000 tons) | 4,566 | 3,787 | 53,481 | 55,301 | | |
| Value Per Ton (dollars) | 145 | 134 | 121 | 147 | | |
| Value (in million dollars) | 660 | 506 | 6,496 | 8,128 | | |
| value (III III TTT COTTO 3) | ••• | | 0,430 | υ, ιω | | |
| RICE (grain only) | | | | | | |
| Quantity (1000 tons) | 282 | 260 | 2,209 | 2,212 | | |
| Value Per Ton | 362 | 373 | 396 | 405 | | |
| Value (in million dollars) | 102 | 97 | 874 | 897 | | |
| PULSES | | | | | | |
| Quantity (1000 tons) | 31 | 28 | 457 | 390 | | |
| Value Per Ton (dollars) | 504 | 405 | 415 | 451 | | |
| Value (in million dollars) | 16 | 11 | 190 | 176 | | |
| FLOUR AND OTHER GRAIN PRODUCTS | | | | | | |
| Quantity (1000 tons-gr. equiv) | 523 | 133 | 3,499 | 2,642 | | |
| Value Per Ton (dollars) | 92 | 255 | 165 | 214 | | |
| Value (in million dollars) | 48 | 34 | 580 | 565 | | |
| FORAGE, HAY, MIDED FEED | | | | | | |
| AND GRAIN BYPRODUCTS | | | | | | |
| Quantity (1000 tons) | 606 | 411 | 6,991 | 6,845 | | |
| Value Per Ton (dollars) | 171 | 158 | 164 | 170 | | |
| Value (in million dollars) | 103 | 65 | 1,145 | 1,165 | | |
| | | | | | | |
| TOTAL VOLUME (In thousand tons) | 9,252 | 11,225 | 103,337 | 109,089 | | |
| TOTAL VALUE (in million dollars) | 1,452 | 1,710 | 15,194 | 17,432 | | |



LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES

Export Forecast. The estimate of U.S. wheat exports for June-May 1984/85 has been reduced by 1.4 million tons to 41.5 million tons. This reflects not only a recent slowdown in U.S. sales, but expected increased competition from other exporters such as India and Argentina.

Shipments and Sales. Shipments of U.S. wheat for the week ending November 22 showed a 25 percent decline from the previous three week average. The main reason was that shipments to the Soviet Union slowed from the exceptional rate of previous weeks. Cumulative shipments of wheat are still well ahead of last year's pace. New sales activity was also slow, and the 2.4 million tons reported was the lowest level since the start of the 1984/85 marketing year.

IMPORTER BUYING ACTIVITY

Buying activity over the past month was moderate. Brazil was active in the market place with purchases from the United States, Argentina, and the European Community, and Korea continued its feed wheat purchases from Australia. Bangladesh added to early purchases of U.S. wheat, and Sri Lanka returned to the U.S. market for hard red winter and white wheat.

| | | REPORTE | THEAT AND PLOU D BETWEEN OCT | R IMPORTER BUYING ACOBER 25, 1984 AND NO | VEMBER 28, 1984 | |
|--------------|------------|------------|---------------------------------|--|-----------------|-------------|
| Approx. Date | | | Quantity | | Price Range 2/ | Delivery |
| of Purchase | Buyer | Origin | (Tons) | Grade 1/ | (\$US per ton) | Period 3/ |
| | | | ./0 71/ | 4.0 | 138.16 @ 139.95 | Nov |
| 11/15 | Bangladesh | U.S. | 142,716 | # 2 | 158.78 @ 159.45 | Feb-March |
| 10/31 | Brazil | u.S. | 99,000 | HRW 11% | | Jan-March |
| 10/31 | Brazil | Argentina | 100,000 | ? | 133.75 @ 133.75 | |
| 11/8 | Brazil | U.S. | 66,000 | HRW 11% | 159.43 @ 159.57 | March |
| 11/8 | Brazil | Argentina | 50,000 | PC | 135.25 @ 136.43 | Feb-March |
| 11/8 | Brazil | EC | 50,000 | Soft Wheat | 143.50 @ 143.75 | March |
| 11/15 | Brazil | U.S. | 33,000 | HRW | 155.95 | March |
| 11/15 | Brazil | Argentina | 65,000 | PC | 133.49 @ 135.00 | Feb-March |
| 11/21 | Brazil | U.S. | 132,000 | HRW 11% | 156.10 @ 156.44 | March-Apri. |
| 11/13 | Egypt | EC | 10,000 | flour | 204.50 C&F | Dec |
| 10/31 | Japan | U.S. | 83,800 | WW,HRW,HRS | ? | Dec |
| 11/8 | Japan | U.S. | 36,347 | HRW ,HRS | ? | Jan |
| 11/8 | Japan | Canada | 54,947 | CWRS | ? | Jan |
| 11/8 | Japan | Australia | 32,500 | ASW | ? | Jan |
| 11/14 | Japan | U.S. | 70,547 | WW.HRW.HRS | ? | Jan |
| 11/14 | Japan | Canada | 15,500 | CWRS | ? | Jan |
| 11/14 | Japan | Australia | 33,000 | ASW | ? | Jan |
| 11/21 | Japan | U.S. | 68,100 | WW HRW HRS | ? | Jan |
| 11/21 | Japan. | Canada | 15,300 | CWRS | ? | Jan |
| 11/21 | | Australia | 17,000 | ASW | ž | Jan |
| | Japan | U.S. | 86,747 | WW.HRW.HRS | ? | Jan |
| 11/28 | Japan | Australia | 15,747 | ASW | 2 | Jan |
| 11/28 | Japan | U.S. | 25,000 | HRW | ? | Dec-Jan |
| 10/31 | Jordan | Yugoslavia | 30,000 | ? | ? | Dec-Jan |
| 10/31 | Jordan | | 40,000 | feed wheat | • | Nov-Dec |
| 11/7 | Korea | Australia | 40,000 | feed wheat | 126.00 C&F | Nov-Dec |
| 11/8 | Korea | Australia | 62,280 | various | various | Dec-Jan |
| 11/16 | Korea | U.S. | | feed wheat | 123.85 C&F | Dec |
| 11/27 | Korea | Australia | 50,000 | AM Leed Ausar | ? | Dec |
| 11/27 | Kuwait | U.S. | 15,000 | | 150.83 | Nov-Dec |
| 11/7 | Portugal | U.S. | 30,000 | SRW | various | Nov-Feb |
| 10/31 | Sri Lanka | U.S. | 84,500 | WW | | Nov-Peb |
| 10/31 | Sri Lanka | U.S. | 87,025 | HRW 12% | various | Nov-Feb |
| 11/6 | Taiwan | U.S. | 54,000 | ww, Hr.s | various | MOA-LED |

^{1/} HRW-Hard Red Winter, HRS-Hard Red Spring, SRW-Soft Red Winter, HAD-Hard Amber Durum, WW-Western White ASW-Australlian Soft White, CWRS-Canadian Western Red Spring, PH-Argentine Prime Hard

^{2/} FOB unless otherwise noted.
3/ FH denotes first half; LH, last half.

U.S. MARKET OPPORTUNITIES

**Brazil: Late August freezing temperatures in the state of Rio Grande do Sul reduced wheat yields much more than previously expected, and Brazil will now have to import record quantities of wheat to supplant domestic supplies. The president of the Brazilian Wheat Board recently said that Brazil needs to import a minimum of 4.8 million tons of milling-quality wheat (the current FAS import estimate is 5 million tons), and has logistical capabilities to import even more if needed. The United States has traditionally supplied Brazil with most of its wheat import needs, but is facing increased competition from Argentina and the EC.

**Bangladesh: Extensive flooding in rice-producing areas has destroyed hundreds of thousands of tons of production, threatening famine in some areas. The Government of Bangladesh is drawing on its own wheat and rice stocks to avoid drastic price increases, and has requested that part of its fiscal year 1985 P.L. 480 allocation for rice be switched to wheat. If delays occur in implementing the P.L. 480 program, Bangladesh could turn to commercial imports of wheat to cover its immediate needs. Bangladesh is currently projected to import nearly 2 million tons of wheat in 1984/85 (July-June).

OTHER DEVELOPMENTS AFFECTING U.S. EXPORTS

Other Exporting Countries Selling Activity and Competitive Practices

**EC: The EC continues to aggressively market surplus wheat, as evidenced by a recent sale made to Brazil. To facilitate this 50,000 ton sale to Brazil, the EC opened its Special Zone IV tender (South America) for the first time in more than a year. After a six-week hiatus, the EC has resumed its weekly export tenders by authorizing nearly 600,000 tons of soft wheat for export with a \$12 per ton subsidy. That brings total export authorizations to 4.7 million tons so far in 1984/85, the same pace as last year when the EC exported record quantities of wheat. Requests for export authorizations have exceeded a million tons in each of the past few weeks, an indication of EC exporters' strong desire to move surplus wheat.

**Australia: A barter sale of 300,000 tons of Australian wheat to Pakistan has been confirmed. It is the largest wheat sale reported there in several years, and probably largest ever to Pakistan by the Australian Wheat Board. The sale of white wheat was actually a barter arrangement with European grain traders acting as middlemen between Australia and Pakistan. FAS estimates Pakistan's wheat imports in 1984/85 (July-June) at 960,000 tons, of which 400,000 should come from the United States.

**France: France is again expected to supply about 1 million tons of flour to Egypt in calendar year 1985. The average price for French flour to Egypt in 1984 was about \$205 per ton, c.& f. This compares to the last U.S. sale price under P.L. 480 of \$215 per ton, f.a.s., to which freight of about \$40 per ton must be added to obtain a comparable price. The million tons of French flour and the 400,000 tons to be supplied under the FY 1985 P.L. 480, Title I program will cover almost all of Egypt's flour import needs in 1985.

Competitive Developments in Selected Foreign Markets

**Colombia: The Colombian Minister of Agriculture said that wheat and malting barley imports (and other agricultural imports) in 1985 may be frozen at calendar year 1984 levels. U.S. wheat exports to Colombia in 1983/84 (July-June) totalled 570,000 tons, or about 50 percent of Colombia's total agricultural import bill, which the Minister said would remain at US\$200 million in 1985.

**Kuwait: Kuwait recently made the first Gulf State purchase of U.S. wheat in several years, for delivery this month. This sale of 15,000 tons of white wheat came after samples of U.S. wheat were submitted for testing. If this shipment meets Kuwaiti expectations, it could pave the way for additional U.S. sales in the Arab Gulf area. Coming in the wake of the recent 100,000 ton commercial purchase of white wheat by Yemen, this development indicates the growing competitiveness of U.S. white wheat in these traditional Australian markets.

Internal Price Policies Of Foreign Countries

**Australia: For the first time, Guaranteed Minimum Prices (GMP) have been introduced for five different categories of wheat. The size of payments made to growers by the Australian Wheat Board will be determined by the amount of wheat delivered for each category: prime hard, hard, standard white, general purpose, and feed. Prior to the 1984/85 (Oct-Sept) season, only one GMP was declared for Standard White, and growers received premiums for hard wheats or were discounted for inferior wheats. Under the new system, 90 percent of the GMP will be paid on delivery, and the balance in February, 1985. The final payment level will reflect such marketing factors as the volume of wheat sold both domestically and for export, and prices obtained by the AWB. It is expected that this new GMP calculation will be a valuable guide in determining which wheat types are planted in the coming crop.

**Argentina: The Government of Argentina (GOA) has instituted a new wheat export sales quota system with maximum quotas established for each private company. The new quota system will supposedly make it more cumbersome for large buyers to make substantial purchases, but the GOA has not yet decided whether the system will be permanent. Changes in the sales registration system represent an attempt by GOA to obtain more destination information on private sales. In an unrelated development, the USSR announced its intent to renew the long term purchase agreement (LTA) with Argentina, which expires at the end of December 1984. However, the Soviets have not yet agreed to minimum purchases of at least 4 million tons of corn and sorghum per agreement year, as it did in the original LTA signed in 1980.

**Major Exporters: The latest internal support prices for the principal world wheat exporters, on an individual marketing year basis, are listed below. Prices are not strictly comparable because of quality differences and because U.S., Argentine and EC prices are on a local delivery point basis. For example, in terms of quality differentials, the Canadian price is set for No. 1 CWRS, while No. 2 CWRS was discounted by approximately C\$6 per ton and No. 3 CWRS by about C\$11 per ton; No. 1 CWRS has represented about 40 percent of Canadian wheat exports over the past 10 years. EC prices given below are for medium quality wheat in August and do not include monthly incremental storage payments.

MAJOR EXPORTER SUPPORT PRICES FOR WHEAT

| | | | 1983/84 | | | 1984/85 |
|-----------------------|--------|------|----------------|--------|------|-----------------|
| | U.S | .\$ | Local | U.S | .\$ | Local |
| Exporter | Equiva | lent | Currency | Equiva | lent | Currency |
| | per bu | | per ton | per bu | | per ton |
| U.S. (loan) | 3.65 | 134 | 134 (\$) | 3.30 | 121 | 121 (\$) |
| (reserve loan) | 3.65 | 134 | 134 | N/A | N/A | N/A |
| Argentina (reference) | 2.67 | 98 | 3,060 pesos 1/ | 2.57 | 94 | 13,500 pesos 1/ |
| Australia (min. pay.) | 3.72 | 137 | 150 (A\$) — | 3.41 | 125 | 146 (A\$) |
| (final pay.) | N/A | N/A | N/A | N/A | N/A | N/A |
| Canada (initial pay.) | 3.75 | 138 | 170 (C\$) | 3.40 | 125 | 160 (C\$) |
| (final pay.) | N/A | N/A | N/A | N/A | N/A | N/A |
| EC (intervention) | 4.39 | 161 | 185 (ECU) | 4.22 | 155 | 183 (ECU) |
| (reference) | 5.10 | 187 | 215 | 4.93 | 181 | 213 |

In new pesos, current season prices can be adjusted when necessary because of currency fluctuations. Caution should be taken when using this price in US\$ equivalent, because of the volatility of the Argentine exchange rate. Current price as of November 28, 1984.

N/A Not available.

US WHEAT SHIPMENTS, SALES, AND INSPECTIONS 1/

| Monthly Sh | Inments | (JUNE/F | Weekly and Annual Inspection Rat | tes | |
|------------------------|------------|---------|-------------------------------------|------|------|
| Monthly Sir | I pue u co | | | M111 | lion |
| 4 Weeks Ending | 1983/84 | 1984/85 | _ | MT | BU |
| Aug. 23 | 2.8 | 4.2 | Week Ending November 15 | 0.6 | 23.7 |
| Sep. 20 | 2.5 | 5.1 | Week Ending November 22 | 0.7 | 25.2 |
| Oct. 18 | 2.9 | 4.5 | | | |
| Nov. 22 | 2.9 | 3.4 | Official Estimate for Current MY | | |
| Cumulative for MY | 16.0 | 22.2 | (Grain only) | 39.5 | 1450 |
| Ommunación and illivit | | | Implied Weekly Average | 0.8 | 27.9 |
| Monthly | Sales 2/ | | Latest Six Weeks | | |
| | | | Weekly Average | 0.7 | 26.4 |
| 4 Weeks Ending | 1983/84 | 1984/85 | | | |
| Aug. 23 | 2.9 | 5.4 | Marketing Year-To-Date | | |
| Sep. 20 | 5.4 | 4.0 | Weekly Average | 0.9 | 33.8 |
| Oct. 18 | 3.1 | 3.2 | Weekly Avg. Extrapolated Annually | 47.8 | 1758 |
| Nov. 22 | 2.0 | 2.4 | | | |
| Cumulative for MY | 24.0 | 30.4 | Balance of Year to Achieve Estimate | 0.6 | 22.4 |
| Cumeractic tos in | , | | Implied Weekly Average | 0.7 | 24.5 |

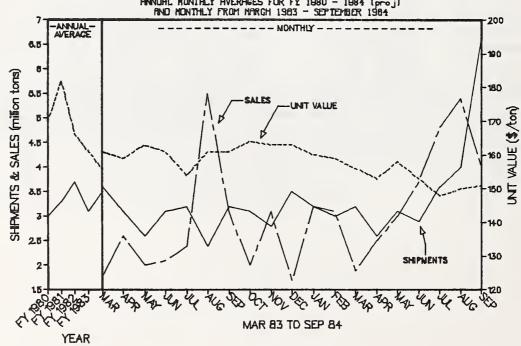
^{1/} Shipments and sales data from U.S. Export Sales. Inspections data from Federal Grain

WHEAT SHIPMENTS BY MAJOR EXPORTING COUNTRIES RECENT MONTHS AND SEASON TOTALS FOR 1983/84-1984/85

| | | | (JULY | /JUNEM | ILLION TON | S) | | | | |
|-----------------------|-------|-------|-------|--------|------------|-------|-------|-------|-------|-------|
| | Can | ada | Aust | ralia | Arge | ntina | Fran | ce 2/ | To | tal |
| 4 Weeks Ending 1/ | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 |
| Aug. 23 | 2.4 | 2.3 | .5 | 1.0 | .4 | .1 | .7 | 1.1 | 4.0 | 4.5 |
| Sept 20 | 2.0 | 2.3 | .5 | 1.1 | .5 | .1 | 1.6 | 1.7 | 4.6 | 3.5 |
| Oct. 25 | 1.8 | 1.3 | •5 | 1.3 | .5 | .1 | .5 | N/A | 3.3 | 2.7 |
| Nov. 21 | 1.3 | 1.4 | .6 | N/A | .3 | | 1.4 | N/A | 3.6 | 1.4 |
| Cumulative since July | 1 9.5 | 7.3 | 2.2 | N/A | 2.4 | .3 | 4.5 | 3.1 | 16.6 | 10.7 |
| Total for Season 3/ | 21.8 | 17.2 | 11.6 | 15.0 | 9.6 | 6.5 | 10.0 | 11.0 | 53.0 | 49.7 |

^{1/} Or nearest date thereto.

U.S. WHEAT SHIPMENTS, SALES AND UNIT VALUE ANNUAL MONTHLY AVERAGES FOR FY 1980 - 1984 (proj) AND MONTHLY FROM MARCH 1983 - SEPTEMBER 1984



Inspection Service.
2/ Sales made since the beginning of the applicable marketing year, including sales for shipment in the next marketing year.

Excludes intra-EC trade.Projection for 1984/85.

Denotes less than 50,000 tons.

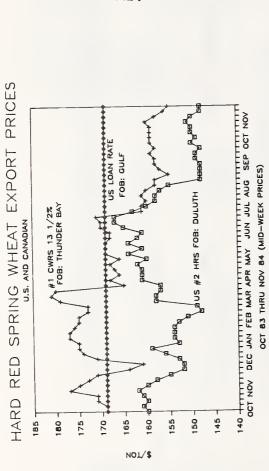
U.S. WHEAT EXPORT COMMITMENTS BY CLASS TO MAJOR DESTINATIONS
TOTAL EXPORTS FOR 1982/83-1983/84; COMMITMENTS TO DATE FOR 1984/85 WITH COMPARISON TO 1983/84
(JUNE/MAY--1,000 TONS)

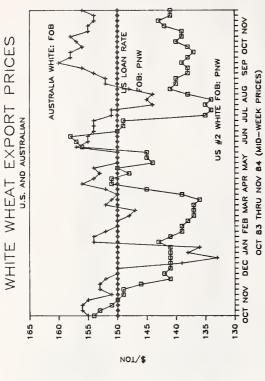
| | | | (JUNE/MAY1 | | | | |
|--------------------|-----------------------|--------|---------------|-------------|--------------|-------------|------------------|
| Doctination | Marketing Year | Winter | Red Spring | Soft Red | All White | Durum | Total Exports |
| estination C-10 | 1982/83 | 3 | 1,162 | 35 | 53 | 495 | 1,748 |
| U-10 | 1983/84 | 3 | 1,218 | 2 | | 263 | 1,491 |
| | 1983/84* | 3 | 772 | 6 | | 168 | 959 |
| | 1984/85** | | 479 | 4 | | 122 | 605 |
| ther W. Europe | 1982/83 | 343 | 95 | 289 | 4 | 7 | 738 |
| ther w. Europe | 1983/84 | 795 | 32 | 411 | 16 | 49 | 1,302 |
| | 1983/84* | 186 | 21 | 194 | 7 | 31 | 437 |
| | 1984/85** | 352 | 43 | 529 | | 35 | 959 |
| netown Europe | 1982/83 | 332 | | 122 | | 74 | 196 |
| astern Europe | | | | 283 | | 72 | 355 |
| | 1983/84 | | | 313 | | 22 | 335 |
| | 1983/84* 1984/85** | | | 313 | <u> </u> | 26 | 26 |
| cen | | 3,374 | | | | | 3,374 |
| SSR | 1982/83 | | | | | | |
| | 1983/84 | 4,141 | | | | | 4,141 |
| | 1983/84* | 2,054 | | | | | 2,054 |
| , , | 1984/85** | 6,785 | | 4 630 | | | 6,785 |
| hina | 1982/83 | 386 | | 4,938 | | | 5,324 |
| | 1983/84 | 1,368 | | 1,549 | | | 2,917 |
| | 1983/84* | 844 | | 872 | | | 1,716 |
| | 1984/85** | 105 | | 3,081 | 1 616 | | 3,186 |
| apan | 1982/83 | 1,266 | 987 | 20 | 1,049 | | 3,322 |
| | 1983/84 | 1,287 | 1,010 | | 1,126 | 12 | 3,435 |
| | 1983/84* | 800 | 632 | | 662 | | 2,094 |
| | 1984/85** | 802 | 664 | | 702 | | 2,168 |
| ndia | 1982/83 | 2,480 | | | 1,405 | | 3,885 |
| | 1983/84 | 198 | | | 968 | | 1,166 |
| | 1983/84* | 198 | | | 1,006 | | 1,204 |
| | 1984/85** | | | | | | |
| aiwan | 1982/83 | 309 | 195 | | 170 | | 674 |
| | 1983/84 | 245 | 185 | | 130 | | 561 |
| | 1983/84* | 287 | 158 | | 121 | | 567 |
| | 1984/85** | 282 | 191 | | 129 | | 602 |
| Rep. of Korea | 1982/83 | 605 | 162 | | 990 | | 1,757 |
| | 1983/84 | 649 | 221 | 2 | 1,179 | | 2,051 |
| | 1983/84* | 419 | 134 | 2 | 716 | | 1,272 |
| | 1984/85** | 403 | 138 | | 699 | | 1,241 |
| Other Asia. | 1982/83 | 2,554 | 1,858 | 833 | 568 | 1 | 5,814 |
| Middle East, | 1983/84 | 2,288 | 1,232 | 258 | 1,222 | 21 | 5,021 |
| and Oceania | 1983/84* | 1,925 | 784 | 197 | 727 | 21 | 3,653 |
| | 1984/85** | 1,756 | 590 | 171 | 1,056 | | 3,573 |
| gypt | 1982/83 | | | 397 | 1,331 | | 1,728 |
| - 50 F - | 1983/84 | | | 539 | 807 | | 1,346 |
| | 1983/84* | | | 446 | 227 | | 673 |
| | 1983/84** | | | 212 | 662 | | 874 |
| ligeria | 1982/83 | 918 | 242 | 81 | | | 1,241 |
| | 1983/84 | 1,278 | 265 | 88 | | | 1,631 |
| | 1983/84* | 626 | 119 | 49 | | | 794 |
| | 1984/85** | 585 | 164 | 73 | | | 823 |
| ther Africa | 1982/83 | 611 | 95 | 1,086 | | 666 | 2,458 |
| Tener Arrica | 1983/84 | 471 | 7 | 1,876 | 45 | 844 | 3.242 |
| | 1983/84* | 297 | 4 | 800 | 3 | 570 | 1,674 |
| | 1984/85** | 197 | 29 | 1.887 | 28 | 573 | 2,712 |
| Brazil | 1982/83 | 2,113 | | 1,007 | | | 2,113 |
| | 1983/84 | 2,181 | | 66 | | | 2,247 |
| | 1983/84* | 1,862 | | 66 | | | 1,929 |
| | 1984/85** | 2,793 | | 67 | | | 2,860 |
| ther W. Hemis. | 1982/83 | 2,793 | 1,464 | 559 | | 271 | |
| Junet H. Hellis. | 1983/84 | 2,223 | 1,404 | 514 | 48 | | 4,474 |
| | | | | | | 296 | 4,558 |
| | 1983/84* | 1,639 | 1,161 | 458 | 9 | 250 | 3,518 |
| Intal 17 | 1984/85** | 1,522 | 997 | 362 | 140 | 211 | 3,232 |
| Total 1/ | 1982/83 | 16,881 | 6,065 | 8,360 | 5,408 | 1,514 | 38,228 |
| | 1983/84 | 17,128 | 5,647 | 5,593 | 5,541 | 1,556 | 35,464 |
| | 1983/84* | 11,340 | 3,980 | 3,476 | 3,555 | 1,262 | 23,612 |
| 10/ 0 | 1984/85** | 16,041 | 3,386 | 6,431 | 3,442 | 1,125 | 30,425 |
| MY Proj | jection 2/ | 21,364 | 5,851 | 7,212 | 5,443 | 1,633 | 41,504 |

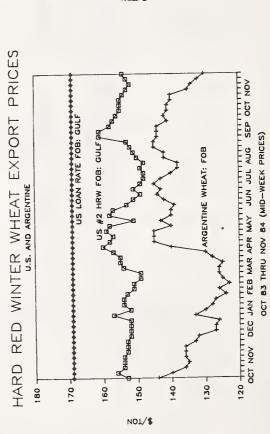
MY Projection 2/ 21,364 5,851 7,212 5,443 1,633 41,50 1/ Discrepancies due to rounding and sales to unknown destinations.
Z/ Projection for 1984/85, including flour and products.
* Sales plus accumulated exports as of November 25, 1983, excluding sales for next marketing

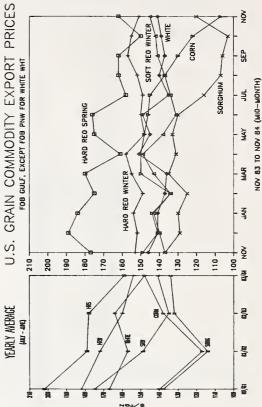
year.

** Sales plus accumulated exports as of November 22, 1984, excluding sales for next marketing year. Source: U.S. Export Sales









**CCC Credit:

U.S. WHEAT/WHEAT FLOUR TRACE WITH SELECTED COUNTRIES UNDER CCC GUARANTEE PROGRAMS

| | | | GUARANTEE | | |
|--------------|---------|----------------------|-----------|------------|------------------------|
| | | FY 1984 | | FY 1985 | * |
| | Total | Estimated Exports | | | Estimated Quantity Yet |
| | Exports | Under CCC Programs | Announced | Approved | To Be Purchased |
| | | T,000 Tons | Million | Oollars | 1,000 Tons |
| Bangladesh | 362 | 300 | 60 | | 400 |
| Brazil | 2,097 | 2,914 1/ | 500 | 103.5 | 2643 |
| Chile | 860 | 567 | 50 | 0 | 333 |
| Colombia | 531 | 566 1/ | | | |
| Costa Rica | 124 | - | | | |
| Oominican Re | ep. 151 | 106 | | | |
| Ecuador | 357 | 457 1/ | 52 | 0 | 347 |
| Egypt | 2,073 | 526 | | | |
| Guatemala | 109 | 138 | | | |
| Haiti | 107 | 33 | | | |
| Iraq | 952 | 1,225 1/ | 190 | 26.5 | 890.5 |
| Jamaica | 112 | 100 | | | |
| Korea | 1,798 | 864 | 110 | 24.4 | 571 |
| Morocco | 1,849 | 2,245 1/ | 250 | 0 | 1,667 |
| Nigeria | 1,372 | | | | |
| Peru | 642 | 507 | | | |
| Philippines | 572 | 637 1/ | | | |
| Portugal | 720 | 2,780 T/ 2/ | 117 | 9.3 | 718 |
| Tunisia | 430 | 691 | | | |
| Turkey | 591 | 500 | 81 | 0 | 540 |
| Yemen | 86 | | | | |
| TOTAL | 15,895 | 15,156 | 1,410 | 163.7 | 8,109.5 |
| * Includes | CCM TOO | CCM-E and Blandad Cr | adit ac a | F Mayambar | 10 100/ |

**PL-480:

INITIAL FY 1985 PUBLIC LAW 480 TITLE I/III COUNTRY AND COMMODITY ALLOCATIONS (1,000 TONS GRAIN EQUIVALENT)

| Country | \$Million-Total | Wheat/Flour | Rice | Feedgrains |
|--------------------------------|-----------------|-----------------|------|-------------|
| \$805 or Less er Capita GNP | VIII TOTAL | WITCH COT TOUT | Kice | recugratiis |
| er capita GNP | | | | |
| Bangladesh | 75.0 | 219 | 67 | |
| Bolivia | 20.0 | 125 | | |
| Egypt | 225.0 | 1,448 1/ | | |
| El Salvador | 32.0 | 138 - | | |
| Ghana | 6.0 | | | |
| Guinea | 6.0 | | 19 | |
| Haiti | 12.5 | 78 | | |
| Honduras | 15.0 | 94 | | |
| Indonesia | 40.0 | 250 | | |
| Kenya | 10.0 | 44 | g | |
| Liberia | 16.0 | | 50 | |
| Madagascar | 11.0 | | 12 | |
| Maldives | 1.5 | 4 | 2 | |
| Mozambique | 10.0 | 32 | 9 | 20 |
| Pakistan | 50.0 | | | |
| Senegal Senegal | 8.0 | 6 | 13 | 25 |
| Sierra Leone | 4.0 | 13 | 6 | 23 |
| Somalia | 20.0 | 48 1/ | 22 | |
| Sri Lanka | 26.0 | 163 | | |
| Sudan | 50.0 | 305 1/ | | |
| Yemen | 10.0 | 12 T/ | 9 | |
| Zaire | 15.0 | 67 T/ | | 15 |
| Zambia | 10.0 | 25 - | 5 | |
| Subtotal | 673.0 | 3,071 | 223 | |
| Over \$805 | 0,0,0 | 3,071 | 223 | 60 |
| er Capita GNP | | | | |
| Costa Rica | 28.0 | 115 | | 24 |
| Oominican Republic | 22.0 | 50 | | 24 110 |
| Guatemala | 16.0 | 63 | | |
| Jamaica | 35.0 | 110 2/ | 19 | 40 |
| Mauritius | 3.5 | 12 T/ | 5 | 48 |
| Morocco | 40.0 | 280 - | 5 | |
| Peru | 20.0 | 50 | == | |
| Tunisia | 5.0 | 31 | | |
| Subtotal | 169.5 | 7 11 | 24 | T82 |
| Allocated 3/ | 900.5 | 4,016 | 279 | |
| Unallocated Reserve | 199.0 | 7,010 | | 277 |
| TOTAL PROGRAM | 1,099.5 | | | |

1/ Wheat equivalent of flour or contains some portion of wheat equiv. of flour. Z/ Contains some portion of blended and/or fortified foods.
3/ Includes allocations for programs being developed.

^{*} Includes GSM-102, GSM-5, and Blended Credit, as of November 19, 1984

1/ Exports under CCC programs exceed total FY 84 because some of the estimated shipments may have actually moved after September 30, 1984.

2/ Wheat or Feedgrains

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES

Export Forecast. In response to lower demand from South Africa and increases in production of coarse grains in the European Community and some major importers, the projected October-September 1984/85 U.S. corn export forecast was decreased to 52.7 million tons. The projection for 1984/85 U.S. sorghum exports remains unchanged from last month at 6.4 million tons.

Shipments and Sales. Sales of U.S. corn for the 4-week period ending November 22 continued to slow as the calendar year ends. The most noteable were reported to Mexico, Taiwan, and South Africa. The major destinations for corn shipments continues to be Mexico, the Soviet Union, and Japan. Principal destinations for U.S. sorghum exports this month were Mexico and Yugoslavia. Corn and sorghum shipments have been strong for the period, averaging well above the level needed to meet the current export forecast.

Importer Buying Activity

Relatively light buying activity this month was highlighted by Mexican corn and sorghum purchases. Yugoslavia made its first U.S. sorghum purchase in five years, and Taiwan and Korea were again the principal corn buyers.

RECENT CORN AND SORGHUM IMPORTER BUYING ACTIVITY REPORTED BETWEEN OCTOBER 25, 1984 AND NOVEMBER 28, 1984

| Date of Purchase | Buyer | Origin | Quantity (Tons) | Grade 1/ | Price Range <u>2</u> / (\$US per Ton) | Delivery Period 3/ |
|---------------------|------------|--------|--------------------|----------|---------------------------------------|-----------------------|
| 11/15 | Cyprus | U.S. | 10,000 | #2 YS | 130.50 C&F | Jan |
| 11/15 | Cyprus | U.S. | 12,000 | #2 YC | 141.90 C&F | Jan |
| 10/31 | Korea | U.S. | 55,000 | YC | 125.16 | Nov-Dec |
| 11/7 | Korea | U.S. | 32,000 | YC | 139.32 | 200 |
| 11/8 | Korea | China | 50,000 | YC | 127.50 C&F | Dec |
| 11/7 | Mexico | U.S. | 207,000 | #2 YC | ? | Dec-Jan |
| 11/8 | Mexico | U.S. | 95,000 | #2 YS | ? | Dec |
| 11/28 | Mexico | U.S. | 390,000 | #2 YC | ? | Jan-Feb |
| 10/31 | Portugal | U.S. | 35,000 | YC | 135.00 C&F | Nov-Dec |
| 11/7 | Portugal | U.S. | 44,000 | #2 YC | 120.75 | Nov-Dec |
| 10/31 | S. Africa | U.S. | 200,000 | YC | ? | Nov |
| 11/6 | Taiwan | U.S. | 20,000 | YC | 147.00 | Nov |
| 11/9 | Taiwan | U.S. | 177,000 | #2 YC | 146.42 @ 147 C8 | F Nov-Dec |
| 11/19 | Yugoslavia | U.S. | 32,000 | #2 YS | 114.00 | Dec |

^{1/} YC=Yellow Corn and YS=Yellow Sorghum.

SOURCE: Unofficial market news reports.

^{2/} FOB unless otherwise noted.

^{3/} FH denotes first half; LH, last half.

| | | | | OCTOBER | (/ SEFTERMERPILIMITON TONS) | | | | |
|----------------|----------|----------|-------|---------|-------------------------------------|------|------|------|-----|
| Mont | thly Shi | pments | | | Weekly and Annual Inspection Rat | tes | | | |
| | CC | RN | SORG | HUM | | CO | RN | Sorg | num |
| 4 Weeks Ending | 82/83 | 83/84 | 82/83 | 83/84 | | MT | BU | MI | BU |
| Aug. 23 | 3.5 | 3.7 | .7 | 5 | | 1.5 | 57.2 | .15 | 5.8 |
| Sept. 20 | 3.3 | 2.4 | .5 | .4 | Week Ending November 22 | 1.4 | 53.8 | .15 | 6.2 |
| TOTAL FOR MY | 48.0 | 47.1 | 5.7 | 6.4 | | | | | |
| | 83/84 | 84/85 | 83/84 | 84/85 | Official Estimate for Current MY | | | | |
| Oct. 18 | 2.3 | 1.7 | .3 | .7 | (Grain only) | 52.3 | 2058 | 6.35 | 250 |
| Nov. 22 | 6.6 | 6.6 | .7 | .7 | Implied Weekly Average | 1.0 | 39.6 | .12 | 4.8 |
| TOTAL FOR MY | 8.9 | 8.3 | 1.0 | 1.4 | | | | | |
| | ionthly | Sales 2/ | | | Latest Six Weeks | | | | |
| | | RN | | GHUM | Weekly Average | 1.2 | 48.5 | 0.16 | 6.4 |
| 4 Weeks Ending | 82/83 | 83/84 | 82/83 | 83/84 | | | | | |
| Aug. 23 | 6.8 | 8.0 | .5 | .5 | Marketing Year-To-Date | | | | |
| Sept. 20 | 4.8 | 3.5 | .3 | .5 | Weekly Average | 1.1 | 44.0 | 0.21 | 8.3 |
| TOTAL FOR MY | 49.4 | 48.5 | 5.9 | 6.8 | Weekly Avg. Extrapolated Annually | 58.1 | 2288 | 11.0 | 432 |
| | 83/84 | 84/85 | 83/84 | 84/85 | | | | | |
| Oct. 18 | 3.0 | 3.6 | .6 | .4 | Balance of Year to Achieve Estimate | | | | |
| Nov. 22 | 4.2 | 3.1 | 1.0 | .7 | Implied Weekly Average | 1.0 | 38.8 | 0.11 | 4.2 |
| TOTAL FOR MY | 23.3 | 21.9 | 2.7 | 2.6 | | | | | 7 |

^{1/} Shipments and sales data from U.S. Export Sales. Inspections data from Federal Grain Inspection Service.
2/ Sales made since the beginning of the applicable marketing year, including sales for shipment in the next marketing year.

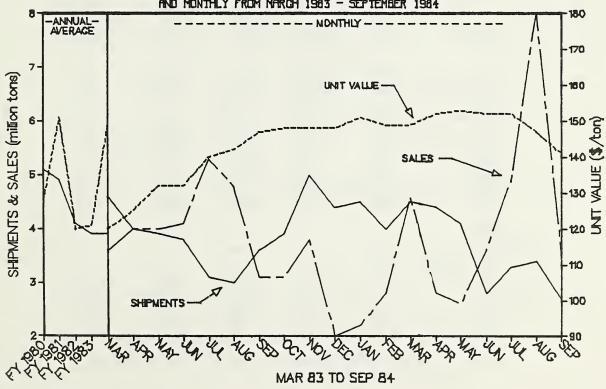
Source: Export Sales; FGIS

CORN AND SORGHUM SHIPMENTS BY MAJOR EXPORTING COUNTRIES RECENT MONTHS AND SEASON TOTALS FOR 1982/83-1983/84

| | (00 | TOBER/SEP | TEMBER | MILLION T | ONS) | | | |
|---------------------|-------|-----------|--------|-----------|-------|-------|-------|-------|
| | SOR | GHUM | | CO | RN | | | |
| | Arge | ntina | Arg | entina | Thai | | To | tal |
| 4 Weeks Ending 1/ | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 |
| Aug. 23 | .6 | .2 | .7 | .5 | .1 | .1 | 1.4 | .8 |
| Sept 20 | .2 | .2 | •5 | .3 | .3 | .1 | 1.0 | .6 |
| TOTAL FOR SEASON | 4.9 | 4.8 | 6.4 | 5.9 | 2.2 | 3.0 | 13.5 | 13.7 |
| 4 Weeks Ending | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 |
| Oct. 18 | 4 | .2 | .3 | •2 | .4 | .5 | 1.1 | .9 |
| Nov. 22 | .3 | - | .2 | .6 | .4 | .3 | .9 | .9 |
| Cumul. in MY | .7 | .2 | .5 | .8 | .7 | .7 | 1.9 | 1.7 |
| TOTAL FOR SEASON 2/ | 4.8 | 4.8 | 5.9 | 6.5 | 3.0 | 3.1 | 13.7 | 14.4 |

N/A Not available

U.S. CORN SHIPMENTS, SALES AND UNIT VALUE ANNUAL MONTHLY AVERAGES FOR FY 1980 - 1984 (proj) AND MONTHLY FROM MARCH 1983 - SEPTEMBER 1984



^{1/} Or nearest date thereto.

^{2/} Projection for 1984/85.

**Italy: Corn harvest delays of up to 30 days are reported, due to persistent rains throughout the growing season. The moisture content of new crop corn is also reported to be very high, which will mean additional drying costs, and could affect crop quality. Still, corn is price competitive with other grains and is preferred by feed manufacturers. Total consumption of corn is expected to increase in 1984/85 (Aug-July), and in light of lower French corn production, import demand for third country corn is expected to remain strong. U.S. corn exports to Italy could approach 500,000 tons in 1984/85 (Oct-Sept).

**Nigeria: Guiness Nigeria, the country's second largest brewer, recently purchased 25,000 tons of barley malt from the United States. Nigeria traditionally purchases its malt from East and West Europe, and this sale represents their first-ever U.S. purchase. Other Nigerian brewers have expressed interest in buying at least part of their annual barley malt requirements from the United States, which are estimated to be around 150,000 tons.

**South Africa: Last year's drought conditions have been somewhat alleviated, but rainfall has been disappointing and western corn growing areas are still dry. Planting progress in these areas is only about 50 percent complete, and is being stressed by drought and heat. Overall, a return to more normal corn production in 1984/85 is indicated, but imports could be required to rebuild stocks above last year's low levels if dry conditions persist.

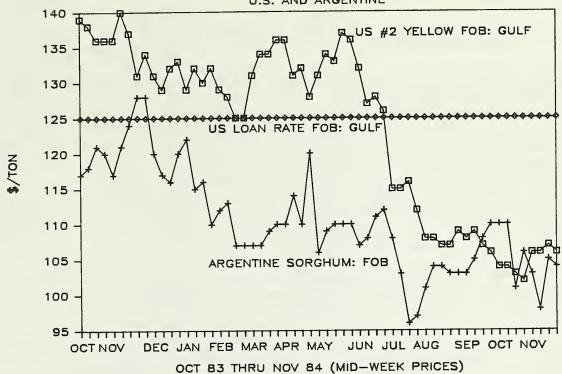
U.S. CORN AND SORGHUM EXPORTS BY DESTINATION

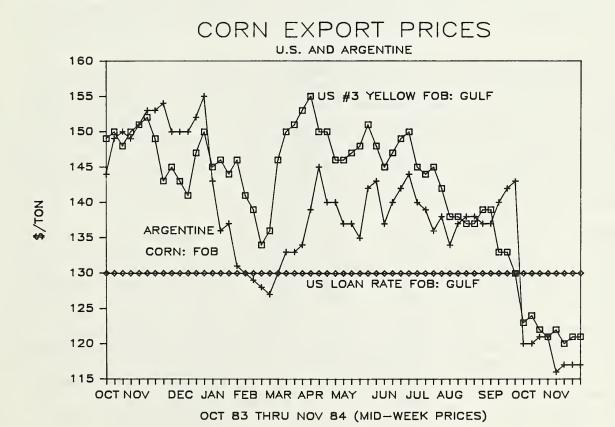
| | (| OCTOBER/SEPTEM | BER1,000 TO | NS) | |
|-------------------|---------|----------------|-------------------|----------------------|----------------------|
| | | | | 983/84 | 1984/85 |
| | | | A . A 3 | Committed | Committed |
| Destination | 1981/82 | 1982/83 | Actual Exports | as of 11/24/83 1/ | as of 11/22/84 1/ |
| | | | | ,,, | 11/22/07 1/ |
| CORN | | | | | |
| EC | 7,095 | 4,033 | 3,677 | 1,114 | 390 |
| Other W. Europe | 8,204 | 5,388 | 4,473 | 1,800 | 1,162 |
| Eastern Europe | 3,889 | 1,470 | 727 | 355 | 426 |
| USSR | 7,772 | 3,200 | 6,500 | 2,720 | 8,389 |
| China | 1,117 | 2,161 | 18 | · | · |
| Japan | 10,588 | 13,180 | 13,781 | 8,890 | 5,032 |
| Taiwan | 1,718 | 3,000 | 2,676 | 1,869 | 1,760 |
| Rep. of Korea | 2,690 | 3,908 | 2,972 | 1,046 | 260 |
| Egypt | 1,350 | 1,516 | 1,303 | 309 | 343 |
| Canada | 800 | 750 | 283 | 3 | 27 |
| Mexico | 571 | 4,091 | 2,808 | 842 | 650 |
| Venezuela | 414 | 892 | 1,140 | 346 | 219 |
| Others . | 3,732 | 3,938 | 6,992 | 4,047 | 3,232 |
| Total | 49,940 | 47,527 | 47,350 | 23,341 | 21,890 |
| SORGHUM | | | | | |
| Spain | 790 | 105 | 465 | 122 | 45 |
| Other W. Europe | | | , | , | 7.5 |
| (excluding Spain) | 540 | 251 | 136 | 48 | 36 |
| Japan | 2,437 | 741 | 1,505 | 867 | 1,421 |
| Israel | 368 | 341 | 574 | 388 | 233 |
| Mexico | 544 | 3,260 | 2,758 | 1,072 | 372 |
| Venezuela | 713 | 243 | 206 | 54 | 185 |
| Others | 898 | 462 | 582 | 177 | 394 |
| Total | 6,290 | 5,403 | 6,226 | 2,728 | 2,686 |

1/ Accumulated shipments and sales, excluding sales for next marketing year.
Source: U.S. Census for 1981/82-1983/84 and U.S. Export Sales for 1983/84-1984/85 marketing year to date comparisons.

SORGHUM EXPORT PRICES

U.S. AND ARGENTINE





Competitive Developments in Selected Foreign Markets

**China: A recent sale of corn to Japan's biggest cornstarch manufacturer brings Chinese corn exports to Japan to over 500,000 tons. China's corn exports for the coming marketing year are estimated at one million tons during 1984/85 (Oct-Sept). Lower moisture levels, shorter shipping times, use of smaller vessels, and competitive prices all contributed to the decision by the Japanese importer to purchase corn from China. This corn is expected to displace corn usually purchased by the starch manufacturer from the United States during this period, but future purchases from China will depend on the results of this trial. Japan has purchased over 90 percent of its corn import needs from the United States over the past 3 years, and is currently forecast to import 14.8 million tons in 1984/85 (Oct-Sept).

**Israel: Tapioca has been introduced for the first time as a ingredient for animal feed in Israel, and this development could limit imports of U.S. corn and sorghum in 1984/85 (Oct/Sept). The origin of the tapioca is Thailand, and the first shipments arriving last month were tested by major feed mills. Although handling problems occurred, import prices of around \$100 per ton and the absence of import levies usually applied to feed grains make additional trial shipments likely. Estimated imports of 100,000 tons of tapioca (smaller feed grain producers are reportedly not yet interested), based on experimental substitution of up to 10 percent in poultry rations and 20 percent in cattle rations, would displace an estimated 60,000 tons of U.S. corn and sorghum. Israel is forecast to import 1.3 million tons of feed grains in 1984/85, of which about 75 percent is projected to be U.S. corn and sorghum.

**Taiwan: The decision in Taiwan to once again accept corn from Thailand appears to have been made a bit prematurely, as two shipments totaling 35,000 tons were initially rejected because they contained twice the allowable limits of aflatoxin. These shipments were finally accepted, however, once it was determined by chemists in Taiwan that the aflatoxin would be destroyed if the corn was processed into starch and not used directly for human consumption. Thailand had resumed corn shipments to Taiwan after a two year hiatus because of previous aflatoxin problems. During this time, U.S. exporters secured almost 100 percent of Taiwan's corn market of 3 million tons per year.

**Spain: Wheat and coarse grain production in Spain is forecast to reach a record 20 million tons in 1984/85, which could have a negative effect on imports from the United States. This 33 percent increase in production, along with the continued strength of the dollar caused a shift in Spanish imports of coarse grains last year, as large purchases of EC and Canadian barley in 1983/84 (Oct-Sept) substantially cut into U.S. corn sales. A large wheat crop and continued high import costs for feed grains encouraged a doubling of domestic wheat useage for feed in 1983/84 to 1.2 million tons, and for 1984/85 this feed use is expected to increase again by 50 percent to 1.8 million tons. A slight pickup in demand for U.S. corn in 1984/85 is expected because of lower prices, but the trend of lower corn imports could continue if increasingly larger amounts of domestically wheat grown are used for animal feed.

BARLEY SHIPMENTS BY MAJOR EXPORTING COUNTRIES RECENT MONTHS AND SEASON TOTALS FOR 1981/82-1983/84 (OCTOBER/SEPTEMBER--MILLION TONS)

| 1 | 63/64 | 2447 | 84/85 | ¥ 2 |
|-----------|-------------------|--|--------------|-----------------------------------|
| OTal | 2 | N/A N/A 7.8 | | ≥ 6 |
| - 1 | 87/83 | . 8 * e · c | 83/84 | 8.7 |
| U.K. 2/ | 83/84 | N/N N/A 1.0 | 84/85 83/84 | N/A 2.5 |
| 2 | 82/83 | * L. * A/L | 83/84 | 1.4 |
| FRANCE 2/ | 83/84 | * A/N 1.0 | 84/85 | N/A 2.5 |
| FRANC | 82/83 | * | 84/85 83/84 | -0. |
| ADA | 83/84 | W. 2 /N 4 | | |
| CAN | 82/83 | 6.2 | 84/85 83/84 | 4.3 |
| U.S. | 83/84 | * - * 2.0 | 84/85 | 2.2 |
| F | 82/83 | * * * * * 0. | 83/84 | 2.0 |
| | 4 Weeks Ending 1/ | July 19 August 23 September 20 October 18 Total for Season | Wooke Ending | October 18 Total for Season 3/ |

Or closest date thereto. Excludes intra-EC trade; Cumulative reflects available data. Projection for 1984/85.

Not available. Less than 50,000 tons.

U.S. OATS EXPORTS BY OESTINATION (JUNE/MAY--1,000 TONS)

| | | | 861 | 983/84 | 1984/85 |
|-------------|---------|---------|-------|-------------|-------------|
| | | | | Committed | Committed |
| | | | Total | as of | |
| Destination | 1981/82 | 1982/83 | S | 11/22/83 1/ | 11/22/84 1/ |
| EC | 4 | : | 2 | 15 | : |
| Canada | _ | 1 | 1 | ; | ; |
| Mexico | 91 | ; | : | : | : |
| Venezuela | 0 | , | e - | : | _ |
| 0thers | 87 | က | - | 1 } | : |
| Total | 118 | 4 | 6 | 15 | |
| | | | | | |

1/ Accumulated shipments and sales excluding sales for next marketing year. SOURCE: U.S. Census for 1981/82-1982/83 and U.S. Export Sales for 1983/84-1984/85.

U.S. RYE EXPORTS BY OESTINATION (JUNE/MAY--1,000 TONS)

| | | | 198 | 13/84 | 1984/85 | |
|--------------------|----------|------------|---------|-------------|-------------|--|
| | | | | Committed | Committed | |
| | | | Total | as of | | |
| Oestination | 1981/82 | 1982/83 | Exports | 11/22/83 1/ | 11/22/84 1/ | |
| EC | _ | : | m | : | | |
| Other W. Europe | 13 | : | 1 | ; | ! | |
| Canada | 15 | ; | : | 1 | ; | |
| Others | 6 | : | 2 | 50 | : | |
| Total | 8 | : | 52 | 122 | : | |

1/ Accumulated shipments and sales excluding sales for next marketing year. SOURCE: U.S. Census for 1981/82-1982/83 and U.S. Export Sales for 1983/84-1984/85.

1984/85 Committed as of 11/22/84 1/ 110 357 --259 314 as of 11/22/83 1/ 313 181 68 210 280 588 1,638 441 126 223 372 226 1146 119 317 472 111 373 336 128 546 546 1981/82 Other W. Europe Eastern Europe Destination EC 0thers **Faiwan** Canada Total Japan

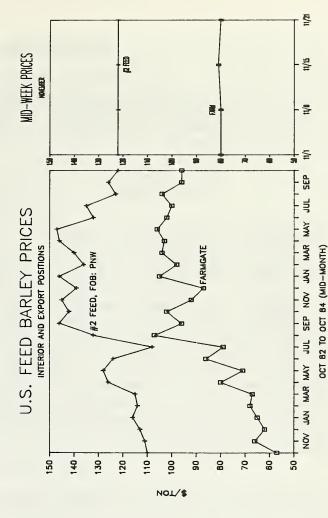
Committed

Total

1983/84

U.S. BARLEY EXPORTS BY DESTINATION (JUNE/MAY--1,000 TONS)

Accumulated shipments and sales excluding sales for next marketing year. SOURCE: U.S. Census for 1981/82-1982/83 and U.S. Export Sales for 1983/84-1984/85.



BARLEY, OATS AND RYE

U.S. EXPORTS OF BARLEY, OATS AND RYE

| | JUNE/M | AY1,000 TONS | |
|------------|---------|--------------|------------|
| Grain | 1982/83 | 1983/84 1/ | 1984/85 2/ |
| Barley | 1,028 | 2,000 | 1,525 |
| 0ats | 43 | 29 | 43 |
| Rye | 5 | 25 | 25 |
| 1/ Estima | ated. | | |
| 2/ Project | rted. | | |

DEVELOPMENTS AFFECTING U.S. EXPORTS

Competitive Developments in Selected Foreign Markets

**Poland: Last month's Poland/USSR barter arrangement, in which Poland is to supply the USSR 400,000 tons of rye in exchange for 350,000 tons of wheat, indicates that Poland could have a larger supply of rye than was previously thought available for export. Originally forecast to export only 200,000 tons of rye in 1984/85 (Oct-Sept), exports of this magnitude in addition to the barter trade with the USSR would be an all-time record. Poland is still expected to import 2.7 million tons of wheat and coarse grains in 1984/85, but a record grain crop of almost 23 million tons is enabling Poland to consider exports to generate foreign exchange, and perhaps cut back somewhat on grain imports in the near future.

Internal Price Policies Of Foreign Countries

**Portugal: The Government of Portugal (GOP) announced a 22 percent producer price increase for barley harvested during the 1985/86 (July-June) marketing year. The government's policy is to encourage winter grain production by announcing new producer prices at the start of the planting season. In doing so, it is giving priority to increasing forage grain production, namely barley to substitute for imported corn. Portugal imported approximately 2.1 million tons of corn from the United States in 1983/84 (Oct-Sept). In addition, the GOP announced a monthly accretion of US\$3.59 per ton during September to April will be paid to barley producers to encourage staggered deliveries to government silos, and hopefully provide incentives to build additional on-farm storage facilities.

BEANS, PEAS, AND LENTILS

MARKET OPPORTUNITIES

**Oman: A recent trip to the Arab Gulf by FAS market development cooperators revealed that 1,000-2,000 ton market for red lentils exists in Oman. The Public Authority for Stores and Food Reserve in Oman is currently seeking to import 500 tons. The Authority is trying to diversify imports, and in light of lower lentil availabilities from Turkey this year, Oman is seeking offers from the United States.

**Turkey: A 50 percent decrease in 1984 lentil production is likely to affect exportable supplies. Turkish lentil exports through July are running behind last year's pace, and with higher domestic prices and the short crop, it is doubtful that Turkey can match 1983's export level of 371,000 tons.

Turkey: Supply and Distribution of Lentils (1000 tons)

| Year | Beginning Stocks | Production | Exports | Domestic Consumption | Ending Stocks |
|------|------------------|------------|---------|-------------------------|------------------|
| 1982 | 10 | 550 | 312.3 | 127.7 | 120 |
| 1983 | 120 | 600 | 371.0 | 139.0 | 210 |
| 1984 | 210 | 300 | 350.0 | 120.0 | 40 |

RICE

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES 1/

Export Forecast. The forecast for U.S. exports in 1984/85 (August/July) has been reduced by 150,000 tons to 2.05 million tons. The primary reason for the reduction is the continued absence of the Republic of Korea and Nigeria from the U.S. market. The U.S. export outlook is further dimmed by the recent devaluation of the Thai baht which has allowed the Thais to lower their export prices, making U.S rice even less competitive. Competition from Thailand is expected to be especially stiff in the high quality commercial markets of Western Europe, the Middle East and South Africa.

Shipments and Sales. U.S. rice exports during the 5-week period ending November 21 totaled 171,700. This figure shows the continuing decline in the rate of exports begun in the previous 4-week period when shipments dropped drastically to only 167,000 tons. Iraq, Saudi Arabia, Benin and South Africa were major destinations. Shipments for the 1984/85 marketing year through November 22 totaled 700,000 tons, about 13 percent below the level of shipments during the same period one year ago. For the 5-week period ending November 22, new sales registrations for 1984/85 delivery totaled 139,400 tons, up sharply from the rate of new sales registered in the previous 4-week period. Commitments for the current marketing year now total 1.032 million tons, compared to the 1.286 million tons sold by this date last year.

1/ Shipments and sales data are on a product basis.

Buying activity fell sharply this month, in spite of the devaluation of the Thai baht. Importers may be waiting for the new harvest to be brought in before making large new purchases. Syria was this month's largest rice buyer, taking a substantial amount of Thai 100% C. Italy and South Yemen were the major takers in the high quality market.

ESTIMATED RICE IMPORT COMMITMENTS FOR SELECTED COUNTRIES (CALENDAR 1984--1,000 TONS)

| | | | | | | Total | Forecast |
|-----------|------|----------|----------|-------|-------|-------------|----------|
| Buyer | U.S. | Thailand | Pakistan | Burma | Other | Committed * | Imports |
| India | 10 | 285 | | 425 | | 720 | 700 |
| Indonesia | 54 | 125 | 15 | 65 | 365 | 625 | 500 |
| Iran | | 485 | 145 | | 145 | 775 | 700 |
| Iraq | 490 | 45 | | | | 535 | 500 |
| Nigeria | 25 | 455 | 180 | | | 660 | 450 |

^{*} Discrepancies due to rounding.

**India: Imports of 500,000 tons are expected in the November/October 1984/85 marketing year in India's effort to continue building stocks to a more comfortable level. Government procurement levels are running over twice that of last year at this time because of early harvests in some areas, but total government procurements for the year are unlikely to exceed last year's levels because of the production shortfalls caused by a two month drought in some important rice-producing states. Imports in 1983/84 totaled 900,000 tons.

MARKET OPPORTUNITIES

**Iraq: Reports indicate that the rice harvest may be substantially below normal this year due to the continuing war with Iran and the low level of the Tigris and Euphrates rivers. The U.S. is expected to supply about 90% of Iraq's rice imports in MY 1984/85.

**North Yemen: The November 24 tender for 8,000 tons of U.S. #2/4% long grain rice which was cancelled has been rescheduled for December 4, 1984. North Yemen has been a good market for U.S. rice, and is forecast to import 40,000 tons of milled rice in calendar year 1985.

OTHER DEVELOPMENTS AFFECTING U.S. EXPORTS

The devaluation of the baht allowed the price of all varieties of Thai rice to drop substantially in November. The price of most varieties fell 25 to 35 dollars per ton. Representative offered prices in Bangkok at the end of November were \$235 for Thai 100% B, \$227 for parboiled 5%, and \$210 for 25% brokens.

**Thailand: Exports continued to fall through the last two weeks of October, reflecting the lack of new sales made during September. Shipments have turned up sharply through the past month, but remain at relatively low levels. In spite of sluggish exports over the last two months, total exports through November 17 were 4.0 million tons, over 22 percent higher than the level of exports for the same period one year ago.

WEEKLY THAI RICE EXPORTS

| Week Endi | lng | Actual | 4-Week Moving Avg. |
|-----------|-----|--------|--------------------|
| October | 20 | 88,434 | 74,487 |
| October | 27 | 64,989 | 67,977 |
| November | 3 | 36,760 | 60,979 |
| November | 10 | 62,532 | 63,179 |
| November | 17 | 76,093 | 60,093 |

New sales activity dropped substantially during the past month with the largest sales going to Syria, Italy, and Senegal. Total export commitments for CY 1984 are estimated at 4.7 million tons, while actual exports are expected to reach 4.4 million tons.

**Pakistan: Rice exports for October totaled 62,054 metric tons, over two-thirds of which went to Nigeria. The October shipments bring total January/October exports to about 905,000 mt. Pakistani rice exports for CY 1984 are expected to reach 1.2 million tons.

RECENT RICE IMPORTER BUYING ACTIVITY

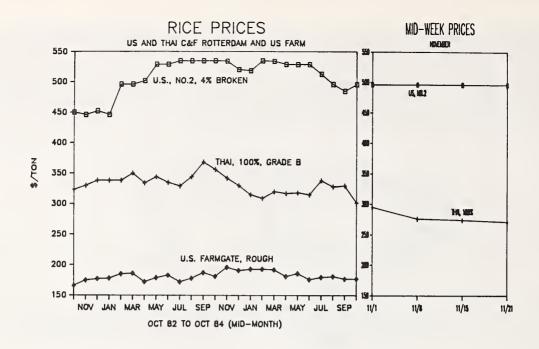
| | | | OCTOBER 25 AND NO | | | |
|------------------|----------|------------------------|-------------------|-------------------------------------|--------------------|-------------------|
| Buyer | Origin | Quantity 1,000 Tons | Quality 1/ | Price \$/MT 2/ | Delivery Period | Date of Report |
| Cameroon/Nigeria | Thailand | 5.0 | 10% | 233 | Nov | 10/26 |
| [taly | Thailand | 2.5 | 100% B | N/A | Nov/Dec | 11/15 |
| • | Thailand | 2.5 | 5% | N/A | Nov/Dec | 11/15 |
| | Thailand | 13.6 | 100% B | N/A | Nov | 11/09 |
| | Thailand | 5.0 | 100% P | 198 (50 Kg) | Dec | 11/26 |
| enegal | Thailand | 15.0 | A-1 Special | 200.00 | Dec | 11/15 |
| | Thailand | 10.0 | A-1 Special | 177 | Dec | 11/09 |
| eychelles | Thailand | 1.0 | 10% | 233 | Nov | 10/26 |
| udan | Thailand | 5.0 | 10% | 233 | Nov | 10/26 |
| Syria | Thailand | 24.0 | 100% C | 244 3/ | Dec | 11/19 |
| | Thailand | 24.0 | 100% C | $242.\overline{5} \ \underline{3}/$ | Jan | 11/19 |
| Canzania | Thailand | 1.4 | 15% | 220 | Nov | 10/09 |
| | Thailand | 1.4 | 15% | 195 | Nov | 10/26 |

^{1/} P = Parboiled, LG = Long Grain, MG = Medium Grain, SG = Short Grain, B/ = Brown, F = Fragrant, L/Bld = Long, Boiled, F/Bld = Full Boiled

^{2/} F.o.b. basis unless otherwise indicated. Price information is in many cases unconfirmed and as reported through unofficial market sources.

^{3/} C&F 4/ Stowed

N/A Not available.



**Japan: Japan does not expect to export any rice in 1984/85 (Nov-Oct), in spite of an excellent harvest with record yields of 4.69 tons per hectare on a milled basis. Most of the surplus rice will be stocked as part of a three-year stock-building program. The large harvest should allow the Japanese to stock 678,000 tons of milled rice, easily exceeding the target for the first phase of the program. By 1987 Japan hopes to have stocks of 1.1-1.4 million metric tons. The bountiful crop does, however, make it unlikely that Japan will import any rice in 1984/85. From November 1983 to September 1984 Japan imported 125,387 tons of milled rice for industrial purposes, most of which came from Korea.

**China: The Chinese Government is allowing more individual provinces to export rice. Up until this year only Guangzhou and Fujian Provinces in extreme south and southeast China were permitted to export rice, and then just to Hong Kong. It was discovered at a recent Canton trade fair that rice surplus provinces such as Hubei in central China are now allowed to export rice, and are no longer limited to the Hong Kong market. Projected rice exports for CY 1984 are 700,000 tons.

**Pakistan: Rice exports for October totaled 62,054 metric tons, over two-thirds of which went to Nigeria. The October shipments bring total January/October exports to about 905,000 mt. Pakistani rice exports for CY 1984 are expected to reach 1.2 million tons.

**Burma: The harvest of Burma's new rice crop began in late October. Initial reports are that yield and production are very good. Export commitments for delivery in CY 1984 currently stand at an estimated 915,000 tons, against projected total exports of 850,000 tons.

U.S. RICE EXPORT COMMITMENTS BY CLASS TO MAJOR DESTINATIONS FOR 1981/82-1983/84, AND AUGUST 1 THROUGH OCTOBER 20 for 1984/85 (AUGUST/JULY--1.000 TONS)

| | | | Y1,000 TONS) | | | |
|----------------------|-------------------------------|-----------------------|-------------------|-------------------|-------------------|-------------------------|
| | Marketing | Long G | | | r 1/ | Total |
| Destination | Year | Milled | Brown 2/ | Milled | Brown 2/ | Exports |
| EC 10 | 1981/82 | 2 | 310 | 56 | 192 | 560 |
| | 1982/83 | 1 | 214 | 15 | | 230 |
| | 1983/84 | 29 | 192 | 2 | 70 | 293 |
| | 1984/85 | 11 | 129 | 5 | 34 | 178 |
| Other W. Europe | 1981/82 | 58 | 76 | 4 | 28 | 166 |
| · | 1982/83 | 33 | 54 | 3 | 4 | 93 |
| | 1983/84 | 23 | 35 | 3 | 138 | 199 |
| | 1984/85 | 16 | 17 | 2 | 20 | 56 |
| E. Europe & USSR | 1981/82 | * | | * | | * |
| | 1982/83 | * | | * | | * |
| | 1983/84 | | | | | |
| | 1984/85 | | | | | |
| Iran | 1981/82 | 85 | | | | 85 |
| 1141 | 1982/83 | | | | | |
| | 1983/84 | | | | | |
| | 1984/85 | | | | | |
| Iraq | 1981/82 | 270 | | * | ······ | 270 |
| Iraq | 1982/83 | 327 | | * | | 327 |
| | 1983/84 | 230 | | 2 | | 232 |
| | 1984/85 | 271 | | 1 | | 273 |
| Saudi Arabia | | 250 | | 15 | | 265 |
| Saudi Arabia | 1981/82 | | | 2 | | |
| | 1982/83 | 267 | | | | 269 |
| | 1983/84 | 253 | | 6 | | 253 |
| 0.1 | 1984/85 | 127 | | 1 | | 129 |
| Other Middle East | 1981/82 | 106 | 8 | 17 | 3 | 135 |
| | 1982/83 | 48 | | 2 | | 50 |
| | 1983/84 | 40 | | 12 | | 52 |
| | 1984/85 | 14 | | 1 | | 15 |
| Republic of Korea | 1981/82 | | | * | 339 | 339 |
| | 1982/83 | | | * | 213 | 213 |
| | 1983/84 | | | * | 112 | 112 |
| | 1984/85 | | | | | |
| Other Asia & Oceania | 1981/82 | 4 | | 38 | | 43 |
| | 1982/83 | 2 | | 129 | | 132 |
| | 1983/84 | 3 | | 140 | | 143 |
| | 1984/85 | 3 | | 17 | | 19 |
| Nigeria | 1981/82 | 347 | | | | 347 |
| | 1982/83 | 159 | | | | 159 |
| | 1983/84 | 63 | | | | 63 |
| | 1984/85 | * | | | | * |
| Other Africa | 1981/82 | 116 | 117 | 84 | 4 | 320 |
| | 1982/83 | 148 | 110 | 153 | 4 | 414 |
| | 1983/84 | 95 | 150 | 136 | | 381 |
| | 1984/85 | 101 | 30 | 57 | | 189 |
| W. Hemisphere | 1981/82 | 129 | 25 | 12 | 15 | 181 |
| | 1982/83 | 137 | 23 | 86 | 38 | 284 |
| | 1983/84 | 156 | 24 | 109 | 14 | 303 |
| | 1984/85 | 78 | 20 | 7 | 19 | 124 |
| | T) 0 T 0 J | | | | | |
| Total 3/ | 1981/82 | 1 379 | 5 3 5 | 228 | 5Ω1 | 2 723 |
| Total 3/ | 1981/82 1982/83 | 1,379 | 535 | 228 | 581 259 | 2,723 |
| Total <u>3</u> / | 1981/82 1982/83 1983/84 | 1,379 1,148 900 | 535 400 401 | 228 392 408 | 581 259 338 | 2,723 2,198 2,043 |

^{*} Less than 500 tons.

^{1/} Includes medium, short, and mixed.
2/ Data not converted to a milled equivalency. Includes rough rice.
3/ Discrepancies due to rounding and changes to unknown destinations.
SOURCE: U.S. Export Sales

U.S. EXPORT EXPANSION ACTIVITIES

**GSM-102: During the past month, Portugal recieved a FY 1985 credit guarantee of \$15 million, none of which has been used. The outstanding balance on Iraq's credit guarantee for FY 1985 is \$159.7 million.

**PL-480: Initial allocations for the FY 1985 PL-480 Title I/III programs were announced in October, and Bangladesh is the only country with rice allocations that has signed a new agreement. The following table lists the preliminary allocations by country.

INITIAL PL-480 TITLE I/III ALLOCATIONS FOR RICE IN FY 1985

| Country | Allocation \$Million | | Country | Allocation \$Million |
|------------|-------------------------|---|-----------------|-------------------------|
| • | | : | | |
| | | : | | |
| Bangladesh | 20.0 | : | Mauritius | 1.5 |
| Ghana | 2.0 | | Mozambique | 2.0 |
| Guinea | 6.0 | : | Senegal Senegal | 4.0 |
| Jamaica | 6.0 | : | Sierra Leone | 3.0 |
| Kenya | 3.0 | : | Somalia | 7.0 |
| Liberia | 16.0 | : | Yemen | 3.0 |
| Madagascar | 9.0 | : | Zambia | 1.5 |
| Maldives | 0.6 | : | | |
| | • | : | Total | 84.60 |

This circular was prepared by the Grain and Feed Division, Commodity Programs, FAS/USDA, Washington, D.C. 20250, Tel. (202) 447-2009.

| | 1983 Program | 1984 Program | 1985 Program |
|-------------------|-------------------|---|---------------------|
| Equ | ivalent: | Equivalent: | Equivalent: |
| E | xport : Farm | Export : Farm | Export : Farm |
| P | rice 1/: Price | Price 1/: Price | Price 1/: Price |
| | \$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) |
| | : | : | • |
| Trigger Release | | : | • |
| Price | \$200\$4.45 | : <u>2</u> / | : |
| m | #105 #/ 20 | \$198\$4.38 | \$ 198\$4.38 |
| Target Price | \$195\$4.30 | \$190\$4.50 | \$190\$4.30 |
| Loan (Reserve) | \$171\$3.65 | • | : |
| Loan (Reserve) | φ1/1 φ3.03 | | |
| National Loan | \$171\$3.65 | \$158\$3.30 | \$158\$3.30 |
| | | : | : |
| Season Average | : | : | : |
| Producer Price | \$167\$3.54 | \$160-167\$3.35-3.55 <u>3</u> / | / : |
| | : | : | : |
| Current Farm Pric | e: | \$162\$3.41 <u>3</u> / | : |
| | : | | ; h126 h2 72 |
| Paid Diversion | \$136\$2.70 | \$136\$2.70 | \$136\$2.70 |
| | : | | : |

^{1/} Estimated equivalent, adjusted from \$/bushel at the farm level by including transportation and handling allowances of \$1.00/bushel.

U.S. CORN PROGRAMS

| 1983 Program | 1984 Program | 1985 Program |
|--------------------|--|--|
| Equivalent: | Equivalent : | Equivalent: |
| Export : Farm | Export : Farm | Export : Farm |
| Price 1/ : Price | Price 1/ : Price | Price 1/ : Price |
| (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) |
| \$159\$3.25 | : <u>2</u> / | : : : |
| \$144\$2.86 : | \$151 -\$3.03 | \$151 \$3.03 |
| \$157\$3.20 | \$136-\$148\$2.65-\$2.9 | : |
| | \$132\$2.55 <u>3/</u> | |
| \$136\$2.65 | \$132\$2.55 | \$132\$2.55 |
| \$136\$2.65 | \$132\$2.55 | |
| \$91\$1.50 | : | : |
| | Equivalent: Export: Farm Price 1/: Price (\$/Ton): (\$/BU) : : : : : : : : : : : : : : : : : : | Equivalent: Export: Farm Price 1/: Price (\$/Ton): (\$/BU) \$159\$3.25 \$144\$2.86 \$157\$3.20 \$136\$2.65 \$132\$2.55 \$136\$2.65 \$132\$2.55 \$132\$2.55 |

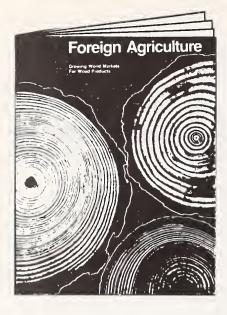
^{1/} Estimated equivalent, adjusted from \$/bushel at the farm level by including transportation and handling allowances of \$.80/bushel.

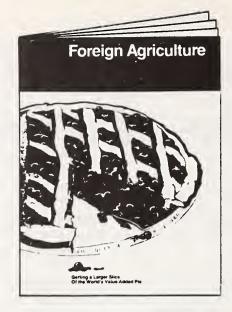
^{2/} Not yet announced.

^{3/} ASCS 5-day moving average as of November 28, 1984.

^{2/} Not yet announced.

 $[\]overline{3}$ / ASCS 5-day moving average as of November 28, 1984.







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EXPORT MARKETS FOR U.S. GRAIN AND FEED COMMODITIES
December 28, 1984

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HIGHLIGHTS

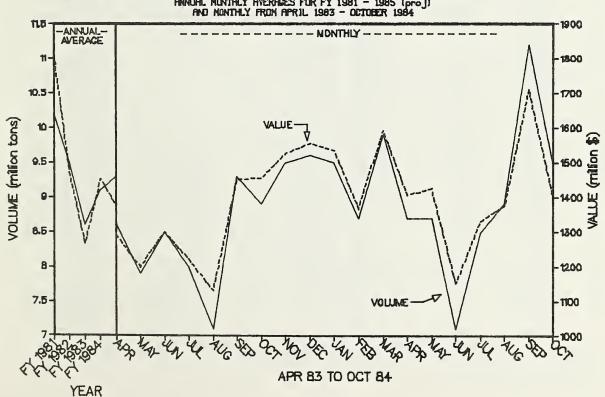
Major developments affecting U.S. exports over the past month include:

- -- India agreed to supply the Soviet Union with 500,000 tons of wheat in 1985.
- --Argentina sold wheat to China, their first exports there since 1983.
- -- Canada is agressively marketing wheat in South America, offering credit terms similar to GSM-102.
- --Indonesian demand for U.S. wheat is lower than expected due to a bumper rice harvest.
- --Record EC wheat production of bread wheat varieties will dampen demand for high protein wheat from the U.S.
- --Brazil purchased 200,000 tons of U.S. corn, the largest U.S. corn sale there in many years.
- --China is agressively selling corn to Korea and Japan, directly affecting U.S. exports.
- --Germany is dissatisfied with the quality of EC corn, and could look to the U.S. as a source of supply.
- --Morocco will require higher levels of wheat imports due to low stocks and production; imports from the U.S. could exceed 2 million tons.
- --Jordan expects to import more U.S. wheat and corn in 1984/85, due to development of a food reserve.
- The U.S. wheat export forecast as of mid-December remained unchanged from the previous month, despite increased competition from Argentina and Canada in South America. The U.S. coarse grain forecast was also unchanged, but strong demand from Mexico along with reduced competitor availabilities are developments that could improve export prospects. The U.S. rice export forecast continues to be pressured from Thailand's lower prices for high quality parboiled rice, which means increased competition for the U.S. in Middle East and West Europe markets.

QUANTITY AND VALUE OF U.S. GRAIN AND FEED COMMODITY EXPORTS
IN FISCAL WEAR 1984 AND COMPARISON WITH PRECEDING YEAR

| | | | CUMUI | ATIVE | PROJECTED |
|------------------------------------|-------|-------|---------|---------|-----------|
| | OCTO | | | RU SEPT | EXPORTS |
| | FY 84 | FY 85 | FY 83 | FY 84 | FY 85 |
| HEAT (grain only) | | | | 44 700 | 20. 650 |
| Quantity (1000 tons) | 3,125 | 3,737 | 36,699 | 41,700 | 39,650 |
| Value Per Ton (dollars) | 164 | 150 | 161 | 156 | 152 |
| Value (in million dollars) | 513 | 561 | 5,910 | 6,502 | 6,025 |
| ORN (grain only) | | | | | |
| Quantity (1000 tons) | 3,929 | 3,913 | 47,105 | 47,001 | 52,280 |
| Value Per Ton (dollars) | 148 | 132 | 121 | 149 | 129 |
| Value (in million dollars) | 582 | 517 | 5,717 | 7,022 | 6,744 |
| SORGHUM (grain only) | | | | | |
| Quantity (1000 tons) | 571 | 921 | 5,403 | 6,226 | 6,350 |
| Value Per Ton (dollars) | 145 | 115 | 122 | 133 | 122 |
| Value (in million dollars) | 83 | 106 | 661 | 829 | 775 |
| MARLEY, OATS, AND RYE (grain only) | | | | | |
| Quantity (1000 tons) | 180 | 193 | 973 | 2,074 | 2000 |
| Value Per Ton (dollars) | 128 | 117 | 121 | 133 | 125 |
| Value (in million dollars) | 23 | 23 | 118 | 277 | 250 |
| OTAL COARSE GRAINS (grain only) | | | | | |
| Quantity (1000 tons) | 4,680 | 5,027 | 53,481 | 55,301 | 60,630 |
| Value Per Ton (dollars) | 147 | 128 | 121 | 147 | 122 |
| Value (in million dollars) | 688 | 646 | 6,496 | 8,128 | 7,769 |
| ICE (grain only) | | | | | |
| Quantity (1000 tons) | 210 | 159 | 2,209 | 2,212 | 2000 |
| Value Per Ton | 441 | 412 | 396 | 405 | 400 |
| Value (in million dollars) | 93 | 66 | 874 | 897 | 800 |
| PULSES | | | | | |
| Quantity (1000 tons) | 43 | 42 | 457 | 390 | 400 |
| Value Per Ton (dollars) | 422 | 458 | 415 | 451 | 450 |
| Value (in million dollars) | 18 | 19 | 190 | 176 | 180 |
| PLOUR AND OTHER GRAIN PRODUCTS | | | | | |
| Quantity (1000 tons-gr. equiv) | 297 | 193 | 3,499 | 2,642 | 2,300 |
| Value Per Ton (dollars) | 144 | 240 | 165 | 214 | 200 |
| Value (in million dollars) | 43 | 46 | 580 | 565 | 560 |
| FORAGE, HAY, MIXED FEED | | | | | |
| AND GRAIN BYPRODUCTS | | | | | |
| Quantity (1000 tons) | 568 | 381 | 6,991 | 6,845 | 7,000 |
| Value Per Ton (dollars) | 177 | 162 | 164 | 170 | 170 |
| Value (in million dollars) | 101 | 62 | 1,145 | 1,165 | 1,190 |
| OTAL VOLUME (in thousand tons) | 8,922 | 9,539 | 103,337 | 109,089 | 111,980 |
| OTAL VALUE (in million dollars) | 1,455 | 1,400 | 15,194 | 17,432 | 165,24 |

MONTHLY EXPORT RATES FOR U.S. GRAIN AND FEED COMMODITIES ANNUAL MONTHLY AVERAGES FOR FY 1981 - 1985 (pro.J) AND MONTHLY FROM APRIL 1983 - OCTOBER 1984



3

WHEAT

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES

Export Forecast: The U.S. wheat export estimate as of December remained unchanged at 41.5 million tons. Despite record world demand, wheat trade in 1984/85 is expected to be very competitive as many exporting countries are aggressively selling their increased supplies.

Shipments and Sales: Shipments of U.S. wheat for the week ending December 20 were one third greater than the previous 4 week average. Sales activity picked up slightly from the slow, seasonal pace of previous weeks, as new sales reported were double the prior 4 week average.

IMPORTER BUYING ACTIVITY

Buying activity picked up somewhat over the past month, with Japan, Korea, and Brazil being the major purchasers. Peru bought large quantities of wheat from Argentina for delivery through March, and Egypt covered a large portion of their 1985 flour import requirements with a sizable purchase from the European Community.

| WHEAT AND FLOUR IMPORTER BUYING ACTIVITY REPORTED BETWEEN NOVEMBER 28, 1984 AND DECEMBER 27, 1984 | | | | | | | | | |
|---|------------|-----------|----------|---------------|---------------------|---------------------|--|--|--|
| Approx. Date | | | Quantity | | Price Range 2/ | Delivery | | | |
| of Purchase | Buyer | Origin | (Tons) | Grade 1/ | (\$US per ton) | Period 3/ | | | |
| 12/17 | Bangladesh | U.S. | 96.000 | #2 Soft Wheat | 160.47 € 161.84 C&F | Jan-April | | | |
| 11/29 | Brazil | Argentina | 100,000 | Arg. Wheat | 130.00 € 130.50 | April | | | |
| | Brazil | U.S. | 33,000 | HRW 11% | 154.97 | April | | | |
| 12/6 | Brazil | U.S. | 165.000 | HRW 11\$ | 153.08 @ 154.73 | Mar-April | | | |
| | Brazil | Argentina | 75,000 | Arg. Wheat | 121.50 @ 123.50 | Apr-May | | | |
| 12/12 | Brazil | Argentina | 50,000 | Arg. Wheat | 117.50 @ 117.80 | May | | | |
| | Brazil | U.S. | 66,000 | HRW 11% | 148.87 @ 149.40 | May | | | |
| 12/14 | Cyprus | EC | 12,000 | EC Wheat | 136.40 C&F | Jan-Feb | | | |
| 12/26 | Dom. Rep. | U.S. | 18.000 | HRS.HRW.SRW | Various | Dec-Jan | | | |
| 12/13 | Egypt | EC | 260,000 | Wheat Flour | 215.00 C&F | | | | |
| 12/14 | Greece | France | 100,000 | French Wheat | ? | Jan-Apr Jan-June | | | |
| 12/5 | Japan | U.S. | 38,400 | WW.HRS | ? | Peb | | | |
| | Japan | Australia | 65,600 | ASW.PH | ? | | | | |
| | Japan | Canada | 34.070 | CWRS | ? | Feb | | | |
| 12/12 | Japan | U.S. | 101,700 | WW.HRW.HRS | ? | Feb | | | |
| | Japan | Canada | 32,300 | CWRS | ; | Peb | | | |
| | Japan | Australia | 32,500 | ASW | r ? | Feb | | | |
| 12/19 | Japan | U.S. | 84,000 | WW.HRS | ? | Feb | | | |
| 26/47 | Japan | Canada | 32.297 | | ? | Feb | | | |
| 12/4 | Korea | Australia | | CWRS | ? | Feb | | | |
| 12/12 | Korea | U.S. | 40,000 | Feed Wheat | 124.45 C&F | Dec-Jan | | | |
| 12/13 | Korea | | 43,000 | WW,HRS | Various | Jan | | | |
| 721 13 | | U.S. | 51,000 | WW,HRS | Various | Jan-Feb | | | |
| 12/19 | Korea | U.S. | 66,500 | HRW, HRS | Various | Jan-Feb | | | |
| 14/13 | Korea | U.S. | 30,000 | WW , HRS | Various | Feb-March | | | |
| 20/06 | Korea | v.s. | 28,000 | WW,HRS | Various | Feb-March | | | |
| 12/26 | Lebanon | Argentina | 40,000 | Arg. Wheat | ? | Dec-Jan | | | |
| 0.00 | Lebanon | EC | 10,000 | EC Wheat | ? | Dec-Jan | | | |
| 12/19 | Horway | Canada | 25,000 | CWRS 13 1/2% | ? | Jan-Feb | | | |
| 12/6 | Peru | Argentina | 50,000 | Arg. Wheat | 117.25 | Dec-Jan | | | |
| 12/14 | Peru | Argentina | 50,000 | Arg. Wheat | 115.00 € 116.50 | Jan | | | |
| 12/26 | Peru | Argentina | 50,000 | Arg. Wheat | 114.50 | Feb-Mar | | | |
| 12/6 | Sri Lanka | Australia | 17,500 | ASW | 154.15 C&F | Dec | | | |
| 11/30 | Taiwan | U.8. | 79,000 | HRW,HRS | Various | Feb-June | | | |
| 12/7 | Taiwan | Canada | 81,000 | CWRS #2 | 170.00 Vancouver | Apr-March | | | |
| 12/13 | Turkey | v.s. | 70,000 | SRW | 136.00 € 139.25 | Dec-Jan | | | |
| 12/10 | Yemen | Australia | 60,000 | ASW | 160.00 C&F | Jan-March | | | |
| | Yenen | Canada | 45,000 | CWRS | 158.00 C&F | Jan-March | | | |

^{1/} HRW=Hard Red Winter, HRS=Hard Red Spring, SRW=Soft Red Winter, HAD=Hard Amber Durum, WW=Western White ASW=Australlian Soft White, CWRS=Canadian Western Red Spring, PH=Argentine Prime Hard

 $[\]frac{2}{3}$ / FOB unless otherwise noted. $\frac{2}{3}$ / PH denotes first half; LH, last half.

U.S. MARKET OPPORTUNITIES

**Jordan: Jordanian imports of wheat and corn from the United States in 1984/85 are expected to increase above last year's levels. Jordan's Ministry of Supply (MOS) wants to have a six-month supply of wheat in reserve at all times, and 1984/85 (July-June) wheat imports could reach 400,000 tons. The MOS has stopped buying Thai corn, reportedly due to quality problems. Jordan is forecast to import 340,000 tons of wheat and 100,000 tons of corn from the United States in 1984/85.

**Morocco: Demand for imported wheat will likely be higher in 1984/85 as a result of lower stocks and production along with higher domestic consumption. Imports are forecast to exceed 2.5 million tons in 1984/85 (July-June), with most coming from the United States. U.S. wheat exports to Morocco have risen steadily in the past 5 years, from less than 500,000 tons to over 2 million tons projected for the current July-June year.

OTHER DEVELOPMENTS AFFECTING U.S. EXPORTS

Other Exporting Countries Selling Activity and Competitive Practices

**India: India has signed an agreement to supply the Soviet Union with 500,000 tons of wheat in 1985, as part of a trade protocol. The price and shipment schedule are not yet known. Although the Soviet Union has expressed an interest in buying much more than the agreed quantity, the Indian government has reportedly been reluctant to increase the quantity until 1985 production prospects are better known. India's wheat exports in 1984/85 (July-June) are expected to exceed 1 million tons.

**Argentina: Nearly 2 million tons of recent new-crop wheat export registrations by private exporters brings the total to 3.44 million tons, for shipment in the December-November 1984/85 marketing year. In addition, the Grain Board, whose sales are outside the registrations, recently announced a 1 million sale to Iran. Trade reports indicate that the Argentine Grain Board has just completed a sale of 300,000 tons of wheat to China and 1.5 million tons to the Soviet Union. The sale to China is Argentina's first there since 1983, while the Soviet purchases will raise their current marketing year wheat imports from Argentina to 2.8 million tons. Argentina also recently sold approximately 150,000 tons of wheat to Peru at prices which were as much as \$40 per ton below the nearest U.S. offer. The table below shows United States and Argentine wheat exports over the past five July-June years.

| | 1980/81 | 1981/82 | 1982/83 | 1983/84 | 1984/85 (forecast) |
|---------------|---------|---------|-------------|---------|--------------------|
| | | | -Million To | ns | |
| Argentina | 3.9 | 4.3 | 7.5 | 9.6 | 6.8 |
| United States | 41.9 | 48.8 | 39.9 | 38.9 | 41.5 |

**France: In 1984, soft wheat production jumped by 30 percent over the record outturn of the previous year. French wheat production has been expanding in recent years while domestic consumption has stagnated. Storage capacity is slated for expansion through a program partly financed by the French government through grants, credit guarantees, and loans. The French government is expected to provide about 10-15 percent of the total costs of the project, which will add 2-2.5 million tons of storage in the coming year.

**Australia: The Australian Wheat Board (AWB) recently made offers to sell wheat on credit terms similar to GSM-102 in Colombia, Ecuador, and Chile. In each case, the quantities are believed to be around 100,000 tons and it was reported that the AWB said its wheat will be competitively priced in these markets with wheat from the United States.

**Australia: The Australian Wheat Board (AWB) shipped a record 14.2 million tons of wheat in their 1983/84 (October-September) marketing year, despite a significant slowdown in export volume at the port of New South Wales (NSW). Agreement has been reached at NSW on the introduction of a third shift, which will increase export capacity there by 1 million tons. Australian wheat production is forecast lower in 1984/85, but large beginning stock levels should mean no slack shipping periods this year, and exports are expected to reach 16 million tons during the current July-June period. Ending stock levels are also expected to remain high, and until further planned expansion in export terminal facilities takes place, the AWB should be exporting at or near capacity.

Competitive Developments In Selected Foreign Markets

**Taiwan: A sale of 81,000 tons of wheat has reportedly been made by the Canadian Wheat Board to Taiwan. The sale, to be delivered in three separate shipments, was for Western Red Spring, 13.5 percent protein and was priced at \$170 per ton, f.o.b., with a guaranteed protein level. Taiwan is expected to import 790,000 tons of wheat in July-June 1984/85, 680,000 tons of it from the United States. While Taiwan's wheat imports from all sources have increased 200,000 tons in the past 5 years, the U.S. share has declined by approximately 12 percent.

**Japan: The Canadian Wheat Board announced the renewal of a one-year supply agreement with Japan. The agreement calls for the shipment of 1.3 million tons of wheat and 800,000 tons of barley during calendar year 1985. The amount of barley offered was reduced by 100,000 tons for 1985 because of lower Canadian production. Prices for the wheat and barley will be established under the weekly tenders held by the Japanese Food Agency.

**Indonesia: Wheat imports in 1984/85 (July-June) are expected to fall by about 12 percent to 1.5 million tons. Despite higher stock levels carried into this current marketing year, wheat imports have been declining because export flour sales and consumption levels have fallen sharply. A bumper rice harvest and higher domestic wholesale prices for flour are cited as reasons for lower demand for wheat.

Internal Price Policies of Foreign Countries

**United Kingdom: A tremendous increase in 1984 wheat production, mainly due to near perfect growing conditions and a continuing switch to higher yielding varieties, is pressuring domestic prices and enabling the U.K. to build an exportable surplus of almost 5 million tons. The brisk level of exports in the first 2 months of the U.K. marketing year has lagged noticeably, which raises the question of whether the growing surplus of wheat will continue to be exported, or sold to EC intervention. Sales to intervention stocks have thus far been similarly brisk but have lent little support to wheat prices, making exports more attractive at this time. Feed use of wheat is expected to rise somewhat as more is utilized in feed compounds at the expense of barley, but total consumption levels for wheat will depend on the amount of livestock grazing that can be done over the winter, and the availability and price of non-grain feed ingredients. With July-June 1984/85 exports forecast at 2.7 million tons (including intra-EC trade), the U.K. will carry over 3 million tons of stocks into the next marketing year.

**Major Exporters: The latest internal support prices for the principal world wheat exporters, on an individual marketing year basis, are listed below. Prices are not strictly comparable because of quality differences and because U.S., Argentine and EC prices are on a local delivery point basis. For example, in terms of quality differentials, the Canadian price is set for No. 1 CWRS, while No. 2 CWRS was discounted by approximately C\$6 per ton and No. 3 CWRS by about C\$11 per ton; No.1 CWRS has represented about 40 percent of Canadian wheat exports over the past 10 years. EC prices given below are for medium quality wheat in August and do not include monthly incremental storage payments.

MAJOR EXPORTER SUPPORT PRICES FOR WHEAT

| | | | 1983/84 | | | 1984/85 |
|-----------------------|--------|------|----------------|--------|------|-----------------|
| | U.S | .\$ | Local | U.S | .\$ | Local |
| Exporter | Equiva | 1ent | Currency | Equiva | 1ent | Currency |
| | per bu | | per ton | per bu | | per ton |
| U.S. (10an) | 3.65 | 134 | 134 (\$) | 3.30 | 121 | 121 (\$) |
| (reserve loan) | 3.65 | 134 | 134 | N/A | N/A | N/A |
| Argentina (reference) | 2.67 | 98 | 3,060 pesos 1/ | 2.66 | 98 | 15,500 pesos 1/ |
| Australia (min. pay.) | 3.72 | 137 | 150 (A\$) | 3.41 | 125 | 146 (A\$) |
| (final pay.) | N/A | N/A | N/A | N/A | N/A | N/A |
| Canada (initial pay.) | 3.75 | 138 | 170 (C\$) | 3.40 | 125 | 160 (C\$) |
| (final pay.) | N/A | N/A | N/A | N/A | N/A | N/A |
| EC (intervention) | 4.39 | 161 | 185 (ECU) | 4.22 | 155 | 183 (ECU) |
| (reference) | 5.10 | 187 | 215 | 4.93 | 181 | 213 |

^{1/} In new pesos, current season prices can be adjusted when necessary because of currency fluctuations. Caution should be taken when using this price in US\$ equivalent, because of the volatility of the Argentine exchange rate. Current price as of December 20, 1984.

N/A Not available.

US WHEAT SHIPMENTS, SALES, AND INSPECTIONS 1/

| Monthly Si | nipments | | MAYMILLION TONS) Weskly and Annual Inspection Ra | tes | |
|-------------------------------|-------------------|-------------------|---|-------------|--------------|
| 4 Weeks Ending | 1983/84 | 1984/85 | | Mil | lion |
| Sep. 20 Oct. 18 Nov. 22 | 2.5 2.9 2.9 | 5.1 4.5 3.4 | Week Ending December 13 | 0.8 0.8 | 28.8 29.4 |
| Dec. 20 Cumulative for MY | 1.6 17.6 | 1.9 24.1 | Official Estimate for Current MY (Grain only) | 39.5 0.8 | 1450 27.9 |
| Monthly Monthly | Sales 2/ | | Latest Six Wseks | | |
| 4 Weeks Ending | 1983/84 | 1984/85 | Weekly Average | 0.7 | 25.1 |
| Sep. 20 | 5.4 | 4.0 | Marketing Year-To-Date | | |
| Oct. 18 Nov. 22 Dec. 20 | 3.1 2.0 3.1 | 3.2 2.4 0.7 | Weekly Average | 0.9 46.3 | 32.7 1700 |
| Cumulative for MY | 24.0 | 30.4 | Balance of Year to Achieve Estimate Implied Weekly Average t Sales. Inspections data from Federal | 0. | 21.9 |

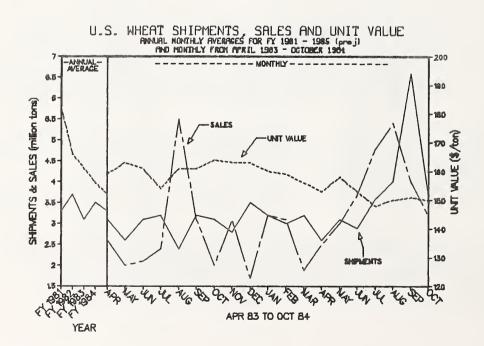
Inspection Service.

2/ Sales made since the beginning of the applicable marketing year, including sales for shipment in the next marketing year.

WHEAT SHIPMENTS BY MAJOR EXPORTING COUNTRIES
RECENT MONTHS AND SEASON TOTALS FOR 1983/84-1984/85

| | | | (AOPI | /JUNEM | TPPTON LON | 8) | | | | |
|-----------------------|----------|-------|-------|--------|------------|-------|-------|-------|-------|-------|
| | Can | ada | Aust | ralia | | ntina | Fran | ce 2/ | To | tal |
| 4 Weeks Ending 1/ | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 |
| Sept 20 | 2.0 | 2.3 | •5 | 1.1 | •5 | .1 | 1.6 | 1.7 | 4.6 | 3.5 |
| Oot. 25 | 1.8 | 1.3 | •5 | 1.3 | •5 | .1 | •5 | N/A | 3.3 | 2.7 |
| Nov. 21 | 1.3 | 1.4 | .6 | N/A | • 3 | | 1.4 | N/A | 3.6 | 1.4 |
| Dec. 20 | 1.6 | 1.3 | .6 | 1.1 | •3 | .1 | N/A | N/A | N/A | N/A |
| Cumulative since Jul; | y 1 11.6 | 8.6 | 3.0 | N/A | 2.6 | . 4 | 2.8 | N/A | 19.6 | N/A |
| Total for Season 3/ | 21.8 | 17.2 | 11.6 | 15.0 | 9.6 | 6.8 | 10.0 | 11.0 | 53.0 | 49.7 |

^{1/} Or nearest date thereto.
2/ Excludes intra-EC trade.
3/ Projection for 1984/85.
Excludes less than 50,000 tons.



U.S. WHEAT EXPORT COMMITMENTS BY CLASS TO MAJOR DESTINATIONS
TOTAL EXPORTS FOR 1982/83-1983/84; COMMITMENTS TO DATE FOR 1984/85 WITH COMPARISON TO 1983/84

(JUNE/MAY--1,000 TONS)

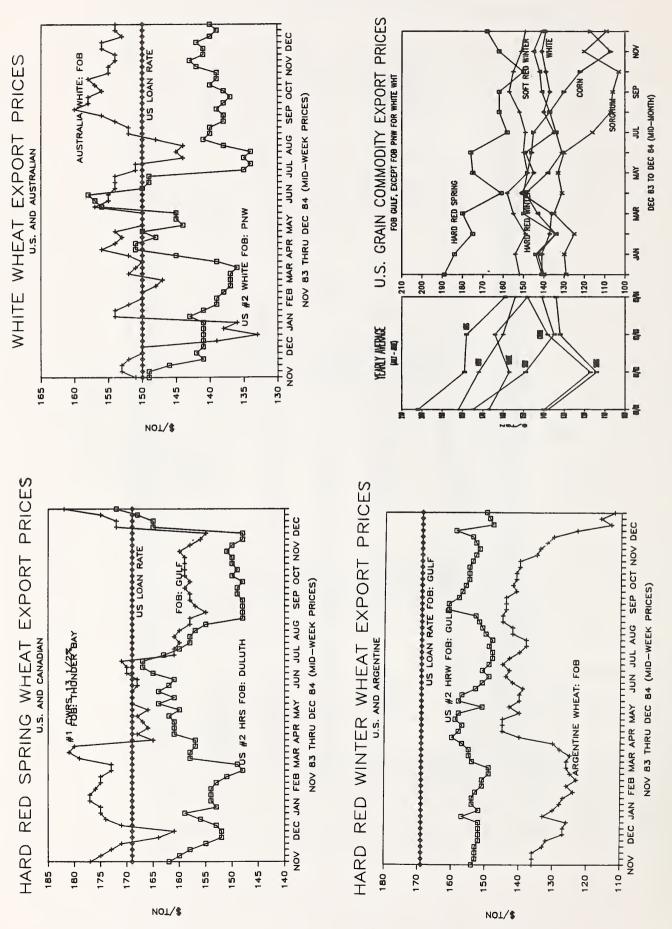
| Destination | Marketing Year | Winter | Spring | Soft Red | AT1 White | Durum | Total Exports |
|-----------------------------------|--|--|--|--|--|--|--|
| C-10 | 1982/83 | 3 | 1,162 | 35 | 53 | 495 | 1,748 |
| 10-10 | 1983/84 | 3 | 1,218 | 2 | | 263 | 1,491 |
| | 1983/84* | 3 | 911 | 6 | | 223 | 1,143 |
| | | | 605 | 7 | | 162 | 774 |
| | 1984/85** | | | | 4 | 102 | 738 |
| ther W. Europe | 1982/83 | 343 | 95 | 289 | • | 40 | |
| | 1983/84 | 795 | 32 | 411 | 16 | 49 | 1,302 |
| | 1983/84* | 244 | 21 | 255 | 8 | 26 | 580 |
| | 1984/85** | 352 | 51 | 599 | | 35 | 1,037 |
| astern Europe | 1982/83 | | | 122 | | 74 | 196 |
| | 1983/84 | | | 283 | | 72 | 355 |
| | 1983/84* | | | 313 | | 50 | 363 |
| | 1984/85** | | | | | 32 | 32 |
| JSSR | 1982/83 | 3,374 | | | | | 3,374 |
| | 1983/84 | 4,141 | | | | | 4,141 |
| | 1983/84* | 3,178 | | | | | 3,178 |
| | 1984/85** | 6.799 | | | | | 6,799 |
| him | 1982/83 | 386 | | 4,938 | | | 5,324 |
| hina | | | | 1 540 | | | |
| | 1983/84 | 1,368 | | 1,549 | | | 2,917 |
| | 1983/84* | 1,212 | | 1,102 | | | 2,314 |
| | 1984/85** | 105 | | 2,902 | | | 3,007 |
| apan | 1982/83 | 1,266 | 987 | 20 | 1,049 | | 3,322 |
| | 1983/84 | 1,287 | 1,010 | | 1,126 | 12 | 3,435 |
| | 1983/84* | 945 | 726 | | 818 | 6 | 2,495 |
| | 1984/85** | 895 | 724 | | 773 | | 2,392 |
| ndia | 1982/83 | 2,480 | | | 1,405 | | 3,885 |
| | 1983/84 | 198 | | | 968 | | 1,166 |
| | 1983/84* | 198 | | | 962 | | 1,160 |
| | 1984/85** | | | | | | ., |
| aiwan | 1982/83 | 309 | 195 | | 170 | | 674 |
| aiwan | | 245 | 185 | | 130 | | 561 |
| | 1983/84 | 288 | 178 | | | | |
| | 1983/84* | | | | 128 | | 594 |
| | 1984/85** | 299 | 211 | | 145 | | 655 |
| ep. of Korea | 1982/83 | 605 | 162 | | 990 | | 1,757 |
| | 1983/84 | 649 | 221 | 2 | 1,179 | | 2,051 |
| | 1983/84* | 460 | 154 | 2 | 856 | | 1,472 |
| | 1984/85** | 470 | 165 | | 822 | | 1,457 |
| ther Asia, | 1982/83 | 2,554 | 1,858 | 833 | 568 | | 5,814 |
| Middle East, | 1983/84 | 2,288 | 1,232 | 258 | 1,222 | 21 | 5,021 |
| and Oceania | 1983/84* | 2,061 | 857 | 197 | 727 | 20 | 3,862 |
| | 1984/85** | 1,808 | | 172 | 1,169 | | |
| gypt | | | | | | | |
| | 1982783 | | 610 | | 1 331 | | 3,759 |
| .gypt | 1982/83 | | | 397 | 1,331 | | 1,728 |
| дурс | 1983/84 | | | 397 539 | 1,331 807 | | 1,728 1,346 |
| дурс | 1983/84 1983/84* | | | 397 539 499 | 1,331 807 227 | | 1,728 1,346 726 |
| | 1983/84 1983/84* 1983/84** | | | 397 539 499 212 | 1,331 807 | | 1,728 1,346 726 874 |
| | 1983/84 1983/84* 1983/84** 1982/83 | 918 | 242 | 397 539 499 212 | 1,331 807 227 662 | | 1,728 1,346 726 874 |
| | 1983/84 1983/84* 1983/84** 1982/83 1983/84 | 918 1,278 | 242 265 | 397 539 499 212 81 88 | 1,331 807 227 | | 1,728 1,346 726 874 1,241 1,631 |
| | 1983/84 1983/84* 1983/84** 1982/83 1983/84 1983/84 | 918 1,278 713 | 242 265 182 | 397 539 499 212 81 88 49 | 1,331 807 227 662 | | 1,728 1,346 726 874 1,241 1,631 944 |
| igeria | 1983/84 1983/84* 1983/84** 1982/83 1983/84 1983/84* 1984/85** | 918 1,278 713 647 | 242 265 182 211 | 397 539 499 212 81 88 49 61 | 1,331 807 227 662 | | 1,728 1,346 726 874 1,241 1,631 944 919 |
| ligeria | 1983/84 1983/84* 1983/84** 1982/83 1983/84 1983/84 | 918 1,278 713 | 242 265 182 | 397 539 499 212 81 88 49 61 | 1,331 807 227 662 | | 1,728 1,346 726 874 1,241 1,631 944 |
| igeria | 1983/84 1983/84* 1983/84** 1982/83 1983/84 1983/84* 1984/85** | 918 1,278 713 647 | 242 265 182 211 | 397 539 499 212 81 88 49 61 | 1,331 807 227 662 | | 1,728 1,346 726 874 1,241 1,631 944 919 2,458 |
| igeria | 1983/84 1983/84* 1983/84** 1982/83 1983/84 1983/84* 1984/85** 1982/83 1983/84 | 918 1,278 713 647 | 242 265 182 211 | 397 539 499 212 81 88 49 61 | 1,331 807 227 662 | 666 | 1,728 1,346 726 874 1,241 1,631 944 919 2,458 3,242 |
| ligeria | 1983/84 1983/84* 1983/84** 1982/83 1983/84 1983/84* 1982/83 1983/84 1983/84 | 918 1,278 713 647 611 471 297 | 242 265 182 211 95 7 | 397 539 499 212 81 88 49 61 1,086 1,876 945 | 1,331 807 227 662 45 3 | 666 844 580 | 1,728 1,346 726 874 1,241 1,631 944 919 2,458 3,242 1,825 |
| igeria ther Africa | 1983/84 1983/84* 1983/84** 1982/83 1983/84 1983/84* 1982/83 1983/84 1983/84* 1984/85** | 918 1,278 713 647 611 471 297 202 | 242 265 182 211 95 7 4 | 397 539 499 212 81 88 49 61 1,086 | 1,331 807 227 662 45 | 666 844 580 609 | 1,728 1,346 726 874 1,241 1,631 944 919 2,458 3,242 1,825 2,762 |
| igeria Ither Africa | 1983/84 1983/84* 1983/84** 1982/83 1983/84 1983/84* 1982/83 1983/84 1983/84 1983/84* 1984/85** | 918 1,278 713 647 611 471 297 202 2,113 | 242 265 182 211 95 7 | 397 539 499 212 81 88 49 61 1,086 1,876 945 1,923 | 1,331 807 227 662 45 3 28 | 666 844 580 609 | 1,728 1,346 726 874 1,241 1,631 944 919 2,458 3,242 1,825 2,762 2,113 |
| igeria Ither Africa | 1983/84 1983/84* 1983/84** 1982/83 1983/84 1983/84* 1984/85** 1983/84 1983/84* 1984/85* 1982/83 | 918 1,278 713 647 611 471 297 202 2,113 2,181 | 242 265 182 211 95 7 4 28 | 397 539 499 212 81 88 49 61 1,086 1,876 945 1,923 | 1,331 807 227 662 45 3 28 | 666 844 580 609 | 1,728 1,346 726 874 1,241 1,631 944 919 2,458 3,242 1,825 2,762 2,113 2,247 |
| igeria ther Africa | 1983/84 1983/84* 1983/84** 1983/84 1983/84 1983/84 1983/84 1983/84 1983/84* 1982/83 1983/84 1983/84 1983/84 | 918 1,278 713 647 611 471 297 202 2,113 2,181 1,997 | 242 265 182 211 95 7 4 28 | 397 539 499 212 81 88 49 61 1,086 1,876 945 1,923 | 1,331 807 227 662 45 3 28 | 666 844 580 609 | 1,728 1,346 726 874 1,241 1,631 944 919 2,458 3,242 1,825 2,762 2,113 2,247 2,247 |
| igeria ther Africa razil | 1983/84 1983/84** 1983/84** 1983/84 1983/84* 1983/84* 1983/84 1983/84* 1983/84 1983/84 1983/84 1983/84 1983/84 1983/84 1983/84 | 918 1,278 713 647 611 471 297 202 2,113 2,181 1,997 3,070 | 242 265 182 211 95 7 4 28 | 397 539 499 212 81 88 49 61 1,086 1,876 945 1,923 66 66 67 | 1,331 807 227 662 | 666 844 580 609 | 1,728 1,346 726 874 1,631 944 919 2,458 3,242 1,825 2,762 2,113 2,247 2,063 3,137 |
| igeria Other Africa | 1983/84 1983/84* 1983/84** 1982/83 1983/84 1983/84* 1982/83 1983/84 1983/84* 1982/83 1983/84 1983/84 1983/84 1983/84 1983/84 1983/84 1983/84 | 918 1,278 713 647 611 471 297 202 2,113 2,181 1,997 3,070 2,172 | 242 265 182 211 95 7 4 28 | 397 539 499 212 81 88 49 61 1,086 1,876 945 1,923 | 1,331 807 227 662 45 3 28 8 | | 1,728 1,346 726 874 1,241 1,631 944 4919 2,458 3,242 1,825 2,762 2,113 2,247 2,063 3,137 4,474 |
| igeria Other Africa | 1983/84 1983/84* 1983/84** 1982/83 1983/84* 1983/84* 1983/84* 1983/84* 1983/84* 1983/84* 1983/84* 1983/84* 1983/84* 1983/84* 1983/84* 1983/84* | 918 1,278 713 647 611 471 297 202 2,113 2,181 1,997 3,070 2,172 2,223 | 242 265 182 211 95 7 4 28 | 397 539 499 212 81 88 49 61 1,086 1,876 945 1,923 66 66 67 559 514 | 1,331 807 227 662 45 3 28 8 | 666 844 580 609 271 296 | 1,728 1,346 726 874 1,631 944 919 2,458 3,242 1,825 2,762 2,113 2,247 2,063 3,137 |
| ligeria Other Africa Grazil | 1983/84 1983/84* 1983/84** 1983/84 1983/84* 1983/84* 1983/84 1983/84 1983/84* 1983/84* 1983/84* 1983/84* 1983/84* 1983/84 1983/84 1983/84 | 918 1,278 713 647 611 471 297 202 2,113 2,181 1,997 3,070 2,772 2,223 1,901 | 242 265 182 211 95 7 4 28 | 397 539 499 212 81 88 49 61 1,086 1,876 945 1,923 | 1,331 807 227 662 45 3 28 8 | | 1,728 1,346 726 874 1,241 1,631 944 919 2,458 3,242 1,825 2,762 2,113 2,247 2,063 3,137 4,474 4,558 3,861 |
| Other Africa Brazil | 1983/84 1983/84** 1983/84** 1982/83 1983/84* 1983/84* 1982/83 1983/84* 1983/84* 1983/84* 1983/84* 1983/84* 1983/84 1983/84 1983/84 1983/84 1983/84 1983/84 | 918 1,278 713 647 611 471 297 202 2,113 2,181 1,997 3,070 2,172 2,223 1,301 1,584 | 242 265 182 211 95 7 4 28 | 397 539 499 212 81 88 49 61 1,086 1,876 945 1,923 66 66 67 559 514 | 1,331 807 227 662 45 3 28 8 | 666 844 580 609 271 296 | 1,728 1,346 726 874 1,241 1,631 944 919 2,458 3,242 1,825 2,762 2,113 2,247 2,063 3,137 4,474 4,558 3,861 |
| ligeria Other Africa Grazil | 1983/84 1983/84* 1983/84** 1983/84 1983/84* 1983/84* 1983/84 1983/84 1983/84* 1983/84* 1983/84* 1983/84* 1983/84* 1983/84 1983/84 1983/84 | 918 1,278 713 647 611 471 297 202 2,113 2,181 1,997 3,070 2,172 2,223 1,301 1,584 | 242 265 182 211 95 7 4 28 | 397 539 499 212 81 88 49 61 1,086 1,876 945 1,923 66 66 67 559 514 492 | 1,331 807 227 662 | | 1,728 1,346 726 874 1,241 1,631 944 919 2,458 3,242 1,825 2,762 2,113 2,247 2,063 3,137 4,474 4,558 |
| ither Africa Frazil | 1983/84 1983/84** 1983/84** 1982/83 1983/84 1983/84* 1982/83 1983/84 1983/84* 1982/83 1983/84 1983/84 1983/84 1983/84 1983/84 1983/84 1983/84 1983/84 1983/84 1983/84 1983/84 | 918 1,278 713 647 611 471 297 202 2,113 2,181 1,997 3,070 2,172 2,223 1,301 1,584 | 242 265 182 211 95 7 4 28 | 397 539 499 212 81 88 49 61 1,086 1,876 945 1,923 66 66 67 559 514 492 370 8,360 | 1,331 807 227 662 | | 1,728 1,346 726 874 1,241 1,631 944 919 2,458 3,242 1,825 2,762 2,113 2,247 2,063 3,137 4,474 4,558 3,861 3,392 38,228 |
| Other Africa Brazil | 1983/84 1983/84** 1983/84** 1982/83 1983/84 1983/84* 1984/85** 1983/84* 1983/84* 1983/84* 1983/84* 1983/84* 1983/84* 1983/84* 1983/84* 1983/84* 1983/84* 1983/84* 1983/84* 1983/84* | 918 1,278 713 647 611 471 297 202 2,113 2,181 1,997 3,070 2,172 2,223 1,901 1,584 16,881 17,128 | 242 265 182 211 95 7 4 28 | 397 539 499 212 81 88 49 61 1,086 1,876 945 1,923 66 66 67 559 514 492 370 8,360 5,593 | 1,331 807 227 662 | | 1,728 1,346 874 1,241 1,631 1,944 919 2,458 3,242 1,825 2,762 2,113 2,247 2,063 3,137 4,474 4,558 3,861 3,392 38,228 |
| igeria ther Africa razil | 1983/84 1983/84** 1983/84** 1982/83 1983/84 1983/84* 1982/83 1983/84 1983/84* 1982/83 1983/84 1983/84 1983/84 1983/84 1983/84 1983/84 1983/84 1983/84 1983/84 1983/84 1983/84 | 918 1,278 713 647 611 471 297 202 2,113 2,181 1,997 3,070 2,172 2,223 1,301 1,584 | 242 265 182 211 95 7 4 28 | 397 539 499 212 81 88 49 61 1,086 1,876 945 1,923 66 66 67 559 514 492 370 8,360 | 1,331 807 227 662 | | 1,728 1,346 726 874 1,241 1,631 944 919 2,458 3,242 1,825 2,762 2,113 2,247 2,063 3,137 4,474 4,558 3,861 3,392 38,228 |

T/ Discrepancies due to rounding and sales to unknown destinations.

Z/ Projection for 1984/85, including flour and products.

Sales plus accumulated exports as of December 22, 1983, excluding sales for next marketing

year.
** Sales plus accumulated exports as of December 20, 1984, excluding sales for next marketing year. Source: U.S. Export Sales



U.S. EXPORT EXPANSION ACTIVITY

**CCC Credit: U.S. WHEAT/WHEAT FLOUR TRADE WITH SELECTED COUNTRIES

| | | | GUARANTEE I | | |
|--------------|---------|--------------------|-------------|----------|------------------------|
| | | FY 1984 | | FY 1989 | 5 # |
| | Total | Estimated Exports | | | Estimated Quantity Yet |
| | Exports | Under CCC Programs | Announced | Approved | To Be Purchased |
| | | 1,000 Tons | | Dollars | 1,000 Tons |
| Bangladesh | 362 | 300 | 60 | 14.5 | 303 |
| Brazil | 2,097 | 2,914 1/ | 500 | 156.5 | 2,290 |
| Chile | 860 | 567 | 50 | 0 | 333 |
| Colombia | 531 | 566 1/ | | | |
| Costa Rica | 124 | | | | |
| Dominican Re | p. 151 | 106 | | | |
| Ecuador | 357 | 457 1/ | 52 | 0 | 347 |
| Egypt | 2,073 | 526 | 136 | 0 | 906 |
| Guatemala | 109 | 138 | | | |
| Haiti | 107 | 33 | | | |
| Iraq | 952 | 1,225 1/ | 190 | 26.5 | 1,080 |
| Jamaioa | 112 | 100 | | | |
| Korea | 1,798 | 864 | 110 | 24.4 | 571 |
| Morocoo | 1,849 | 2,245 1/ | 250 | 0 | 1,667 |
| Nigeria | 1,372 | | | | |
| Peru | 642 | 507 | | | |
| Philippines | 572 | 637 1/ | | | |
| Portugal | 720 | 2,780 Ī/ 2/ | 117 | 9.3 | 718 |
| Tunisia | 430 | 691 | 120 | | 750 |
| Turkey | 591 | 500 | 81 | 0 | 540 |
| Yemen | 86 | | | | |
| TOTAL | 15,895 | 15,156 | 1,666 | 240.7 | 9,451 |

##PL-480: INITIAL FY 1985 PUBLIC LAW 480 TITLE I/III
COUNTRY AND COMMODITY ALLOCATIONS
(1,000 TONS GRAIN EQUIVALENT)

| Country | \$Million-Total | Wheat/Flour | Rice | Feedgrains |
|---------------------|-----------------|-------------|-------------|-----------------|
| \$805 or Lass | | | | |
| Per Capita GNP | | | | |
| Bangladesh | 75.0 | 219 | 67 | |
| Bolivia | 20.0 | 125 | | |
| Egypt | 225.0 | 1,448 1/ | | |
| El Salvador | 32.0 | 138 | | |
| Ghana | 6.0 | | | |
| Guinea | 6.0 | | 19 | |
| Haiti | 15.0 | 94 | | |
| Honduras | 15.0 | 94 | | |
| Indonesia | 40.0 | 250 | | |
| Kenya | 10.0 | 44 | 9 | |
| Liberia | 16.0 | | 50 | |
| Madagascar | 11.0 | | 30 | |
| Maldives | 1.5 | 4 | 2 | |
| Mozambique | 10.0 | 35 | 6 | 25 |
| Pakistan | 50.0 | | | |
| Senegal | 8.0 | 6 | 13 | 25 |
| Sierra Leone | 4.0 | 13 | -6 | |
| Somalia | 20.0 | 48 1/ | 22 | |
| Sri Lanka | 26.0 | 163 | | |
| Sudan | 50.0 | 305 1/ | | |
| Yeman | 10.0 | 12 1/ | 9 | |
| Zaire | 15.0 | 82 1/ | | 14 |
| Zambia | 10.0 | 25 | 5 | |
| Subtotal | 682.5 | 3,118 | 244 | 64 |
| Over \$805 | 002.5 | 3,110 | 244 | 04 |
| er Capita GNP | | | | |
| Costa Rica | 28.0 | 115 | | 24 |
| Dominican Republic | | 50 | | 108 |
| Guatemala | 16.0 | 63 | | |
| Jamaica | 35.0 | 110 2/ | 19 | 48 |
| Mauritius | 3.5 | 12 1/ | 5 | 40 |
| Morocco | 45.0 | 310 1/ | | |
| Peru | 20.0 | | | |
| Tunisia | 5.0 | 50 31 | | |
| Subtotal | 174.5 | -31 741 | 24 | 180 |
| PODIOIST | 114.0 | 141 | 24 | 100 |
| Allocated 3/ | 857.0 | 3,859 | 268 | 244 |
| Unallocated Reserve | 242.5 | 3,009 | | |
| TOTAL PROGRAM | 1,099.5 | | | |
| 1/ Wheat equivalent | | | | equiv. of flour |

 ^{1/} Wheat equivalent of flour or contains some portion of wheat equiv. of flour.
 2/ Contains some portion of blended and/or fortified foods.
 3/ Includes allocations for programs being developed.

^{*} Tholudes GSM-102, GSM-5, and Blended Credit, as of December 7, 1984

1/ Experts under CCC programs exceed total FY 84 because some of the estimated shipments may have actually moved after September 30, 1984.

2/ Wheat or Feedgrains

WHEAT FLOUR AND PRODUCTS

Other Countries Selling Activity and Competitive Practices

**Canada: The Western Grain Transportation Act freight rates, or Crow's Nest Pass rates, were revised in August 1984 for the first time since before 1900. Under the revised Crow rates, western province grain producers will pay more for moving grain to export terminals, but still pay only an average of 16 cents per bushel. More importantly, under the new revision there are two features which are allowing Canadian flour mills to ship inexpensive byproducts to the United States: (1) there is a broader list of products eligible for these export freight subsidies (as opposed to primarily grains) and (2) the United States has, for the first time, been classified as an export destination eligible for these subsidized freight rates. One result is that inexpensive Canadian millfeed is moving into U.S. markets in the Pacific Northwest since the freight rate paid by Canadian mills is only 20 percent of the comparable U.S. rail rate for a similar distance.

Millfeed, a byproduct of the flour milling process, is a relatively low value commodity. This low value makes it impractical to ship over long distances, and as a result over the years, small isolated markets for millfeed were developed near flour mills. Under the revised rates, a substantial volume of Canadian millfeed is now entering the United States, apparently having a major effect on the price structure of U.S. millfeed markets in the Pacific Northwest. This distortion of trade is evidenced by the fact that U.S. mills are now uncompetitive in the very markets they have developed and supplied over many years.

CORN AND SORGHUM

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES

Export Forecast: The projected October-September 1984/85 corn export forecast remains at 52.7 million tons, but deteriorating crop prospects in Brazil and South Africa could bring additional demand for U.S. corn. The U.S. sorghum export forecast is also unchanged at 6.4 million tons, but higher Mexican demand and lower Argentine supplies could later affect U.S. export levels.

Shipments and Sales: Shipments of U.S. corn picked up this past month, as the Soviet Union accelerated its import schedule. However, new sales activity for corn was the lowest this marketing year. Mexico's large sorghum purchase from the U.S. was the main reason sales activity reached record levels.

IMPORTER BUYING ACTIVITY

Substantial Mexican purchases of U.S. corn and sorghum was this month's highlight, along with Brazil's purchase of 200,000 tons. Portugal and Taiwan were also active, covering their January-February import requirements with purchases from the United States

RECENT CORN AND SORGHUM IMPORTER BUYING ACTIVITY REPORTED BETWEEN OCTOBER 25, 1984 AND NOVEMBER 28, 1984

| Date of Purchase | Buyer | Origin | Quantity (Tone) | Grade 1/ | Price Range 2/ (\$US per Ton) | Delivery Period 3/ |
|---------------------|----------|----------|--------------------|----------|-------------------------------|-----------------------|
| 11/28 | Brazil | U.S. | 200.000 | #3 YC | ? | Jan |
| | | U.S. | 20,000 | #2 YS | 127.95 C&F | Dec |
| 11/30 | Columbia | U.S. | 50.000 | Corn | 125.46 | Dec-Jan |
| 11/30 | Korea | | - , | | 125.00 C&F | Jan-Feb |
| 11/30 | Korea | China | 50,000 | Corn | | |
| 11/30 | Korea. | Thailand | 15,000 | Corn | 109.30 | Dec-Jan |
| 11/28 | Mexico | U.S. | 390,000 | #2 YC | ? | Jan-Feb |
| 12/19 | Mexico | U.S. | 348.000 | #2 YS | ? | Jan |
| 12/14 | Portugal | U.S. | 95.000 | YC | 117.12 | Jan |
| 11/30 | Taiwan | U.S. | 219,500 | #3 YC | 126.08 @ 130.17 | Jan-Feb |

YC=Yellow Corn and YS=Yellow Sorghum.

17 2/ 3/

FOB unless otherwise noted. FH denotes first half; LH, last half.

SOURCE: Unofficial market news reports.

| | | US C | | | SHIPMENTS, BALES AND INSPECTIONS 1/ | | | | |
|----------------|----------|----------|-------|-------|-------------------------------------|------|------|------|------|
| Mon | thly Shi | pmente | | | Weekly and Annual Inspection Rat | 88 | | | |
| | | RN | SORO | | | COI | | Sorg | |
| 4 Weeke Ending | 82783 | 83784 | 82/83 | 83784 | | MT | BU | HT | BU |
| | | | | | Week Ending December 13 | 1.2 | 45.4 | .13 | 5.3 |
| Sept. 20 | 3.3 | 2.4 | •5 | - 4 | Week Ending December 20 | 1.5 | 58.0 | .27 | 10.8 |
| TOTAL FOR MY | 48.0 | 47.1 | 5.7 | 6.4 | | | | | |
| | 83/84 | 84/85 | 83784 | 84785 | Official Estimate for Current MY | | | | |
| Nov. 22 | 6.6 | 6.6 | 7 | .7 | (Orain only) | 52.3 | 2058 | 6.35 | 250 |
| Dec. 20 | 6.9 | 4.3 | .6 | .4 | Implied Weekly Average | 1.0 | 39.6 | .12 | 4.8 |
| TOTAL FOR MY | 13.5 | 12.6 | 1.6 | 1.8 | | | | | |
| | Monthly | Sales 2/ | | | Latest Six Weeks | | | | |
| | | RN | SOF | CHUM | Weekly Average | 1.4 | 55.3 | 0.16 | 6.3 |
| 4 Weeke Ending | 82783 | 83/84 | 82/83 | 83/84 | | | | | |
| | | | | | Marketing Year-To-Date | | | | |
| Sept. 20 | 4.8 | 3.5 | .3 | •5 | Weekly Average | 1.2 | 47.8 | 0.20 | 7.7 |
| TOTAL POR MY | 49.4 | 48.5 | 5.9 | 6.8 | Weekly Avg. Extrapolated Annually | | 2486 | 10.2 | 400 |
| | 83/84 | 84/85 | 83/84 | 84/85 | | - | | | |
| Nov. 22 | 4.3 | 3.1 | 1.0 | .7 | Balance of Year to Achieve Estimate | | | | |
| Dec. 20 | 3.7 | 2.0 | 1.0 | .4 | Implied Weekly Average | 0.9 | 37.1 | 0.10 | 3.9 |
| TOTAL FOR MY | 27.1 | 23.9 | 3.1 | 3.0 | | | - | | |

TOTAL FUN HI 27.1 23.9 3.1 3.0

If Shipments and sales data from U.S. Export Sales. Inspections data from Pederal Grain Inspection Service.

Z/ Sales made since the beginning of the applicable marketing year, including sales for shipment in the next marketing year.

Source: Export Sales; FUIS

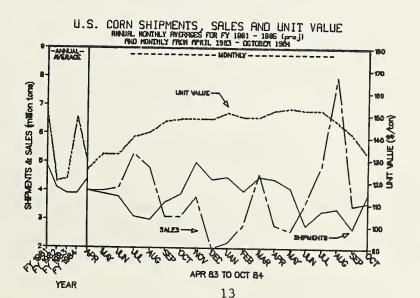
CORN AND SORGHUM SHIPMENTS BY MAJOR EXPORTING COUNTRIES RECENT MONTHS AND SEASON TOTALS FOR 1982/83-1983/84

| | | | TEMBER | TILLION T | ONS) | | | |
|---------------------|-------|-------|--------|-----------|-------|-------|-------|-------|
| | | HUM | | CC | RN | | | |
| | Arge | ntina | | entina | Tha 1 | | | tal |
| 4 Weeke Ending 1/ | 82783 | 83/84 | 82/83 | 83/84 | 82783 | 83/84 | 82783 | 83784 |
| Sept 20 | .2 | .2 | .5 | • 3 | .3 | .1 | 1.0 | .6 |
| TOTAL POR SEASON | 4.9 | 4.8 | 6.4 | 5.9 | 2.1 | 3.0 | 13.4 | 13.7 |
| 4 Weeks Ending | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 |
| Oct. 18 | - 4 | .2 | 3 | .2 | . 4 | •5 | 1.1 | .9 |
| Nov. 22 | • 3 | - | .2 | .6 | . 4 | .3 | .9 | .9 |
| Dec. 20 | .1 | .4 | .2 | .9 | . 4 | . 4 | .7 | 1.7 |
| Cumul. in MY | .8 | .6 | .7 | 1.2 | 1.2 | 1.8 | 2.7 | 3.0 |
| TOTAL POR SEASON 2/ | 4.8 | 4.8 | 5.9 | 6.5 | 3.0 | 3.1 | 13.7 | 14.1 |

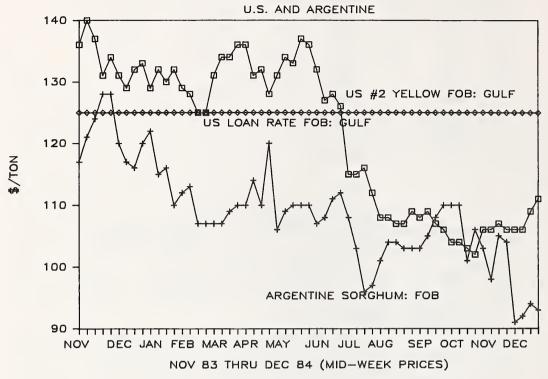
M/A Not available

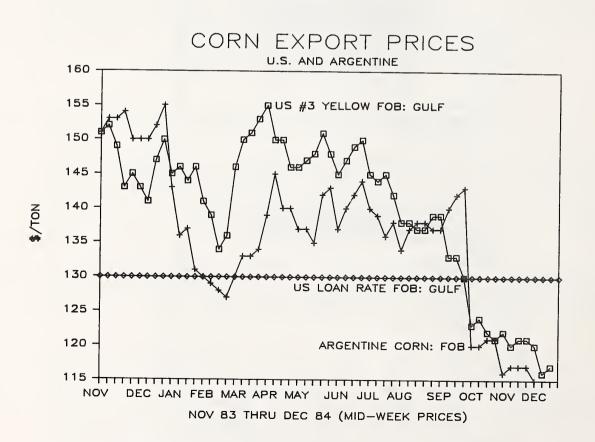
1/ Or nearest date thereto.

2/ Projection for 1984/85.



SORGHUM EXPORT PRICES





OTHER DEVELOPMENTS AFFECTING U.S. EXPORTS

Other Exporting Countries Selling Activity and Competitive Practices

**China: South Korean feed millers and corn processors have purchased over 600,000 tons of Chinese corn in the past 6 months, and purchases of non-U.S. origin feed grains are expected to continue in 1985. In most Korean tenders since June, Chinese corn was priced about \$6-\$13 under corn offered from the United States. The quality of the corn is reported as highly variable, even within one shipload, but the consensus of Korean importers is that it is generally satisfactory. Korea has stated its desire to diversify the source of its commodity imports, as evidenced by substantial purchases of Australian feed wheat and corn from Thailand and Vietnam.

Competitive Developments in Selected Foreign Markets

**West Germany: High moisture levels in French corn imports are affecting quality and will mean increased German demand for third-country (i.e., non-EC) corn. The United States is expected to meet part of this additional demand, but Argentine Plata corn is reportedly of high quality and has met West German specifications. Despite slightly higher production in 1984/85 (August-July), domestic feed consumption is forecast to be up sharply over last year, and will require corn imports of about 1.7 million tons. If French corn quality problems continue, the United States will be competing with Argentina for the additional feed demand in Germany usually met by corn imports.

BARLEY, OATS AND RYE

| U.S. | EXPORTS | OF | BARLEY, | OATS | AND | RYE |
|------|---------|----|---------|------|-----|-----|
|------|---------|----|---------|------|-----|-----|

| | JUNE/M | AY1,000 TONS | |
|-----------|---------|--------------|------------|
| Grain | 1982/83 | 1983/84 1/ | 1984/85 2/ |
| Barley | 1,028 | 2,000 | 1,525 |
| 0ats | 43 | 29 | 43 |
| Rye | 5 | 25 | 25 |
| 1/ Estima | ated. | | |
| 2/ Proje | cted. | | |

Other Exporting Countries Selling Activity and Competitive Practices

**EC: The EC continues to aggressively export barley, with export authorizations of 3.4 million tons through the first 5 months of marketing year 1984/85, compared to only 600,000 tons authorized at this time last year. The EC is expected to export a record 5.6 million tons of barley during their current August-July marketing year.

**Australia: Last year's (November-October 1983/84) barley production was revised downward by the Australian Bureau of Statistics (ABS) to just under 5 million tons. Good export movement and strong domestic use also caused a revision in stock levels, which were lower than expected coming into the 1984/85 Australian marketing year. However, preliminary ABS estimates of the area sown this growing season are well above earlier expectations, and this coupled with higher yield potential due to favorable weather conditions indicates that 1984/85 barley production could reach a record level of over 5 million tons. With total domestic use expected to increase only slightly, record production in 1984 would push exports above last year's level of 3.7 million tons.

BARLEY SHIPMENTS BY MAJOR EXPORTING COUNTRIES RECENT MONTHS AND SEASON YO'MLS POR 1981-182-1983/84

| | D | S | CA | KADA | PRANC | E 2/ | n.o | (, 2/ | Pc | otal |
|---------------------|-------|-------|-------|----------|-------|-------|-------|-------|-------|-------|
| 4 Weeks Ending 1/ | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 | 82/83 | 83/84 |
| July 19 | aþa | 4 | 7. | <u>ښ</u> | r. | | * | * | r, | m |
| August 23 | | ۲. | 9. | ņ | ۲. | N/A | ۲. | N/A | ထ့ | N/A |
| September 20 | ** | * | 6. | .2 | * | N/A | ağı | N/A | zţa | N/A |
| Total for Season | 1.0 | 2.0 | 6.2 | 4.3 | 1.1 | 1.0 | 1.4 | 1.4 | 7.6 | 8.7 |
| 4 Weeks Ending | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 | 83/84 | 84/85 |
| October 18 | ۳, | •2 | .5 | N/A | r. | H/A | * | N/A | 6. | N/A |
| November 21 | ٥, | ď | 4. | ņ | ۲. | N/A | ** | ۲. | | N/A |
| Total for Season 3/ | 2.0 | 2,2 | 11,3 | 3,0 | 1.0 | 2.5 | 1.4 | 5.5 | 8.7 | 0.0 |

1/ Or closest date thereto.
2/ Excludes intra-EC trade; Cumulative reflecte available data.
3/ Projection for 1984/85.
N/A Not available.
* Less than 50,000 tons.

U.S. OATS EXPORTS BY DESTINATION (JUNE/HAY-1,000 TONS)

| | | | 198 | 3/84 | 1984/85 |
|-------------|---------|---------|---------|-------------|-------------|
| | | | | Committed | Committed |
| | | | Total | | as of |
| Destination | 1981/82 | 1982/83 | Exporte | 12/22/83 1/ | 12/20/84 1/ |
| BC | 4 | | 2 | 2 | 1 |
| Canada | - | 1 | 1 | ; | : |
| Mercico | 91 | 1 | 1 | ı | 1 |
| Venezuela | 2 | - | ĩ | : | - |
| Others | 87 | m | | m | -1 |
| Total | 138 | ~ | 6 | 80 | 1 |

1/ Accumulated shipments and sales excluding sales for next marketing year. SOURCE: U.S. Census for 1981/82-1982/83 and U.S. Export Sales for 1983/84-1984/85.

U.S. RYE EXPORTS BY DESTINATION

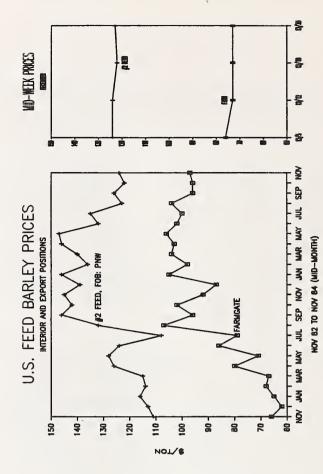
| | | CAUTE OUD, I-IAI /SUUC) | ONOT TONS) | | |
|----------------|------------|-------------------------|------------|-------------|-------------|
| | | | 198 | 33/84 | 1984/85 |
| | | | | Committed | Committed |
| | | | Totel | as of | 8.8 of |
| Destination | 1981/82 | 1982/83 | Exports | 12/22/83 1/ | 12/20/84 1/ |
| BC | -1 | - | 6 | : | |
| Other V Europe | 13 | | • | | |
| odorna ramo | 7 | 9 | ł | ! | ! |
| Canada | 51 | 1 | 1 | ı | 1 |
| | • | | | | |
| Others | 6 | ! | 2 | 20 | -0 |
| Total | ≈ | | 23 | R | |

1/ Accumulated shipments and seles excluding seles for next marketing year. SOUNCE: U.S. Census for 1981/82-1982/83 and U.S. Export Seles for 1983/84-1984/85.

U.S. BARLEY EXPORTS BY DESTINATION (JUNE/MAY--1,000 TONS)

| | | | 198 | 3/84 | 1981/85 |
|-----------------|---------|----------|---------|-------------|-------------|
| | | | | Committed | Committed |
| Destination | 1081789 | 1080/000 | Total | as of | as of |
| RC | 301/05 | 1302/03 | Exports | 12/22/83 1/ | 12/20/84 1/ |
| | 700 | 77 | 200 | 360 | 105 |
| Other W. Europe | 472 | 526 | 100 | 200 | 25.1 |
| Eastern Europe | 111 | - 1 | 761 | 101 | 100 |
| 4 | | ' | 27 | ç | 0 |
| Talwan | 373 | 146 | 223 | 010 | 282 |
| Janen | 336 | סננ | 0 0 0 | 10 | 707 |
| 1 | 000 | 677 | 312 | 261 | 314 |
| Centerna | 128 | 1 | and a | ł | - |
| Others | 546 | 317 | 500 | 023 | 19 |
| Total | 2.267 | 000 | 2 633 | 200 | 90 |

1/ Accumulated shipments and sales excluding sales for mark marketing year. SOURCE: U.S. Census for 1981/82-1982/83 and U.S. Export Sales for 1983/84-1984/85.



BEANS, PEAS, AND LENTILS

United States dried bean exports in September-August 1983/84 were approximately 236,000 tons, compared to the 1982/83 total of around 284,000 tons. Census Bureau data indicates that while demand for U.S. Pinto beans was sharply higher in 1983/84, this was more than offset by a decrease in demand for U.S. Navy and Great Northern beans. The biggest geographical market for U.S. dried beans continued to be the European Community, and the biggest single markets were the United Kingdom and Japan. The table below shows 1983/84 U.S. dried bean exports by destination, compared with total exports during the previous marketing year.

U.S. EXPORTS OF DRIED BEANS (SEPTEMBER-AUGUST 1983/84—METRIC TONS)

| | Navy/ Pea | Grest Northern | Lina | White Nec | Red Kidney | Pinto | Black Turtle | Other Colored | Black- eye | Countr 1983/84 | y Tots1s 1982/83 |
|----------------------------|--------------|-------------------|--------|--------------|---------------|--------|-----------------|------------------|---------------|-------------------|---------------------|
| | | | | | | | | | | | |
| North America: | 7 540 | 245 | 31.6 | 479 | 6,259 | 88 | 102 | 2,018 | 433 | 17,491 | 16,748 |
| Canada | 7,549 | 243 | 310 | 7 | 22 | 11 | 3,413 | 9 | 6 | 3,498 | 20 |
| Costa Rica | | | | | 1,128 | | | 12 | | 1,140 | 1,602 |
| French West Indias | | | | - | | 627 | 18 | 1 | | 647 | 350 |
| Hexico | 3 | 6 | | 3 | | 320 | | 16 | 22 | 370 | 360 |
| Nicaragus | | | | | 1,478 | | | 2,051 | | 3,529 | |
| Panasa | 68 | 25 | 119 | | 915 | 121 | 49 | 1,805 | 124 | 3,226 | 7,295 |
| Trinidad & Tobago | 33 | 20 | 15 | (MAD) | 848 | 10 | 118 | 89 | 586 | 1,718 | 2,397 |
| South America: | | | | | | | | | | 4,978 | 3,951 |
| Brazil | | | | | 13 | 4 | | 4,965 | 2 | 4,738 | 7,965 |
| Colombia | | | 42 | 244 | 1 705 | 207 | 13 4,894 | 4,714 3,457 | 984 | 12,991 | 6,522 |
| Venezuela | 70 | 1,388 | 43 | 244 | 1,705 | 207 | 4,074 | 3,437 | 704 | 14,771 | 0,522 |
| Europes | 1 020 | 1 700 | | 107 | 54 | 37 | | 233 | 140 | 4,288 | 11,306 |
| Belgium | 1,928 | 1,788 11,138 | | 38 | 792 | | | 406 | 169 | 13,744 | 18,008 |
| France West Garmany | 1,154 | 1,549 | | 196 | 243 | 77 | | 333 | | 3,551 | 12,351 |
| Ireland | 945 | 2,547 | | | | | | | - | 945 | 1,046 |
| Italy | 51.5 | 123 | 18 | 876 | 81 | 765 | 162 | 3,541 | 386 | 6,467 | 11,853 |
| Netherlands | 1.115 | 822 | 1,088 | 631 | 96 | 298 | 855 | 14,221 | 348 | 19,474 | 29,226 |
| Spain | 73 | 127 | 17 | _ | 36 | | 53 | 787 | 405 | 1,499 | 5,851 |
| Switzerland | 177 | 409 | 18 | | 283 | | 31. | 340 | | 1,257 | 4,772 |
| United Kingdom | 43,873 | 340 | 2,377 | 236 | 3,919 | 171 | 89 | 811 | 2,584 | 54,400 | 63,491 |
| Asias | | | | | | | | | | 000 | 1 012 |
| Hong Kong | 40 | 18 | 1 | 1 | 71 | | 55 | 147 | 564 | 898 26,739 | 1,013 21,605 |
| Japan | 5 5 1 | 8,390 | 10,272 | 1,222 | 1,683 | 694 | 430 38 | 3,498 724 | 123 | 980 | 896 |
| Kuwait | 26 | 508 | | 70 89 | 25 | | 18 | /24 | 71. | 721 | 803 |
| Malaysia | 36 18 | 718 | | 35 | | | | 159 | | 931 | 739 |
| Philipines Saudi Arabia | 40 | 1 | 11 | | 194 | 14 | 55 | 573 | 239 | 1,126 | 1,709 |
| U.A.E. | | - | | | 49 | | 35 | 31 | 496 | 611 | 916 |
| Oceania: | | | | | | | | | | | |
| Australia | 1,586 | 1,167 | 420 | 11 | 260 | 94 | 60 | 1,028 | 112 | 4,738 | 4,428 |
| New Zealand | 252 | 39 | 56 | | 57 | 31 | 4 | 343 | 5 | 786 | 390 |
| Africat | | 0.040 | | | | | | | | 9,040 | 20,761 |
| Algeria | | 9,040 | | | | 18,894 | | | | 18,894 | 9,609 |
| Angola South Africa | 1,458 | 142 | | 196 | | 10,034 | 35 | 849 | 35 | 2,715 | 2,495 |
| West Africa NEC | | | | | | 1,998 | 204 | | | 1,998 | |
| Others: | 342 | 468 | 493 | 300 | 931 | 515 | 204 | 1,488 | 874 | 5,615 | 13,593 |
| Totals 1983/84: | 63,028 | 38,491 | 15,273 | 4,741 | 21,147 | 24,976 | 10,731 | 48,649 | 8,708 | 235,744 | |
| Totala 1982/83: | 89,145 | 68,841 | 16,256 | 4,491 | 20,537 | 14,301 | 1,148 | 56,392 | 12,960 | | 284,071 |

Source: Buresu of the Census. Compiled by Grain & Feed Division, FAS/USDA December 1984.

LATEST U.S. EXPORT FORECAST, SHIPMENTS AND SALES 1/

Export Forecast. The forecast for U.S. exports in 1984/85 (August/July) remains unchanged from last month at 2.05 million tons. Weak world import demand and ample supplies of cheaper rice from other countries are expected to continue to hamper U.S. exports.

Shipments and Sales. U.S. rice exports during the 4-week period ending December 20 fell sharply to only 81,900 tons, compared to the previous 4-week total of 157,500 tons. Iraq and Saudi Arabia were the only major destinations. Shipments for the 1984/85 marketing year through December 20 totaled 782,300 tons, over 19 percent below the level of shipments during the same period one year ago. Export sales registrations for the 4-week period ending December 20 also fell sharply to only 34,000 tons, compared to the previous 4-week total of 85,000 tons. Export registrations for the year to date totaled 1.07 million tons, falling 20 percent below the year-earlier level of 1.34 million tons.

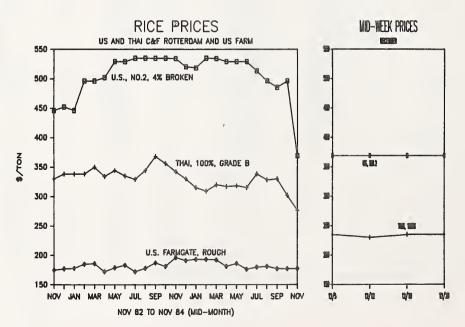
1/ Shipments and sales data are on a product basis.

IMPORTER BUYING ACTIVITY

Import demand was weak during the past month, with relatively small volumes being traded. Madagascar, Italy and Syria were the major buyers.

OTHER DEVELOPMENTS AFFECTING U.S. EXPORTS

World prices remained depressed during the month, although Thai prices strengthened somewhat, probably on the basis of speculative buying by the private trade. As of December 27, Thailand's Board of Trade (BOT) posted prices were \$235 per ton for 100% B and \$232 per ton for parboiled 5%, while actual export prices were reported to be \$210 per ton and \$198 per ton, respectively.



OTHER EXPORTING COUNTRIES SELLING ACTIVITIES AND COMPETITIVE PRACTICES

**Thailand: Exports began to pick-up during the past month, marked by heavy shipments to Iran and the resumption of shipments to Nigeria. Total exports through December 15 were 4.33 million tons, 22 percent higher than the level of exports for the same period last year. At the current pace total exports for CY 1984 should easily top 4.4 million tons.

| WEEKIV | THAT | DICE | EXPORTS |
|----------|------|--------|-----------|
| MICICINI | IDAI | R III. | PAPUK I 3 |

| Week Endi | ng | Actual | 4-Week M | loving A | lvg. |
|-----------|----|--------|----------|----------|------|
| November | 24 | 99,765 | 6 | 8,787 | |
| December | 1 | 89,543 | 8 | 1,983 | |
| December | 8 | 37,472 | 7 | 5,718 | |
| December | 15 | 84,389 | 7 | 7,792 | |

New sales were again slow during the past month. As of December 19, outstanding export commitments for delivery in CY 1984 were reported to total 261,291 tons. Export commitments for CY 1985 delivery are estimated at 561,211 tons, compared to 653,000 tons sold by this date one year ago.

Reflecting growing concern over current low export and farm prices, the government reportedly is taking steps to bolster rice prices. The Council of Economic Ministers has apparently adopted a plan suggested by the Minister of Commerce which calls for export quotas based on exporter's stockholdings of rice. Total monthly export quotas will be set, with individual quotas determined by the level of each exporter's rice stocks as a percentage of total private stocks. However, since the quotas reportedly will be set at levels high enough not to restrict exports, it is not clear how the scheme will improve export prices.

In a related scheme designed to boost farm prices, the Council of Economic Ministers has agreed to an allocation of 1.0 billion baht, interest free, to the Farmer's Aid Fund. This money will be combined with an additional 1.0 billion baht provided by financial institutions to be loaned to rice mills at 9 percent per annum for the purchase of paddy from Thai farmers. It is hoped that this scheme will stimulate purchases of paddy and farm prices which have been depressed due to slow export sales.

**Pakistan: The procurement target for the 1984/85 rice crop has been set at 1.2 million tons, compared to actual 1983/84 procurement of 1.12 million tons. Procurement of basmati is expected to reach 350,000 tons, up sharply from the 250,000 tons procured last year, while the procurement of IRRI-rice should be about the same as last year. No new sales have been reported, although the chairman and director of the Rice Export Corporation of Pakistan (RECP) traveled to Saudi Arabia in early December to negotiate sales from the 1984/85 crop.

**Burma: The Myanma Export Import Corporation (MEIC) is reported to have set a first quarter sales target of 250,000 tons. MEIC apparently sought bids on 120,000 tons of new crop 35% in early December, but there were no takers. Burma reportedly has also made some inquiries on government-to-government sales, but no new business has been reported since September.

Exports in November reportedly fell to only 16,500 tons, primarily due to a slow-down in liftings of outstanding contracts by foreign buyers. At the end of November, total exports were estimated at 692,000 tons, with outstanding sales from 1983/84 crop of about 44,000 tons.

RECENT RICE IMPORTER BUYING ACTIVITY
PEPOPTED RETWEEN NOVEMBER 26 AND DECEMBER 28 1984

| Buyer | Origin | Quantity 1,000 Tons | Quality 1/ | Price \$/MT 2/ | Delivery Period | Date of Report |
|---------------|--|----------------------------------|--|--|--|--|
| Benin/Nigeria | Thailand | 5.5 | P 5% | N/A | N/A | 12/3 |
| Ojibouti | Thailand | 8.5 | P 10% | N/A | N/A | 12/3 |
| Dubai | Thailand | 5.0 | 100% B | N/A | N/A | 12/3 |
| Iran | Thailand | 15.6 | 100% C | N/A | N/A | Various |
| [taly | Thailand Thailand Thailand Thailand Thailand Thailand | 8.0 5.0 7.0 7.0 30.0 | 100% B B/P 100% B 100% B 100% 10% B 100% | N/A 217 187 195 N/A N/A | N/A Dec Dec Dec N/A N/A | 12/3 12/3 12/3 12/3 12/14 12/21 |
| ladagascar | Thailand/Asia U.S. | 50.0 42.1 | A-1 S/35% #5/20% MG | N/A 258-264 <u>3</u> / | Jan/May Jan/Apr | 12/14 12/28 |
| Reunion | Thailand | 6.3 | P 5% | N/A | N/A | 12/3 |
| Senegal | Thailand | 15.0 | A-1 Spec | 165 | N/A | 12/14 |
| Singapore | Thailand | 1.4 | 25% S | N/A | N/A | 12/3 |
| Somalia | Thailand | 2.0 | P 10% | N/A | N/A | 12/3 |
| Spain | Thailand | 1.0 | 100% B | N/A | N/A | 12/21 |
| Syria | Thailand Thailand | 12.0 12.0 | 100% C 100% C | 235 <u>4/</u> 236 <u>4/</u> | Feb Mar | 12/14 12/14 |
| [anzania | Thailand | 1.2 | P 5% | N/A | N/A | 12/3 |
| Togo | Thailand | 12.0 | 35% | N/A | N/A | 12/21 |
| d. Africa | Thailand Thailand Thailand | 20.0 10.0 10.0 | 35% 35% A-1 Spec | N/A 185 N/A | Dec/Jan Dec/Jan N/A | 12/3 12/14 12/14 |
| Zaire | Thailand | 3.0 | 15% | N/A | N/A | N/A |

^{1/} P = Parboiled, LG = Long Grain, MG = Medium Grain, SG = Short Grain, B/ = Brown, F = Fragrant, L/Bld =
Long, Boiled, F/Bld = Full Boiled

^{2/} F.o.b. basis unless otherwise indicated. Price information is in many cases unconfirmed and as reported through unofficial market sources.

^{3/} FAS 4/ C&F

N/A Not available.

U.S. RICE EXPORT COMMITMENTS BY CLASS TO MAJOR DESTINATIONS FOR 1981/82-1983/84, AND AUGUST 1 THROUGH OCTOBER 20 for 1984/85 (AUGUST/JULY--1,000 TONS)

| | Marketing | (AUGUST/JULY1,000 TOMS) | | Othe | Other 1/ | |
|----------------------|-----------|-------------------------|-------------|--------------|----------|------------------|
| Destination | Year | Milled | Brown 2/ | Milled | Brown 2/ | Total Exports |
| EC 10 | 1981/82 | 2 | 310 | 56 | 192 | 560 |
| | 1982/83 | 1 | 214 | 15 | | 230 |
| | 1983/84 | 29 | 192 | 2 | 70 | 293 |
| | 1984/85 | 11 | 139 | 5 | 34 | 188 |
| Other W. Europe | 1981/82 | 58 | 76 | 4 | 28 | 166 |
| | 1982/83 | 33 | 54 | 3 | 4 | 93 |
| | 1983/84 | 23 | 35 | 3 | 138 | 199 |
| | 1984/85 | 17 | 17 | 3 | 20 | 57 |
| E. Europe & USSR | 1981/82 | * | | * | | * |
| | 1982/83 | * | | * | | * |
| | 1983/84 | | | | | |
| | 1984/85 | | | | | |
| Iran | 1981/82 | 85 | | | | 85 |
| | 1982/83 | | | | | |
| | 1983/84 | | | | | |
| | 1984/85 | | | | | |
| Iraq | 1981/82 | 270 | | * | | 270 |
| | 1982/83 | 327 | | * | | 327 |
| | 1983/84 | 230 | | 2 | | 232 |
| | 1984/85 | 274 | | ī | | 276 |
| Saudi Arabia | 1981/82 | 250 | | 15 | | 265 |
| Suddi Mabia | 1982/83 | 267 | | 2 | | 269 |
| | 1983/84 | 253 | | 6 | | 253 |
| | 1984/85 | 139 | | ĭ | | 141 |
| Other Middle East | 1981/82 | 106 | 8 | | 3 | 135 |
| other middle cast | 1982/83 | 48 | | 2 | | 50 |
| | 1983/84 | 40 | | 12 | | 52 |
| | 1984/85 | 15 | | 2 | | 16 |
| Republic of Korea | 1981/82 | | | - | 339 | 339 |
| Republic of Roles | 1982/83 | | | * | 213 | 213 |
| | 1983/84 | | | * | 112 | 112 |
| | 1984/85 | | | | | |
| Other Asia & Oceania | 1981/82 | 4 | | 38 | | 43 |
| ouler Asia a oceania | 1982/83 | 2 | | 129 | | 132 |
| | 1983/84 | 3 | | 140 | | 143 |
| | 1984/85 | 3 | | 18 | | 21 |
| Nigeria | 1981/82 | 347 | | | | 347 |
| nigeria | 1982/83 | 159 | | | | 159 |
| | 1983/84 | 63 | | | | 63 |
| | | 03 | | | | 83 |
| Other Africa | 1984/85 | 116 | 117 | 84 | 4 | 320 |
| Other Africa | 1981/82 | | 110 | | • | |
| | 1982/83 | 148 | | 153 | 4 | 414 |
| | 1983/84 | 95 | 150 | 136 | | 381 |
| Vantashana | 1984/85 | 100 | 30 | 57 | | 188 |
| W. Hemisphere | 1981/82 | 129 | 25 | 12 | 15 | 181 |
| | 1982/83 | 137 | 23 | 86 | 38 | 284 |
| | 1983/84 | 156 | 24 | 109 | 14 | 303 |
| | 1984/85 | 82 | 21 | 8 | 19 | 130 |
| Total 3/ | 1981/82 | 1,379 | 535 | 228 | 581 | 2,723 |
| | 1982/83 | 1,148 | 400 | 392 | 259 | 2,198 |
| | 1983/84 | 900 | 401 | 408 | 338 | 2,043 |
| | 1984/85 | 655 | 207 | 95 | 109 | 1,066 |

^{*} Less than 500 tons.

U.S. EXPORT EXPANSION ACTIVITIES

**GSM-102: As of December 14, Iraq and Pakistan had unused credit guarantees of \$154.5 million and \$15 million respectively.

Agreements were signed with Madagascar and Jamaica during the **PL-480: Madagascar purchased about 42,000 tons of rice under the new past month. agreement.

This circular was prepared by the Grain and Feed Division, Commodity Programs, FAS/USDA, Washington, D.C. 20250, Tel. (202) 447-2009.

^{1/} Includes medium, short, and mixed.
2/ Data not converted to a milled equivalency. Includes rough rice.
3/ Discrepancies due to rounding and changes to unknown destinations.
SOURCE: U.S. Export Sales

U.S. WHEAT PROGRAMS

| | 1983 Program | 1984 Program | 1985 Program |
|----------------------------------|---------------|---|----------------------|
| Equi ⁻ | valent: | Equivalent: | Equivalent: |
| | port : Farm | Export : Farm | Export : Farm |
| | ice 1/: Price | Price 1/: Price | Price 1/: Price |
| (\$. | Ton): (\$/BU) | (\$/Ton): (\$/BU) | (\$/Ton) : (\$/BU) |
| | • | • | : |
| Trigger Release | | • | : |
| Price | \$200\$4.45 | : <u>2</u> / | : |
| | | | |
| Target Price | \$195\$4.30 | \$198\$4.38 | \$198\$4.38 |
| T (D) | 4171 40 65 | • | : |
| Loan (Reserve) | \$171\$3.65 | : | : |
| Mandanal Tana | \$171\$3.65 | *158\$3.30 | : \$158\$3.30 |
| National Loan | \$1/1\$3.03 | \$138\$3.30 | \$138\$3.30 |
| Coogen Avenage | • | • | • |
| Season Average Producer Price | \$167\$3.54 | \$160-167\$3.35-3.55 3/ | |
| Producer Frice | \$10/\$3.54 | \$100-107- - -\$3.33-3.33 | : |
| Current Farm Price | | \$160\$3.35 3/ | : |
| Current raim riice | • | • | • |
| Paid Diversion | \$136\$2.70 | \$136\$2.70 | \$136 \$2.70 |
| Idia Diversion | ψ±00 ψ±070 | • | ψ±30 ψ2*/0 |

^{1/} Estimated equivalent, adjusted from \$/bushel at the farm level by including transportation and handling allowances of \$1.00/bushel.

U.S. CORN PROGRAMS

| | 1983 Program | 1984 Program | 1985 Program | |
|--------------------|--------------------|--------------------------|--------------------|--|
| | Equivalent: | Equivalent: | Equivalent: | |
| | Export : Farm | Export : Farm | Export : Farm | |
| | Price 1/ : Price | Price 1/ : Price | Price 1/ : Price | |
| | (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) | (\$/Ton) : (\$/BU) | |
| | • | : | • | |
| Trigger Release | | : | : | |
| Price | \$159\$3.25 | : <u>2</u> / | : | |
| | : | : | | |
| Target Price | \$144\$2.86 | \$151\$3.03 | \$151\$3.03 | |
| | : | : | | |
| Season Average | | : | • | |
| Producer Price | \$157\$3.20 | \$136-\$148\$2.65-\$2.95 | : | |
| | : | : | • | |
| Current Farm Price | : | \$130\$2.49 <u>3</u> / | : | |
| | | | | |
| National Loan | \$136\$2.65 | \$132\$2.55 | \$132\$2.55 | |
| | | : | • | |
| Loan (Reserve) | \$136\$2.65 | \$132\$2.55 | : | |
| | | • | • | |
| Paid Diversion | \$91\$1.50 | : | : | |
| | • | | * | |

^{1/} Estimated equivalent, adjusted from \$/bushel at the farm level by including transportation and handling allowances of \$.80/bushel.

^{2/} Not yet announced.

 $[\]frac{27}{3}$ / ASCS 5-day moving average as of December 27, 1984.

^{2/} Not yet announced.

^{3/} ASCS 5-day moving average as of December 27, 1984.

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